

# CITY OF *Beachwood*

**REGULAR CITY COUNCIL MEETING MINUTES  
MONDAY, DECEMBER 15, 2025, 7:00 PM  
AT BEACHWOOD CITY HALL, COUNCIL CHAMBERS,  
25325 FAIRMOUNT BOULEYARD,  
BEACHWOOD, OHIO 44122**

Called to order at 7:01 PM by Council President Alec Isaacson

-Pledge of Allegiance to the Flag of the United States of America-

1. Roll Call

Present - Ms. DeLong, Mr. Isaacson, Mr. Mintz, Ms. Shoykhet, Mr. Smith,  
Ms. Stern

Absent - Ms. Taylor

Others Present - Mayor Berns, Mr. Arrietta, Police Chief Grispino, Mr. Heiser, Fire  
Chief Holtzman, Mr. Hunt, Mr. Lombardi, Mr. Roenigk, Mr. Rose, Ms. Rutkowski,  
Mr. Schroeder, Mr. Smerigan, Ms. Turick

2. Reports

**a. Mayor**

Mayor Berns thanked the Public Works Department employees for their work during the recent inclement weather. He then offered remarks recognizing the contributions of outgoing City Councilman Josh Mintz and acknowledged the service of outgoing Board and Commission members whose terms have expired. Mayor Berns also recognized Council President Isaacson, whose term as Council President has expired and who will continue to serve on Council.

**b. Council Members (non-agenda items)**

Council President Isaacson reflected on the accomplishments of the past year and expressed appreciation for the collective efforts of Council and the Administration.

**c. Department Directors**

Mr. Arrietta thanked the Mayor for his remarks recognizing the Public Works employees and their snow removal efforts. He also announced that the deadline for *Plows for Hunger* has been extended through December 22, 2025, and stated that he looks forward to additional donations. Mr. Arrietta then thanked Mr. Mintz for his service as Public Works Committee Chair and acknowledged his contributions.

Mr. Rose took his time during remarks to also thank Council President Issaacson and Mr. Mintz for their contributions as President and Councilmember.

3. Citizen's Remarks (**City Council limits Citizen's Remarks to five (5) minutes each for a maximum of thirty (30) minutes unless so extended at the discretion of the President or a majority of Council per Council Rules of Procedure, Section 7, Rule 7.2)**

(Please see Video Recording for full remarks:

<https://www.beachwoodohio.com/528/Live-Stream-Recorded-Meetings> )

Kyle Fishman

Mr. Fishman made remarks.

## Consent Agenda

Approval of Minutes:

**Committee of the Whole Meeting held on December 1, 2025**

**Regular City Council Meeting held on December 1, 2025**

## Ordinances

### 1. 2025-48

An Ordinance authorizing and directing the payment of certain claims (Bills) for professional and other services; and declaring this to be an urgent measure

## Motions

1. A Motion authorizing the Clerk of Council to advertise for Bids for the replacement of pool pumps and drain line at the Beachwood Aquatic Center per BCO 121.09 and ORC 7.16

2. A Motion authorizing the Clerk of Council to advertise for Bids for the Installation of a new roof at the Beachwood Public Works per BCO 121.09 and ORC 7.16

Moved by: A. Isaacson, Seconded by: D. Shoykhet

### Voice Vote

### On the Suspension:

Yes: 6

No: 0

Abstain: 0

Not Voting: 0

MOTION ADOPTED

### Voice Vote

### On the Adoption:

Yes: 6

No: 0

Abstain: 0

Not Voting: 0

MOTION ADOPTED

**New Business (Regular Agenda)**

**Ordinances**

**1. 2025-49**

An Ordinance Amending Beachwood Codified Ordinance Section 121.01 titled "Rules of Procedure" and Beachwood Codified Ordinance Section 121.12 titled "Standing Committees of Council; and declaring this to be an urgent measure

Moved by: J. DeLong, Seconded by: A. Stern

**Voice Vote**

**On the Suspension:**

Yes: 6  
No: 0  
Abstain: 0  
Not Voting: 0  
MOTION ADOPTED

**Voice Vote**

**On the Adoption:**

Yes: 6  
No: 0  
Abstain: 0  
Not Voting: 0  
MOTION ADOPTED

**2. 2025-50**

An Ordinance Amending Appropriations for Current Expenditures and Other Expenses of the City of Beachwood, State of Ohio, for the Fiscal Year 2025 (January 1, 2025 to December 31, 2025, inclusive); and declaring this to be an urgent measure

Moved by: J. Mintz, Seconded by: P. Smith

**Voice Vote**

**On the Suspension:**

Yes: 6  
No: 0  
Abstain: 0  
Not Voting: 0  
MOTION ADOPTED

**Voice Vote**

**On the Adoption:**

Yes: 6  
No: 0  
Abstain: 0  
Not Voting: 0  
MOTION ADOPTED

**3. 2025-51**

An Ordinance declaring Certain Property used by the Public Works Department as Surplus Property no longer needed for a Public Use and authorizing its sale on GovDeals, Inc. in accordance with Codified Ordinance Section 131.03(a); and declaring this to be an urgent measure

Moved by: D. Shoykhet, Seconded by: J. Mintz

**Voice Vote**

**On the Suspension:**

Yes: 6  
No: 0  
Abstain: 0  
Not Voting: 0  
MOTION ADOPTED

**Voice Vote**

**On the Adoption:**

Yes: 6  
No: 0  
Abstain: 0  
Not Voting: 0  
MOTION ADOPTED

**Resolutions**

**1. 2025-80**

A Resolution authorizing the Mayor to accept a Quotation from Ports Petroleum Co., Inc. for the purchase of Petroleum or the City of Beachwood; and declaring this to be an urgent measure

Ms. Shoykhet will recuse herself due to a professional relationship

Moved by: P. Smith, Seconded by: A. Isaacson

**Voice Vote**

**On the Suspension:**

Yes: 5  
No: 0  
Abstain: 0  
Not Voting: 1  
MOTION ADOPTED

**Voice Vote**

**On the Adoption:**

Yes: 5  
No: 0  
Abstain: 0  
Not Voting: 1  
MOTION ADOPTED

**2. 2025-81**

A Resolution authorizing the Mayor to renew an Agreement with Veritone, Inc. for Redaction Software Services for the City of Beachwood; and declaring this to be an urgent measure

Moved by: A. Stern, Seconded by: J. DeLong

**Voice Vote**

**On the Suspension:**

Yes: 6  
No: 0  
Abstain: 0  
Not Voting: 0  
MOTION ADOPTED

**Voice Vote**

**On the Adoption:**

Yes: 6  
No: 0  
Abstain: 0  
Not Voting: 0  
MOTION ADOPTED

**3. 2025-82**

A Resolution accepting a Proposal for the purchase of Copier Equipment for the City of Beachwood; and declaring this to be an urgent measure

Moved by: J. Mintz, Seconded by: D. Shoykhet

**Voice Vote**

**On the Suspension:**

Yes: 6  
No: 0  
Abstain: 0  
Not Voting: 0  
MOTION ADOPTED

**Voice Vote**

**On the Adoption:**

Yes: 6  
No: 0  
Abstain: 0  
Not Voting: 0  
MOTION ADOPTED

**Correspondence**

1. Notice to Legislative Authority – Ohio Division of Liquor Control

No objection

**Recognition of Service – Council and Boards & Commissions:**  
Mayor Berns and City Council will honor **Councilman Joshua Mintz**  
for his distinguished service to the City of Beachwood.

Mayor Berns and City Council will also recognize **Alwyn Chao, Rochelle Hecht, and Natalie Keyerleber**, who have served on the City's Stormwater Commission and Planning & Zoning Commission for their commitment and contributions to the community.

Eric Synenberg  
Mr. Synenberg made remarks

Rochelle Hecht  
Ms. Hecht made remarks

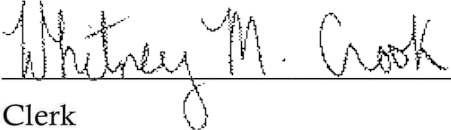
Josh Mintz  
Mr. Mintz made remarks

**Reception to follow City Council Meeting in the City Hall Atrium**

### **Adjournment**

Adjourn to the next Regular City Council Meeting at 7:53 PM

Approved:

  
\_\_\_\_\_

Clerk

  
\_\_\_\_\_

Mayor

Next Regular Council Meeting will be held on: Monday, January 5, 2026 at 7 PM in Council Chambers. For all updates regarding Council Meetings, please visit:  
[www.BeachwoodOhio.com](http://www.BeachwoodOhio.com)

**Council Members: Alec Isaacson- Council President**  
**Danielle Shoykhet- Council Vice-President**  
**Jillian DeLong, Joshua Mintz, P. Smith**  
**Ali B. Stern, June E. Taylor**  
**Clerk of Council: Whitney M. Crook, MMC, CPM**

AN ORDINANCE AUTHORIZING AND DIRECTING THE PAYMENT OF CERTAIN CLAIMS (BILLS) FOR PROFESSIONAL AND OTHER SERVICES; AND DECLARING THIS TO BE AN URGENT MEASURE

BE IT ORDAINED by the Council of the City of Beachwood, State of Ohio, that the Director of Finance is hereby authorized and directed to issue his respective warrants for the following claims, to wit:

Section 1:

<b>For Supplies and Services</b>	<b>December 15th, 2025</b>	<b>\$</b>	<b>60,571.86</b>
GPD	Engineering Services	\$	49,633.24
Code Consultation-Paul Kowalczyk	Plan Review Services	\$	687.50
Granicus	Invoice	\$	10,032.37
Sixmo	Plan Review Services	\$	218.75

Section 2: It is found and determined that all formal actions and deliberation of Council and its committees relating to the passage of this legislation that resulted in formal action were in meetings open to the public where required by Chapter 105 of the Codified Ordinances of the City.


Section 3: This Ordinance is hereby declared an urgent measure immediately necessary for the public peace, health or safety or the efficient operation of the City; and for the further reason that it is necessary to approve said item and/or services available for use at the earliest possible time, to serve the City of Beachwood and its citizens.

WHEREFORE, this Ordinance shall be in full force and effect from and after the earliest date permitted by law.

Attest: I hereby certify that this legislation was duly adopted on the 15th of December 2025 and presented to the Mayor.

  
Clerk

Approval: I have approved this legislation this 16th day of December 2025 and filed it with the Clerk.

  
Mayor

**Summary of Engineering Invoices**  
December 15, 2025 Professional Service Ordinance

Invoice #	Invoice Date	Original Amount	Adjustment	Payment Amount	Fund	Billed	Out	2025	2024	2023
								ENCUMBRANCES		
2025119.01-10	11/14/2025	\$1,217.00	\$0.00	\$1,217.00	General			X		
2025119.02-11	11/14/2025	\$1,266.00	\$0.00	\$1,266.00	Capital			X		
2025119.06-6	11/14/2025	\$2,215.50	\$0.00	\$2,215.50	General			X		
2025119.09-3	11/14/2025	\$2,803.72	\$0.00	\$2,803.72	General			X		
2025119.12-1	11/14/2025	\$2,227.77	\$0.00	\$2,227.77	General			X		
2025119.10-2	11/14/2025	\$590.00	\$0.00	\$590.00	General			X		
2025119.11-2R	11/14/2025	\$38,928.75	\$0.00	\$38,633.25	Capital			X		
2025119.04-3	11/14/2025	\$680.00	\$0.00	\$680.00	General			X		

**Total To Pay** \$49,633.24

<b>Total Capital Fund</b>	<b>\$39,899.25</b>
<b>Total General Fund</b>	<b>\$9,733.99</b>
<b>Total Deposits</b>	<b>\$0.00</b>
<b>Total Street Const. Mant.</b>	<b>\$0.00</b>
<b>Less: Billable Charges</b>	<b>\$0.00</b>
<b>Net Paid by City:</b>	<u><u>\$49,633.24</u></u>



Mail Payment To:  
 PNC Bank C/O Glaus Pyle Schomer Burns & DeHaven  
 Lockbox Number 952032  
 4100 W 150th St  
 Cleveland, OH 44135

**Invoice**

City of Beachwood  
 Attn: Larry Heiser, Finance Director  
 accounts@beachwoodohio.com  
 25325 Fairmount Blvd.  
 Beachwood, OH 44122

RECEIVED

November 14, 2025

NOV 25 2025

Invoice No: 2025119.01 - 10

FINANCE DEPT

**Invoice Total \$1,217.00** ✓

Project 2025119.01 Beachwood - General Engineering  
Professional Services from September 27, 2025 to October 31, 2025

Task 100 General Meeting Attendance  
**Professional Personnel**

	Hours	Rate	Amount	
Project Principal				
Hobbs, Michael	3.00	148.50	445.50	
Totals	3.00		445.50	
<b>Total Labor</b>				<b>445.50</b>
				<b>Total this Task \$445.50</b>

Task 200 General Engineering(Under \$2,500.00 Fee)  
**Professional Personnel**

	Hours	Rate	Amount	
Design Engineer				
Bartlett, Margaret	.50	105.50	52.75	
Sr. Landscape Architect				
Caldwell, Jarlath	4.00	113.75	455.00	
City Hall Sign Flag poles proposal drafting				
Totals	4.50		507.75	
<b>Total Labor</b>				<b>507.75</b>
				<b>Total this Task \$507.75</b>

Task 300 General Inspection Items  
**Professional Personnel**

	Hours	Rate	Amount	
Design Engineer				
Villers, Alicia	.50	105.50	52.75	
Villers, Alicia	1.00	105.50	105.50	
2024 Traffic Control Improvement Project Closeout				

APPROVED FOR PAYMENT <sup>SVK</sup>  
 BY: C. Carrieta  
 DATE: 11-20-25

AKRON / ATLANTA / CLEVELAND / COLUMBUS / DALLAS / HOUSTON / INDIANAPOLIS / INDEPENDENCE / LOUISVILLE / PHOENIX / PITTSBURGH / SEATTLE / YOUNGSTOWN  
 Net 30 days. 2025-00117

Project	2025119.01	Beachwood - General Engineering	Invoice	10
	Villers, Alicia	1.00	105.50	105.50
	2024 Traffic Control Improvements			
	Totals	2.50		263.75
	<b>Total Labor</b>			<b>263.75</b>
			<b>Total this Task</b>	<b>\$263.75</b>
			<b>Total this Invoice</b>	<b><u>\$1,217.00</u></b> <i>R</i>

**Outstanding Invoices**

Number	Date	Balance
9	10/10/2025	2,962.00
<b>Total</b>		<b>2,962.00</b>

**Billings to Date**

	Current	Prior	Total
Labor	1,217.00	23,073.88	24,290.88
<b>Totals</b>	<b>1,217.00</b>	<b>23,073.88</b>	<b>24,290.88</b>

**GPD Associates Invoices**  
 BILLING SUMMARY INPUT WORKSHEET

INV DATE	INV #	PROJ NO.	ServiceThru Date	DEPT CHGD	TOTAL COST
02/14/25	2025119.01-1	2025119.01	01/31/25	BUILDING	\$988.50
03/14/25	2025119.01-2	2025119.01	02/28/25	BUILDING	\$1,749.50
04/10/25	2025119.01-3	2025119.01	03/28/25	BUILDING	\$2,880.50
05/09/25	2025119.01-4	2025119.01	04/25/25	BUILDING	\$2,698.88
06/06/25	2025119.01-5	2025119.01	05/30/25	BUILDING	\$2,350.50
07/11/25	2025119.01-6	2025119.01	06/27/25	BUILDING	\$3,336.25
08/06/25	2025119.01-7	2025119.01	07/25/25	BUILDING	\$5,041.00
09/12/25	2025119.01-8	2025119.01	08/29/25	BUILDING	\$1,066.75
10/10/25	2025119.01-9	2025119.01	09/26/25	BUILDING	\$2,962.00
11/14/25	2025119.01-10	2025119.01	10/31/25	BUILDING	\$1,217.00

\$24,290.88



Mail Payment To:  
 PNC Bank C/O Glaus Pyle Schomer Burns & DeHaven  
 Lockbox Number 952032  
 4100 W 150th St  
 Cleveland, OH 44135

**Invoice**

City of Beachwood  
 Attn: Larry Heiser, Finance Director  
 accounts@beachwoodohio.com  
 25325 Fairmount Blvd.  
 Beachwood, OH 44122

RECEIVED  
 NOV 25 2025  
 FINANCE DEPT

November 14, 2025  
 Invoice No: 2025119.02 - 11

**Invoice Total \$1,266.00**

Project 2025119.02 Beachwood - 2025 Road Program  
**Professional Services from September 27, 2025 to October 31, 2025**

Task 200 Construction Administration w/o Inspecti  
**Professional Personnel**

	Hours	Rate	Amount
Design Engineer Villers, Alicia	7.00	105.50	738.50
Totals	7.00		738.50
<b>Total Labor</b>			<b>738.50</b>
<b>Total this Task</b>			<b>\$738.50</b>

Task 300 Concrete Repair Project - TIF  
**Professional Personnel**

	Hours	Rate	Amount
Design Engineer Villers, Alicia	5.00	105.50	527.50
Totals	5.00		527.50
<b>Total Labor</b>			<b>527.50</b>
<b>Total this Task</b>			<b>\$527.50</b>

Billing Limits	Current	Prior	To-Date
Total Billings	1,266.00	86,772.40	88,038.40
Limit			105,000.00
Remaining			16,961.60

**Total this Invoice \$1,266.00**

**Outstanding Invoices**

Number	Date	Balance
10	10/10/2025	2,458.13
<b>Total</b>		<b>2,458.13</b>

APPROVED FOR PAYMENT  
 BY: C. Amista  
 DATE: 11-30-25  
 P/O: 2025-00287

**GPD Associates Invoices**  
 BILLING SUMMARY INPUT WORKSHEET

INV DATE	INV #	PROJ NO.	ServiceThru Date	DEPT CHGD	TOTAL COST
01/10/25	2025119.02-1	2025119.02	12/21/24	SERVICE	\$24,456.89
02/14/25	2025119.02-2	2025119.02	01/31/25	SERVICE	\$14,869.75
03/14/25	2025119.02-3	2025119.02	02/28/25	SERVICE	\$5,623.25
04/10/25	2025119.02-4	2025119.02	03/28/25	SERVICE	\$13,339.25
05/09/25	2025119.02-5	2025119.02	04/25/25	SERVICE	\$8,310.38
06/06/25	2025119.02-6	2025119.02	05/30/25	SERVICE	\$8,540.50
07/11/25	2025119.02-7	2025119.02	06/27/25	SERVICE	\$3,776.00
08/06/25	2025119.02-8	2025119.02	07/25/25	SERVICE	\$919.25
09/12/25	2025119.02-9	2025119.02	08/29/25	SERVICE	\$4,479.00
10/10/25	2025119.02-10	2025119.02	09/26/25	SERVICE	\$2,458.13
11/14/25	2025119.02-11	2025119.02	10/31/25	SERVICE	\$1,266.00

\$88,038.40



**Mail Payment To:**  
**PNC Bank C/O Glaus Pyle Schomer Burns & DeHaven**  
**Lockbox Number 952032**  
**4100 W 150th St**  
**Cleveland, OH 44135**

**Invoice**

City of Beachwood  
 Attn: Larry Heiser, Finance Director  
 accounts@beachwoodohio.com  
 25325 Fairmount Blvd.  
 Beachwood, OH 44122

**RECEIVED** November 14, 2025  
 Invoice No: 2025119.06 - 6

NOV 25 2025

FINANCE DEPT **Invoice Total \$2,215.50**

Project 2025119.06 Beachwood - Timberlane - Green Phase2 - CA  
 Checking shop drawings, pre-con, answer RFIs, and review schedule.

**Professional Services from September 27, 2025 to October 31, 2025**

Task 100 Construction Admiin.

**Professional Personnel**

	Hours	Rate	Amount
Design Engineer			
Villers, Alicia	21.00	105.50	2,215.50
Totals	21.00		2,215.50
<b>Total Labor</b>			<b>2,215.50</b>
<b>Total this Task</b>			<b>\$2,215.50</b>

Billing Limits	Current	Prior	To-Date
Total Billings	2,215.50	40,932.52	43,148.02
Limit			45,000.00
Remaining			1,851.98
<b>Total this Invoice</b>			<b>\$2,215.50</b>

**Outstanding Invoices**

Number	Date	Balance
5	10/10/2025	6,766.63
<b>Total</b>		<b>6,766.63</b>

*JVC*  
 APPROVED FOR PAYMENT  
 BY: C. [Signature]  
 DATE: 11-30-25  
 P/O: 2025-01385

**GPD Associates Invoices**  
 BILLING SUMMARY INPUT WORKSHEET

INV DATE	INV #	PROJ NO.	ServiceThru Date	DEPT CHGD	TOTAL COST
06/06/25	2025119.06-1	2025119.06	05/30/25	SERVICE	\$9,478.38
07/11/25	2025119.06-2	2025119.06	06/27/25	SERVICE	\$4,237.00
08/06/25	2025119.06-3	2025119.06	07/25/25	SERVICE	\$9,079.38
09/12/25	2025119.06-4	2025119.06	08/29/25	SERVICE	\$11,371.13
10/10/25	2025119.06-5	2025119.06	09/26/25	SERVICE	\$6,766.63
11/14/25	2025119.06-6	2025119.06	10/31/25	SERVICE	\$2,215.50

\$43,148.02



**Mail Payment To:**  
**PNC Bank C/O Glaus Pyle Schomer Burns & DeHaven**  
**Lockbox Number 952032**  
**4100 W 150th St**  
**Cleveland, OH 44135**

**Invoice**

City of Beachwood  
 Attn: Chris Arrietta  
 chris.arrietta@beachwoodohio.gov  
 23355 Mercantile Road  
 Beachwood, OH 44122

**RECEIVED**  
 NOV 25 2025  
**FINANCE DEPT**

November 14, 2025  
 Invoice No: 2025119.09 - 3

**Invoice Total \$2,803.72**

Project 2025119.09 Beachwood- Acquatics Center Pool Pumps  
 P.O.#2025-00117

**Professional Services from September 27, 2025 to October 31, 2025**

Task	100	Assessment		
<b>Fee</b>				
Total Fee		9,668.00		
Percent Complete	100.00	Total Earned	9,668.00	✓
		Previous Fee Billing	6,864.28	
		Current Fee Billing	2,803.72	
		<b>Total Fee</b>	<b>2,803.72</b>	
		<b>Total this Task</b>	<b>\$2,803.72</b>	
		<b>Total this Invoice</b>	<b>\$2,803.72</b>	✓

**Outstanding Invoices**

Number	Date	Balance
2	10/10/2025	2,610.36
<b>Total</b>		<b>2,610.36</b>

SVC  
 APPROVED FOR PAYMENT  
 BY: C. Arrietta  
 DATE: 11-20-25  
 P/O: 2025-00117

**GPD Associates Invoices**  
 BILLING SUMMARY INPUT WORKSHEET

INV DATE	INV #	PROJ NO.	ServiceThru Date	DEPT CHGD	TOTAL COST
09/12/25	2025119.09-1	2025119.09	08/29/25	SERVICE	\$4,253.92
10/10/25	2025119.09-2	2025119.09	09/26/25	SERVICE	\$2,610.36
11/14/25	2025119.09-3	2025119.09	10/31/25	SERVICE	\$2,803.72

\$9,668.00



**Mail Payment To:**  
**PNC Bank C/O Glaus Pyle Schomer Burns & DeHaven**  
**Lockbox Number 952032**  
**4100 W 150th St**  
**Cleveland, OH 44135**

**Invoice**

City of Beachwood  
 Attn: Chris Arrietta  
 chris.arrietta@beachwoodohio.gov  
 23355 Mercantile Road  
 Beachwood, OH 44122

**RECEIVED**  
 NOV 25 2025  
**FINANCE DEPT**

November 14, 2025  
 Invoice No: 2025119.12 - 1

**Invoice Total \$2,227.77**

Project 2025119.12 Beachwood - Aquatics Center Boiler Replacement  
**Professional Services from September 27, 2025 to October 31, 2025**

<b>Fee</b>			
Total Fee	11,100.00		
Percent Complete	20.07	Total Earned	2,227.77
		Previous Fee Billing	0.00
		Current Fee Billing	2,227.77
		<b>Total Fee</b>	<b>2,227.77</b>
		<b>Total this Invoice</b>	<b><u>2,227.77</u></b>

SVC  
 APPROVED FOR PAYMENT  
 BY: C Arrietta  
 DATE: 11-20-25  
 P/O: 2025-00117

**GPD Associates Invoices**  
BILLING SUMMARY INPUT WORKSHEET

INV DATE	INV #	PROJ NO.	ServiceThru Date	DEPT CHGD	TOTAL COST
11/14/25	2025119.12-1	2025119.12	10/31/25	SERVICE	\$2,227.77

\$2,227.77



**Mail Payment To:**  
**PNC Bank C/O Glaus Pyle Schomer Burns & DeHaven**  
**Lockbox Number 952032**  
**4100 W 150th St**  
**Cleveland, OH 44135**

**Invoice**

City of Beachwood  
 Attn: Chris Arrietta  
 chris.arrietta@beachwoodohio.gov  
 23355 Mercantile Road  
 Beachwood, OH 44122

**RECEIVED**  
 NOV 25 2025  
**FINANCE DEPT**

November 14, 2025  
 Invoice No: 2025119.10 - 2

**Invoice** **\$590.00**  
**Total**

Project 2025119.10 Beachwood - Fairmount School - Master Plan  
Professional Services from September 27, 2025 to October 31, 2025

<b>Fee</b>				
Total Fee	4,000.00			
Percent Complete	64.75	Total Earned	2,590.00	
		Previous Fee Billing	2,000.00	
		Current Fee Billing	590.00	
		<b>Total Fee</b>		<b>590.00</b>
		<b>Total this Invoice</b>		<b>\$590.00</b>

**Outstanding Invoices**

Number	Date	Balance
1	10/10/2025	2,000.00
<b>Total</b>		<b>2,000.00</b>

*Sik*  
 APPROVED FOR PAYMENT  
 BY: C Arrietta  
 DATE: 11-30-25  
 P/O: 2025-00117

**GPD Associates Invoices**  
BILLING SUMMARY INPUT WORKSHEET

INV DATE	INV #	PROJ NO.	ServiceThru Date	DEPT CHGD	TOTAL COST
10/10/25	2025119.10-1	2025119.10	09/26/25	SERVICE	\$2,000.00
11/14/25	2025119.10-2	2025119.10	10/31/25	SERVICE	\$590.00

\$2,590.00



Mail Payment To:  
 PNC Bank C/O Glaus Pyle Schomer Burns & DeHaven  
 Lockbox Number 952032  
 4100 W 150th St  
 Cleveland, OH 44135

**Invoice**

RECEIVED

NOV 25 2025

FINANCE DEPT

November 14, 2025

Invoice No: 2025119.11 - 2R

City of Beachwood  
 Attn: Larry Heiser, Finance Director  
 accounts@beachwoodohio.com  
 25325 Fairmount Blvd.  
 Beachwood, OH 44122

**Invoice Total \$38,633.25**

Project 2025119.11 Beachwood - Park East Reconstruction  
Professional Services from September 27, 2025 to October 31, 2025

Task 100 Design  
**Professional Personnel**

	Hours	Rate	Amount	
Project Principal				
Ciuni, Joseph	2.00	148.50	297.00	
Hobbs, Michael	2.00	148.50	297.00	
Sr. Project Manager				
Glass, Matthew	2.50	123.00	307.50	
Smith, Jason	6.00	123.00	738.00	
<b>Totals</b>	12.50		1,639.50	
<b>Total Labor</b>				<b>1,639.50</b>
		<b>Total this Task</b>		<b>\$1,639.50</b>

Task 170 Survey and Mapping  
**Professional Personnel**

	Hours	Rate	Amount
Office Survey Technician 3			
Arnold, Casey	11.00	95.00	1,045.00
Bachman, Christian	63.00	95.00	5,985.00
Office Survey Technician 2			
Mills, Justin	11.50	77.50	891.25
Field Survey Technician 1			
Brooks, Adam	40.00	85.00	3,400.00
Gregory, Timothy	10.00	85.00	850.00
Kachline, Dylan	50.00	85.00	4,250.00
Survey Project Manager			
McCarty, Travis	10.00	123.00	1,230.00
Treat, Adam	25.00	123.00	3,075.00
Sr. Designer			
Burllett, Jessica	1.00	88.75	88.75
Staff Designer			
Jones, Nash	71.00	72.25	5,129.75

BY: *[Signature]*  
 APPROVED FOR PAYMENT  
 DATE: 2025-11-13  
 P/C: *[Signature]*


AKRON / ATLANTA / CLEVELAND / COLUMBUS / DALLAS / HOUSTON  
 INDIANAPOLIS / INDEPENDENCE / LOUISVILLE / PHOENIX / PITTSBURGH / SEATTLE / YOUNGSTOWN  
 Net 30 days.

Project	2025119.11	Beachwood - Park East Reconstruction		Invoice	2R
Lupas, Joshua		52.00	72.25	3,757.00	
Project Aid/Clerical					
DuBose, Amanda		2.50	56.00	140.00	
Eng./Arch. Intern/Coop					
Szpak, Katie		30.00	61.50	1,845.00	
Totals		377.00		31,686.75	
<b>Total Labor</b>					<b>31,686.75</b>
				<b>Total this Task</b>	<b>\$31,686.75</b>

Task	180	Pavement Cores/Soil Borings		
Professional Personnel				
		Hours	Rate	Amount
Design Engineer				
Channels, Timothy		9.00	105.50	949.50
Sr. Designer				
Carlton, Michael		10.00	88.75	887.50
Geotech-Driller/Lab/Field Manager				
Teter, Joseph		11.00	97.50	1,072.50
Geotech-Driller/Field/Lab Tech				
Campana, David		12.00	75.00	900.00
Eskamani, Philip		.50	75.00	37.50
Geotech-Asst Driller/Field/Lab Tech				
Skrant, Justin		8.00	60.00	480.00
Welsh, Colin		8.00	60.00	480.00
Totals		58.50		4,807.00
<b>Total Labor</b>				<b>4,807.00</b>

Unit Billing				
Drill Rig Cost Full Day				500.00
<b>Total Units</b>				<b>500.00</b>
				<b>Total this Task</b>
				<b>\$5,307.00</b>

**Total this Invoice** \$38,633.25 ✓ ik

  
**APPROVED**  
**CHRISTOPHER ARRIETTA**  
**PUBLIC WORKS DIRECTOR**  
 11-24-25  
**DATE**  
**CITY OF BEACHWOOD**  
 2025-02334

# GPD Associates Invoices

## BILLING SUMMARY INPUT WORKSHEET

INV DATE	INV #	PROJ NO.	ServiceThru Date	DEPT CHGD	TOTAL COST
10/10/25	2025119.11-1	2025119.11	09/26/25	SERVICE	\$1,784.25
11/14/25	2025119.11-2R	2025119.11	10/31/25	SERVICE	\$38,633.25

\$40,417.50



Mail Payment To:  
 PNC Bank C/O Glaus Pyle Schomer Burns & DeHaven  
 Lockbox Number 952032  
 4100 W 150th St  
 Cleveland, OH 44135

**Invoice**

RECEIVED

NOV 26 2025

November 14, 2025

Invoice No: 2025119.04 - 3

City of Beachwood  
 Attn: Larry Heiser, Finance Director  
 accounts@beachwoodohio.com  
 25325 Fairmount Blvd.  
 Beachwood, OH 44122

FINANCE DEPT

<b>Invoice</b>	<b>\$680.00</b>
<b>Total</b>	

Project 2025119.04 Beachwood - Chagrin Highlands 43 Acres - ALTA

P.O.#2025-00742

**Professional Services from September 27, 2025 to October 31, 2025**

Task 100 ALTA Survey

**Professional Personnel**

	Hours	Rate	Amount	
Field Survey Technician 1				
Kachline, Dylan	8.00	85.00	680.00	
Totals	8.00		680.00	
<b>Total Labor</b>				<b>680.00</b>
<b>Total this Task</b>				<b>\$680.00</b>

**Billing Limits**

	Current	Prior	To-Date	
Total Billings	680.00	12,734.50	13,414.50	✓
Limit			18,500.00	
Remaining			5,085.50	
<b>Total this Invoice</b>			<b>\$680.00</b>	✓

**Billings to Date**

	Current	Prior	Total
Labor	680.00	9,184.50	9,864.50
Consultant	0.00	3,550.00	3,550.00
<b>Totals</b>	<b>680.00</b>	<b>12,734.50</b>	<b>13,414.50</b>

ED  
 APPROVED FOR PAYMENT

BY: [Signature]  
 DATE: 11/24/25  
 P/O: 2025-00742

# GPD Associates Invoices

## BILLING SUMMARY INPUT WORKSHEET

INV DATE	INV #	PROJ NO.	ServiceThru Date	DEPT CHGD	TOTAL COST
04/10/25	2025119.04-1	2025119.04	03/28/25	ECONOMIC DEV	\$2,031.50
05/09/25	2025119.04-2	2025119.04	04/25/25	ECONOMIC DEV	\$10,703.00
11/14/25	2025119.04-3	2025119.04	10/31/25	ECONOMIC DEV	\$680.00

\$13,414.50

CODE CONSULTATION & PLAN REVIEW SERVICES, LLC

RECEIVED  
DEC 02 2025  
FINANCE DEPT

December 1, 2025

The City of Beachwood  
Accounts Payable  
P.O. Box 22659  
Beachwood, OH 44122

**RE: Building Department Plan Review**

INVOICE FOR PROFESSIONAL SERVICES RENDERED:

Plan review for the month of November 2025 \$687.50  
(See attached sheet for breakdown)

**Total amount due**

Six Hundred Eighty-seven Dollars and Fifty Cents **\$687.50**

Please make check payable to "Code Consultation & Plan Review Services, LLC." Thank you.



Paul Kowalczyk, MPE #798

APPROVED FOR PAYMENT

BY:  \_\_\_\_\_

DATE: 12-1-25

P/O: 2025-00054

CODE CONSULTATION & PLAN REVIEW SERVICES, LLC

**City of Beachwood  
Plan Examination Services  
November 2025 Invoice**

Beachwood Plan Review No.:	PK Plan Review No.:	Project:	Time:	Charge:
2025-07595	BW25-41 11/4/25	Goddard School 3875 South Green Road Building Addition – Fire Sprinkler System	1 hour	\$125.00
2025-08671	BW25-42 11/18/25	NEO Dermatology LLC 3700 Park East Drive, Suite 200 Interior Alterations	3 hours	\$375.00
2025-08736	BW25-43 11/19/25	Pizza 77 3365 Richmond Road Kitchen Hood Suppression System	1 hour	\$125.00
2025-02847	BW25-15.1 11/19/25	Fuchs Mizrahi School 26600 Shaker Boulevard Building Addition – <b>Bulletin #7</b>	30 min.	\$62.50
<b>Total:</b>				<b>\$687.50</b>

Paul Kowalczyk, MPE #798



# Invoice

Date	11/30/2025	Invoice #	219476
Terms	Net 45	Due Date	01/14/2026
P.O. Number:			

Payments via check can be directed to:

Payments via ACH can be directed to:



RECEIVED

DEC 02 2025

FINANCE DEPT

Bill To	Sold To
Accounts Payable Beachwood, OH City of Beachwood 25325 Fairmount Blvd Beachwood OH 44122 United States	Accounts Payable Beachwood, OH City of Beachwood 25325 Fairmount Blvd Beachwood OH 44122 United States

Description	Term Start Date	Term End Date	Tax Rate	Tax Amount	Amount
Boards and Commissions	11/26/2025	11/25/2026	0.00%	\$0.00	\$5,461.12
Boards and Commissions – Setup & Configuration			0.00%	\$0.00	\$4,571.25

<b>Subtotal</b>	\$10,032.37
<b>Tax Total</b>	\$0.00
<b>Total</b>	\$10,032.37
<b>Amount Paid</b>	\$0.00
<b>Amount Due</b>	\$10,032.37 USD

For any questions about your invoice, please contact us at AR@granicus.com or 1-800-314-0147

Thank you for your business



RECEIVED

DEC 02 2025

# Invoice

FINANCE DEPT

Date 11/30/2025  
Invoice # PE1205

**Remit Payment to :**

Sixmo Architecture  
204 Front Street  
Marietta, OH 45750

**Bill To**

City of Beachwood  
25325 Fairmount Blvd  
Beachwood, OH 44122

**Project**

Beachwood Plan Exams 2025

**For questions regarding this invoice :**

Contact Sheree Wilson at 740-809-2400 ext. 118

**P.O. Number**

**Payment Terms**

Net 30

Description	Prior Billed	Current Billing
2025-06404 - Silsby Fire Alarm		125.00
2025-03393 - Asurgent Health Fire Alarm		93.75

Total Due : **\$218.75**

**APPROVED FOR PAYMENT**  
 BY: [Signature]  
 DATE: 12-2-25  
 P/O: 2025-00054



**PLAN EXAMINATION FEE CALCULATION**

*City of Beachwood  
25325 Fairmount Blvd  
Brian Roenigk, Building Commissioner*

Plan Review / Invoice No.: 2025-03393

Plans Examiner: Teila C. Lovell, Combination Examiner, CE-000871  
Remit Payment to: **SIXMO Architecture 204 Front Street, Marietta, Ohio 45750**

Date of Initial Review: November 25, 2025

Project Name: Asurgent Health  
Project Address: 23412 / 23416 Commerce Park Rd.  
Project Description: Fire Alarm Alterations  
Area of Work: unknown

**Initial Submittal:**

Initial Review Date: November 25, 2025

<u>0.75</u> hours @	\$125.00	\$	<u>93.75</u>
Estimated Reimbursables:		\$	<u>          </u>
	Sub-Total	\$	<u>93.75</u>

**Subsequent Review:**

Review Date: \_\_\_\_\_

<u>          </u> hours @	\$125.00	\$	<u>          </u>
Estimated Reimbursables:		\$	<u>          </u>
	Sub-Total	\$	<u>0.00</u>

**Current Grand Total** \$ 93.75



## MEMORANDUM

To: Justin Berns, Mayor  
Chris Arrietta, Director of Public Works

From: Joseph R. Ciuni P.E. P.S.  
City Engineer

Date: December 2, 2025

**Re: Pool Pumps - Replacement**

GPD Group has completed an assessment of all the pumps that operate the pool. GPD's assessment has prioritized the replacement of 10 pumps, that are original to the pool built in 2003. The City has elected to replace the 10 pumps in 2 phases. GPD is also recommending replacement of the main drain line from pumps P1 and P2, to the filters. This drain line is leaking and has failed in a couple of spots.

In order to expedite the project and be ready to open the pool in May of 2026, GPD has recommended the City purchase the pumps separately. This will be the subject of a future recommendation to Council once we solicit prices for the specified pumps.

We hereby request permission to go out for bids to select a contractor to replace the drain line and replace 4 pumps in phase 1 of this project.

## MEMORANDUM

To: Justin Berns, Mayor  
Chris Arrietta, Director of Public Works

From: Joseph R. Ciuni P.E. P.S.  
City Engineer

**Re: PW Dept. Roof Replacement**

After reviewing the bids received to replace the roof at the PW Dept., the City's Architectural Consultant, Perspectus, has met with the low bidder and the PW Staff to discuss/perform "value engineering" of the project. After several meetings, Perspectus has proposed to revise the plans and re-bid the project.

Perspectus is recommending the project be re-bid, removing the tapered insulation and revising the warranty to a standard 20 years.

They are also recommending the roof be bid in the 3 phases, and the City can choose to perform 1, 2 or all 3 of the phases, depending on the budget.

We hereby request permission to re-bid the project.

AN ORDINANCE AMENDING BEACHWOOD CODIFIED ORDINANCE SECTION 121.01 TITLED "RULES OF PROCEDURE" AND BEACHWOOD CODIFIED ORDINANCE SECTION 121.14 TITLE "STANDING COMMITTEES OF COUNCIL"; AND DECLARING THIS TO BE AN URGENT MEASURE

WHEREAS, City Council previously adopted Rules of Procedure for Beachwood City Council and established Standing Committees of Council under Beachwood Codified Ordinance Chapter 121; and

WHEREAS, Council recently conducted a review of the Standing Committees of Council to evaluate current practices and recommend updates; and

WHEREAS, City Council now desires to amend the Rules of Procedure and the provisions regarding Standing Committees of Council to reflect the results of that review.

NOW, THEREFORE, BE IT ORDAINED by the Council of the City of Beachwood, Cuyahoga County, State of Ohio, that:

Section 1: Council hereby amends Beachwood Codified Ordinance Section 121.01 titled "Rules of Procedure," to read and provide, in its entirety, as set forth in Exhibit "A", which is attached hereto and fully incorporated by reference herein.

Section 2: Council hereby amends Beachwood Codified Ordinance Section 121.14 titled "Standing Committees of Council," to read and provide, in its entirety, as set forth in Exhibit "B", which is attached hereto and fully incorporated by reference herein.

Section 2: This Council finds and determines that all formal actions of this Council and any of its committees concerning and relating to the passage of this Ordinance were taken in an open meeting of this Council or committees, and that all deliberations of this Council and any of its communities that resulted in those formal actions were in meetings open to the public, all in compliance with the law.

Section 3: This Ordinance is declared to be an urgent measure necessary for the public peace, health, safety, or efficient operation of the City; and for the further reason that this Ordinance is required to be immediately effective to provide for the formal rules of Council and Committee meetings; wherefore, this Ordinance shall be in full force and effect immediately upon its passage and approval by the Mayor.

Attest: I hereby certify this legislation was duly adopted on the 15<sup>th</sup> day of December, 2025, and presented to the Mayor for approval or rejection in accordance with Article III, Section 8 of the Charter on the 16<sup>th</sup> day of December, 2025.

  
Clerk

Approval: I have approved this legislation this 16<sup>th</sup> day of December, 2025, and filed it with the Clerk.

  
Mayor

---

**Exhibit “A”**

**121.01 Rules of Procedure. \*\*\***

**Section 3 Committees.**

**Rule 3.1 Standing Committees.**

The standings committees of Council shall be as follows:

Audit Committee: **Council shall appoint to this Committee one (1) member of the residential or business community.**

~~Building and Grounds~~

~~Communications~~

~~Economic Development~~

~~Finance and Insurance~~

~~Intergovernmental Relations~~

**Finance and Development**

**Infrastructure and Public Facilities**

~~Legal and Personnel~~

~~Planning & Zoning~~

**Recreation and Community Engagement**

~~Public Works~~

~~Recreations and Community Services~~

~~Residential Housing: Council shall appoint one (1) member who is a resident homeowner.~~

~~Safety and Public Health~~

~~Storm Water Commission~~

---

**Exhibit “B”**

**121.14 Standing Committees of Council.**

The standing committees of Council shall be as follows:

Audit Committee: **Council shall appoint to this Committee one (1) member of the residential or business community.**

~~Building and Grounds~~

~~Communications~~

~~Economic Development~~

~~Finance and Insurance~~

~~Intergovernmental Relations~~

**Finance and Development**

**Infrastructure and Public Facilities**

~~Legal and Personnel~~

~~Planning & Zoning~~

**Recreation and Community Engagement**

~~Public Works~~

~~Recreations and Community Services~~

~~Residential Housing: Council shall appoint one (1) member who is a resident homeowner.~~

~~Safety and Public Health~~

~~Storm Water Commission: The President of Council shall appoint all chairpersons and members of said committees in accordance with Article III, Section 2 of the Charter, with the exception of Council's representatives to the Planning and Zoning Commission who shall be elected at each organizational meeting of Council. The President of Council shall be an ex officio member of all committees.~~

AN ORDINANCE AMENDING APPROPRIATIONS FOR CURRENT EXPENDITURES AND OTHER EXPENSES OF THE CITY OF BEACHWOOD, STATE OF OHIO, FOR THE FISCAL YEAR 2025 (JANUARY 1, 2025, TO DECEMBER 31, 2025, INCLUSIVE); AND DECLARING THIS TO BE AN URGENT MEASURE

WHEREAS, City Council approved Ordinance No. 2024-77 on December 16, 2024, authorizing appropriations for current expenditures and other expenses of the City of Beachwood, State of Ohio, for the Fiscal Year 2025, January 1, 2025, to December 31, 2025, inclusive;

WHEREAS, on March 17, 2025, Council adopted Ordinance No. 2025-10 amending Ordinance No. 2024-77;

WHEREAS, on May, 19, 2025, Council adopted Ordinance No. 2025-21 amending Ordinance No. 2025-10;

WHEREAS, on September 2, 2025, Council adopted Ordinance No. 2025-29 amending Ordinance No. 2025-21;

WHEREAS, on November 18, 2025, Council adopted Ordinance No. 2025-40 amending Ordinance No. 2025-29; and

WHEREAS, at this time, it is necessary to again amend appropriations to provide for current expenditures and other expenses of the City of Beachwood for the fiscal year ending December 31, 2025.

NOW, THEREFORE, BE IT ORDAINED by the Council of the City of Beachwood, County of Cuyahoga and State of Ohio, that:

Section 1: Based upon the recommendation of the Finance Director, the City's appropriations, as authorized in Ordinance No. 2024-77, Ordinance No. 2025-10, Ordinance No. 2025-21, Ordinance No. 2025-29, and Ordinance No. 2025-40 are hereby amended to reflect the increases and/or decreases set out in the amended appropriation, a copy of which is attached hereto and incorporated herein as **Exhibit "A"**.

Section 2: It is found and determined that all formal actions and deliberations of Council and its committees relating to the passage of this legislation that resulted in formal action were in meetings open to the public where required by Chapter 105 of the Codified Ordinances of the City.

Section 3: This Ordinance is declared to be an urgent measure necessary for the public peace, health, safety, or the efficient operation of the City; and for the further reason that it is necessary to amend the appropriation of sums and transfer funds to provide for the current expenses and other expenditures of the said City of Beachwood for the fiscal year ending December 31, 2025; wherefore, this Ordinance shall be in full force and effect immediately upon its passage and approval by the Mayor.

Attest: I hereby certify this legislation was duly adopted on the 15<sup>th</sup> day of December, 2025, and presented to the Mayor for approval or rejection in accordance with Article III, Section 8 of the Charter on the 16<sup>th</sup> day of December, 2025.

Whitney M. Crook  
Clerk

Approval: I have approved this legislation this 16<sup>th</sup> day of December, 2025, and filed it with the Clerk.

Justin Reynolds  
Mayor

**CITY OF BEACHWOOD  
FINANCE DEPARTMENT  
INTER-OFFICE COMMUNICATION**

---

**TO:** Mayor Justin Berns, Finance Chair Jillian DeLong  
**FROM:** Larry Heiser, Finance Director *LH*  
**DATE:** December 4, 2025  
**SUBJECT:** 2025 Fifth and Final Budget Amendment

Commercial Permit Fund 782 needs to be increased by \$709.44 to match the 2025 account activity.

Reduce Zone Income Taxes Fund 785 budget by \$1,500,000 to \$11,500,000 to reflect 2025 operations.

Reduce Capital Projects Fund 441 by \$1,500,000 to reflect lower transfer in amount.

Increase Police Pension Fund 784 by \$160,000

General Fund:

Increase Human Resource budget by \$25,000 for a wage study to be started in 2025 and completed in 2026

Increase Law Department budget by \$45,000, \$20,000 increase in redaction software and \$25,000 for Legal fees.

Increase in the Service Department budget by \$80,000. \$80,000 toward wages (overtime weather dependent).

Reduce Finance Department Budget for transfers out by \$1,498,000, (Final 2025 transfers out of General Fund to Capital Projects fund \$2,500,000 and \$2000 to Blossom Street Fund)

Budget changes are shown in bold on Schedule A.

Please call or email if you have any questions.

# Exhibit "A"

City of Beachwood  
2025 Appropriations Exhibit A

General Fund	Department	Wages & Benefits	Other	Total
	101 Council	\$ 273,700	\$ 107,000	\$ 380,700
	121 Mayor	\$ 667,900	\$ 252,900	\$ 920,800
	122 Economic Development	\$ 199,400	\$ 449,400	\$ 648,800
	123 Human Resources	\$ 176,100	\$ 58,900	\$ 235,000
	131 Finance Department	\$ 1,657,700	\$ 5,844,600	\$ 7,502,300
	141 Law Department	\$ 420,900	\$ 627,900	\$ 1,048,800
	221 Police	\$ 12,721,100	\$ 2,064,800	\$ 14,785,900
	231 Fire	\$ 9,972,100	\$ 721,400	\$ 10,693,500
	341 Public Works Administration	\$ 7,920,000	\$ 4,709,100	\$ 12,629,100
	511 Community Services	\$ 1,333,100	\$ 747,400	\$ 2,080,500
	512 Camps	\$ 475,900	\$ 163,900	\$ 639,800
	531 Pools and Parks	\$ 438,700	\$ 518,100	\$ 956,800
	611 Building	\$ 1,152,300	\$ 270,400	\$ 1,422,700
	<b>General Fund</b>			<b>\$ 53,944,700</b>
<b>Revolving Loan Fund</b>	102 Revolving Loan Fund		\$ 480,000	\$ 480,000
	<b>Total General Fund</b>			<b>\$ 54,424,700</b>
<b>Special Revenue Fund</b>	<b>Fund #</b>			
	211 Street Construction Maint. & Repair	\$ -	\$ 600,000	\$ 600,000
	212 State Highway	\$ -	\$ 150,000	\$ 150,000
	231 Mayor's Court Improvement	\$ -	\$ 50,000	\$ 50,000
	241 Federal Equitable Sharing	\$ -	\$ 275,000	\$ 275,000
	243 Drug Law Enforcement	\$ -	\$ 175,000	\$ 175,000
	251 Barkwood	\$ -	\$ 4,000	\$ 4,000
	261 Blossom Lane Street Lights	\$ -	\$ 2,500	\$ 2,500
	262 George Zieger Drive Street Lights	\$ -	\$ 35,000	\$ 35,000
	271 One Ohio Opioid	\$ -	\$ 50,000	\$ 50,000
	281 American Rescue Plan Fund	\$ -	\$ -	\$ -
	282 NOPEC Grant Fund	\$ -	\$ 78,736	\$ 78,736
	283 ESID Fund	\$ -	\$ 144,320	\$ 144,320
	291 Eaton TIF Fund	\$ -	\$ 5,000,000	\$ 5,000,000
	292 Omnova TIF Fund	\$ -	\$ 189,925	\$ 189,925
	<b>Total Special Revenue Fund</b>			<b>\$ 6,754,481</b>
<b>Debt Service Fund</b>	<b>Fund #</b>			
	331 General Bond Retirement		\$ 918,000	\$ 918,000
	<b>Total Debt Service Fund</b>			<b>\$ 918,000</b>
<b>Capital Improvement Fund</b>	<b>Fund #</b>			
	441 Capital Improvement		\$ 13,050,000	\$ 13,050,000
	<b>Total Capital Improvement</b>			<b>\$ 13,050,000</b>
<b>Internal Service Fund</b>	<b>Fund #</b>			
	501 Workers' Compensation Self Insurance		\$ 150,000	\$ 150,000
	<b>Total Internal Service Fund</b>			<b>\$ 150,000</b>
<b>Trust and Agency Funds</b>	<b>Fund #</b>			
	782 Commercial Permit Tax		\$ 25,709	\$ 25,709
	783 Deposit Fund		\$ 125,000	\$ 125,000
	784 Police Pension Fund		\$ 940,000	\$ 940,000
	785 Zone Income Taxes		\$ 11,500,000	\$ 11,500,000
	786 Unclaimed Monies		\$ 10,000	\$ 10,000
	<b>Total Trust and Agency Funds</b>			<b>\$ 12,600,709</b>
	<b>TOTAL 2025 APPROPRIATIONS</b>			<b>\$ 87,897,891</b>

LAH 11 21 24  
LAH 12 4 24  
LAH 02 21 25  
LAH 05 07 25  
LAH 08 18 25  
LAH 11 05 25  
LAH 12 04 2025

Increase Law \$13K, Increase Eaton TIF \$500,000, Increase NOPEC 78,736  
Increase Service wages by \$70,000, Increase Capital Projects fund appropriations by \$5,000,000  
Increase ESID Fund 283 by \$457.05 to reflect actual revenue received  
Decrease Omnova Fund 292 by \$78,282.86  
Increase ESID Fund by \$16,720.60 for 2nd half payment, move monies in Camp budget  
Increase ESID Fund by \$2,142.68 and increase OMNOVA fund by \$11.68  
Decrease Revolving Loan Fund by \$20,000 Decrease Finance Budget by \$500,000 (transfer)  
Increase Commercial Permit fund by \$709.44 Reduce Capital Projects Fund by \$1,500,000 to reflect lower transfer amount. Reduce Zone Income taxes by \$1,500,000. Increase Law budget by \$45,000  
Increase HR budget by \$25,000 Increase Service budget by \$80,000  
Decrease Finance Budget by \$1,498,000 to lower transfers out.  
Increase Police Pension Fund \$160,000

CITY OF BEACHWOOD  
2025

FUND	UNENCUMBERED	GEN. PROP. TAX	LOCAL GOV'T	AMENDED	TOTAL	2025		2025 Estimated revenue
	JAN. 1, 2025 BALANCE			OTHER SOURCES		APPROPRIATION	VARIANCE	
General Fund (101)	\$19,137,515	\$ 413,984	\$ 173,408.41	\$ 45,685,608	\$ 65,410,515	\$ 53,944,700	\$ 11,465,815	\$ 46,273,000
Revolving Loan Fund (102)	\$480,000			\$ -	\$ 480,000	\$ 480,000	\$ -	\$ -
General Bond Retirement (331)	\$380,262	\$ 413,984		\$ 186,016	\$ 980,262	\$ 918,000	\$ 62,262	\$ 600,000
Police Pension (784)	\$348,899	\$ 827,968		\$ -	\$ 1,176,867	\$ 940,000	\$ 236,867	\$ 827,968
St. Const. Maint. & Repair (211)	\$2,690,686			\$ 745,000	\$ 3,435,686	\$ 600,000	\$ 2,835,686	\$ 745,000
State Highway (212)	\$396,668			\$ 60,000	\$ 456,668	\$ 150,000	\$ 306,668	\$ 60,000
Mayor's Ct. Improvement (231)	\$54,886			\$ 6,000	\$ 60,886	\$ 50,000	\$ 10,886	\$ 6,000
Federal Equitable Sharing (241)	\$300,712			\$ 12,000	\$ 312,712	\$ 275,000	\$ 37,712	\$ 12,000
Law Enforcement Trust (243)	\$179,255			\$ 30,000	\$ 209,255	\$ 175,000	\$ 34,255	\$ 30,000
Barkwood (251)	\$4,050			\$ 500	\$ 4,550	\$ 4,000	\$ 550	\$ 500
Blossom Street Lights (261)	\$2,165			\$ 2,600	\$ 4,765	\$ 2,500	\$ 2,265	\$ 2,600
Zeiger Drive Street Lights (262)	\$67,323			\$ 10,000	\$ 77,323	\$ 35,000	\$ 42,323	\$ 10,000
One Ohio Opioid Fund (271)	\$57,915			\$ 4,950	\$ 62,865	\$ 50,000	\$ 12,865	\$ 4,950
ARPA Fund (281)	\$0			\$ -	\$ -	\$ -	\$ -	\$ -
NOPEC Grant Fund (282)	\$0			\$ 78,736	\$ 78,736	\$ 78,736	\$ 0	\$ 78,736
ESID Fund (283)	\$0			\$ 144,320	\$ 144,320	\$ 144,320	\$ 0	\$ 144,320
Eaton TIF Fund (291)	\$6,748,215			\$ 3,500,000	\$ 10,248,215	\$ 5,000,000	\$ 5,248,215	\$ 3,500,000
OMNOVA TIF Fund (292)	\$0			\$ 189,925	\$ 189,925	\$ 189,925	\$ 0	\$ 189,925
Commercial Permit Fund (782)	\$584			\$ 25,709	\$ 26,294	\$ 25,709	\$ 584	\$ 25,709
Deposits Fund (783)	\$140,287			\$ 75,000	\$ 215,287	\$ 125,000	\$ 90,287	\$ 75,000
Zone Income Taxes (785)	\$0			\$ 11,500,000	\$ 11,500,000	\$ 11,500,000	\$ 0	\$ 11,500,000
Unclaimed Monies (786)	\$11,735			\$ 2,500	\$ 14,235	\$ 10,000	\$ 4,235	\$ 2,500
Workers Compensation Self Insurance (501)	\$1,500,000			\$ 160,000	\$ 1,660,000	\$ 150,000	\$ 1,510,000	\$ 160,000
Capital Improvement Fund (441)	\$13,092,020			\$ 2,000,000	\$ 15,092,020	\$ 13,050,000	\$ 2,042,020	\$ 2,000,000
Total - All Funds	\$45,593,179	\$ 1,655,936	\$ 173,408	\$ 64,418,864	\$ 111,841,388	\$ 87,897,891	\$ 23,943,497	\$ 66,248,209

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AN ORDINANCE DECLARING CERTAIN PROPERTY USED BY THE PUBLIC WORKS DEPARTMENT AS SURPLUS PROPERTY NO LONGER NEEDED FOR A PUBLIC USE AND AUTHORIZING ITS SALE ON GOVDEALS, INC. IN ACCORDANCE WITH CODIFIED ORDINANCE SECTION 131.03(a); AND DECLARING THIS TO BE AN URGENT MEASURE

WHEREAS, the City of Beachwood Finance Director has determined that certain property as outlined in the attached memo is no longer needed for use in the City; and

WHEREAS, the Mayor is authorized to sell surplus property through an Internet Auction Listing Service pursuant to BCO Section 131.03(a)(2)(C)(1); and

WHEREAS, the Finance Director recommends the disposal and sale of the property through GovDeals, Inc.

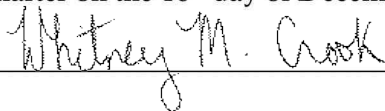
NOW, THEREFORE, BE IT ORDAINED by the Council of the City of Beachwood, County of Cuyahoga, and State of Ohio, that:

Section 1: In accordance with BCO Section 131.03(a) and based upon the recommendation of the Finance Director, the Mayor has determined that certain property as outlined in the memorandum to the Mayor, which is attached hereto and incorporated herein as Exhibit "A", is surplus property no longer needed for a public use. Furthermore, Council hereby authorizes the Mayor to sell the surplus property through the Internet Auction Listing Service, GovDeals, Inc.

Section 2: It is found and determined that all formal actions and deliberations of Council and its committees relating to the passage of this legislation that resulted in formal action were in meetings open to the public where required by Chapter 105 of the Codified Ordinances of the City.

Section 3: This Ordinance is declared to be an urgent measure necessary for the public peace, health, or safety or the efficient operation of the City; and for the further reason that the sale and disposal of certain property as outlined may be facilitated as soon as possible; wherefore, this Ordinance shall be in full force and effect immediately upon its passage and approval by the Mayor.

Attest: I hereby certify this legislation was duly adopted on the 15<sup>th</sup> day of December, 2025, and presented to the Mayor for approval or rejection in accordance with Article III, Section 8 of the Charter on the 16<sup>th</sup> day of December, 2025.

  
Clerk

Approval: I have approved this legislation this 15<sup>th</sup> day of December, 2025 and filed it with the Clerk.

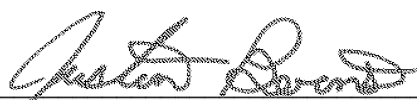
  
Mayor

Exhibit "A"

Approved 12/3/2025



**CITY OF BEACHWOOD  
FINANCE DEPARTMENT  
INTER-OFFICE COMMUNICATION**

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**TO:** Mayor Justin Berns; Director Chris Arrietta, Finance Chair Jillian Delong  
**FROM:** Larry Heiser, Finance Director *LH*  
**DATE:** December 3, 2025  
**SUBJECT:** Govdeals items

The Public Works Department has indicated that the following item is outdated, no longer in service, and should be sold through GovDeals. I am asking permission to sell all the following on Govdeals.

1) 2013 Terex PT60ASV, this unit was initially purchased for \$51,637; the unit is aged and rusty. This will initially be placed on GovDeals with a reserve price of \$15,000.

With your approval, I would like to place it on the next available agenda for Council approval.

Please call or email if you have any questions.

A RESOLUTION AUTHORIZING THE MAYOR TO ACCEPT A QUOTATION FROM PORTS PETROLEUM, CO., INC. FOR THE PURCHASE OF PETROLEUM FOR THE CITY OF BEACHWOOD; WAIVING COMPETITIVE BIDDING; AND DECLARING THIS TO BE AN URGENT MEASURE

WHEREAS, Ports Petroleum Co., Inc. has served as the City’s fuel provider throughout 2025, consistently delivering exceptional service at rates below the State of Ohio's contracted pricing; and

WHEREAS, the Finance Director and Purchasing Supervisor have recommended accepting a quotation from Ports Petroleum, Co., Inc. for the purchase of petroleum and request to waive competitive bidding as the price quoted is at or below state bid pricing; and

WHEREAS, the City has requested that the discounted pricing be extended through the conclusion of the current contract, which expires on September 30, 2027

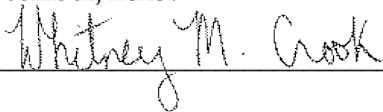
NOW, THEREFORE, BE IT RESOLVED by the Council of the City of Beachwood, County of Cuyahoga, and State of Ohio, that:

Section 1: The Mayor is hereby authorized and directed to waive competitive bidding and accept a quotation from Ports Petroleum, Co., Inc. through September 30, 2027. A copy of the quotation is attached hereto and incorporated herein as **Exhibit “A”**.

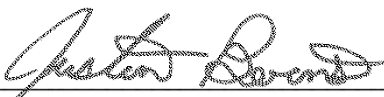
Section 2: It is found and determined that all formal actions and deliberations of Council and its committees relating to the passage of this legislation that resulted in formal action were in meetings open to the public where required by Chapter 105 of the Codified Ordinances of the City.

Section 3: This Resolution is declared to be an urgent measure necessary for the public peace, health, safety, or the efficient operation of the City; and for the further reason of ensuring the purchase of gasoline at discounted rates through the end of the current contract, which is critical to maintaining city vehicle operations for emergency services, public safety, and essential city functions; wherefore, this Resolution shall be in full force and effect immediately upon its passage and approval by the Mayor.

Attest: I hereby certify this legislation was duly adopted on the 15<sup>th</sup> day of December, 2025, and presented to the Mayor for approval or rejection in accordance with Article III, Section 8 of the Charter on the 16<sup>th</sup> day of December, 2025.

  
Clerk

Approval: I have approved this legislation this 16<sup>th</sup> day of December, 2025, and filed it with the Clerk.

  
Mayor

CITY OF BEACHWOOD  
FINANCE DEPARTMENT  
INTER-OFFICE COMMUNICATION

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TO: Larry Heiser, Finance Director 2AH

FROM: Carol M. Morrison, Purchasing Supervisor

DATE: November 20, 2025

RE: Ports Petroleum Co., Inc.

Please be advised that Ports Petroleum Co., Inc. has served as the City's fuel provider throughout this year, consistently delivering exceptional service at rates below the State of Ohio's contracted pricing. I have spoken with our sales representative, Robert Lay, and requested that the discounted pricing be extended through the conclusion of the current contract, which expires on September 30, 2027. Please see the attached.

I respectfully request that you and the Mayor consider placing this item on the Council's next agenda for discussion and approval.

Cc: Whitney Crook, Clerk of Council



Exhibit "A"

To: City of Beachwood, Ohio

From: Robert Lay, Ports Petroleum

Date: 18 Nov 2025

Subj: Fuel bid agreement

Ports Petroleum is offering the following to the City of Beachwood.

- In reference to fuel (gasoline and diesel products). Ports Petroleum will offer the same Terms and Conditions as stated in the State of Ohio fuel contract through the end of this contract (30 Sept 2027).
  
- All fuels (gas and diesel) delivered to the city will meet federal, state, pipeline and ASTM specifications.
  
- Fuel will also meet the requirements required in the terms of the State of Ohio fuel bid.
  
  
- We will offer -.01 cent off the contracted fuel pricing (which is viewable daily on the State of Ohio website).
  
  
- Ports Petroleum can also provide monitors on each tank that will provide historical data and daily readings 3 times a day. We can auto-fill tanks based on the Cities min-max requirements. There is a monthly charge for each monitor of \$23.50 per unit. All inventory information and access to the website for these units is available to anyone in the city. These units help limit empty/emergency fills.



We at Ports Petroleum appreciate the opportunity to work with your organization.  
If you have any questions, please feel free to contact me.

Robert Lay  
330-804-9106 o  
330-641-6369 c  
roblay@portspetro.com

A RESOLUTION AUTHORIZING THE MAYOR TO RENEW AN AGREEMENT WITH VERITONE, INC. FOR REDACTION SOFTWARE SERVICES FOR THE CITY OF BEACHWOOD; AND DECLARING THIS TO BE AN URGENT MEASURE

WHEREAS, the Law Department utilizes Veritone redaction software to process and redact Police Body-Worn Camera and Dash Camera video footage in compliance with public records requirements; and

WHEREAS, there has been a significant increase in Public Records Requests involving police video, resulting in the City exceeding its current annual allotment of 250 hours of video processing under the existing service tier; and

WHEREAS, to continue meeting statutory obligations and to efficiently support the increased volume of public records requests, it is necessary to renew the City's agreement with Veritone and increase the contract amount to the next service tier; and

WHEREAS, Veritone, Inc. has performed reliably and continues to provide essential redaction services required for the accurate and timely processing of police video recordings; and

WHEREAS, the Law Department has recommended renewing the Veritone agreement at a cost not to exceed Forty Thousand Dollars and No/Cents (\$40,000.00) through June 2026.

NOW, THEREFORE, BE IT RESOLVED by the Council of the City of Beachwood, County of Cuyahoga, and State of Ohio, that:

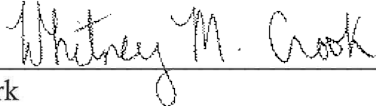
Section 1: The Mayor is hereby authorized to enter into a renewal agreement with Veritone, Inc. for redaction software services through June 2026, in an amount not to exceed Forty Thousand Dollars and No/Cents (\$40,000.00). A copy of the license agreement is attached hereto and incorporated herein as **Exhibit "A"**.

Section 2: It is found and determined that all formal actions and deliberations of Council and its committees relating to the passage of this legislation that resulted in formal action were in meetings open to the public where required by Chapter 105 of the Codified Ordinances of the City.

Section 3: This Resolution is declared to be an urgent measure necessary for the public peace, health, safety, or efficient operation of the City; and for the further reason to ensure the continued timely redaction of police video footage required under Ohio's public records laws; wherefore, this Resolution shall be in full force and effect immediately upon its passage and approval by the Mayor.


RESOLUTION NO. 2025-81

Attest: I hereby certify this legislation was duly adopted on the 15<sup>th</sup> day of December, 2025, and presented to the Mayor for approval or rejection in accordance with Article III, Section 8 of the Charter on the 16<sup>th</sup> day of December, 2025.

  
\_\_\_\_\_

Clerk

Approval: I have approved this legislation this 16<sup>th</sup> day of December, 2025, and filed it with the Clerk.

  
\_\_\_\_\_

Mayor

**BEACHWOOD LAW DEPARTMENT  
INTER-OFFICE MEMORANDUM**

**TO:** Mayor Justin Berns

**FR:** Whitney M. Crook, Clerk of Council, MMC, OCPM

**DT:** December 2, 2025

**RE:** Veritone Renewal 2026

Approved 12/3/25



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Mayor Berns,

The Law Department is requesting your approval to renew our Contract with Veritone and increase the contract amount for our redaction software. This increase is due to a significant rise in Public Records Requests involving Police Body-Worn Camera and Dash Camera footage.

We have exceeded our current annual allotment of 250 hours of video processing under the existing tier. To ensure we can continue meeting our statutory obligations and supporting the increased volume of requests, we need to move to the next service tier.

We are requesting authorization to renew the Veritone agreement through June 2026 at a cost not to exceed \$40,000.00. Veritone has continued to perform well and remains an essential tool for efficiently and accurately redacting information from police video recordings.

Please let me know if you have any questions or need additional information.

Thank you for your consideration.



**LICENSE AGREEMENT**

This License Agreement ("Agreement") is entered into as of the date of the last signature below ("Effective Date") by and between Veritone, Inc. (for itself and/or its subsidiaries), having an office located at 5291 California Ave., Suite 350, Irvine, CA 92617 ("Veritone") and the entity listed under Licensee Information below ("Licensee"), with respect to license(s) to Veritone's Platform and related Services.

LICENSEE INFORMATION			
<b>Licensee Name:</b>	City of Beachwood, OH		<b>Billing Contact Information</b>
<b>Licensee Address:</b>	25325 Fairmount Blvd. Beachwood, Ohio 44122 United States		<b>Contact Name:</b> Beachwood Accounts Payable
<b>Contact Name:</b>	Craig Kaufman		<b>Contact Phone:</b> 216-292-1913
<b>Phone:</b>	216-595-3711		<b>Contact Email:</b> accounts@beachwoodohio.com
<b>Email:</b>	craig.kaufman@beachwoodohio.com		<b>Email for Invoices (if different):</b> accounts@beachwoodohio.com
LICENSE AND SERVICES DETAILS			
<b>Term:</b>	<b>Start Date:</b>	July 01, 2024	<b>End Date:</b> June 30, 2026
<b>Services</b>	<b>Description</b>		<b>License Fees</b>
<b>Redact Application</b>	<ul style="list-style-type: none"> <li>▪ aiWARE Platform access</li> <li>▪ Veritone Redact Application</li> <li>▪ Cognitive Processing:                             <ul style="list-style-type: none"> <li>- Includes up to a total of 500 hours of media uploaded by Licensee to the Redact Application during the Term</li> </ul> </li> <li>▪ Additional processing will be charged at a rate of \$100 per hour of media uploaded to the Redact Application</li> </ul>		<b>\$40,000.00</b>
<b>Training and Support</b>	Standard webinar training and onboarding; technical support via email and in-app chat for application		Included

**Master License Terms and Conditions.** This Agreement is governed by the Veritone Master License Terms and Conditions at <https://www.veritone.com/terms-conditions/> and the product specific terms and conditions at <https://www.veritone.com/glc-terms/> as applicable (collectively, the "Terms and Conditions"), all of which are incorporated herein by reference. In the event of any conflict or inconsistency between the provisions of this Agreement and the provisions contained in the Terms and Conditions, the provisions of this Agreement shall govern and control. Capitalized terms used but not defined herein shall have the meanings ascribed to them in the Terms and Conditions.

**Payment Terms.** Notwithstanding the Terms and Conditions, payment will be due within net 30 days from execution of Agreement..

**Non-Cancellable Fees.** All payment obligations and fees included herein are non-cancelable and all amounts paid in connection with this Agreement are non-refundable. Customer is responsible for paying all fees applicable to the License and related services, whether or not it actively used, accessed or otherwise benefited from the Platform and related Services.

**Authority.** The person executing this Agreement on behalf of each party represents and warrants that he or she has full authority to execute the same on behalf of such party, and that no other actions or approvals are required for such party to enter into this Agreement and perform its obligations hereunder.

ACCEPTED AND AGREED BY:	
<b>VERITONE, INC.</b>	<b>LICENSEE</b>
Signature:	Signature:
Name:	Name: Justin
Title:	Title:
Date:	Date:

Veritone Legal



Veritone Finance





# Supplemental Terms for Redact, Contact, Illuminate, IDentify, and Track

Last Updated October 7, 2025

**The following terms apply to the respective Veritone Products as set forth below:**

**REDACT.** If your License Agreement includes the REDACT Application, you accept the **REDACT TERMS & CONDITIONS** [below](#).

**CONTACT.** If your License Agreement includes the CONTACT Application, you accept the **CONTACT TERMS & CONDITIONS** [below](#).

**ILLUMINATE.** If your License Agreement includes the ILLUMINATE Application, you accept the **ILLUMINATE TERMS & CONDITIONS** [below](#).

**IDENTIFY.** If your License Agreement includes the IDENTIFY Application, you accept the **IDENTIFY TERMS & CONDITIONS** [below](#).

**TRACK.** If your License Agreement includes the TRACK Application, you accept the **TRACK TERMS & CONDITIONS** [below](#).

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## REDACT TERMS & CONDITIONS

- 1. Redact Application and Cognitive Processing.** During the Term, Verit will provide Licensee with access to the Redact Application and the cognit. processing specified in the Agreement or order form. Cognitive processing will

for uploading media in a format reasonably required by Veritone in order to ingest and process the media through the Redact Application. Licensee represents and warrants that it has the right to furnish to Veritone and to use such media in connection with Licensee's use of the Platform and Services.

2. **Limitations.** Licensee acknowledges that the Redact Application is intended to be used by Licensee only as a tool to support review and redaction of audio files and/or video footage, and the Redact Application and the results generated therefrom should not be considered or relied upon as a substitute for Licensee's customary review and redaction procedures. Licensee acknowledges that there are inherent limitations in artificial intelligence technologies, and Veritone makes no representations or warranties as to the accuracy, quality, sufficiency or usefulness of the results generated by the Redact Application. Licensee is solely responsible for verifying all results generated by the Redact Application as part of its customary review and redaction procedures.
3. **Payment Terms.** The License Fee will be invoiced upon execution of this Agreement and will be due and payable upon receipt of the invoice. Veritone will submit invoices on a monthly basis for the Additional Processing Fees Incurred during the previous month (if any), and such invoices will be due and payable by the first day of the month following the invoice date. Notwithstanding the foregoing, if the total Additional Processing Fees incurred during a calendar month are less than \$50.00, Veritone may, in its sole discretion, delay invoicing of such Additional Processing Fees until the total Additional Processing Fees incurred but not yet invoiced exceed \$50.00. All amounts are payable in U.S. dollars.
4. **Investigate Application.** These Redact Terms & Conditions also apply to the Investigate application.

## CONTACT TERMS & CONDITIONS

1. **Contact Application.** During the Term, Veritone grants to Licensee a right and license to access and use the Contact Application, subject to the terms of this Agreement. Licensee acknowledges that the Contact Application is intended to be used by Licensee only as a tool to support Licensee's

California Racial and Identity Profiling Act (“RIPA”). Licensee is solely responsible for its compliance with RIPA, including validating that the data collected, generated and/or submitted by Licensee utilizing the Contact Application meets RIPA requirements, and managing data retention and deletion in accordance with RIPA requirements. Veritone makes no representations or warranties as to the accuracy, completeness or sufficiency of data collected and/or generated by Licensee utilizing the Contact Application or as to compliance with RIPA requirements.

2. **DOJ Submissions.** Licensee will be permitted to integrate the Contact Application with Licensee’s systems for the purposes of submission of data to the State of California Department of Justice (“DOJ”). Licensee will be responsible for the configuration and maintenance of all interfaces required to integrate the Contact Application with Licensee’s systems, in accordance with the requirements, instructions and/or guidelines communicated by Veritone in writing from time to time. Licensee agrees to provide information regarding Licensee’s systems as reasonably required by Veritone to assist Licensee in connection with the integration. Veritone will not be responsible for any delay or failure in the submission of data to the DOJ caused by Licensee’s failure to configure and/or maintain the required integration. Veritone and Licensee will agree in writing to the exact date on which the automated submission of data to the DOJ through the integration will be activated.
  
3. **Users.** The number of users specified in the Agreement reflects the number of sworn officers designated by Licensee to access and use the Contact Application (each, a “User”). Licensee shall also be permitted to designate additional non-sworn officer personnel (i) as “administrators,” as reasonably necessary to administer Licensee’s use of the Contact Application (each, an “Administrator”), and (ii) as “reviewers,” as reasonably necessary to perform the reviewer function within the Contact Application (each, a “Reviewer”). If at any time during the Term, Licensee adds Users in excess of the number specified in the table above, Licensee will notify Veritone in writing, and Licensee will be charged additional license fees at the per-User rate specified above, prorated for the period of time commencing on the date each additional User is provided access to the Contact Application and continuing through the remainder of the Term. Upon request by Veritone, Licensee shall periodically provide reports to Veritone of the numbers of Users, Administrators and Reviewers who have access to the Contact Application. Veritone shall have the right, upon at least 15

Licensee's records for the purpose of verifying the foregoing.

4. **Payment Terms.** The total license fees for the initial number of Users specified in the Agreement for the Term will be invoiced upon execution of this Agreement and will be due and payable upon receipt of invoice. If Users are added by Licensee during the Term, Veritone will invoice Licensee for the additional license fees for such Users, calculated as set forth in the Agreement, and any such invoices will be due and payable upon receipt of invoice. All amounts are stated and payable in U.S. dollars.
  
5. **Data Deletion.** Upon expiration of the Term, Veritone will provide Licensee with continued access to the Contact Application for a period of up to thirty (30) days to allow Licensee to export all Licensee Content from the Contact Application for Licensee's data retention purposes. Licensee Content will be exported in the format generally made available by Veritone, unless a different format is expressly agreed by the parties in writing, which Licensee acknowledges may be subject to additional fees. Upon Veritone's request, Licensee will provide Veritone with written confirmation that Licensee has exported all Licensee Content. Licensee expressly acknowledges and agrees that Veritone may permanently delete any and all Licensee Content upon expiration of such thirty (30) day period.

## ILLUMINATE TERMS & CONDITIONS

1. **Project Licenses.** During the Term, Veritone will provide Licensee with access to the Services, as specified in the Agreement, on a project-by-project basis for each Licensee matter (each, a "Project"). For each Project, Licensee shall submit a Project License Request for review and acceptance by Veritone. Each Project License Request will contain at least the following information: (a) the term of the Project ("Project Term"), (b) Matter Name, (c) estimated volume of Content, and (d) such other information as may be reasonably requested by Veritone. The exact content and format of Project License Requests will be communicated by Veritone from time to time. Upon Veritone's acceptance of a Project License Request, Veritone will provision access to the Services for the Project. Each Project Term will be a minimum of one (1) month and may be

(email is sufficient) at least five (5) days prior to the end of each monthly term.

**2. Ingestion and Processing of Content.** Veritone will provision each Project org to enable Licensee to initiate cognitive processing of Licensee Content, as specified in the table above. Licensee will be responsible for uploading Licensee Content in the supported formats in order to ingest and process the Licensee Content through the Services. Cognitive processing will be conducted via an automated process within the Platform. Processing fees are calculated based on the processing of the applicable unit (i.e., media hour or document) by a single cognitive engine within the respective cognitive category (by way of example, if the same one-hour media file is processed through two machine transcription engines, fees will be charged for two hours of processing). Licensee represents and warrants that it has the right to furnish to Veritone and to use such Licensee Content in connection with Licensee's use of the Platform and Services.

**3. Payment Terms.** For each Project, the total license fee due for the Project Term will be invoiced upon Veritone's acceptance of a Project License Request and will be due and payable upon receipt of invoice. Thereafter, Veritone will submit an invoice on a monthly basis for, as applicable: (a) the license fee (including any additional user fees) due for the next month of the extended Project Term, and (b) the fees for all variable Services (including cognitive processing and/or additional storage fees) incurred during the previous month, and such invoices will be due and payable by the first day of the month following the invoice date. All amounts are stated and payable in U.S. dollars.

**4. Investigate Application.** These Illuminate Terms & Conditions also apply to the Investigate application.

## IDENTIFY TERMS & CONDITIONS

**1. Payment Terms.** For each Project, the total license fee due for the Project Term will be invoiced upon Veritone's acceptance of an Identify Application and Cognitive Processing. During the Term, Veritone will provide Licensee with access to the Identify Application and the cognitive processing specified in the Order Form for data, content and media uploaded to the Platform by Licensee (the "Licensee Content") through the Identify Application. Cognitive processing will be via an automated process within the Platform. Licensee acknowledges that the functionality of the

licensee's booking/known offender database(s). Licensee will be responsible for furnishing such data to Veritone in a format and via a transmission method reasonably required by Veritone in order to integrate the data with the Platform. licensee represents and warrants that it has the right to furnish to Veritone and to use such data in connection with Licensee's use of the Platform and Services.

2. **Limitations.** Licensee acknowledges that the IDentify Application is intended to be used by Licensee only as a tool to support review of digital evidence in connection with its investigations, and the IDentify Application and the results generated therefrom should not be considered or relied upon as a substitute for Licensee's customary investigative procedures, protocols and/or requirements. Licensee acknowledges that there are inherent limitations in artificial intelligence technologies, and Veritone makes no representations or warranties as to the accuracy, quality, sufficiency or usefulness of the results generated by the IDentify Application. Licensee is solely responsible for verifying all results generated by the IDentify Application as part of its customary investigative procedures.

3. **Confidentiality and Data Security.** Veritone shall keep all Licensee Content strictly confidential. Veritone shall maintain and use appropriate administrative, physical, and technical safeguards and measures for protection of the security, confidentiality and integrity of all Licensee Content uploaded to or transmitted through the Platform or Services, including protections against unauthorized disclosure or access, or accidental or unlawful destruction, loss or alteration. Licensee Content shall be used and stored by Veritone solely to the extent required to provide the Services and perform its obligations under this Agreement, and Veritone shall not use or store the Licensee Content for any other purpose whatsoever. Veritone shall ensure that all persons having access to the Licensee Content are subject to confidentiality obligations with respect thereto. Veritone shall notify Licensee within 48 hours. In the event that Veritone determines that a security breach has resulted in an unauthorized disclosure of or access to Licensee Content. Upon termination of this Agreement or upon the written request of Licensee at any time, Veritone shall ensure the secure deletion and destruction of all Licensee Content.

4. **Additional Services.** Additional Services, such as on-site training, enhanced on boarding and/or support services, will be made available to Licensee for additional fees, which will be quoted by Veritone upon request. In the event that

the Services In the future, such additional Services may be added to this Agreement by a written amendment signed by both parties.

5. **Investigate Application.** These IDentify Terms & Conditions also apply to the Investigate application.

## TRACK TERMS & CONDITIONS

1. **Representations.** Licensee acknowledges that the Platform and Services may enable the collection or processing of biometric identifiers or biometric information (as defined under applicable state laws, including but not limited to, Illinois BIPA, Texas CUBI, and Washington RCW 19.375). Licensee represents and warrants it will (i) comply with all applicable laws, statutes and regulations, including but not limited to, all privacy laws and laws related to the gathering of biometric information, and (ii) provide legally sufficient notice and obtain any consents required to be obtained from individuals under applicable law prior to using the Platform and Services, or obtain any necessary and/or constitutionally required search warrants or other similar authorizations.
2. **Indemnification.** Licensee will defend, indemnify and hold harmless Veritone and its subsidiaries, affiliates, successors, assigns, licensors, and their respective members, officers, directors, employees, licensors, agents, from and against any liability or expense, including, without limitation, any expenses, losses, damages, judgments, litigation costs and reasonable attorneys' fees, that Veritone may incur as a result of any claim, suit or proceeding brought against Veritone by any third party arising or resulting from a breach of the warranties and representations made in Section 1 above.
3. **Ingestion and Processing of Content.** Veritone will provision each aiWARE org to enable Licensee to initiate cognitive processing of Licensee Content, as specified in the table above. Licensee will be responsible for uploading Licensee Content in the supported formats to ingest and process the Licensee Content through the Services. Cognitive processing will be conducted via an automated process within the Platform. Processing fees are calculated based on the processing of the applicable unit (i.e., media hour) within the respective cognitive category. Licensee represents and warrants that it has the right to furnish to Veritone and to use such Licensee Content in connection with Licensee's use of the Platform and Services.

acceptance of a License Request and will be due and payable upon receipt of invoice. Thereafter, Veritone will submit an invoice on a monthly basis for, as applicable: (a) the license fee (including any additional user fees) due for the next month of the Term, and (b) the fees for all variable Services (including cognitive processing and/or additional storage fees) incurred during the previous month, and such invoices will be due and payable by the first day of the month following the invoice date. All amounts are stated and payable in U.S. dollars.

**5. Investigate Application.** These Track Terms & Conditions also apply to the Investigate application.

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Previous versions *(Last modified October 7, 2025)*

March 12, 2024

**veritone**

For developers

**FOR DEVELOPERS**

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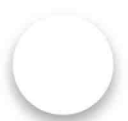
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A RESOLUTION ACCEPTING A PROPOSAL FOR THE PURCHASE OF COPIER EQUIPMENT FOR THE CITY OF BEACHWOOD; AND DECLARING THIS TO BE AN URGENT MEASURE

WHEREAS, the City of Beachwood requires copier equipment to support the administrative and operational needs of all City departments; and

WHEREAS, the City sought proposals for copier equipment to ensure competitive pricing, reliable maintenance, and equipment capable of meeting the increased volume of departmental printing needs; and

WHEREAS, proposals were reviewed based on equipment capabilities, service terms, maintenance and support, lease or purchase options, and overall cost; and

WHEREAS, the recommended vendor submitted the lowest and best proposal, offering the most cost-effective and operationally efficient solution for the City's copier needs; and

WHEREAS, the IT Manager and Finance Director have recommended that Council accept the proposal of Visual Edge IT.

NOW, THEREFORE, BE IT RESOLVED by the Council of the City of Beachwood, County of Cuyahoga, and State of Ohio, that:

Section 1: Based upon the recommendation of the IT Manager and the Finance Director, the proposal of Visual Edge IT is found to be the lowest and best proposal received for the purchase of copier equipment, in an amount not to exceed Sixty Eight Thousand Eight Hundred Seventy One Dollars and Seventy Two Cents (\$68,871.72).

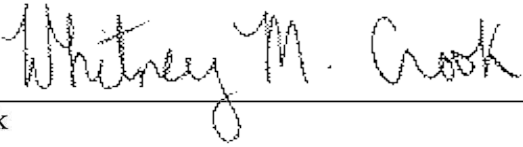
Section 2: The Mayor is hereby authorized to enter into an agreement with Visual Edge IT for the purchase of copier equipment in accordance with the Sales Order Agreement a copy of which is attached hereto and incorporated herein as Exhibit "A".

Section 3: It is found and determined that all formal actions and deliberations of Council and its committees, relating to the passage of this legislation that resulted in formal action were in meetings open to the public where required by Chapter 105 of the Codified Ordinances of the City.

Section 4: This Resolution is declared to be an urgent measure necessary for the preservation of the public peace, health, or safety or the efficient operation of the City, and for the further reason that the copier equipment must be secured promptly to ensure continuity of City operations; wherefore, this Resolution shall be in full force and effect immediately upon its passage and approval by the Mayor.

Attest:

I hereby certify this legislation was duly adopted on the 15<sup>th</sup> day of December, 2025, and presented to the Mayor for approval or rejection in accordance with Article III, Section 8 of the Charter on the 15<sup>th</sup> day of December, 2025.

  
\_\_\_\_\_  
Clerk

Approval:

I have approved this legislation this 15<sup>th</sup> day of December, 2025 and filed it with the Clerk.

  
\_\_\_\_\_  
Mayor

# Memorandum

---

**To:** Larry Heiser  
**From:** Craig Kaufman, IT Manager  
**Subject:** Copier Refresh  
**Date:** December 1, 2025

---

The city received six (6) Request for Proposal (RFP) submissions for copier services. Each proposal was carefully reviewed and evaluated based on cost, service terms, click charges, and alignment with our operational needs.

After thorough consideration, we have selected Visual Edge as the awarded vendor. Their proposal offers the most competitive and cost-effective solution, covering 17 Kyocera copiers with a total equipment cost of \$68,871.72.

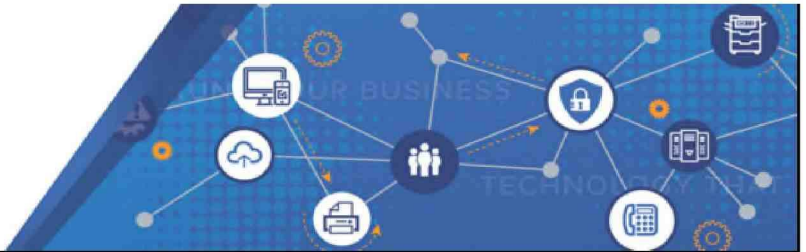
Although there was a lower cost on equipment when you averaged out the consumables over 5 years, Visual Edge had a lower price total for 5 years.

Below is a list of quantities and click charges.

<u>Quantity</u>	<u>Model</u>	<u>Color/BW</u>	<u>PPM</u>	<u>BW Click Price</u>	<u>Color Click Price</u>	<u>Notes</u>
8	MZ4001ci	Color	40	\$ 0.0042	\$0.0190	Copier
3	MA4500ifx	BW	47	\$ 0.0100		Desktop
6	MA4000cifx	Color	42	\$ 0.0149	\$0.0565	Desktop

Can we send this to Council for approval.

Please let me know if you have any questions.



## Sales Order Agreement

**Date:** 12/1/2025 **Sales Rep:** Rachel Simon

**Ship To** **Bill To**

**CUSTOMER NAME:** City of Beachwood  
**SHIP TO ADDRESS:** 25325 Fairmount Blvd  
**CITY:** Beachwood **STATE:** OH **ZIP:** 44122  
**Contact:** AJ Allen  
**Phone/Email:** 216-595-3405 [AJ.Allen@beachwoodohio.com](mailto:AJ.Allen@beachwoodohio.com)

**CUSTOMER NAME:** City of Beachwood  
**BILL TO ADDRESS:** 25325 Fairmount Blvd  
**CITY:** Beachwood **STATE:** OH **ZIP:** 44122  
**Billing Contact:**  
**Phone/Email:**

DEALERSHIP WILL TRANSFER AND DELIVER TO BUYER AND BUYER WILL ACCEPT AND PAY FOR THE FOLLOWING MERCHANDISE.

Quantity	Product #	Description	Unit Price	Total Price
8	KYTAMZ4001ci	Kyocera TASKalfa MZ4001ci 40ppm A3 Color MFP No License Req (No Setup Toner)		\$55,334.64
8	1503RK2USJ	Kyocera Fax Board 12 2553ci-8353ci/4003i-7004i/4054ci-7054ci/2501ci-7001ci		
8	1203NK2US0	Kyocera PH-7A 2/3 Hole Punch Unit DF7120/7110/7130 2553ci-8353ci/4003i-7004i/4003i-7004i/4003i-7004i/4003i-7004i/4003i-7004i		
8	1703SZ0UN0	Kyocera AK-7110 Attachment Kit for DF-7110/7120/7130 for 2553ci-6053ci/4003i-7004i/4003i-7004i/4003i-7004i/4003i-7004i		
8	1203RV2US0	Kyocera DF-7120 1k Sht Finisher Req. AK-7110/or/AK-740 4002i-7003i/4004i-7004i/6053ci-8353ci/4003i-7004i/4003i-7004i/4003i-7004i		
8	1203TC6US0	Kyocera DP-7160 320 Sheet Dual Scan Doc for 2554ci-7054ci/4004i-7004i/MZ4000i/MZ4000i/MZ4000i/MZ4000i		
8	1203V52US0	Kyocera PF-7150 i Dual 1,500 Sheet Paper Trays Ltter 2554ci-7054c/4004i-7004i/2501ci-7001ci/2501ci-7001ci		
3	1203SA0KLO	Kyocera PF-3110 500 Sheet Optional Paper Feed Cassette for M3145idn/3645idn/M3645idn/M3645idn		
3	KYECMA4500ifx	Kyocera ECOSYS MA4500ifx B/W MFP A4 47ppm 4 in 1 Copy/Print/Scan/Fax (Incl Setup)		\$3,923.46
3	KYECMA4000cifx	Kyocera ECOSYS MA4000cifx Color MFP A4 42ppm 4 in 1 Copy/Print/Scan/Fax (Incl Setup)		\$4,656.81
3	1203V00KLO	Kyocera PF-5150 550 Sheet Paper Tray for MA4500ci/MA4000cifx/MA3500/PA4500ci/PA4500ci/PA4500ci		
3	KYECMA4000cifx	Kyocera ECOSYS MA4000cifx Color MFP A4 42ppm 4 in 1 Copy/Print/Scan/Fax (Incl Setup)		\$4,956.81
3	1203V00KLO	Kyocera PF-5150 550 Sheet Paper Tray for MA4500ci/MA4000cifx/MA3500/PA4500ci/PA4500ci/PA4500ci		
3	855D200938	Kyocera High Cabinet Stand for MA4500ci and PA4500ci series when configured w/up to 250 lbs		
TRUE				

<b>Comments/Special Instructions</b>	<b>Subtotal</b>	\$68,871.72
	<b>TOTAL AMOUNT</b>	\$68,871.72
	<b>Less Payment (Check #: )</b>	
	<b>AMOUNT DUE</b>	\$68,871.72
		<b>Plus applicable taxes</b>

Terms: The Dealership equipment indicated above is purchased under standard terms which are 1) The Seller retains title to all equipment and supplies subject to this agreement until purchase price is paid in full. 2) in the event Buyer defaults in payment, the Buyer will be liable for the payment of any legal fees or other costs incurred in any action to collect this debt. General terms and conditions of maintenance agreement are furnished separately. This is a BINDING ORDER not subject to cancellation. This order cannot be changed except in writing by a Company Officer. There is a 1.75% monthly fee on all past due balances. Delinquent accounts sent to an outside collection agency will be assessed 35% if the balance is over \$200.00 and 50% if the balance is under \$200.00. There is a \$35.00 fee for all returned checks.

Customer Acceptance			
Authorized Signature	Print Name	Title	Date



## Maintenance Agreement

## Equipment

CUSTOMER (hereinafter referred to as "You" or "Your") DATE: 12/1/2025

FULL LEGAL NAME

**City of Beachwood**

INSTALL ADDRESS

City, State and Zip

County

**25325 Fairmount Blvd**

**Beachwood**

**OH**

**44122**

METER COLLECTION SOFTWARE CONTACT

EMAIL ADDRESS

PHONE NUMBER

BILL TO ADDRESS (If different from above)

City, State and Zip

County

**25325 Fairmount Blvd**

**Beachwood**

**OH**

**44122**

### Agreement Summary:

See Schedule A

Sales Rep: **Rachel Simon**

Device Make/Model#	Monthly Service Base Amount	Install Location *if different from above	Monthly Image Allowance		Contract Usage Per Image Charge	
			MONO	COLOR	MONO	COLOR
(8) Kyocera Taskalfa MZ4001ci	\$0.00				\$ 0.0042	\$ 0.019
(3) Kyocera MA4500ifx					\$ 0.01	
(6) Kyocera MA4000cifx					\$ 0.0149	\$ 0.0565
Total Consolidated Monthly Image Allowance Base			0	0		

### Agreement Options

Included: All Travel, Parts and Labor (including drums, PM kits, toner and developer), Access to the Smart Center.

Base Billing Frequency

Monthly

**Not Included:** Paper, Staples, Applicable Supply Freight Fees/Surcharges, Exterior Plastic, and Glass

Usage Billing Frequency

Monthly

*Mono & Color will bill usage in the same Frequency*

\*\*Installation of meter collection software is required for all print devices as specified in the full terms and conditions. Failure to provide access to monitoring software, will result in a \$20 monthly admin fee per device for manual meter collection. If **Monitoring Software option is declined**-please understand that all service, supplies and meter reads will be a manual process requiring input from you the customer.

Contract Term

60 Month

Monitoring Software

Yes/\$0

\*\*Base Charges are billed in Advance and Overage are billed in Arrears.

Electronic Invoicing

Yes

### Special Provisions:

No rate increase for length of term

THIS AGREEMENT IS SUBJECT TO THE TERMS AND CONDITIONS PRINTED ON THIS PAGE, THE REVERSE SIDE, ATTACHED EQUIPMENT LIST, ANY APPLICABLE ADDENDUMS, ALL OF WHICH PERTAIN TO THIS AGREEMENT AND WHICH YOU ACKNOWLEDGE HAVING READ. THIS AGREEMENT IS NOT BINDING UNTIL ACCEPTED BY US. YOU CERTIFY ALL ACTIONS REQUIRED TO AUTHORIZE EXECUTION OF THIS AGREEMENT, INCLUDING YOUR AUTHORITY, HAVE BEEN FULFILLED.

### CUSTOMER: (As Stated Above)

By: **X**

Authorized Signature

Print Name

Title:

Date:

## Maintenance Terms & Conditions

### GENERAL TERMS

- 1. Definitions.** The words "you" and "your" mean the legal entity identified in "Customer Information" fields above, and "we," "us" and "our" mean Visual Edge IT. "Device(s)" means the items identified in "Equipment" above and in any attached Equipment Schedules, or future Addendums. "Base" rates refer to static monthly charges for service. "Allowance" means the number of copies included in the Base charge. "Usage Per Image Charge" means the applicable prints or copies made in excess of any stated allowance.
- 2. Payments and Late Payments.** You agree to pay us the full amount due for all Base charges, Usage charges, and billable supply freight fees or supply fulfillment surcharges by the due date listed on the invoice. If any amount payable to us is not paid when due, you will be subject to interruption of covered services and a late charge up to three (3) percent of the overdue balance. Billing disputes must be submitted to us no later than the due date listed on the invoice to avoid late charges or service interruption. ACH or Credit Card draft payment method may be required for certain coverage plans or contract terms.
- 3. Renewal.** ~~We may annually increase both the Base rate and Overage rates by amounts determined at our discretion, but not to exceed 15% of the then current payment and/or rate in each year.~~ **No increase**
- 4. Term.** The term of this agreement will be based on the length selected above or based on the length of active lease agreements, whichever is longer. Minimum term requirements may vary based on equipment lease agreements and selected coverage plans. Commencement date and coverage will begin on the date of new equipment installation or ten (business days) from the date of confirmed monitored status, whichever is later.
- 5. Covered Equipment.** Services selected above will be provided to those devices listed under Equipment.
- 6. Cancellation Notice.** We maintain responsibility covered under customer selected services for the full term of this agreement until either party provides written notice of cancellation with 60-days' notice. If your agreement term is based on an active equipment lease agreement, all lease terms and conditions must be met before cancellation requests are accepted. If we elect to cancel this agreement, written notice will be sent to the contact and address listed above.
- 7. Liability.** The parties agree that we will not be liable for any consequential damages of any nature caused to the business or property of Owner of Equipment ("Company") by any failure, defect, or malfunction of equipment to be maintained by us.
- 8. WARRANTY.** NOTWITHSTANDING ANYTHING IN THIS AGREEMENT TO THE CONTRARY, WE WARRANT (A) THAT ALL PERSONNEL PERFORMING SERVICES HEREUNDER BY OR ON BEHALF OF US WILL HAVE APPROPRIATE TRAINING AND EXPERIENCE AND (B) ALL EQUIPMENT IS IN ACCORDANCE WITH INDUSTRY STANDARDS, AND ALL SUPPLIES AND MATERIALS ARE OF GOOD QUALITY. WITHOUT LIMITING THE GENERALITY OF THE FOREGOING (AND WITHOUT LIMITING ANY OBLIGATION OF US TO MAKE REPAIRS UNDER THIS AGREEMENT), YOU EXPRESSLY AGREE AND ACKNOWLEDGE THAT IN NO EVENT SHALL ANY MANUFACTURER'S WARRANTY, INCLUDING BUT NOT LIMITED TO ANY IMPLIED WARRANTY OF MERCHANTABILITY, AND FITNESS FOR A PARTICULAR PURPOSE, BE DEEMED GIVEN BY OR OTHERWISE TRANSFERRED OR APPLIED TO US.
- 9. EQUIPMENT WARRANTY DISCLAIMER.** WE HAVE MADE NO AFFIRMATION OF FACT OR PROMISE RELATING TO THE GOODS AND SERVICES BEING PROVIDED THAT HAS BECOME ANY BASIS OF THIS BARGAIN. FURTHER, WE HAVE MADE NO AFFIRMATION OF FACT OR PROMISE RELATING TO THE GOODS OR SERVICES BEING PROVIDED THAT HAS CREATED OR AMOUNTED TO AN EXPRESS WARRANTY THAT THE GOODS WOULD CONFORM TO ANY SUCH AFFIRMATION OR PROMISE. WE DISCLAIM ANY WARRANTY OF MERCHANTABILITY WITH RESPECT TO THE GOODS OR SERVICES PROVIDED BY THIS AGREEMENT. WE DISCLAIM ANY WARRANTY OF FITNESS FOR ANY PARTICULAR PURPOSES WHATSOEVER WITH RESPECT TO THE GOODS OR SERVICES BEING PROVIDED UNDER THIS AGREEMENT. COMPANY AGREES THAT WE SHALL NOT BE LIABLE FOR DAMAGES RESULTING FROM AN ALLEGED BREACH OF THIS AGREEMENT BEYOND THE COST OF ONE YEARS SERVICE AND MAINTENANCE UNDER THIS AGREEMENT.
- 10. GOVERNING LAW, CONSENT TO JURISDICTION AND VENUE OF LITIGATION.** THIS AGREEMENT AND EACH SCHEDULE SHALL BE GOVERNED BY THE LAWS OF THE STATE OF OHIO. YOU AGREE THAT ANY DISPUTE ARISING UNDER OR RELATED TO THIS AGREEMENT WILL BE ADJUDICATED IN THE FEDERAL OR STATE COURT LOCATED IN STARK COUNTY OHIO. YOU HEREBY CONSENT TO PERSONAL JURISDICTION AND VENUE IN THAT COURT AND WAIVE ANY RIGHT TO TRANSFER VENUE. EACH PARTY WAIVES ANY RIGHT TO A TRIAL BY JURY.

### BREAK/FIX SERVICE TERMS

- We agree to maintain all equipment listed, in a normal operating condition. All costs for Labor, Parts, Travel and Service will be borne by us, subject to the terms of this agreement and based on specific plan options selected. Non-covered charges for labor, parts, or travel will be billed at the then current rates.
- All necessary parts will be replaced, at no additional cost, provided the cost of those parts does not exceed the total value of the equipment. If the cost of necessary parts exceeds the total value of the equipment, we will notify you with suggested replacement options. Replacement cost is your responsibility. If the replacement is purchased from us, a trade-in credit may be offered toward the cost of a new device.
- We will not be responsible for maintenance in the event of: Damage caused by Accident, Misuse, Act of God, Line Voltage Problems, Neglect or Failure To Follow Factory Operating Instructions, or if maintenance or repairs are performed by anyone other than our personnel. It also ceases if competitive supplies are used, or if the damage occurs as a result of your abuse or improper handling of the device or supplies.
- All equipment will be serviced upon your request, during our normal business hours (8 a.m. to 5 p.m. local time, except weekends and VETIT holidays). Request for service outside our normal business hours will be provided on a best effort basis and, if available, will be billed at overtime rates plus travel.
- We, at our discretion, may authorize our approved maintenance subcontractors or approved service providers to perform maintenance and repairs to the Devices. Devices located outside our local service areas will require subcontractor coverage for any onsite service needed.

### TONER AND SUPPLY TERMS

- Toner and ink consumables, will be borne by us for all devices covered by this agreement and actively reporting through the Monitoring Software. We agree to supply you with all toner and ink consumables required to operate the Devices. We agree to provide auto supply replenishment for those devices using Monitoring Software. You must purchase staples and paper separately.
- All toner and ink consumables provided as a part of this agreement in the standard course of business or as Safety Stock shall at all times remain our property. You may use the toner and ink consumables pursuant to the terms of this Agreement, but you shall not have any ownership rights in or to the toner or ink consumables. You shall promptly return to us all unused items supplied by us under this agreement. You shall not be charged for any toner or ink consumables in use upon the expiration or termination of this Agreement. Any items not returned shall be billed by us to you at the then current cartridge retail purchase price.
- Auto supply replenishment is scheduled based on individual device performance, coverage, and usage, and may vary. Waste Toner Containers are not available for auto shipment. Other certain items may not be eligible for auto shipment based on device model and supply item type. Covered items not eligible for auto shipment will be provided at no additional cost, but must be requested by you as needed to allow for standard shipping time. Additional requests for toner and ink consumables will be subject to approval based on current usage and shipment history. Any customer request for additional items will be considered Safety Stock unless otherwise approved. Flat rate overnight shipping amounts can be quoted at the time of order.
- Cost-per-image and cartridge pricing is based on an industry-standard 5% page coverage model. Toner and ink consumables ordered or requested based on excessive page coverage may be subject to a mid-term cost-per-image escalation or billing for additional cartridges.
- Any defective toner or ink consumable items provided to you by us must be reported and returned to us within 30 days of receiving a replacement item. If defective item is not returned, the replacement item may be billed at then current retail price. Standard shipping for defective items and replacements will be covered by us.

### METER READING REQUIREMENTS

Monthly meter readings are required for each covered device.

- Meter collection. Those devices reporting through Monitoring Software will be collected by us. Devices not reporting for any reason will require your submission until monitoring is restored.
- Estimated Meters. Estimated meters are based on historical volume usage. If historical volume usage is unavailable, a minimum estimation of 50 mono impressions will be applied. If estimated meters are issued for three (3) consecutive billing cycles, you may become subject to invoicing monthly data collection fees and prevailing hourly billable rate for labor and travel to collect accurate meter readings.
- Meter Adjustments. Any billing issued based on estimated meters are not eligible for billing adjustments, but will not be responsible for additional overage charges until current meters exceed billed meters. Additional estimations will cease until such time that the current meters exceed previously billed estimates, as long as accurate meters are being submitted monthly.

**MONITORING SOFTWARE.** Monitoring Software is involved, You grant Permission to Install and Maintain.

- Customer Refusal or Non-Response. Customers refusing these Monitoring Software terms or not-responding to our requests for installations or updates may disqualify printing devices from certain coverage, delay existing services, or become subject to invoicing monthly data collection fees and prevailing hourly billable rate for labor to collect meter readings.
- Device Changes. You agree to notify us in writing of any contact person or location changes regarding covered devices. You assume responsibility for estimated meter readings, delayed service and supply fulfillment in the case of device changes not reported.

### ANALYST CONSULTING & SMART CENTER ANALYST SERVICES

- If Analyst Consulting services are included in the purchase of a printing device from us, our trained and certified employees will work with your IT personnel (if applicable) to setup all covered equipment and software, according to machine configuration, following equipment delivery for the first ninety (90) days following installation. Following the completion of those 90 days or in the case that Analyst services were not included in the Purchase Agreement, you will be responsible to complete the work yourselves or agree to pay us to provide the work at standard billable rates.
- Smart Center Analyst Services are considered separate and apart from Break/Fix technical services

By: X

Authorized Initials

Date:

# City of Beachwood

## BID OPENING

**DAY/DATE:** 11 / 14 / 2025  
month/day/year

**TIME:** 3:00 P.M.    **LOCATION HELD:** Law Department

**FOR (ITEM OR PROJECT):**    **BIDDERS FOR RFP MULTI-FUNCTION PRINTERS**

**PERSON OPENING BIDS:**                      Whitney Crook, Clerk of Council

<u>BIDDER NAME</u>	<u>1 ORIGINAL 2 COPIES</u>	<u>REGISTRATION FORM</u> <i>(Properly Completed)</i>	<u>BID AMOUNT</u>
<u>Toshiba</u> <i>(COMDOR dba XEROX)</i>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	\$ _____
<u>Dahill Office Technology, Corp</u>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	\$ _____
<u>DEX IMAGING</u>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	\$ _____
<u>Blue Technologies Inc</u>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	\$ _____
<u>OHIO BUSINESS HACKING</u>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	\$ _____
<u>VISUAL EDGE IT</u>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	\$ _____
_____	_____	_____	\$ _____



## REGISTRATION FORM

**PROJECT NAME/DESCRIPTION:** Multi-Function Printers

"Please add our organization name and information to the registered vendors list for the above project. I understand any questions I may have regarding this RFP must be submitted as instructed in the RFP specifications and that addenda will be issued when required. By completing and returning this form, I understand that any addenda issued will be emailed to our organization as noted in the RFP."

COMPANY NAME: Visual Edge IT  
ADDRESS: 3874 Highland Park NW  
CITY: North Canton STATE: OH ZIP: 44720  
CONTACT NAME: Johnny Knight  
PHONE: 440-344-6864 FAX: \_\_\_\_\_  
EMAIL: jknight@visualedgeit.com

**Please mail, fax, or email the completed form to:**

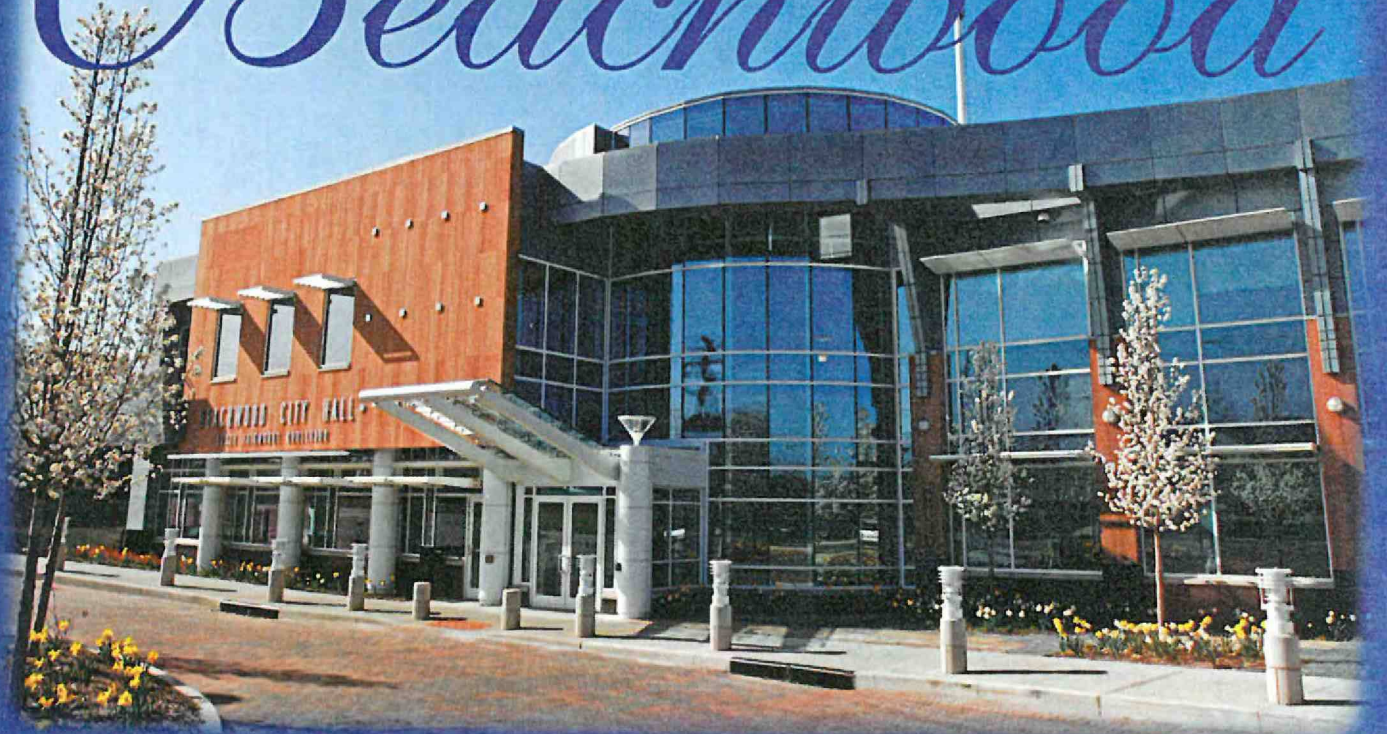
Craig Kaufman  
IT Manager  
City of Beachwood  
25325 Fairmount Blvd.  
Beachwood, OH 44122  
Phone (216) 595-3711  
E-Mail Craig.kaufman@Beachwoodohio.com

# VISUAL EDGE IT™

SECURE TECHNOLOGY SOLUTIONS

Request for  
Proposal:  
Multi-function  
Printers

# CITY OF *Beachwood*



© 2023 Visual Edge IT, Inc.

# Business Organization



At Visual Edge IT, we do more than provide services; we deliver comprehensive, edge-to-edge solutions tailored to meet the real-world challenges faced by organizations of every size.

*Working with Visual Edge IT has been seamless. They have the personal touch of a local company — with the resources and capabilities of a national company.*

Date: November 12 2025  
Dear: City of Beachwood Team,

On behalf of your Visual Edge IT team, thank you for the opportunity to submit this proposal detailing how we can meet the cities office technology requirements and desired process improvements.

Visual Edge IT has the technology experts to implement solutions that will transform and future-proof your business. And we have a world class support and maintenance team with staff in your area to quickly and efficiently keep your team working at its highest productivity.

We look forward to working with you to implement these solutions and supporting your organization going forward.

Please contact us with any questions or if we can be of further service in coordinating a follow up call.

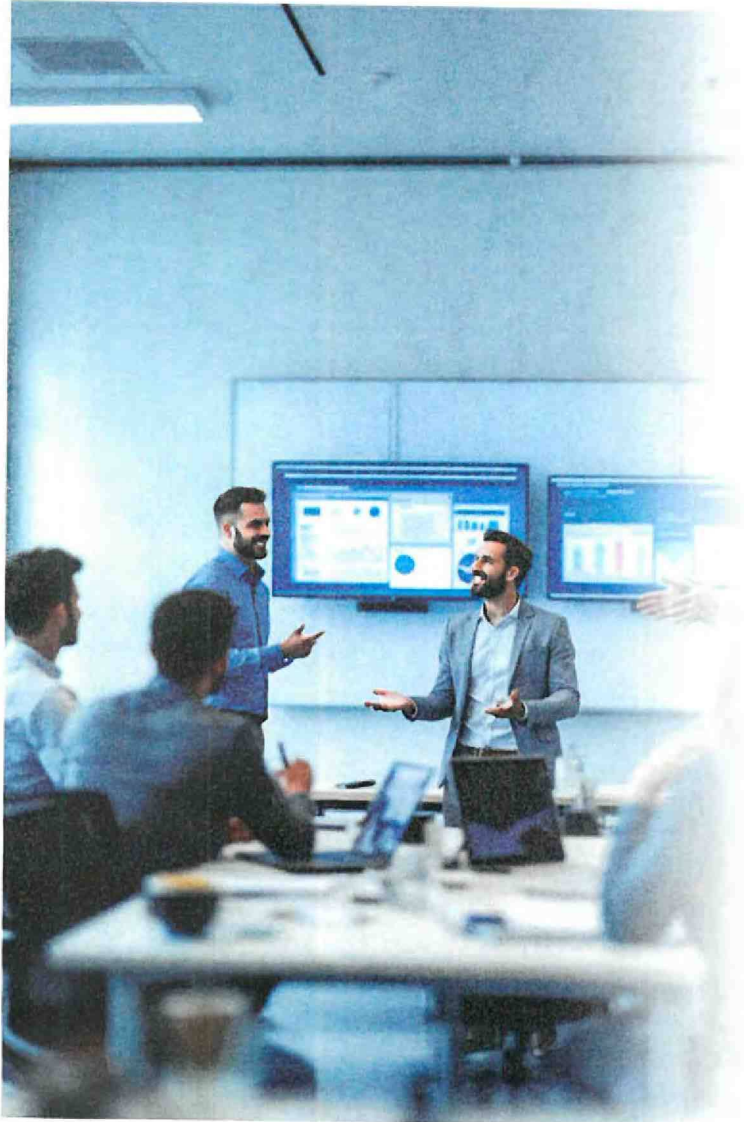
Sincerely yours,

Johnny Knight IV  
Manager of Major Accounts  
[jknight@visualedgeit.com](mailto:jknight@visualedgeit.com)  
330-491-3355

Rachel Simon  
Government & Education Account Manager  
[rsimon@visualedgeit.com](mailto:rsimon@visualedgeit.com)  
330-491-3332

James Brown III  
Major Account Analyst  
[jbrown@visualedgeit.com](mailto:jbrown@visualedgeit.com)  
330-470-7404

3874 Highland Park NW North Canton, OH 44720 – Headquarters  
5700 Lombardo Center, Suite 250 Seven Hills, OH 44131 – Cleveland Office



# Why Choose Visual Edge IT?



## Industry Experience

50+ years serving diverse business sectors

## Flexibility

Several unique solutions tailored specifically for you

## Local Presence

Headquartered in North Canton with many average tenure employees

## Top Rated Technology Company

Ranked one of the 50 Most Innovative Companies

## Trusted Partners

Competitive Programs offered to clients through our partnerships

# Specifications, Scope of Service and Pricing

City of Cleveland Heights  
**COLOR 30-40 PPM PROPOSAL SHEET**

	COLOR 35-45 PAGE PER MINUTE									
<b>Make</b>	<b>Kyocera</b>									
<b>Model#</b>	MZ3501ci									
<b>Page Per Minute</b>	35 PPM									
	<b>Purchase Price</b>	<b>60 Month \$1 Out</b>	<b>Standard Omnia Purchase</b>	<b>BW Maint. Per Image Cost</b>	<b>Color Maint. Per Image Cost</b>					
Base Equipment as Specified	\$5,262.73	\$105.25	\$6,351.00	0.0065	0.0236					
option - Large Capacity 3rd Drawer	\$581.47	\$11.63	\$815.00							
option - Add External Stapler w/ Punch (remove internal W/ punch)	\$170.41	\$3.41	\$258.00							
option - Add 320 page document feeder (remove 140 page document feeder)	\$236.83	\$4.74	\$332.00							
Omnia Contract# R241203										
Omnia Contract Price	See Column D									
<b>Make</b>	<b>Kyocera</b>									
<b>Model#</b>	MZ4001ci									
<b>Page Per Minute</b>	40 PPM									
	<b>Purchase Price</b>	<b>60 Month \$1 Out</b>	<b>Standard Omnia Purchase</b>	<b>BW Maint. Per Image Cost</b>	<b>Color Maint. Per Image Cost</b>					
Base Equipment as Specified	\$5,928.10	\$118.56	\$7,821.00	0.0042	0.019					
option - Large Capacity 3rd Drawer	\$581.47	\$11.63	\$815.00							
option - Add External Stapler w/ Punch (remove internal W/ punch)	\$170.41	\$3.41	\$258.00							
option - Add 320 page document feeder (remove 140 page document feeder)	\$236.83	\$4.74	\$332.00							
Omnia Contract# R241203										
Omnia Contract Price	See Column D									

City of Cleveland Heights  
DESKTOP 25-35 PPM PROPOSAL SHEET

	DESKTOP BLACK AND WHITE 35-50 PAGE PER MINUTE				DESKTOP COLOR 35-50 PAGE PER MINUTE				
<b>Make</b>	Kyocera				Kyocera				
<b>Model#</b>	MA4500ifx				MA4500ci				
<b>Page Per Minute</b>	47 PPM				47 PPM				
	<b>Purchase Price</b>	<b>60 Month \$1 Out</b>	<b>Standard Omnia Purchase</b>	<b>BW Maint. Per Image Cost</b>	<b>Purchase Price</b>	<b>60 Month \$1 Out</b>	<b>Standard Omnia Purchase</b>	<b>BW Maint. Per Image Cost</b>	<b>Color Maint. Per Image Cost</b>
Base Equipment as Specified	\$1,307.82	\$26.16	\$1,418.00	0.01	\$2,277.60	\$45.55	\$3,543.00	0.0092	0.0387
option									
option									
Omnia Contract# R241203									
Omnia Contract Price	See Column D				See Column H				
<b>Make</b>	Kyocera				Kyocer				
<b>Model#</b>	MA5500ifx				MA4000cifix				
<b>Page Per Minute</b>	57 PPM				42 PPM				
	<b>Purchase Price</b>	<b>60 Month \$1 Out</b>	<b>Standard Omnia Purchase</b>	<b>BW Maint. Per Image Cost</b>	<b>Purchase Price</b>	<b>60 Month \$1 Out</b>	<b>Standard Omnia Purchase</b>	<b>BW Maint. Per Image Cost</b>	<b>Color Maint. Per Image Cost</b>
Base Equipment as Specified	\$1,504.71	\$26.16	\$1,531.00	0.01	\$1,552.27	\$31.05	\$2,284.00	0.0149	0.0565
option									
option									
Omnia Contract# R241203									
Omnia Contract Price	See Column D				See Column H				



# Proposal Details

# Our Kyocera Solution for City Governments

## Customized Technology



As trusted providers of Kyocera equipment, we offer tailored solutions featuring advanced technology designed specifically for city government operations and municipal needs.

## City-Focused



Our proposal addresses the unique demands of city governments, enhancing document production for administrative offices and supporting efficient municipal workflows.

## Dedicated Support



Your account will be managed by specialists with extensive experience supporting city and municipal clients to ensure seamless service and responsiveness.

## Measurable Results



We focus on delivering measurable improvements in cost management, print quality, and system reliability throughout our partnership with city governments.

We appreciate your consideration of our proposal and look forward to discussing next steps. Our team is ready to demonstrate how our Kyocera solution will meet the specific needs of your city while providing exceptional value and service.

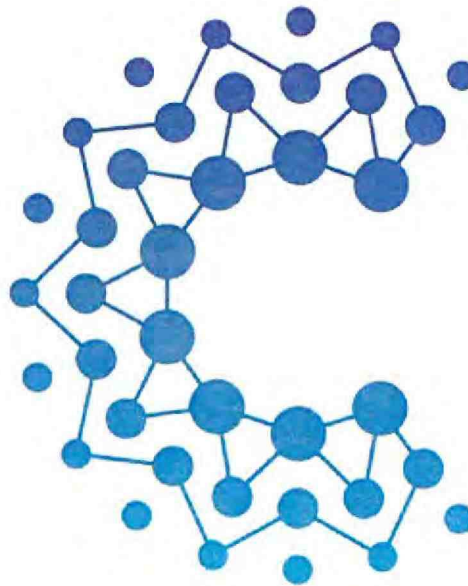
# Equipment Features

## Right Sized Equipment

We selected the right mix of equipment to optimize your fleet with speed and service efficiency in mind

## Kyocera Security

Kyocera features data encryption, secure boot and automatic data overwrite as ways to keep your city safe



## Scanning Capabilities

Integration with Active Directory, Google Drive, and Single Sign On

## Secure Printing

PIN and Access Card release with timed expiration for stored jobs

Our equipment includes central management reporting software for tracking usage by device, with departmental/user level accounting capabilities. All units will be configured for PaperCut integration, proximity card authentication, and "follow me" printing functionality that allows document retrieval from any networked device.

# Experience and References

# Executive Summary for City of Beachwood

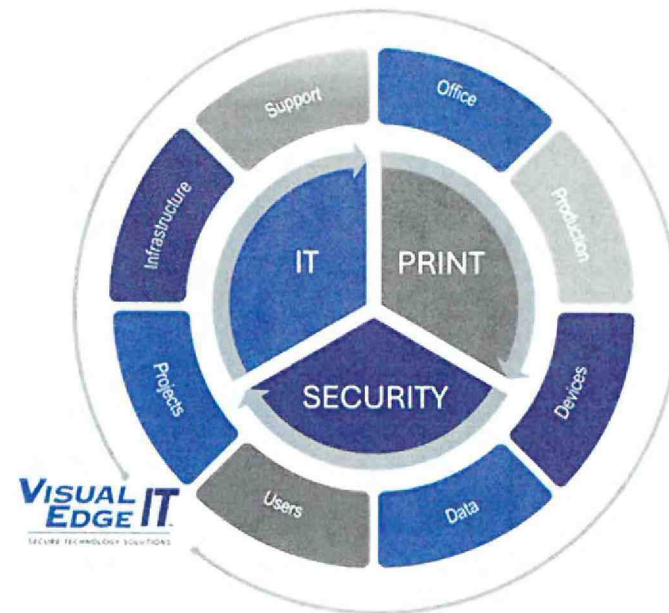
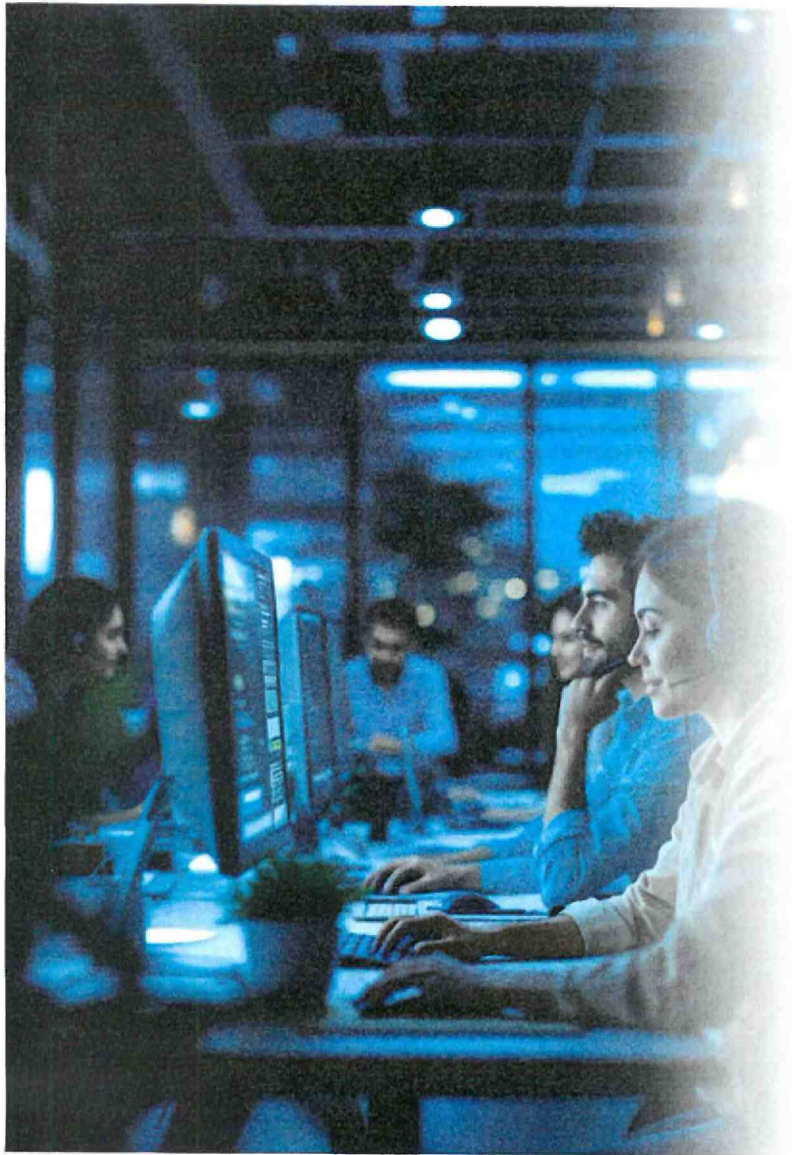
We're excited to present our solution to help the City of Beachwood streamline your printing operations, reduce costs, and improve efficiency across all city departments. Visual Edge IT (VEIT) is offering a comprehensive Kyocera solution designed to deliver advanced technology, security, and exceptional service.

Here's a detailed look at what we're proposing:

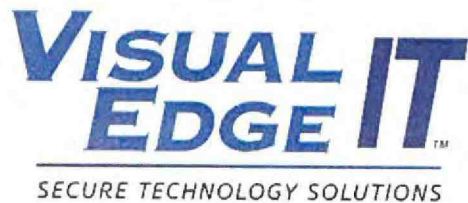
- **Kyocera Tiered Color System:** Our solution includes Kyocera's innovative Tiered Color System, where you only pay for the actual amount of color used on each page instead of a flat rate. This is ideal for city departments that print documents with light color elements like logos or headers, helping you better control print expenses.
- **Protecting Your Data and Information:** Security is a top priority. Each Kyocera device is equipped with robust features such as data encryption, secure print release, user authentication, and hard drive overwrite to keep your sensitive municipal data safe. We're committed to helping the City of Beachwood maintain a secure printing environment and protect critical information.
- **User-Friendly Customer Portal:** Your staff will have access to a dedicated portal where they can easily submit service requests, monitor toner usage, and review past tickets, simplifying the management of your entire print environment.
- **Automatic Toner Fulfillment and Meter Readings:** To ensure your devices never run out of toner, we will automate toner replenishment and meter readings. This removes the need for manual tracking and reduces the risk of downtime.
- **Remote Firmware Updates:** Using Kyocera Fleet Services, we will handle firmware updates remotely to keep all your devices secure and running the latest software with up-to-date features.
- **Local, Responsive Support:** VEIT offers a locally based, highly responsive support team committed to proactive service and fast issue resolution. We provide personalized account management to keep your workflows efficient and worry-free.
- **Instant Service Call Notifications:** Your IT team will receive immediate alerts whenever a service call is placed, enabling quick responses and minimizing device downtime.
- **Comprehensive Staff Training:** We'll provide initial and ongoing training sessions to make sure your staff are comfortable and proficient with all new print systems and processes.
- **Competitive Pricing:** We offer competitive pricing on all devices and services, ensuring the City of Beachwood receives great value and flexible terms tailored to your needs.

We believe our approach will help the City of Beachwood reduce print costs, increase operational efficiency, and maintain a secure, reliable, and future-ready printing environment. We're eager for the opportunity to partner with you and support your goals for smarter, more cost-effective printing.

# Visual Edge IT: Your Total Technology Partner



# About Visual Edge IT: Your Local Technology Partner for City of Beachwood



## Who We Are

Visual Edge IT is a trusted, privately held provider of IT and print services headquartered in North Canton, Ohio. We collaborate with industry leaders to deliver dependable technology solutions specifically designed for municipal entities and local governments.

## What We Do

We streamline document workflows for cities by offering and managing advanced Managed Print Services. Our solutions include secure printing, cost management, and seamless network integration, enhancing administrative productivity while reducing the IT department's print management responsibilities.

## Why We're Right for the City of Beachwood

With a strong history of supporting Ohio municipalities such as **City of Akron**, **City of Kent**, **City of Tallmadge**, **City of Canton**, and many more, we deliver tailored equipment lease and maintenance solutions to meet the demands of high-volume municipal printing. Our focus on secure document management, sustainability, and communication aligns closely with the City of Beachwood's objectives.

Our strategic partnerships with local cities and leading technology providers enable us to offer cost-effective and efficient print and IT solutions that minimize waste, improve workflows, and support the City of Beachwood's commitment to innovation and sustainability.

# Comprehensive Solution Offerings

## Print Services

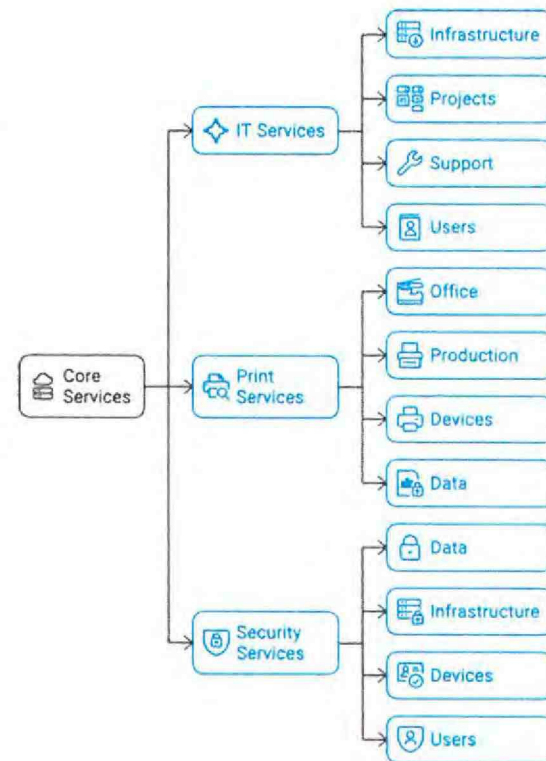
While digital transformation is the buzzword, print services remain essential for many businesses. Our Print Services cover office and production environments, ensuring that your devices and data are managed with the same level of care as your IT infrastructure.

## IT Services

IT Services: Our IT services encompass everything from infrastructure management to user support. Whether you need assistance with projects, office operations, or managing your user base, we ensure that your IT environment is not just functional but optimized for efficiency and growth.

## Security Services

In an age where data breaches and cyber threats are rampant, security cannot be an afterthought. Our Security Services protect your data, devices, and users, providing peace of mind and ensuring compliance with industry standards..



Visual Edge IT offers a comprehensive range of services under three core pillars: IT Services, Print Services, and Security Services. These aren't just isolated offerings; they are interconnected solutions designed to cover every aspect of your technology needs.

## Municipality Partners

31,000+ supported  
government print devices

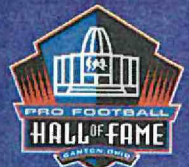
- Summit County
- Portage County
- Canton City Schools
- City of Canton
- City of Hudson
- City of Akron
- City of Alliance
- City of Tallmadge
- Greater Cleveland Regional Transit Authority
- City of Kent
- City of Massillon
- St. Thomas Aquinos
- Nardon Hills
- Southeast Local
- Mathews Local
- West Holmes Local
- Windham Exempted
- Highland Local
- Kent City
- Mount Union
- Walsh University
- John Carroll University
- Stark State College
- North Canton City Schools
- Northwest Local Schools
- Copley Fairlawn City
- Norton City Schools
- Many more!



# VISUAL EDGE IT™

SECURE TECHNOLOGY SOLUTIONS

- Corporate headquarters located in North Canton, Ohio
- Local office located in Cleveland, Ohio
- Providing full service and distribution coverage throughout the state of Ohio
- 18 offices located within 300 miles of Columbus, Ohio
  - Ohio
  - Kentucky
  - Michigan
  - West Virginia
  - Indiana
- Partnerships with the Cleveland Guardians and Pro Football Hall of Fame





# City of Beachwood Account Team



**Rachel Simon**  
Government & Education  
Account Manager

Rachel has been with Visual Edge IT for 12 years since earning her bachelor's degree from Kent State University. Specializing in major accounts, she has spent much of her career working with government and education clients. Rachel is passionate about building strong, trust-based relationships and delivering outstanding customer service, ensuring her clients receive the best possible solutions and support.



**Johnny Knight**  
Manager of  
Major Accounts

Johnny Knight IV, a graduate of Walsh University, is a technology consultant at Visual Edge IT with 9 years of experience. He specializes in working with organizations to optimize technology, streamline workflows, and automate business processes. Johnny has a proven track record working with education clients, providing analysis and results, enabling organizations to reduce costs while improving efficiency.

Sales Support		Service Support		Administrative & Additional Support	
<b>Eric Schilling</b> Major Account Executive	<b>Miachel McFeeture</b> Cleveland & Akron Branch Manager	<b>Jim Lowder</b> Ohio Service Manager	<b>Brian Stone</b> Field Service Manager	<b>Rolando Santillana</b> Specialized Services Manager	<b>Janet Jackson</b> Director – Equipment Order Processing
<b>James Brown III</b> Major Account Analyst	<b>Greg Frank</b> VP of Market	<b>Adam Seaford</b> Software Solutions Analyst	<b>Doug Murphy</b> National Solutions Manager	<b>Tina Shepard</b> VP of Managed Services- Great Lakes	<b>Desiree VanBrackle</b> Administration Specialist
Senior Leader Sponsorship					
<b>Anthony McDonald</b> VP of Great Lakes Area	<b>Jeff Silver</b> National Director – Print Services	<b>Matt Rodgers</b> Sales Director – Education & Government	<b>Eric Stavola</b> National VP of Managed Services	<b>Peter Avery</b> VP of Security & Compliance	<b>Samantha Wheeler</b> CSA Director – National Smart Center

## **Major Account References**

The Major Account Reference Information is to be considered **PROPRIETARY INFORMATION** and is only to be viewed by the members of this RFP committee.

### **Canton City Schools**

305 McKinley Ave. NW, Canton  
Dennis Poje - Buyer  
330-438-2573 / [poje\\_d@ccsdistrict.org](mailto:poje_d@ccsdistrict.org)

### **Nordonia Hills**

9370 Olde 8 Rd. Northfield, OH 44067  
Steve Rutherford - Technology Supervisor  
330-908-6204 / [steve.rutherford@nordoniaschools.org](mailto:steve.rutherford@nordoniaschools.org)

### **City of Tallmadge**

46 North Ave. Tallmadge, OH 44278  
Justin Delaney - Information Systems Administrator  
(330) 633-5777 / [JDelaney@tallmadgeoh.gov](mailto:JDelaney@tallmadgeoh.gov)

### **City of South Euclid**

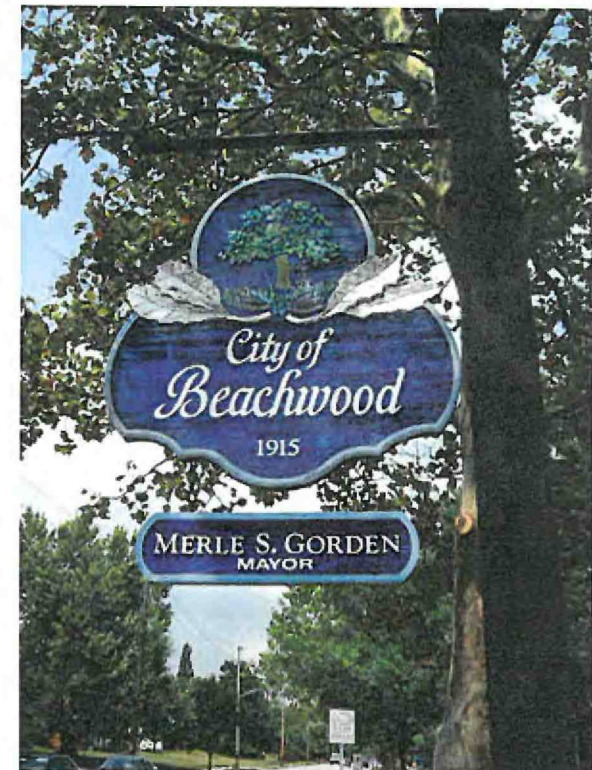
1349 S Green Rd. South Euclid, OH 33121  
Amy Himmelein - Finance Director  
216-381-0400 / [ahimmelein@seuclid.com](mailto:ahimmelein@seuclid.com)

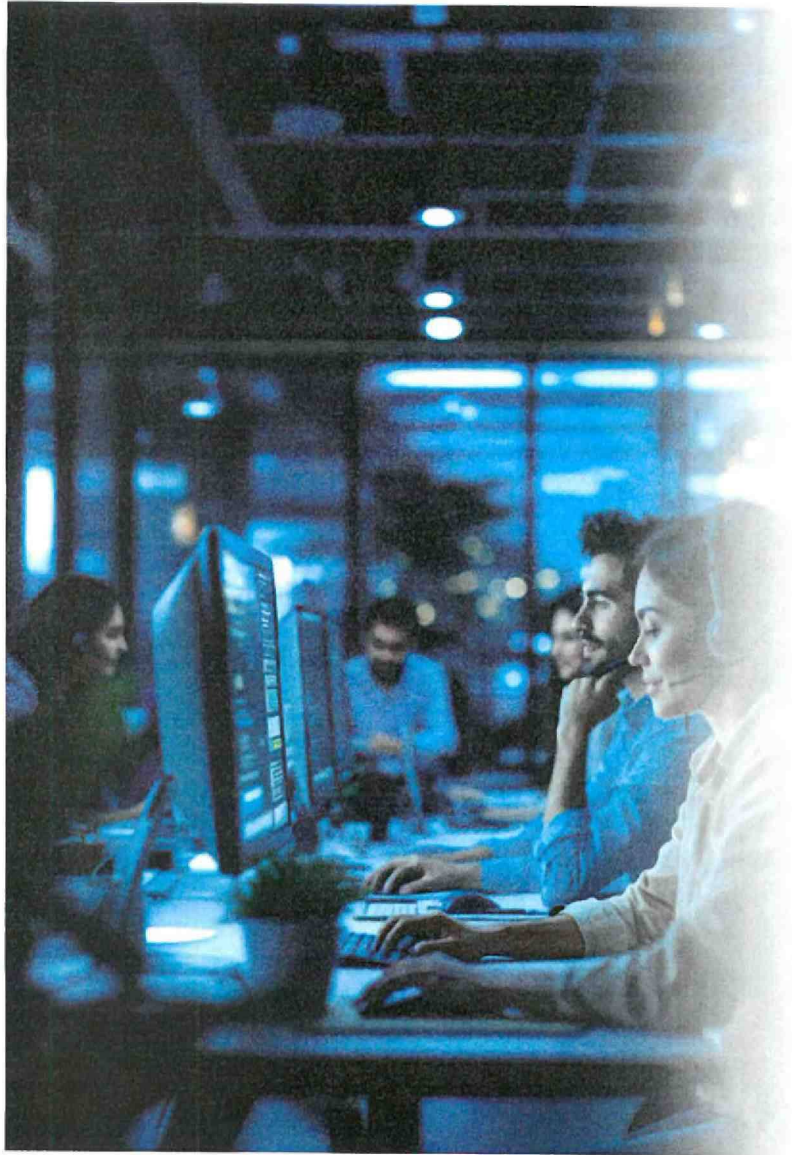
### **City of Willoughby Hills**

35405 Chardon Rd. Willoughby Hills, OH 44094  
Sharen Michney - Finance Assistant  
440-918-8732 / [smichney@wsilloughbyhillsohio.gov](mailto:smichney@wsilloughbyhillsohio.gov)

### **North Canton City Schools**

575 7<sup>th</sup> St. NW North Canton, OH 44720  
Michele Bender - Assistant Treasurer  
330-497-5600 / [michele.bender@northcantonschools.org](mailto:michele.bender@northcantonschools.org)















# Service Excellence



## Performance Guarantee



-  **Fast Service or Credit Back**
  -  **4-Hour Emergency Response** – or receive 10% credit on your next invoice.
  - ✓ Fixed right the first time by award-winning techs.
-  **Free Loaner Copiers**
  - ✂ If we can't fix it onsite, we'll provide a free loaner with equal or better features.
-  **Free Replacement Guarantee**
  -  Unreparable copiers? We'll replace it free with one of equal or better capability – guaranteed for 7 years.
-  **Flexible Upgrade Options**
  -  Scale your tech as your business grows – upgrade anytime during your lease.
-  **In-Stock Supplies, Always**
  -  Fast, one-call supply ordering with performance-optimized products at competitive pricing.
-  **Total Peace of Mind**
  - Backed by top-tier service, premium supplies, and a **7-year performance warranty**.

# Implementation Timeline



## Planning Phase

Meet with City of Beachwood IT team to establish network requirements and confirm installation schedule.



## Deployment

Install equipment across all facilities over a 1-2-week period based on what works best for your staff..



## Training

Conduct comprehensive staff training sessions. VEIT will provide additional on-site follow-up training.




## Follow-up


30-day and 90-day review meetings to ensure complete satisfaction.




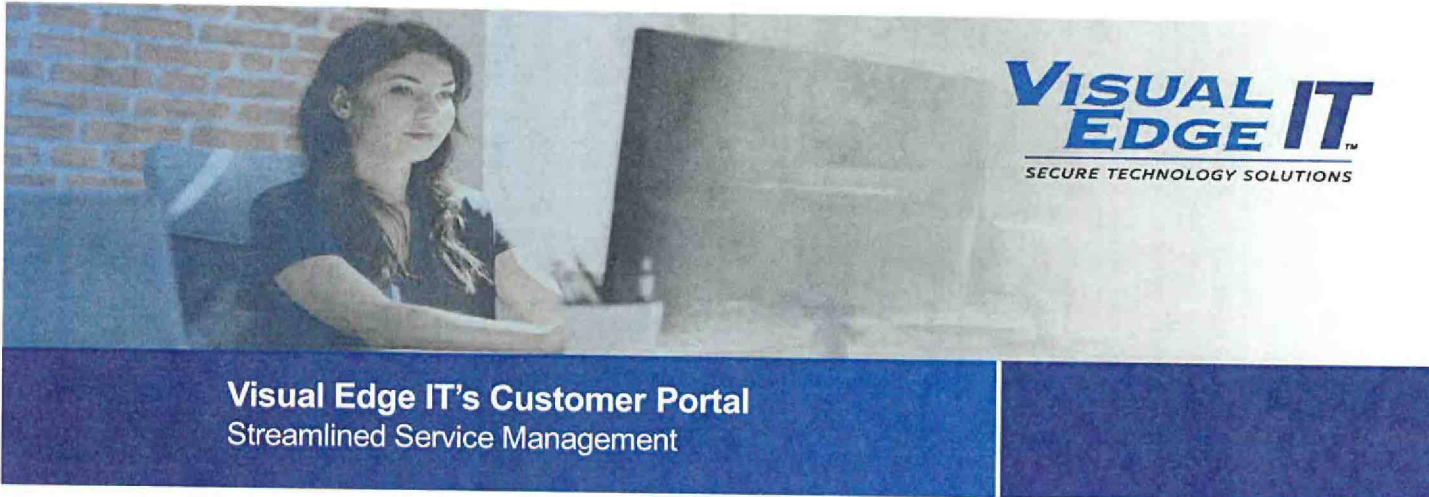


# Customer Resources

 **Customer Portal**  
24/7 access to support tickets and resources

 **Equipment Management**  
Track assets and maintenance schedules

 **Supply Fulfillment**  
Automated ordering of consumables







Discover the convenience and efficiency of our Customer Portal – our cutting-edge web platform empowers you to streamline your service management processes with ease, empowering your business like never before. Tap into the capabilities of our user-friendly Customer Portal to effortlessly manage all your needs with these essential features:

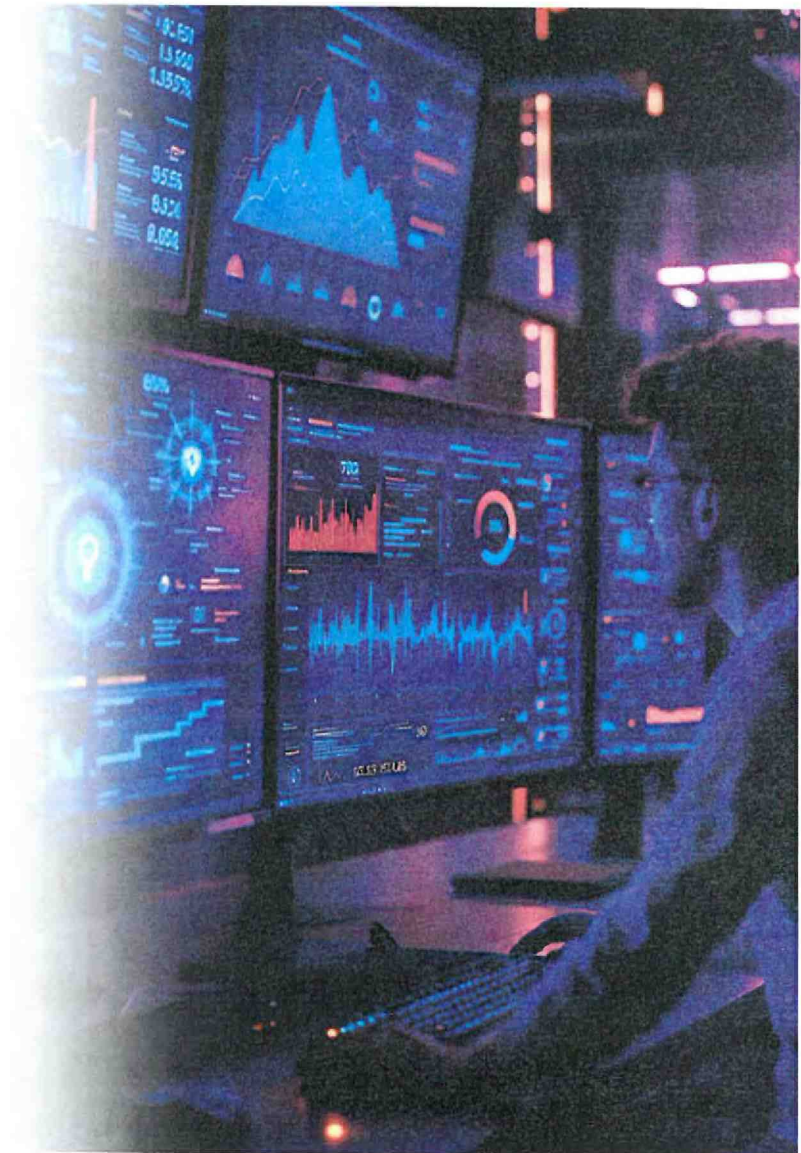
- Account Management:** Keep your information up-to-date effortlessly.
- Service Call Management:** Initiate and manage service calls with ease.
- Service Insights:** Gain real-time updates on service calls.
- Equipment Details:** Access comprehensive information about your equipment.
- Meter Tracking:** Monitor usage and schedule maintenance efficiently.
- Order Placement:** Streamline the ordering process for your convenience.
- Order Tracking:** Stay informed about the status of your orders in real-time.
- User Account Management:** Efficiently handle user accounts for seamless collaboration.
- Secure Payments:** Settle invoices securely with online payment options.



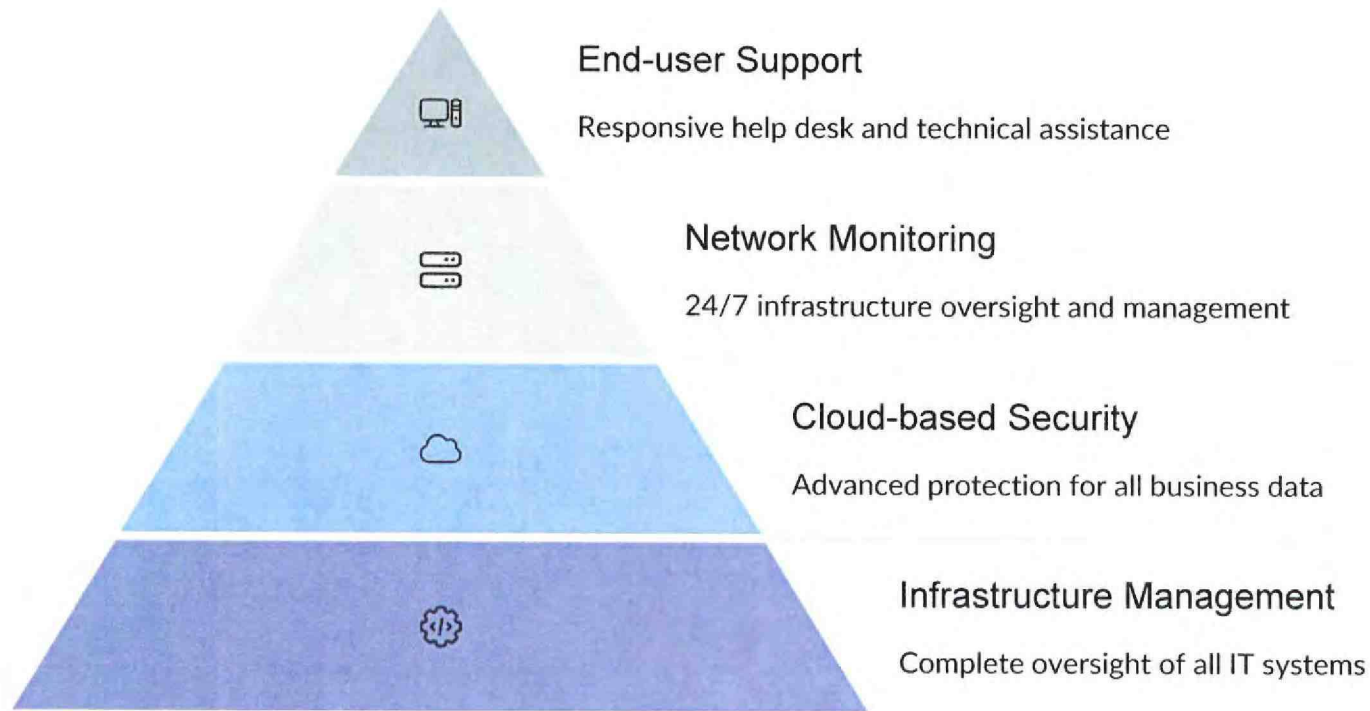
# Additional Offerings

# Managed Security Services

-  **Comprehensive Protection**  
Proven security services that safeguard your entire technology infrastructure.
-  **Threat Prevention**  
Protection from malware to large-scale cyber attacks.
-  **24/7 Monitoring**  
Continuous surveillance of your network to identify and stop threats.
-  **Data Protection**  
Safeguarding of sensitive business information from unauthorized access.



# Managed IT Services



We secure and manage your IT infrastructure so you can focus on running your business. Our team handles day-to-day technology needs with proactive solutions.

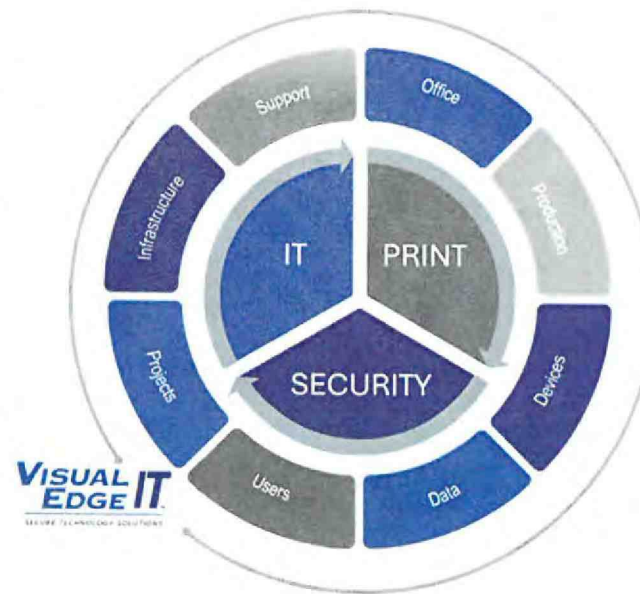
# Backup & Recovery Solutions

## Reliable Backups

Redundant, secure backups that work every time

## Expert Planning

Comprehensive disaster recovery strategies



## Cyber Protection

Reduced risk from attacks and data loss

## Minimal Downtime

Quick recovery to keep your business running

Our backup solutions protect your vital business data with secure, reliable systems that ensure business continuity even after unexpected events.



# Communication & Collaboration

## Seamless Connectivity

Connect your team and customers with integrated communication tools that work across all devices and locations.

## VoIP Services

Enterprise phone systems with advanced features like virtual receptionist, voicemail to email, and mobile call answering.

## Remote Work Solutions

Empower employees to work securely from anywhere with cloud-based collaboration platforms and mobile access.

## Productivity Tools

Implement solutions that streamline workflows and improve team efficiency across your organization.



## QUESTIONNAIRE Page 1

### **Describe the training plan and identify methods of user support.**

At a high level, VEIT's training approach will utilize a "crawl, walk, run" approach. Realizing that approximately 60% of multifunctional devices (MFD) features are not utilized, VEIT would ensure that the end users have the necessary information and education to maximize the MFD. VEIT will provide information specific to the specific model(s) to a department in advance of the product being delivered/installed. This information will educate/inform the users on key features that the device is capable of, will provide a brochure, and will provide some typical "jobs" that can be accomplished. During the initial training, the VEIT representative will provide instructions to place service and supply requests and will also give an overview of the product, to include basic copy, print, scan and/or fax jobs. This would be considered the Crawl phase of the training. After 3-4 weeks, the VEIT representative would follow up via e-mail; on any immediate questions and would schedule a next session for more advanced features.

### **Describe how supplies are ordered and service calls placed.**

We provide web based tools for service and supplies requests as well as automatic reporting for meter reads using our data collection agent software. We have a chat feature enabled that allows for real time chat with our operations center as well. Supplies and service may be ordered at [PrintCare.com](http://PrintCare.com), [Visualedgeit.com](http://Visualedgeit.com).

### **Describe the plan for maintaining all leased equipment, including guaranteed response time, maintenance hours availability, qualifications of technicians, preventative maintenance guidelines, service location address, and any other applicable information as it relates to service.**

Visual Edge IT can respond to service requests within 4 hours during normal business hours by utilizing our extensive network of local offices, a large team of skilled technicians, and an efficient dispatch process.

Our standard service response time is typically within 4 hours during normal business hours. However, as an enterprise account, you will receive priority service, ensuring that your requests are handled with the utmost urgency and preference.

Technicians must first complete prerequisite courses, as required by each manufacturer. Upon completion, they are authorized to attend live training sessions, either at the manufacturer's location or remotely, and are also authorized to take online courses for the specific models they are certified to work on and maintain training updates to maintain proficiency levels.

**Describe the implementation plan.**

Please see sample implementation plan



## QUESTIONNAIRE Page 2

Describe how an MFP can be "traded up" with no penalties if determined that it cannot handle the volume due to operational changes.

Our performance guarantee offers flexible equipment upgrades which will allow you to trade in your equipment and take advantage of the latest technology on your lease program.

Describe a situation and the resolution where the equipment did not meet the customer's satisfaction. In the event of an escalation (a service event where a unit is not-repaired the next day and the service team does not have a resolution in mind), a loaner (equal to the down device) will be provided while VEIT works with the manufacturer. If VEIT follows the OEM guidelines and the escalated device is still not functional, VEIT will replace the unit at no additional cost to the customer.

Describe how an MFP could be added and be coterminous to the lease.

We will have a special co-term addendum that will allow you to add equipment at any time to your main master agreement.

Describe how problem equipment will be addressed when service maintenance and parts replacement have been exhausted.

See attached documentation for our Performance Guarantee, which states, "If your device can't be repaired to manufacturer's specifications, we will replace it with a copier that provides equal or greater capabilities for up to 7 years."



### QUESTIONNAIRE Page 3

Describe the different methods of usage tracking and any associated charges. The city would like to track usage by department and individual. Provide sample reports if available.

We can do Itemized billing, in addition there are print management software available that will give you the ability to bill back and generate invoices much easier.

See sample invoice attached

Describe how the fleet can be monitored for alerts, diagnostics, etc, so that service can be provided on a proactive basis. We use EKM, a monitoring software that provides insights into toner levels, service history, meter reports, and more. Accessible through a portal, it offers a comprehensive view of the entire print fleet.

# CITY OF *Beachwood*

## **Implementation Schedule for Visual Edge IT & City of Beachwood**

### **Initial Pre-Implementation Meeting**

- Introduction of team members
- Discussion of the recommended installation schedule for July
- Distribution of print drivers
- Presentation of Schedule A, including current devices and planned replacements
- Request for pre-flight information (IP address, MAC address)

### **Second Pre-Implementation Meeting**

- Follow-up on action items from the initial meeting
- Identify additional training requirements beyond standard staff use
- Submission of Schedule A with all pre-flight information uploaded by Visual Edge IT
- Installation of DCA
- Confirmation of spare toner requirements for each building
- Confirmation of supplies shipping information
- Provision of customer portal logins

### **MFP Setup and Pre-Flight**

- Visual Edge IT will set up each MFP and complete pre-flight preparations for installation

### **Proof of Concept**

- Delivery and installation of a pre-flighted MFP at City of Beachwood by Visual Edge IT, ahead of full deployment (preferably 1–2 weeks prior to the planned installation)

### **Implementation Schedule Provision**

- Visual Edge IT will provide a detailed implementation schedule ahead of the deployment

### **Delivery and Installation of New MFPs**

- Delivery and installation of new MFPs by Visual Edge IT

### **Management of Old Devices**

- Staging and pickup of old devices by Visual Edge IT
- Storage of old devices by Visual Edge IT until return authorization is provided

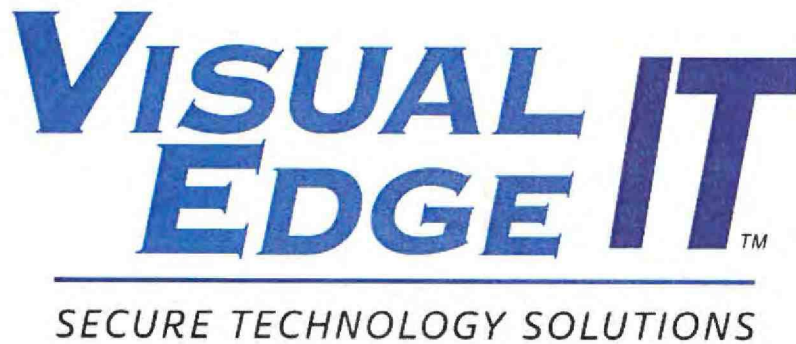
### **Training Sessions**

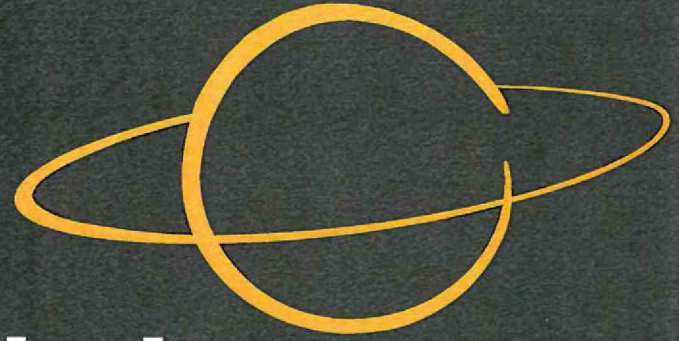
- Initial training for City of Beachwood in July

- Additional training in August
- Ongoing training as needed
- Provision of specific training videos for the City of Beachwood, if required

#### **Monthly and Quarterly Reviews**

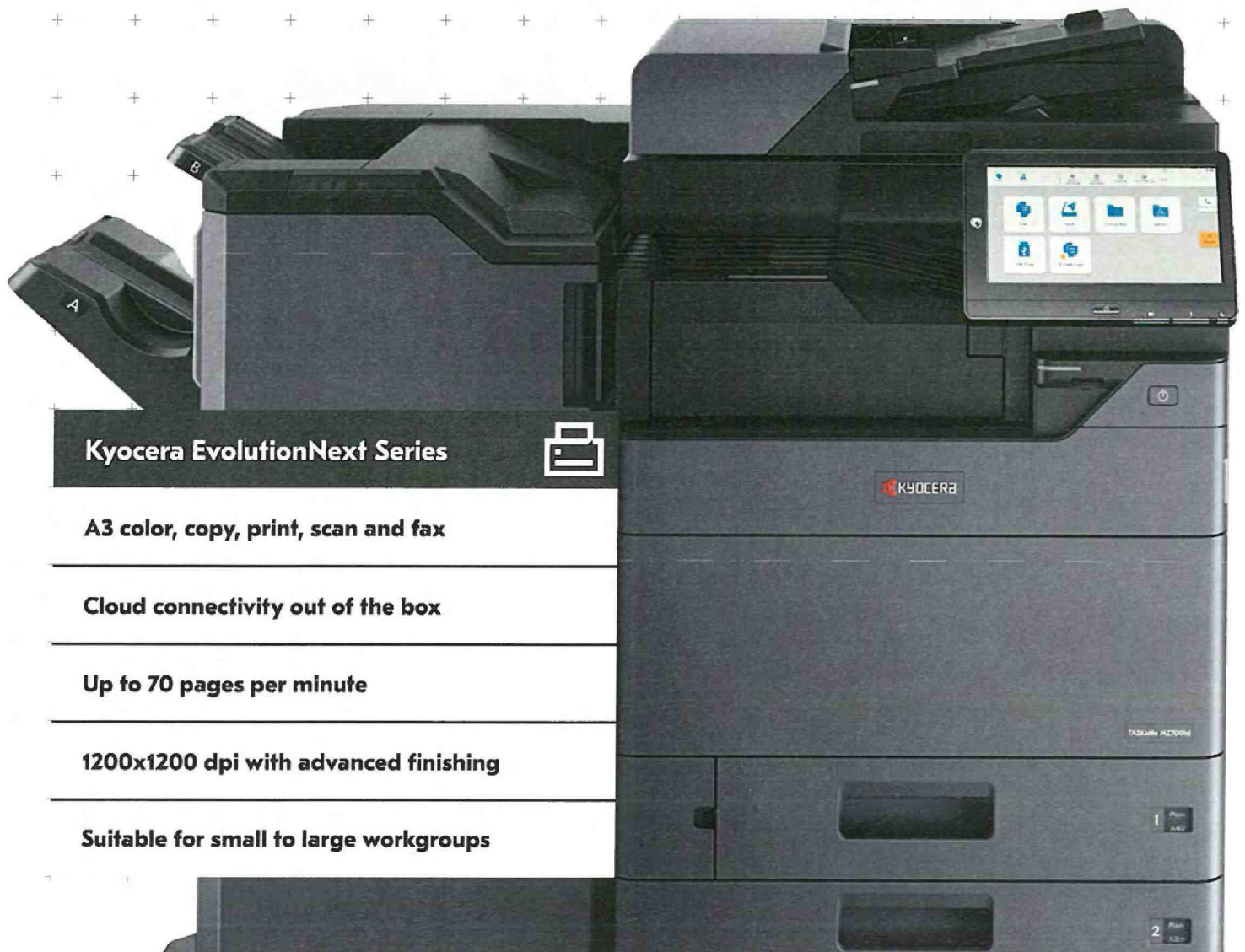
- Monthly meetings between Visual Edge IT and City of Beachwood
- Transition to quarterly business reviews
- Review of service history and overall performance





# The sky's the limit.

The Kyocera EvolutionNext Series of cloud-ready A3 MFPs make digital processes simple, efficient, and accessible.



## Kyocera EvolutionNext Series



**A3 color, copy, print, scan and fax**

**Cloud connectivity out of the box**

**Up to 70 pages per minute**

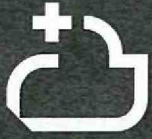
**1200x1200 dpi with advanced finishing**

**Suitable for small to large workgroups**

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# Your Challenges, Our Solutions



## Cloud Ready for Complete Control

Through the Digital Cloud Platform, we address our customers' unique challenges with tailored solutions, so integration is easy.



## Taking Productivity Further

Boost uptime and productivity with AI-enabled smart features, durable components and our dual-scan processor that holds up to 320 sheets.



## Streamlined User Experience

With an intuitive UI via KX driver and built-in support for Microsoft Modern Authentication and other cloud services, these devices are adaptable across platforms.



## Print in Flying Colors

With 1200x1200 dpi color printing on various media, our Tiered Color System cuts costs on standard 12"x18" paper sizes and banner sizes up to 12"x48".



## Evolving for the Future

Maximize sustainability and minimize costs across the board with our environmentally-conscious design and long-life components.



## Security by Design

Meet stringent requirements including the highest level of government certification with FIPS 140-3 to keep your information safe and secure.



## Finish Projects In-house

From Z-folding to booklet making, the wide range of finishing options mean that you can bring finishing in-house.

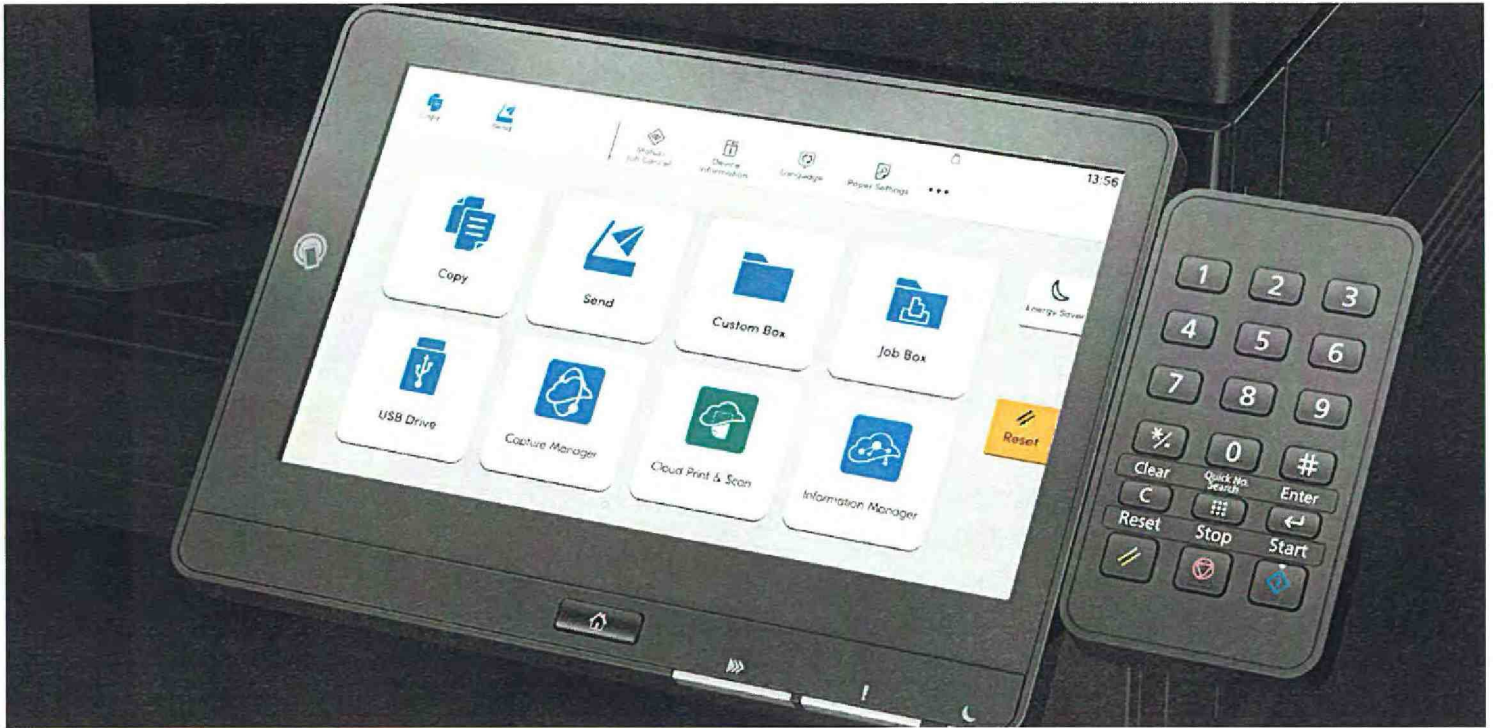
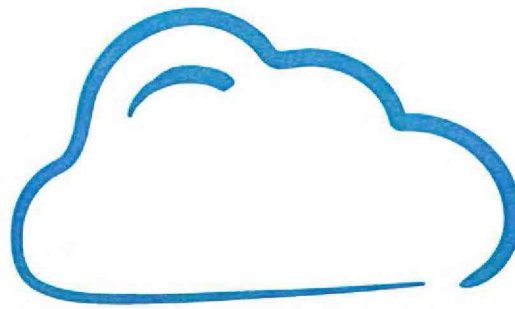


Scan here to learn even more about our EvolutionNext Series

Kyocera EvolutionNext Series



# Cloud Ready for Complete Control



Devices come with pre-installed cloud based software solutions that are easily accessible through the digital cloud platform on the panel. These solutions enable you to simplify your digital transformation journey through data capture, sorting of data, and print management of your devices without high costs or complexity.



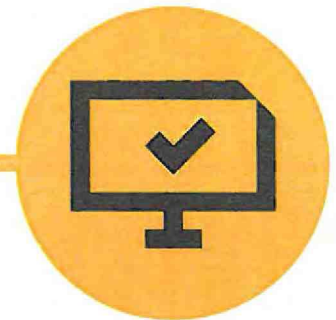
## Print Control

Save money and resources with Kyocera Cloud Print and Scan (KCPS) by eliminating on-premise servers while ensuring optimal security at all times.



## Capture

Shift to a smarter workplace by digitizing, labeling and indexing documents at your device with Kyocera Cloud Capture (KCC) to streamline workflows.



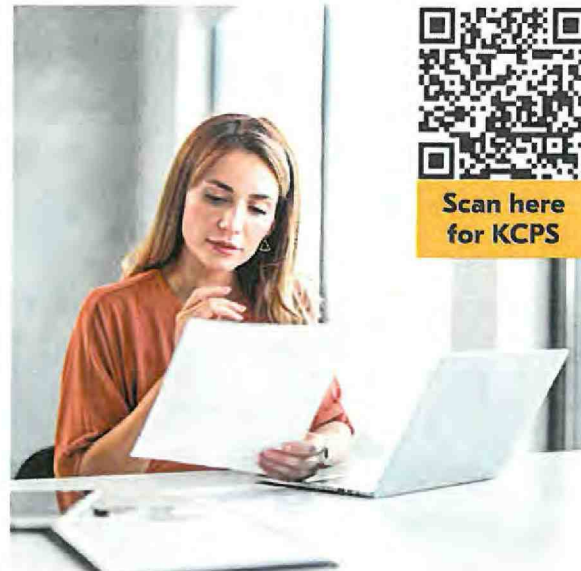
## Management

Securely access and control documents for maximum efficiency in hybrid work environments with Kyocera Cloud Information Manager (KCIM).

## Remotely Handle Print and Scan

When it comes to output, it's important to ensure secure and cost-efficient management of print and scan to be able to handle these processes remotely. Mobile print and scan allows you to reduce costs by optimizing print usage and avoiding waste through a tool like Kyocera Cloud Print and Scan (KCPS).

- + Add print quotas in sectors such as education to ensure that administrators can optimize print usage and reduce waste.
- + Facilitate hybrid work or work across numerous locations, such as in construction or retail, where printing is needed on the go.
- + Access documents off-site and facilitate mobile access to data wherever you might be.



Scan here  
for KCPS



Scan here  
for KCC

## Capture to the Cloud

A cloud document management solution, Kyocera Cloud Capture (KCC) is a scalable, secure storage and organization tool for all hard copy and electronic files in a single location with daily backup. Available with a free 1-year trial, you can index documents with metadata assigned to each file to allow for easier searching and eSignature tools.

- + Finance teams can manage invoices efficiently with search and eSignature to ensure on-time payments and to meet audit requirements without hassle.
- + Digitize paper-based employee records for HR teams to support the talent lifecycle management.
- + Handle a vast number of critical documents and facilitate the easy tracking of files.

## Process Data Efficiently

Manage documentation and data to facilitate the search and recovery system through a keyword search functionality, saving time in locating data and documents, while applying strict access permissions and automated workflows. Kyocera Cloud Information Manager (KCIM) is factory-installed and available at a low initial cost with no server requirements.

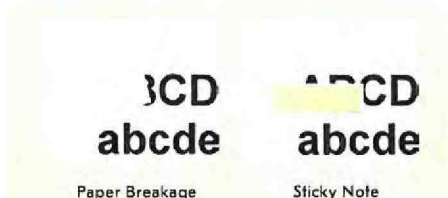
- + Automate the lifecycle of contracts and invoices by limiting user access and assigning ownership directly to owners to ensure a fluid process.
- + Collaborate across work locations, whether remote, in-person or hybrid, by sharing documents and data.
- + Store customer records securely and share data when required with other members of relevant teams.



Scan here  
for KCIM


# Taking Productivity Further

The Kyocera EvolutionNext Series drives efficiency further by ensuring that documents can be scanned and processed into the cloud with accuracy.



**Image Defect Prevention**  
Automatically detects and corrects issues like smudges, streaks, or distortions in scanned or printed images, ensuring high-quality output.

**Paper Breakage**      **Sticky Note**



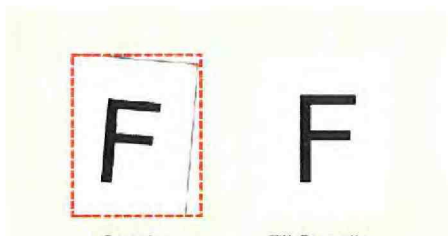
**ID Card Scan/Copy**  
Captures both sides of an ID card in a single scan and arranges them on one page for easy printing or digital storage.

**Front Scan**      **Back Scan**



**Handwriting Enhancement**  
Improves the clarity and legibility of handwritten text in scanned documents, making notes, forms, and signatures more readable.

**Original**      **Emphasis**



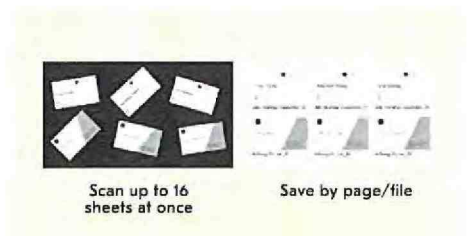
**Tilted Document Correction**  
Automatically straightens scanned documents that were captured at an angle, improving readability and presentation.

**Scanning**      **Tilt Correction**



**Super Resolution**  
Enhances low-resolution images or scanned documents using AI-powered upscaling to improve sharpness and detail.

**Sample**      **Convert**



**Multiple Cropping**  
Detects and extracts multiple sections from a single scanned page, saving them as separate files for convenience.

**Scan up to 16 sheets at once**      **Save by page/file**

# Streamlined User Experience

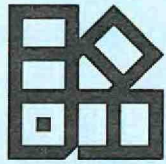
In addition to pre-installed cloud solutions and a modern user interface, the EvolutionNext Series incorporates seamless integration with OAuth 2.0, enabling secure authentication for cloud-based printing and scanning workflows. With support for Microsoft Modern Authentication for Exchange 365, it ensures a modern and secure printing experience across environments.

# Print in Flying Colors

Our award-winning A3 lineup has been recognized by BLI as the **Most Color Consistent A3 Brand Award** with good reason, as our products produce high-quality and low-cost color printing.



Using five years of results from testing devices across the industry, our devices were chosen as the most color consistent from hundreds of thousands of prints.



### Tiered Color System

Kyocera's Tiered Color System uses firmware within our devices to measure usage levels for each document you print, so that you only pay for the color you use.



### Color Optimizer

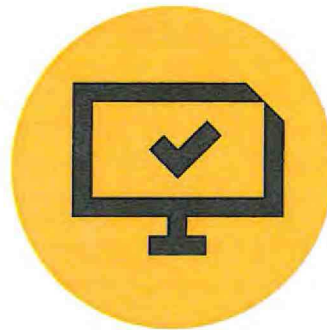
Select your desired color match from our color matrix, and our KX driver will use those RGB values to maximize color output to the preferred hue and lightness.



### Fiery Print Software

Using industry-standard color profiles, Fiery ensures that there's an optimized color match to meet your expectations from the screen to the printed document.

With flexibility to match your needs



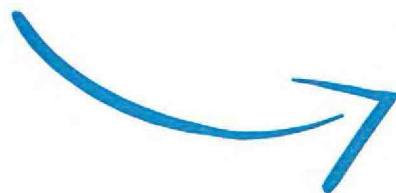
### Print across media types

The Kyocera EvolutionNext Series can print across cardstock, coated, envelope, index tab dividers, labels, letterhead, plain, and recycled media.



### And across sizes

Whatever the size you need, we've got it covered. From traditional sizes up to 12"x18" right through to banner sizes up to 12"x48", it's covered.



# Evolving for the Future

At Kyocera, we firmly believe in doing the right thing as a human being for the world around us. Building upon these foundations, we seek to keep costs low and keep sustainability levels high across the board, through four main approaches:



## Long-Lasting Drum

A Kyocera device has a drum life of up to 600,000 images, which is up to three times more than other manufacturers. Rather than needing to replace a solution's drum between one and **three times** through its lifecycle, you can reduce downtime and waste by counting on Kyocera technology.

## Toner Recycling

In addition to our ECO footPRINT™ Toner Recycling Program, black toner cartridges can be reused as waste toner collection units, recycling and ensuring that your device creates as little waste as possible.

## Toner Lock Technology

Research shows that up to 10-15% of toner is wasted by being thrown away too early. Toner lock technology minimizes waste as toner automatically opens to make the toner replacement process easy and straightforward.

## Made from Recycled Materials

30% of plastics used in Kyocera products are recycled, and more than 99% of the total plastic can be recycled, ensuring that your footprint is kept to a minimum and environmental impact is limited.

# Security by Design

Our security processes are drawn up to safeguard your data from start to finish on its journey through your workflows. With ISO Certifications for our design and manufacturing processes, your devices come secure from the very moment of conception right through to end-of-life care.

## Guarded Access

Limit access to information only to those who need it, with tools like OAuth 2.0, IP filtering, secure print release, Wi-Fi Direct, LDAP, SMTP Authentication and encrypted PDF creation.

## Secure Communication

Using HTTPS, TLS 1.3 and SMB 3.1.1 among others, we keep IPPS printing over TLS with SCEP certificate enrollment so that every step of the way is secure.

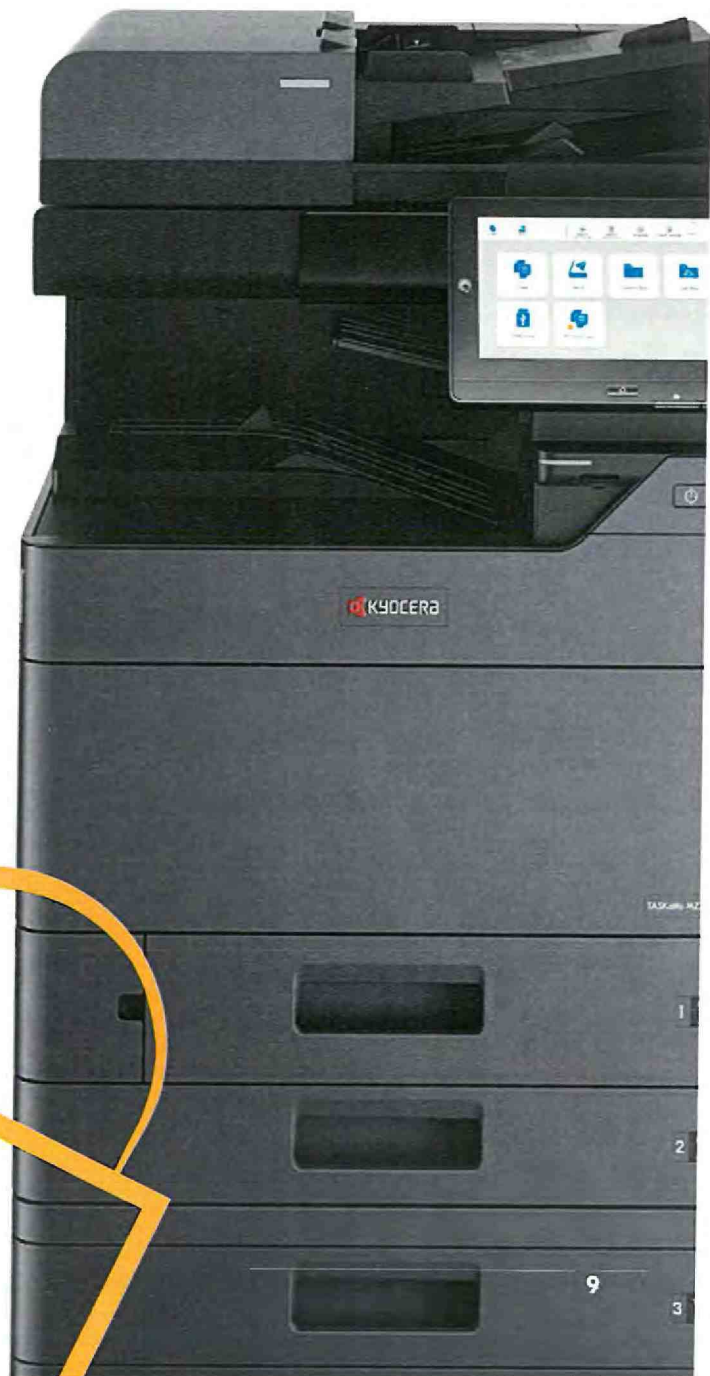
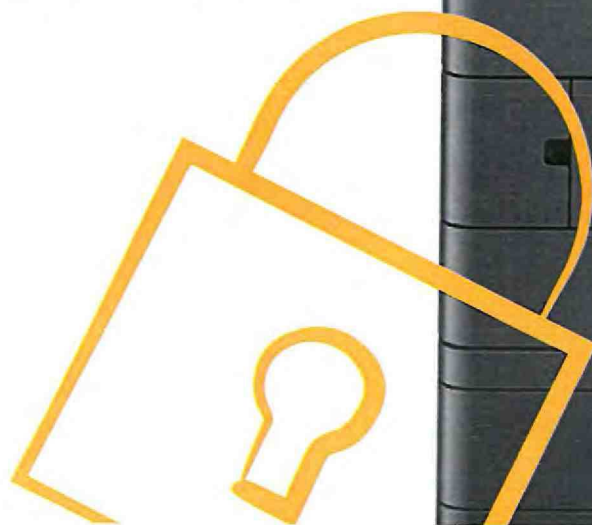
## Protected Data Storage

Keep data under lock and key with AES 256 data encryption, certified by FIPS 140-3, IEEE 2600, HCD-PP and IEC-15408 as well as Common Criteria (validation pending) with HDD overwrite and trusted platform module.

## Advanced Management

Three preset security level configurations ensure secure remote fleet management, with SNMP v3 and SIEM/Syslog monitoring, alongside secure boot and run time integrity checks.

Kyocera EvolutionNext Series



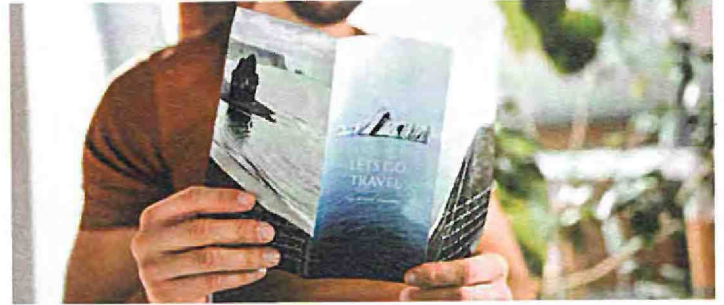
# Finish Projects In-House

A wide range of finishing options keeps your print jobs handled in-house.

## Booklets

With the BF-9100 you'll have your new best friend when it comes to printing booklets, for uses which could include:

- + Product catalogs or brochures can be presented professionally
- + Event programs for open houses, productions or conferences can include all of the key details.



## Z-fold

Take your 11" x 17" documents and fold them into 8.5" x 11" to have an opportunity to combine graphics and text.

- + Z-folds are a great way to present engineering schematics.
- + Multiple panels of a z-fold brochure provide ample space for images, graphics, and text, allowing for creative and engaging designs.

## Inserter

This presence of two trays enables users to feed pre-printed pages as potential front or back covers or sheet inserts.

- + Avoids the need for pre-printed sheets to go through the high-temperature fusing process at the MFP.
- + Your pre-printed sheets won't get destroyed or melted.



## Hole punch

Using the PH-7A or PH-7100, you can punch two or three holes and ensure ease of use of your document, including:

- + Reports, particularly on financial performance, which are going into a full binder for record keeping.
- + Training manuals and procedure guides which are stored and regularly updated.

## Stapler

Ideal for your documents, staplers varied between 50 and 100 sheets give you the option for items like:

- + Medical packs including prescriptions, patient documents and other confidential documentation.
- + Combining multiple invoices or receipts for repeat customers or large events with multiple invoices.



# Specifications at a Glance

	TASKalfa									
	Color						Black & White			
	MZ250lci	MZ350lci	MZ400lci	MZ500lci	MZ600lci	MZ700lci	MZ400li	MZ500li	MZ600li	MZ700li
25/25	35/35	40/40	50/50	60/60	70/70	40	50	60	70	
Pages Per Minute	✓				✓				✓	
Copy	✓				✓				✓	
Print	✓				✓				✓	
Scan	✓				✓				✓	
Optional Fax	✓				✓				✓	
Cloud Ready Solutions: KCC <sup>1</sup> , KCIM <sup>2</sup> , KCPS <sup>3</sup>	✓				✓				✓	
Artificial Intelligence: Confidential Document Guard <sup>4</sup> Image Defect Prevention Handwriting Enhancement Super Resolution	✓				✓				✓	
Control Panel: Full Color 10.1" Touch Screen Interface	✓				✓				✓	
Print Resolution: Unenhanced: 1200 x 1200 dpi Enhanced: 4800 x 1200 dpi	✓				✓				✓	
Internal Finishing: 1) 500 Sheet Internal Finisher 2) Punch Unit 3) Job Separator 4) Inner Shift Tray	✓				✓				✓	
Memory: 4GB Standard	✓				✓				✓	
Drum Yield: Up to 600,000 Images	✓				✓				✓	
Connectivity: Ethernet and 2.4GHz/5GHz multi-band Wi-Fi	✓				✓				✓	
Document Processor: Up to 320 sheets	✓				✓				✓	
Staple Detection	✓				✓				✓	
External Finishing: Max Sheets/Max Stapled Sheets	✓				✓				✓	
1,000/50	✓				✓				✓	
4,000/65	✓				✓				✓	
4,000/100					✓				✓	
#Booklets & Trifold Unit Options	1				2				2	
Punch Unit Option	✓				✓				✓	
7-Bin Mailbox Option	✓				✓				✓	
Inserter Unit Option						✓				✓
Z-Fold Unit Option						✓				✓
Fiery Printing System Option	N/A				Available				N/A	
Drum Type	Organic Photoconductor (OPC) Drum <sup>5</sup>				Amorphous silicon photoreceptor (A-si) Drums <sup>6</sup>					
Toner Yield	Cyan, Magenta, Yellow: 20,000 pages Black: 30,000 pages		Cyan, Magenta, Yellow: 24,000 pages Black: 40,000 pages			Black: 40,000 pages				

<sup>1</sup>KCC pre-installed on the device; 1-year free trial.

<sup>2</sup>KCIM pre-installed on the device; must purchase a license to activate.

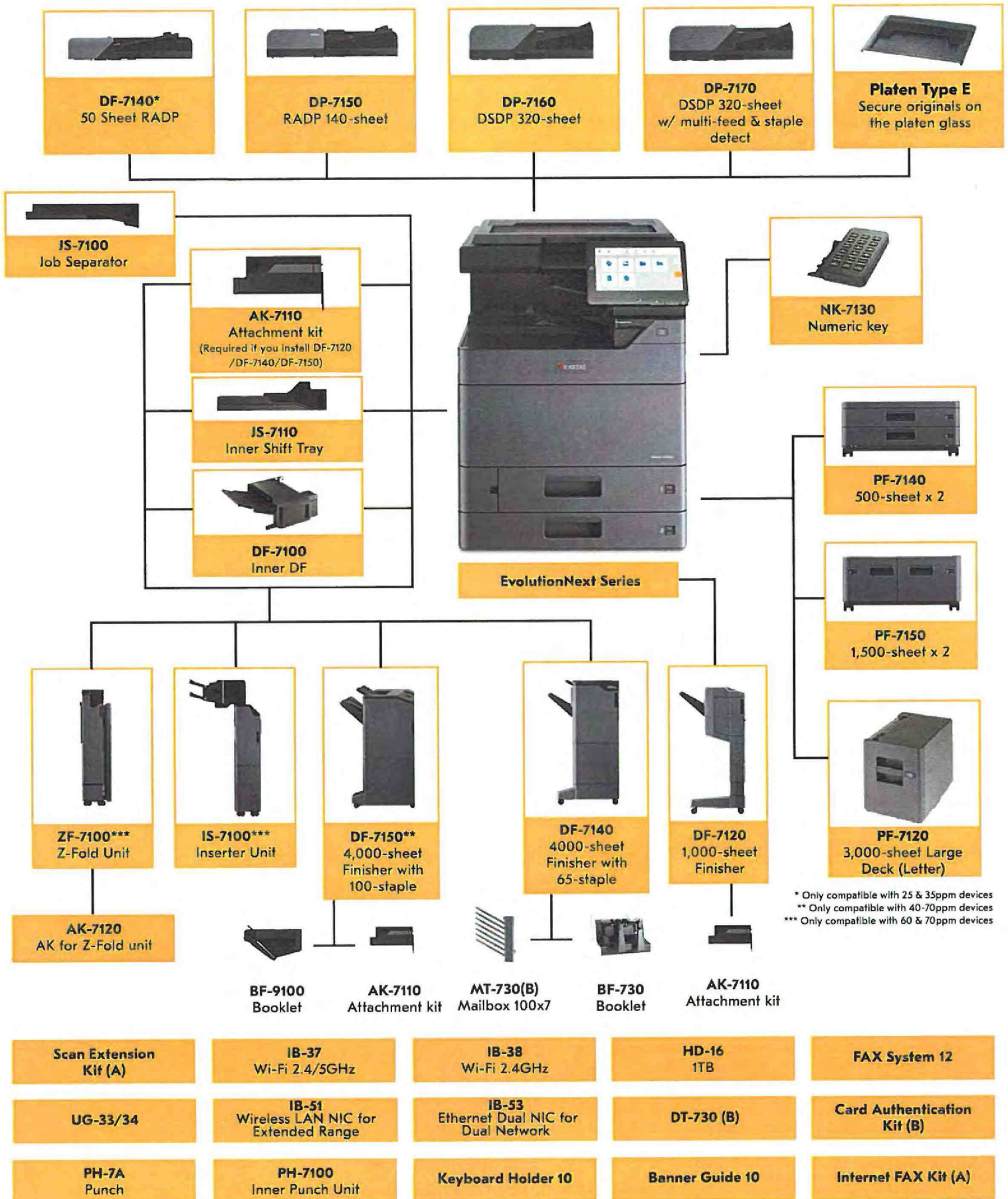
<sup>3</sup>KCPS pre-installed on the device; must purchase a license to activate.

<sup>4</sup>Confidential Document Guard requires the Scan Extension Kit to be enabled on the machine. However, Scan Extension Kit is not required for watermark detection.

<sup>5</sup>OPC drums translate the laser image into a printable form on the page.

<sup>6</sup>A-Si drums are long-lasting with a high resolution, which allows for high definition imaging and is resistant to solvents as well as high temperatures

# EvolutionNext Series at a Glance



\* Only compatible with 25 & 35ppm devices  
 \*\* Only compatible with 40-70ppm devices  
 \*\*\* Only compatible with 60 & 70ppm devices



CLERK OF BEACHWOOD CITY COUNCIL
25325 FAIRMOUNT BLVD
BEACHWOOD OH 44122

NOTICE TO LEGISLATIVE AUTHORITY

TO

Form with fields: 10009785-1 PERMIT NUMBER, TRFO TYPE, ISSUE DATE, FILING DATE, PERMIT CLASSES: D-5A D-6, 18022 TAX DISTRICT, OCT, RECEIPT NO. TO Del Monte Hotel Management LLC, Residence Inn Beachwood, 3628 Park E Drive, Beachwood OH 44122, Muni/Village/Twp: Beachwood

FROM 11/17/2025

Form with fields: 08447994-1 PERMIT NUMBER, TYPE, ISSUE DATE, FILING DATE, PERMIT CLASSES, 18022 TAX DISTRICT, OCT, RECEIPT NO. SREIT RI CLEVELAND OPCO LLC, 3628 PARK E DR, BEACHWOOD OH 44122, Muni/Village/Twp: Beachwood

MAILED 11/18/2025

RESPONSES MUST BE POSTMARKED NO LATER THAN 12/19/2025

IMPORTANT NOTICE

PLEASE COMPLETE AND RETURN THIS FORM TO THE DIVISION OF LIQUOR CONTROL WHETHER OR NOT THERE IS A REQUEST FOR A HEARING.

REFER TO THIS NUMBER IN ALL INQUIRIES: OCT TRFO 10009785-1

(TRANSACTION & NUMBER)

(MUST MARK ONE OF THE FOLLOWING)

WE REQUEST A HEARING ON THE ADVISABILITY OF ISSUING THE PERMIT AND REQUEST THAT THE HEARING BE HELD [ ] IN OUR COUNTY SEAT [ ] IN COLUMBUS

WE DO NOT REQUEST A HEARING [x]

DID YOU MARK A BOX? IF NOT, THIS WILL BE CONSIDERED A LATE RESPONSE.

PLEASE SIGN BELOW AND MARK THE APPROPRIATE BOX INDICATING YOUR TITLE:

Whitney M. Crook (Signature) (Title) - [ ] Clerk of County Commissioner [x] Clerk of City Council [ ] Township Fiscal Officer (Date) 12/16/25

Whitney M. Crook (Printed Name) whitney.Crook@beachwoodohio.com (Email Address) 216-595-5493 (Telephone No.)