

CITY OF *Beachwood*

**REGULAR CITY COUNCIL MEETING MINUTES
MONDAY, NOVEMBER 3, 2025, 7:00 PM
AT BEACHWOOD CITY HALL, COUNCIL CHAMBERS,
25325 FAIRMOUNT BOULEYARD,
BEACHWOOD, OHIO 44122**

Called to order at 7:00 PM by Council President Alec Isaacson

-Pledge of Allegiance to the Flag of the United States of America-

1. Roll Call

Present - Ms. DeLong, Mr. Isaacson, Mr. Mintz, Ms. Shoykhet, Mr. Smith, Ms. Stern, Ms. Taylor

Absent – None

Others Present - Mayor Berns, Mr. Arrietta, Ms. Bieterman, Chief Grispino, Mr. Heiser, Chief Holtzman, Mr. Hunt, Mr. Lombardi, Mr. Roenigk, Mr. Rose, Ms. Rutkowski, Ms. Turick

2. **Administration of the Oath of Office by Major Justin Berns to:**

Firefighter Tyler Cantrell

4. **Citizen's Remarks (City Council limits Citizen's Remarks to three (3) minutes each for a maximum of thirty (30) minutes unless so extended at the discretion of the President or a majority of Council per Council Rules of Procedure, Section 7, Rule 7.2)**

None.

5. Reports

Mayor

Mayor Berns made remarks regarding the recently held Halloween celebration, noting its success. He also spoke about attending the Indian American Family Affinity Group Diwali Festival of Lights event. Additionally, Mayor Berns highlighted the upcoming Veterans Day Ceremony to be held by the Beachwood Historical Society.

Council Members (non-agenda items)

Ms. Stern reminded the community about the upcoming Election Day emphasizing the importance of voting in local elections.

Department Directors

Mr. Arrietta spoke about upcoming repair work at the playground and advised that both the playground and parking lot will be closed during the repairs..

Ms. Bieterman gave an Economic Development update.

Consent Agenda

Approval of Minutes:

Finance and Insurance Committee Meeting held on October 20, 2025

Regular Council Meeting held on October 20, 2025

Ordinances

1. 2025-39

An Ordinance authorizing and directing the payment of certain claims (Bills) for professional and other services; and declaring this to be an urgent measure

Resolutions

1. 2025-56

A Resolution excusing the absence of Councilman Joshua Mintz from the October 20, 2025 Meeting; and declaring this to be an urgent measure

2. 2025-57

A Resolution excusing the absence of Councilwomen Danielle Shoykhet from the September 15, 2025 Meeting; and declaring this to be an urgent measure

Motions

1. A Motion authorizing the Clerk of Council to advertise for Bids for 2026 Ready Mix Concrete per BCO 121.09 and ORC 7.16

Moved by: J. Taylor, Seconded by: D. Shoykhet

Voice Vote

On the Suspension:

Yes: 7

No: 0

Abstain: 0

Not Voting: 0

MOTION ADOPTED

Voice Vote

On the Adoption:

Yes: 7

No: 0

Abstain: 0

Not Voting: 0

MOTION ADOPTED

New Business (Regular Agenda)

Ordinances

1. 2025-40

An Ordinance making appropriations for Current Expenditures and Other Expenses of the City of Beachwood, State of Ohio, for the Fiscal Year 2026, (January 1, 2026 to December 31, 2026); and declaring this to be an urgent measure

Placed on First Reading: November 3, 2025

Moved by: J. DeLong, Seconded by: P. Smith

Voice Vote

On the Adoption:

Yes: 7

No: 0

Abstain: 0

Not Voting: 0

PLACED ON FIRST

READING -

MOTION ADOPTED

2. 2025-41

An Ordinance declaring certain property used by the Public Works Department and Police Department as surplus property no longer needed for a public use and authorizing its sale on GovDeals, Inc. in accordance with Codified Ordinance Section 131.03(a); and declaring this to be an urgent measure

Moved by: J. Mintz, Seconded by: J. Taylor

Voice Vote

On the Suspension:

Yes: 7

No: 0

Abstain: 0

Not Voting: 0

MOTION ADOPTED

Voice Vote

On the Adoption:

Yes: 7

No: 0

Abstain: 0

Not Voting: 0

MOTION ADOPTED

3. 2025-42

An Ordinance terminating the Community Reinvestment Area (CRA) Tax Abatement Agreement for the Property located at 23865 Mercantile Road within the City of Beachwood, Ohio; and declaring this to be an urgent measure

Moved by: D. Shoykhet, Seconded by: J. Mintz

Voice Vote

On the Suspension:

Yes: 7
No: 0
Abstain: 0
Not Voting: 0
MOTION ADOPTED

Voice Vote

On the Adoption:

Yes: 7
No: 0
Abstain: 0
Not Voting: 0
MOTION ADOPTED

Resolutions

1. 2025-58

A Resolution authorizing the engagement of the Law Firm of Kutak Rock, LLP for Special Legal Services for the City of Beachwood; and declaring this to be an urgent measure

Moved by: P. Smith, Seconded by: A. Stern

Voice Vote

On the Suspension:

Yes: 7
No: 0
Abstain: 0
Not Voting: 0
MOTION ADOPTED

Voice Vote

On the Adoption:

Yes: 7
No: 0
Abstain: 0
Not Voting: 0
MOTION ADOPTED

2. 2025-59

A Resolution authorizing the Purchase of Eventide NexLog 740 Recording Systems from Interaction Insight Corporation, waiving competitive bidding; and declaring this to be an urgent measure

Moved by: J. Mintz, Seconded by: J. DeLong

Voice Vote

On the Suspension:

Yes: 7
No: 0
Abstain: 0
Not Voting: 0
MOTION ADOPTED

Voice Vote

On the Adoption:

Yes: 7
No: 0
Abstain: 0
Not Voting: 0
MOTION ADOPTED

3. 2025-60

A Resolution authorizing the Purchase of Computers and Monitors from Xtek Partners, Inc.; and declaring this to be an urgent measure

Moved by: A. Isaacson, Seconded by: D. Shoykhet

Voice Vote

On the Suspension:

Yes: 7
No: 0
Abstain: 0
Not Voting: 0
MOTION ADOPTED

Voice Vote

On the Adoption:

Yes: 7
No: 0
Abstain: 0
Not Voting: 0
MOTION ADOPTED

4. 2025-61

A Resolution authorizing the Mayor to enter into a Contract with Maidstone Creations, Inc. DBA The Beachwood Buzz to perform Special Writing and Printing Services for the City of Beachwood, in connection with the publication of the Beachwood Insider, from January 1, 2026 through December 31, 2026; and declaring this to be an urgent measure

Moved by: A. Stern, Seconded by: A. Isaacson

Voice Vote

On the Suspension:

Yes: 7
No: 0
Abstain: 0
Not Voting: 0
MOTION ADOPTED

Voice Vote

On the Adoption:

Yes: 7
No: 0
Abstain: 0
Not Voting: 0
MOTION ADOPTED

5. 2025-62

A Resolution authorizing the Mayor to enter into a Contract with Tactical Planning, LLC to provide the City of Beachwood with Professional Planning Services for 2026; and declaring this to be an urgent measure

Moved by: D. Shoykhet, Seconded by: J. DeLong

Voice Vote

On the Suspension:

Yes: 7
No: 0
Abstain: 0
Not Voting: 0
MOTION ADOPTED

Voice Vote

On the Adoption:

Yes: 7
No: 0
Abstain: 0
Not Voting: 0
MOTION ADOPTED

6. 2025-63

A Resolution authorizing the Mayor to purchase six (6) vehicles for the City of Beachwood, Ohio from Liberty Ford, Approving the Trade-in of Existing Vehicles, waiving competitive bidding; and declaring this to be an urgent measure

Moved by: J. DeLong, Seconded by: D. Shoykhet

Voice Vote

On the Suspension:

Yes: 7

No: 0

Abstain: 0

Not Voting: 0

MOTION ADOPTED

Voice Vote

On the Adoption:

Yes: 6

No: 1

Abstain: 0

Not Voting: 0

MOTION ADOPTED

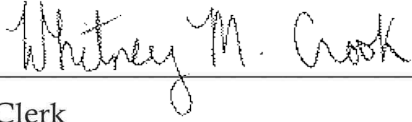
Any other matters coming before City Council

None.

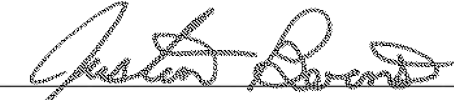
Adjournment

Adjourn to the next Regular City Council Meeting at 7:50 PM

Approved:



Clerk



Mayor

Next Regular Council Meeting will be held on: Monday, November 17, 2025 at 7 PM in Council Chambers. For all updates regarding Council Meetings, please visit:
www.BeachwoodOhio.com

Council Members: Alec Isaacson- Council President

Danielle Shoykhet- Council Vice-President

Jillian DeLong, Joshua Mintz, P. Smith

Ali B. Stern, June E. Taylor

Clerk of Council: Whitney M. Crook, MMC, CPM

Pursuant to Ordinance Number 2020-78 Council has determined that the Video Recording of the meetings shall stand as the official Minutes of its Body, its Committees, and those of the Planning and Zoning Commission.

A written synopsis of all agenda items and votes shall also be promptly prepared and kept.

AN ORDINANCE AUTHORIZING AND DIRECTING THE PAYMENT OF CERTAIN CLAIMS (BILLS) FOR PROFESSIONAL AND OTHER SERVICES; AND DECLARING THIS TO BE AN URGENT MEASURE

BE IT ORDAINED by the Council of the City of Beachwood, State of Ohio, that the Director of Finance is hereby authorized and directed to issue his respective warrants for the following claims, to wit:

Section 1:

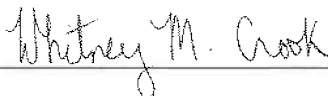
For Supplies and Services	November 3rd, 2025	\$	27,258.37
GPD	Engineering Services	\$	25,377.12
Michael Wildermuth	Plan Review Services	\$	1,625.00
Perspectus	Professional Services	\$	256.25

Section 2: It is found and determined that all formal actions and deliberation of Council and its committees relating to the passage of this legislation that resulted in formal action were in meetings open to the public where required by Chapter 105 of the Codified Ordinances of the City.

Section 3: This Ordinance is hereby declared an urgent measure immediately necessary for the public peace, health or safety or the efficient operation of the City; and for the further reason that it is necessary to approve said item and/or services available for use at the earliest possible time, to serve the City of Beachwood and its citizens.

WHEREFORE, this Ordinance shall be in full force and effect from and after the earliest date permitted by law.

Attest: I hereby certify that this legislation was duly adopted on the 3rd of November 2025 and presented to the Mayor.


Clerk

Approval: I have approved this legislation this 4th day of November 2025 and filed it with the Clerk.


Mayor

Summary of Engineering Invoices
November 3, 2025 Professional Service Ordinance

Invoice #	Invoice Date	Original Amount	Adjustment	Payment Amount	Fund	Billed	Out	2025	2024	2023
								ENCUMBRANCES		
2024120.02-13	10/10/2025	\$445.50	\$0.00	\$445.50	Deposits	Board of Education		x		
2025119.01-9	10/10/2025	\$2,962.00	\$0.00	\$2,962.00	General			x		
2025119.02-10	10/10/2025	\$2,458.13	\$0.00	\$2,458.13	Capital			x		
2025119.05-2	10/10/2025	\$1,610.00	\$0.00	\$1,610.00	General			x		
2025119.06-5	10/10/2025	\$6,766.63	\$0.00	\$6,766.63	Capital			x		
2025119.07-4	10/10/2025	\$4,740.25	\$0.00	\$4,740.25	General			x		
2025119.09-2	10/10/2025	\$2,610.36	\$0.00	\$2,610.36	General			x		
2025119.10-1	10/10/2025	\$2,000.00	\$0.00	\$2,000.00	General			x		
2025119.11-1	10/10/2025	\$1,784.25	\$0.00	\$1,784.25	General			x		
			\$0.00	\$0.00						
Total To Pay				\$25,377.12						
Total Capital Fund				\$9,224.76						
Total General Fund				\$15,706.86						
Total Deposits				\$445.50						
Total Street Const. Mant.				\$0.00						
Less: Billable Charges				(\$445.50)						
Net Paid by City:				\$24,931.62						



Mail Payment To:
PNC Bank C/O Glaus Pyle Schomer Burns & DeHaven
Lockbox Number 952032
4100 W 150th St
Cleveland, OH 44135

Invoice

RECEIVED

OCT 20 2025

FINANCE DEPT

City of Beachwood
Attn: Larry Heiser, Finance Director
accounts@beachwoodohio.com
25325 Fairmount Blvd.
Beachwood, OH 44122

*Beachwood Bd & ED
#2024-01318*

October 10, 2025
Invoice No:

2024120.02 - 13

Invoice Total	\$445.50
---------------	----------

Project 2024120.02 Beachwood - Beachwood City Schools
Professional Services from August 30, 2025 to September 26, 2025

Task 100 Bryden ES - Plan Review and inspection
Professional Personnel

	Hours	Rate	Amount	
Project Principal				
Ciuni, Joseph	2.00	148.50	297.00	
Totals	2.00		297.00	
Total Labor				297.00
Total this Task				\$297.00

Task 101 Hilltop ES - Plan review and inspection
Professional Personnel

	Hours	Rate	Amount	
Project Principal				
Ciuni, Joseph	1.00	148.50	148.50	
Totals	1.00		148.50	
Total Labor				148.50
Total this Task				\$148.50

Total this Invoice \$445.50 ✓

Billings to Date

	Current	Prior	Total
Labor	445.50	12,843.29	13,288.79 ✓
Totals	445.50	12,843.29	13,288.79

Bldg
APPROVED FOR PAYMENT
BY:
DATE: 10-16-25
P/O: No PO-783.000.53130

GPD Associates Invoices

BILLING SUMMARY INPUT WORKSHEET

INV DATE	INV #	PROJ NO.	ServiceThru Date	DEPT CHGD	TOTAL COST
02/09/24	2024120.02-1	2024120.02	01/26/24	BUILDING	\$1,615.50
03/08/24	2024120.02-2	2024120.02	02/23/24	BUILDING	\$297.00
04/12/24	2024120.02-3	2024120.02	03/29/24	BUILDING	\$2,748.38
05/10/24	2024120.02-4	2024120.02	04/26/24	BUILDING	\$752.00
06/13/24	2024120.02-5	2024120.02	05/31/24	BUILDING	1674.63
07/12/24	2024120.02-6	2024120.02	06/28/24	BUILDING	\$1,333.38
08/09/24	2024120.02-7	2024120.02	07/26/24	BUILDING	\$219.25
09/13/24	2024120.02-8	2024120.02	08/30/24	BUILDING	\$1,994.51
10/11/24	2024120.02-9	2024120.02	09/27/24	BUILDING	\$1,365.01
10/31/24	2024120.02-10	2024120.02	10/25/24	BUILDING	\$398.13
03/14/25	2024120.02-11	2024120.02	02/28/25	BUILDING	\$297.00
07/11/25	2024120.02-12	2024120.02	06/27/25	SERVICE	\$148.50
10/10/25	2024120.02-13	2024120.02	09/26/25	BUILDING	\$445.50

\$13,288.79



Mail Payment To:
PNC Bank C/O Glaus Pyle Schomer Burns & DeHaven
Lockbox Number 952032
4100 W 150th St
Cleveland, OH 44135

Invoice
RECEIVED

OCT 20 2025

FINANCE DEPT

City of Beachwood
Attn: Larry Heiser, Finance Director
accounts@beachwoodohio.com
25325 Fairmount Blvd.
Beachwood, OH 44122

October 10, 2025

Invoice No: 2025119.01 - 9

Invoice **\$2,962.00**
Total

Project 2025119.01 Beachwood - General Engineering

Professional Services from August 30, 2025 to September 26, 2025

Task 100 General Meeting Attendance

Professional Personnel

	Hours	Rate	Amount
Project Principal			
Ciuni, Joseph	3.00	148.50	445.50
Traffic and Engineering Meeting.			
Totals	3.00		445.50
Total Labor			445.50
Total this Task			\$445.50

Task 200 General Engineering(Under \$2,500.00 Fee)

Professional Personnel

	Hours	Rate	Amount
Project Principal			
Ciuni, Joseph	2.00	148.50	297.00
2026 Road program estimates.			
Ciuni, Joseph	3.00	148.50	445.50
City Property Collaboration.			
Sr. Project Manager			
Fini, Nicholas	3.50	123.00	430.50
Design Engineer			
Bartlett, Margaret	.50	105.50	52.75
Bartlett, Margaret	4.50	105.50	474.75
N. Woodland & Meadoway.			
Bartlett, Margaret	3.00	105.50	316.50
N. Woodland & Meadoway.			
File organization.			
Bartlett, Margaret	1.00	105.50	105.50
N. Woodland & Meadowlark.			

APPROVED FOR PAYMENT
BY: *C. Ciuni*
DATE: 10-17-25
P/O: 2025-00117

Project	2025119.01	Beachwood - General Engineering	Invoice	9
---------	------------	---------------------------------	---------	---

Sr. Landscape Architect

Caldwell, Jarlath

3.00

113.75

341.25

Site visit with C Arrietta to review City of Beachwood sign flag poles and screening request from the City.

Totals

20.50

2,463.75

Total Labor

2,463.75

Total this Task

\$2,463.75

Task 300 General Inspection Items

Professional Personnel

Hours

Rate

Amount

Design Engineer

Libert, Alicia

.50

105.50

52.75

2024 City Parking Lot Closeout.

Totals

.50

52.75

Total Labor

52.75

Total this Task

\$52.75

Total this Invoice

\$2,962.00

Outstanding Invoices

Number

Date

Balance

8

9/12/2025

1,066.75

Total

1,066.75

Billings to Date

Current

Prior

Total

Labor

2,962.00

20,111.88

23,073.88

Totals

2,962.00

20,111.88

23,073.88

GPD Associates Invoices

BILLING SUMMARY INPUT WORKSHEET

INV DATE	INV #	PROJ NO.	ServiceThru Date	DEPT CHGD	TOTAL COST
02/14/25	2025119.01-1	2025119.01	01/31/25	BUILDING	\$988.50
03/14/25	2025119.01-2	2025119.01	02/28/25	BUILDING	\$1,749.50
04/10/25	2025119.01-3	2025119.01	03/28/25	BUILDING	\$2,880.50
05/09/25	2025119.01-4	2025119.01	04/25/25	BUILDING	\$2,698.88
06/06/25	2025119.01-5	2025119.01	05/30/25	BUILDING	\$2,350.50
07/11/25	2025119.01-6	2025119.01	06/27/25	BUILDING	\$3,336.25
08/06/25	2025119.01-7	2025119.01	07/25/25	BUILDING	\$5,041.00
09/12/25	2025119.01-8	2025119.01	08/29/25	BUILDING	\$1,066.75
10/10/25	2025119.01-9	2025119.01	09/26/25	SERVICE	\$2,962.00

\$23,073.88



Mail Payment To:
PNC Bank C/O Glaus Pyle Schomer Burns & DeHaven
Lockbox Number 952032
4100 W 150th St
Cleveland, OH 44135

Invoice

RECEIVED

OCT 20 2025

FINANCE DEPT

City of Beachwood
Attn: Larry Heiser, Finance Director
accounts@beachwoodohio.com
25325 Fairmount Blvd.
Beachwood, OH 44122

October 10, 2025

Invoice No: 2025119.02 - 10

Invoice **\$2,458.13**
Total

Project 2025119.02 Beachwood - 2025 Road Program

Professional Services from August 30, 2025 to September 26, 2025

Task 200 Construction Administration w/o Inspecti

Professional Personnel

	Hours	Rate	Amount
Project Principal			
Ciuni, Joseph	4.00	148.50	594.00
Sr. Engineer			
Stonitsch, Erik	.50	113.75	56.88
Design Engineer			
Libert, Alicia	3.00	105.50	316.50
Totals	7.50		967.38
Total Labor			967.38
Total this Task			\$967.38

Task 300 Concrete Repair Project - TIF

Professional Personnel

	Hours	Rate	Amount
Project Principal			
Ciuni, Joseph	4.00	148.50	594.00
Design Engineer			
Bartlett, Margaret	1.00	105.50	105.50
Libert, Alicia	7.50	105.50	791.25
Totals	12.50		1,490.75
Total Labor			1,490.75
Total this Task			\$1,490.75

Billing Limits

	Current	Prior	To-Date
Total Billings	2,458.13	84,314.27	86,772.40 ✓
Limit			105,000.00
Remaining			18,227.60

APPROVED FOR PAYMENT

BY: C Ciuni

DATE: 2025-00287

Total this Invoice **\$2,458.13** ✓

P/O: 10-12-25
AKRON / ATLANTA / CLEVELAND / COLUMBUS / DALLAS / HOUSTON
INDIANAPOLIS / INDEPENDENCE / LOUISVILLE / PHOENIX / PITTSBURGH / SEATTLE / YOUNGSTOWN
Net 30 days.

Project	2025119.02	Beachwood - 2025 Road Program	Invoice	10
---------	------------	-------------------------------	---------	----

Outstanding Invoices

Number	Date	Balance
9	9/12/2025	4,479.00
Total		4,479.00

GPD Associates Invoices

BILLING SUMMARY INPUT WORKSHEET

INV DATE	INV #	PROJ NO.	ServiceThru Date	DEPT CHGD	TOTAL COST
01/10/25	2025119.02-1	2025119.02	12/21/24	SERVICE	\$24,456.89
02/14/25	2025119.02-2	2025119.02	01/31/25	SERVICE	\$14,869.75
03/14/25	2025119.02-3	2025119.02	02/28/25	SERVICE	\$5,623.25
04/10/25	2025119.02-4	2025119.02	03/28/25	SERVICE	\$13,339.25
05/09/25	2025119.02-5	2025119.02	04/25/25	SERVICE	\$8,310.38
06/06/25	2025119.02-6	2025119.02	05/30/25	SERVICE	\$8,540.50
07/11/25	2025119.02-7	2025119.02	06/27/25	SERVICE	\$3,776.00
08/06/25	2025119.02-8	2025119.02	07/25/25	SERVICE	\$919.25
09/12/25	2025119.02-9	2025119.02	08/29/25	SERVICE	\$4,479.00
10/10/25	2025119.02-10	2025119.02	09/26/25	SERVICE	\$2,458.13

\$86,772.40



Mail Payment To:
PNC Bank C/O Glaus Pyle Schomer Burns & DeHaven
Lockbox Number 952032
4100 W 150th St
Cleveland, OH 44135

Invoice
RECEIVED

OCT 20 2025

FINANCE DEPT

City of Beachwood
Attn: Larry Heiser, Finance Director
accounts@beachwoodohio.com
25325 Fairmount Blvd.
Beachwood, OH 44122

October 10, 2025

Invoice No: 2025119.05 - 2

Invoice Total \$1,610.00

Project 2025119.05 Beachwood - Dead Tree Surveys
Professional Services from August 30, 2025 to September 26, 2025

Task 102 21107 Halworth and 21114 Halburton

Professional Personnel

	Hours	Rate	Amount
Field Survey Technician 3			
Novak, Rick	6.00	115.00	690.00
Totals	6.00		690.00
Total Labor			690.00
Total this Task			\$690.00

Task 103 2456 Beachwood Blvd. and 2448 Beachwood

Professional Personnel

	Hours	Rate	Amount
Field Survey Technician 3			
Novak, Rick	8.00	115.00	920.00
Totals	8.00		920.00
Total Labor			920.00
Total this Task			\$920.00

Total this Invoice \$1,610.00

Billings to Date

	Current	Prior	Total
Labor	1,610.00	1,150.00	2,760.00
Totals	1,610.00	1,150.00	2,760.00

SVC
APPROVED FOR PAYMENT
BY: C. Christa
DATE: 10-17-25
P/O: 2025-00117

GPD Associates Invoices

BILLING SUMMARY INPUT WORKSHEET

INV DATE	INV #	PROJ NO.	ServiceThru Date	DEPT CHGD	TOTAL COST
06/06/25	2025119.05-1	2025119.05	05/30/25	SERVICE	\$1,150.00
10/10/25	2025119.05-2	2025119.05	09/26/25	SERVICE	\$1,610.00

\$2,760.00



Mail Payment To:
PNC Bank C/O Glaus Pyle Schomer Burns & DeHaven
Lockbox Number 952032
4100 W 150th St
Cleveland, OH 44135

Invoice

RECEIVED

OCT 20 2025

FINANCE DEPT

City of Beachwood
Attn: Larry Heiser, Finance Director
accounts@beachwoodohio.com
25325 Fairmount Blvd.
Beachwood, OH 44122

October 10, 2025

Invoice No: 2025119.06 - 5

Invoice **\$6,766.63**
Total

Project 2025119.06 Beachwood - Timberlane - Green Phase2 - CA

Checking shop drawings, pre-con, answer RFIs, and review schedule.

Professional Services from August 30, 2025 to September 26, 2025

Task 100 Construction Admin.

Professional Personnel

	Hours	Rate	Amount
Project Principal			
Ciuni, Joseph	23.00	148.50	3,415.50
Sr. Project Manager			
Fini, Nicholas	1.50	123.00	184.50
Wojciechowski, Kevin	.50	123.00	61.50
Sr. Engineer			
Stonitsch, Erik	.50	113.75	56.88
Design Engineer			
Getz, Collin	13.00	105.50	1,371.50
Libert, Alicia	14.50	105.50	1,529.75
Saunders, Andrew	.50	105.50	52.75
Staff Engineer/Architect			
Levis, Andrew	1.00	94.25	94.25
Totals	54.50		6,766.63
Total Labor			6,766.63

Total this Task **\$6,766.63**

Billing Limits

	Current	Prior	To-Date
Total Billings	6,766.63	34,165.89	40,932.52
Limit			45,000.00
Remaining			4,067.48

Total this Invoice **\$6,766.63**

Outstanding Invoices

Number	Date	Balance
4	9/12/2025	11,371.13
Total		11,371.13

APPROVED FOR PAYMENT
BY: C. Ciunetta
DATE: 10-16-25
P/O: 2025-01385

AKRON / ATLANTA / CLEVELAND / COLUMBUS / DALLAS / HOUSTON
INDIANAPOLIS / INDEPENDENCE / LOUISVILLE / PHOENIX / PITTSBURGH / SEATTLE / YOUNGSTOWN
Net 30 days.

GPD Associates Invoices

BILLING SUMMARY INPUT WORKSHEET

INV DATE	INV #	PROJ NO.	ServiceThru Date	DEPT CHGD	TOTAL COST
06/06/25	2025119.06-1	2025119.06	05/30/25	SERVICE	\$9,478.38
07/11/25	2025119.06-2	2025119.06	06/27/25	SERVICE	\$4,237.00
08/06/25	2025119.06-3	2025119.06	07/25/25	SERVICE	\$9,079.38
09/12/25	2025119.06-4	2025119.06	08/29/25	SERVICE	\$11,371.13
10/10/25	2025119.06-5	2025119.06	09/26/25	SERVICE	\$6,766.63

\$40,932.52



Mail Payment To:
PNC Bank C/O Glaus Pyle Schomer Burns & DeHaven
Lockbox Number 952032
4100 W 150th St
Cleveland, OH 44135

Invoice
RECEIVED
OCT 20 2025
FINANCE DEPT

City of Beachwood
Attn: Larry Heiser, Finance Director
accounts@beachwoodohio.com
25325 Fairmount Blvd.
Beachwood, OH 44122

October 10, 2025
Invoice No: 2025119.07 - 4

Invoice Total	\$4,740.25
----------------------	-------------------

Project 2025119.07 Beachwood - 23608 Ranch Road
Professional Services from August 30, 2025 to September 26, 2025

Task 110 Sewer Design
Professional Personnel

	Hours	Rate	Amount	
Project Principal				
Ciuni, Joseph	7.00	148.50	1,039.50	
Design Engineer				
Bartlett, Margaret	34.00	105.50	3,587.00	
Sr. Landscape Architect				
Caldwell, Jarlath	1.00	113.75	113.75	
Totals	42.00		4,740.25	
Total Labor				4,740.25
		Total this Task		\$4,740.25
		Total this Invoice		\$4,740.25

Outstanding Invoices

Number	Date	Balance
3	9/12/2025	1,861.50
Total		1,861.50

Billings to Date

	Current	Prior	Total
Labor	4,740.25	5,234.63	9,974.88
Totals	4,740.25	5,234.63	9,974.88

SVC

APPROVED FOR PAYMENT

BY: C. Ciuni

DATE: 10-17-25

P/O: 2025-00117

GPD Associates Invoices

BILLING SUMMARY INPUT WORKSHEET

INV DATE	INV #	PROJ NO.	ServiceThru Date	DEPT CHGD	TOTAL COST
07/11/25	2025119.07-1	2025119.07	06/27/25	SERVICE	\$540.50
08/06/25	2025119.07-2	2025119.07	07/25/25	SERVICE	\$2,832.63
09/12/25	2025119.07-3	2025119.07	08/29/25	SERVICE	\$1,861.50
10/10/25	2025119.07-4	2025119.07	09/26/25	SERVICE	\$4,740.25

\$9,974.88



Mail Payment To:
PNC Bank C/O Glaus Pyle Schomer Burns & DeHaven
Lockbox Number 952032
4100 W 150th St
Cleveland, OH 44135

Invoice

RECEIVED

OCT 20 2025

FINANCE DEPT

City of Beachwood
 Attn: Chris Arrietta
 chris.arrietta@beachwoodohio.gov
 23355 Mercantile Road
 Beachwood, OH 44122

October 10, 2025

Invoice No: 2025119.09 - 2

Invoice	\$2,610.36
Total	

Project 2025119.09 Beachwood- Acquatics Center Pool Pumps

P.O.#2025-00117

Professional Services from August 30, 2025 to September 26, 2025

Task 100 Assessment

Fee

Total Fee 9,668.00

Percent Complete

71.00 Total Earned 6,864.28

Previous Fee Billing 4,253.92

Current Fee Billing 2,610.36

Total Fee 2,610.36

Total this Task \$2,610.36

Total this Invoice \$2,610.36

Outstanding Invoices

Number	Date	Balance
1	9/12/2025	4,253.92
Total		4,253.92

APPROVED FOR PAYMENT

BY: C. Arrietta

DATE: 10-17-25

P/O: 2025-00117

GPD Associates Invoices

BILLING SUMMARY INPUT WORKSHEET

INV DATE	INV #	PROJ NO.	ServiceThru Date	DEPT CHGD	TOTAL COST
09/12/25	2025119.09-1	2025119.09	08/29/25	SERVICE	\$4,253.92
10/10/25	2025119.09-2	2025119.09	09/26/25	SERVICE	\$2,610.36

\$6,864.28



Mail Payment To:
PNC Bank C/O Glaus Pyle Schomer Burns & DeHaven
Lockbox Number 952032
4100 W 150th St
Cleveland, OH 44135

Invoice
RECEIVED
OCT 20 2025

FINANCE DEPT

City of Beachwood
Attn: Chris Arrietta
chris.arrietta@beachwoodohio.gov
23355 Mercantile Road
Beachwood, OH 44122

October 10, 2025
Invoice No: 2025119.10 - 1

Invoice	\$2,000.00
Total	

Project 2025119.10 Beachwood - Fairmount School - Master Plan

Professional Services from August 30, 2025 to September 26, 2025

Fee

Total Fee	4,000.00		
Percent Complete	50.00	Total Earned	2,000.00
		Previous Fee Billing	0.00
		Current Fee Billing	2,000.00
		Total Fee	2,000.00
		Total this Invoice	\$2,000.00

SVC
APPROVED FOR PAYMENT
BY: C. Arrietta
DATE: 10-17-25
P/O: 2025-00117

GPD Associates Invoices
BILLING SUMMARY INPUT WORKSHEET

INV DATE	INV #	PROJ NO.	ServiceThru Date	DEPT CHGD	TOTAL COST
10/10/25	2025119.10-1	2025119.10	09/26/25	SERVICE	\$2,000.00

\$2,000.00



Mail Payment To:
PNC Bank C/O Glaus Pyle Schomer Burns & DeHaven
Lockbox Number 952032
4100 W 150th St
Cleveland, OH 44135

Invoice

RECEIVED

OCT 20 2025

City of Beachwood
Attn: Larry Heiser, Finance Director
accounts@beachwoodohio.com
25325 Fairmount Blvd.
Beachwood, OH 44122

October 10, 2025
Invoice No:

2025119.11 - 1
FINANCE DEPT

Invoice **\$1,784.25**
Total

Project 2025119.11 Beachwood - Park East Reconstruction
Professional Services from August 30, 2025 to September 26, 2025

Task 100 Design

Professional Personnel

	Hours	Rate	Amount
Project Principal			
Ciuni, Joseph	2.00	148.50	297.00
Design Engineer			
Saunders, Andrew	7.50	105.50	791.25
Eng./Arch. Intern/Coop			
Calabrese, Nikolas	9.00	61.50	553.50
Totals	18.50		1,641.75
Total Labor			1,641.75
Total this Task			\$1,641.75

Task 170 Survey and Mapping

Professional Personnel

	Hours	Rate	Amount
Office Survey Technician 3			
Tomic, Paul	1.50	95.00	142.50
Totals	1.50		142.50
Total Labor			142.50
Total this Task			\$142.50

Total this Invoice **\$1,784.25** ✓

SVC
APPROVED FOR PAYMENT
BY: C. Ciuni
DATE: 10-17-25
P/O: 2025-60117

GPD Associates Invoices

BILLING SUMMARY INPUT WORKSHEET

INV DATE	INV #	PROJ NO.	ServiceThru Date	DEPT CHGD	TOTAL COST
10/10/25	2025119.11-1	2025119.11	09/26/25	SERVICE	\$1,784.25

\$1,784.25



MICHAEL H. WILDERMUTH, AIA, ARCHITECT

RECEIVED
OCT 16 2025
FINANCE DEPT

October 8, 2025

The City of Beachwood
Accounts Payable Department
P.O. Box 22659
Beachwood, Ohio 44122

Re: **Building Department**
INVOICE
Plan Review Services for September 2025

Invoice for professional services rendered for the review of plans for compliance with the Ohio Building Code.

Plan Review for the month of September 2025..... \$1625.00
Cost Breakdown Sheet Attached

Total amount due.....\$1625.00

Respectfully,

Michael H. Wildermuth

Michael H. Wildermuth, AIA
Master Plans Examiner

101 - \$1062.50
783 - \$562.50

APPROVED FOR PAYMENT
BY: _____
DATE: 10-8-25
P/O: 2025-00054

38255 RIDGE ROAD WILLOUGHBY, OHIO 44094 440-946-1061/ C 440-749-1877
mhwildermuth@oh.rr.com



MICHAEL H. WILDERMUTH, AIA, ARCHITECT
Beachwood Plan Review

		Sept 2025		
MHW Job No	Beachwood Receipt No.	Job Name	Time	
CB2507-02 9-14-2025	2025-01433	Signature Health Plumbing Rev ADD 1	2.5 H	\$312.50
CB2521-02 9-21-2025	2025-03761-2	23634 Mercantile REV 2 - Plmbg	2.0 H	\$250.00
CB2535-FA 9-29-2025	2025-07325- FA	Windsor Hts FA	2.5 H	\$312.50
CB2530-02 9-29-2025	2025-05791-2	Fried Law 3201 Enterprise Rev 1	2.0 H	\$250.00
CB2507-FA 10-5-2025	2025-01433-FP	Signature Health FA	2.0 H	\$250.00
CB2537-FP 10-5-2025	2025-03826-FA	CCF Building 5 FA	2.0 H	\$250.00
		Total	13.0 H	\$1625.00

PERSPECTUS

RECEIVED

OCT 16 2025

FINANCE DEPT

Perspectus Architecture
1300 East 9th Street, Suite 910
Cleveland, OH 44114
(216) 752-1800

City of Beachwood
Accounts Payable
25325 Fairmount Boulevard
Beachwood, OH 44122

Invoice number 22912
Date 10/14/2025

Project 24135 CITY OF BEACHWOOD - CITY
HALL GLAZING REPLACEMENT

Professional Services through 09/30/2025

Description	Contract Amount	Percent Complete	Prior Billed	Total Billed	Remaining	Current Billed
Basic Services						
Schematic Design/Design Development	5,250.00	100.00	5,250.00	5,250.00	0.00	0.00
Construction Documents	5,125.00	100.00	5,125.00	5,125.00	0.00	0.00
Bidding/Construction Phase Services	5,125.00	30.00	1,281.25	1,537.50	3,587.50	256.25
Subtotal	15,500.00	76.85	11,656.25	11,912.50	3,587.50	256.25
Total	15,500.00	76.85	11,656.25	11,912.50	3,587.50	256.25

Invoice total **256.25**

Aging Summary

Invoice Number	Invoice Date	Outstanding	Current	Over 30	Over 60	Over 90	Over 120
22912	10/14/2025	256.25	256.25				
	Total	256.25	256.25	0.00	0.00	0.00	0.00

APPROVED FOR PAYMENT

BY: C. C. C. C.

DATE: 10-16-25

P/O: 2025-01161

INTRODUCED BY: J. Taylor

RESOLUTION NO. 2025-56

A RESOLUTION EXCUSING THE ABSENCE OF COUNCILMAN JOSHUA MINTZ FROM THE OCTOBER 20, 2025 MEETING; AND DECLARING THIS TO BE AN URGENT MEASURE

WHEREAS, Article II, Section 4 of the Beachwood City Charter states that absence of a Council member from four (4) consecutive Regular Council meetings, or a total of eight (8) Regular Council meetings in a calendar year, without such absence being authorized or approved by an affirmative vote of Council, shall operate to vacate such office forthwith and without further proceedings; and

WHEREAS, Councilman Mintz was unable to attend the October 20, 2025 due to personal circumstances; and

WHEREAS, City Council recognizes the importance of ensuring that absences for legitimate medical or personal reasons are duly acknowledged and excused to maintain compliance with the Charter; and

WHEREAS, Council desires to excuse this absence in accordance with the provisions of the Beachwood City Charter.

NOW, THEREFORE, BE IT RESOLVED, by the Council of the City of Beachwood, County of Cuyahoga, and State of Ohio that:

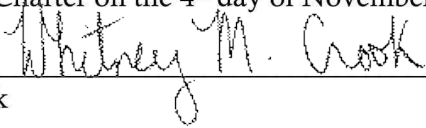
Section 1: The absence of Councilman Joshua Mintz from the October 20, 2025 is hereby excused due to personal circumstances.

Section 2: It is found and determined that all formal actions and deliberations of Council and its committees relating to the passage of this legislation that resulted in formal action were in meetings open to the public where required by Chapter 105 of the Codified Ordinances of the City.

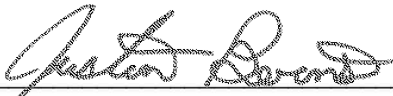
Section 3: This Resolution is hereby declared an urgent measure necessary for the immediate preservation of the public peace, health or safety and/or the efficient operation of the City wherefore, this Resolution shall be in full force and effect immediately upon its passage and approval by the Mayor.

RESOLUTION NO. 2025-56

Attest: I hereby certify this legislation was duly adopted on the 3rd day of November, 2025, and presented to the Mayor for approval or rejection in accordance with Article III, Section 8 of the Charter on the 4th day of November, 2025.


Clerk

Approval: I have approved this legislation this 4th day of November, 2025 and filed it with the Clerk.


Mayor

INTRODUCED BY: J. Taylor

RESOLUTION NO. 2025-57

A RESOLUTION EXCUSING THE ABSENCE OF COUNCILWOMAN DANIELLE SHOYKHET FROM THE SEPTEMBER 15, 2025 MEETING; AND DECLARING THIS TO BE AN URGENT MEASURE

WHEREAS, Article II, Section 4 of the Beachwood City Charter states that absence of a Council member from four (4) consecutive Regular Council meetings, or a total of eight (8) Regular Council meetings in a calendar year, without such absence being authorized or approved by an affirmative vote of Council, shall operate to vacate such office forthwith and without further proceedings; and

WHEREAS, Councilwoman Shoykhet was unable to attend the September 15, 2025 due to personal circumstances; and

WHEREAS, City Council recognizes the importance of ensuring that absences for legitimate medical or personal reasons are duly acknowledged and excused to maintain compliance with the Charter; and

WHEREAS, Council desires to excuse this absence in accordance with the provisions of the Beachwood City Charter.

NOW, THEREFORE, BE IT RESOLVED, by the Council of the City of Beachwood, County of Cuyahoga, and State of Ohio that:

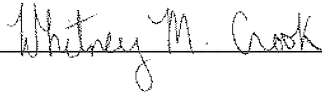
Section 1: The absence of Councilwoman Danielle Shoykhet from the September 15, 2025 is hereby excused due to personal circumstances.

Section 2: It is found and determined that all formal actions and deliberations of Council and its committees relating to the passage of this legislation that resulted in formal action were in meetings open to the public where required by Chapter 105 of the Codified Ordinances of the City.

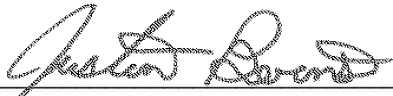
Section 3: This Resolution is hereby declared an urgent measure necessary for the immediate preservation of the public peace, health or safety and/or the efficient operation of the City wherefore, this Resolution shall be in full force and effect immediately upon its passage and approval by the Mayor.

RESOLUTION NO. 2025-57

Attest: I hereby certify this legislation was duly adopted on the 3rd day of November, 2025, and presented to the Mayor for approval or rejection in accordance with Article III, Section 8 of the Charter on the 4th day of November, 2025.


Clerk

Approval: I have approved this legislation this 4th day of November, 2025 and filed it with the Clerk.


Mayor

**BEACHWOOD PUBLIC WORKS DEPARTMENT
INTER-OFFICE MEMORANDUM**

TO: Mayor Justin Berns

FR: Chris Arrietta, Public Works Director

DT: October 21, 2025

RE: Council Agenda Item: Ready-Mix Concrete

The Public Works Department plans to continue using ready-mix concrete in 2026 for sidewalk replacements and road repairs. Our current contract with JAB Supply is set to expire at the end of this year. With your approval, we would like to initiate the bidding process and place this item on the next council meeting agenda.

Motion Adopted November 3, 2025

AN ORDINANCE DECLARING CERTAIN PROPERTY USED BY THE PUBLIC WORKS DEPARTMENT AND POLICE DEPARTMENT AS SURPLUS PROPERTY NO LONGER NEEDED FOR A PUBLIC USE AND AUTHORIZING ITS SALE ON GOVDEALS, INC. IN ACCORDANCE WITH CODIFIED ORDINANCE SECTION 131.03(a); AND DECLARING THIS TO BE AN URGENT MEASURE

WHEREAS, the City of Beachwood Finance Director has recommended that certain property as outlined in the attached memo is no longer needed for use in the City;

WHEREAS, the Mayor is authorized to sell surplus property through an Internet Auction Listing Service pursuant to BCO Section 131.03(a)(2)(C)(1); and

WHEREAS, the Finance Director recommends the disposal and sale of the property through GovDeals, Inc.

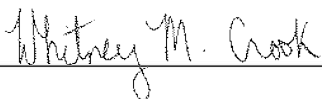
NOW, THEREFORE, BE IT ORDAINED by the Council of the City of Beachwood, County of Cuyahoga, and State of Ohio, that:

Section 1: In accordance with BCO Section 131.03(a) and based upon the recommendation of the Finance Director, the Mayor has determined that certain property as outlined in the memorandum to the Mayor, which is attached hereto and incorporated herein as Exhibit "A", is surplus property no longer needed for a public use and, therefore, Council hereby authorizes the Mayor to sell the surplus property through the Internet Auction Listing Service known as GovDeals, Inc.

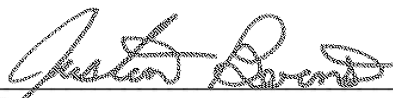
Section 2: It is found and determined that all formal actions and deliberations of Council and its committees relating to the passage of this legislation that resulted in formal action were in meetings open to the public where required by Chapter 105 of the Codified Ordinances of the City.

Section 3: This Ordinance is declared to be an urgent measure necessary for the public peace, health, or safety or the efficient operation of the City; and for the further reason that the sale and disposal of certain property as outlined may be facilitated as soon as possible; wherefore, this Ordinance shall be in full force and effect immediately upon its passage and approval by the Mayor.

Attest: I hereby certify this legislation was duly adopted on the 3rd day of November, 2025, and presented to the Mayor for approval or rejection in accordance with Article III, Section 8 of the Charter on the 4th day of November, 2025.


Clerk

Approval: I have approved this legislation this 4th day of November, 2025 and filed it with the Clerk.


Mayor

CITY OF BEACHWOOD
FINANCE DEPARTMENT
INTER-OFFICE COMMUNICATION

TO: Mayor Justin Berns; Director Chris Arrietta, Finance Chair Jillian Delong
FROM: Larry Heiser, Finance Director *LH*
DATE: October 23, 2025
SUBJECT: Govdeals items

The Public Works Department has indicated that the following items are outdated, no longer in service, and should be sold through GovDeals. I am asking permission to sell all the following on Govdeals.

- 1) Exmark Lawn Mower aged and ready for disposal. Serial number 409164931 This mower has been taken out of service.
- 2) 2008 International 7400 SBA 6 X 4, Vin is 1HTWGAZT38J651060, replaced and no longer in service.
- 3) 1997 International 4900 Vin is 1HTSDAAR7VH428613, replaced and no longer in service
- 4) 2002 International 4700 Vin is 1HTSCABL72H554687, replaced and no longer in service

With your approval, I would like to place it on the next available agenda for Council approval.

Please call or email if you have any questions.

AN ORDINANCE TERMINATING THE COMMUNITY REINVESTMENT AREA (CRA) TAX ABATEMENT AGREEMENT FOR THE PROPERTY LOCATED AT 23865 MERCANTILE ROAD WITHIN THE CITY OF BEACHWOOD, OHIO; AND DECLARING THIS TO BE AN URGENT MEASURE

WHEREAS, the City of Beachwood, Ohio, established a Community Reinvestment Area (CRA) by Ordinance No. 2018-36;

WHEREAS, a CRA Tax Abatement Agreement for the property located at 23865 Mercantile Road (the "Property") was authorized pursuant to Ordinance No. 2018-76 and entered into by the City with three (3) other entities who were the Property owner and users of the Property;

WHEREAS, the CRA Agreement required certain obligations to be fulfilled, including minimum job creation and other incentives outlined in the Agreement;

WHEREAS, the businesses previously occupying the Property are no longer using it and one of the businesses has been acquired by another national firm, which continues operations at the location, while the Property itself remains under the original ownership at the time of the 2018 CRA Agreement;

WHEREAS, it has been determined that the obligations under the CRA Agreement remain with the owner of the Property and have not been assumed or requested for transfer by the current business operating at the Property;

WHEREAS, discussions with all parties confirm that, absent a request for transfer, the CRA Agreement will be terminated, and all parties understand and agree to this termination;

WHEREAS, the City of Beachwood Economic Development Office and Finance Department have informed the Tax Incentive Review Council (TIRC) of the intended termination, and the TIRC is aware of and concurs with this recommendation; and

WHEREAS, the Council of the City of Beachwood finds it in the best interest of the City to terminate the CRA Agreement associated with 23865 Mercantile Road.

NOW, THEREFORE, BE IT ORDAINED by the Council of the City of Beachwood, County of Cuyahoga, and State of Ohio, that:

Section 1: Pursuant to the terms of the CRA Agreement authorized by Ordinance No. 2018-76, the CRA Tax Abatement for the property located at 23865 Mercantile Road is hereby terminated.

Section 2: The owner of the Property shall be responsible for any obligations or payments due under the CRA Agreement; however, no retroactive repayment of taxes that would have been payable had the Property not been tax-exempted shall be required.

Section 3: The Mayor is hereby authorized and directed to take all actions necessary to effectuate the termination of the CRA Agreement in accordance with this Ordinance.

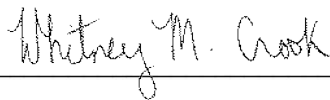
Section 4: It is found and determined that all formal actions and deliberations of

ORDINANCE NO. 2025-42

Council and its committees relating to the passage of this legislation that resulted in formal action were in meetings open to the public where required by Chapter 105 of the Codified Ordinances of the City.

Section 5: This Ordinance is declared to be an urgent measure necessary for the public peace, health, safety, or the efficient operation of the City; and for the further reason of the necessity to promptly clarify the tax abatement status for the property located at 23865 Mercantile Road and provide certainty to all interested parties; wherefore, this Ordinance shall be in full force and effect immediately upon its passage and approval by the Mayor.

Attest: I hereby certify this legislation was duly adopted on the 3rd day of November, 2025, and presented to the Mayor for approval or rejection in accordance with Article III, Section 8 of the Charter on the 4th day of November, 2025.


Clerk

Approval: I have approved this legislation this 4th day of November, 2025 and filed it with the Clerk.


Mayor

TO: MAYOR JUSTIN BERNES AND BEACHWOOD CITY COUNCIL

DATE: 10/13/2025

SUBJECT: A RESOLUTION AUTHORIZING THE TERMINATION OF A CRA

This Resolution will authorize the termination of a Community Reinvestment Area Tax Abatement (CRA) located at 23865 Mercantile Road within the City of Beachwood.

History: The City of Beachwood entered into a CRA agreement with a business owner Lee Silsby and property owner at 23865 Mercantile Road within the City of Beachwood in 2018. Since that time the company has been acquired by another national firm which has continued operations here within the City of Beachwood. The land was retained by the original business owner under an Ohio Limited Liability Company.

Project Details: The previous company which entered into the CRA agreement was required to meet the obligations of the CRA Agreement within the City. It was determined that the obligations of the company remained with the landowner and not the new business that operates in place at 23865 Mercantile Road today. The City has not received a request to transfer the CRA. Discussions with the current landowner are that without such request the CRA will be terminated. This has been discussed with all parties, and all understand and agree to the termination. The City of Beachwood Economic Development Office and Finance Department have made the Tax Incentive Review Council aware of the intended termination of this agreement at our last TIRC meeting.

Recommendations: My recommendation is to proceed with this legislation through the City Council's normal legislative process and approve the termination of the CRA agreement associated with 23865 Mercantile Road within the City of Beachwood.

A RESOLUTION AUTHORIZING THE ENGAGEMENT OF THE LAW FIRM OF KUTAK ROCK, LLP FOR SPECIAL LEGAL SERVICES FOR THE CITY OF BEACHWOOD; AND DECLARING THIS TO BE AN URGENT MEASURE

WHEREAS, Council desires to engage the firm of Kutak Rock, LLP for legal services for various economic development matters.

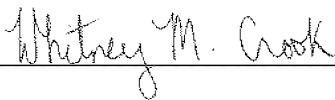
NOW, THEREFORE, BE IT RESOLVED by the Council of the City of Beachwood, County of Cuyahoga and State of Ohio, that:

Section 1: Council authorizes the engagement of the firm of Kutak Rock, LLP for special legal services for the City of Beachwood related to various economic development matters in an amount not to exceed Twenty-Five Thousand Dollars and No/Cents (\$25,000.00) as further outlined in the Engagement Letter, a copy of which is attached hereto and incorporated herein as Exhibit "A".

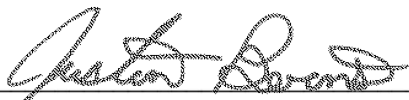
Section 2: It is found and determined that all formal actions and deliberations of Council and its Committees relating to the passage of this legislation that resulted in formal action were in meetings open to the public where required by Chapter 105 of the Codified Ordinances of the City.

Section 3: This Resolution is declared to be an urgent measure necessary for the public peace, health safety, or the efficient operation of the City; and for the further reason that the legal services provided herein are needed for the current operation of the City; wherefore this Resolution shall be in full force and effect immediately upon its passage and approval by the Mayor.

Attest: I hereby certify this legislation was duly adopted on the 3rd day of November, 2025, and presented to the Mayor for approval or rejection in accordance with Article III, Section 8 of the Charter on the 4th day of November, 2025.


Clerk

Approval: I have approved this legislation this 4th day of November, 2025 and filed it with the Clerk.


Mayor

October 23, 2025

City of Beachwood
25325 Fairmount Boulevard
Beachwood, OH 44122
Attn: Mayor Justin Berns

Dear Mayor Berns:

We are very pleased that you have engaged Kutak Rock LLP (the “Firm,” “we” or “us”) to provide legal services. This engagement letter, including all appendices hereto, describes the terms on which the Firm has agreed to provide legal services to City of Beachwood, Ohio (the “Client” or the “City”).

SCOPE OF ENGAGEMENT

We have been engaged to represent the City in connection with various economic development matters, as specifically described in Appendix A hereto (the “Engagement”). Unless otherwise provided in writing, the Engagement is limited to the scope described in this engagement letter. We would be pleased to discuss with you the terms and scope of additional engagements.

DESCRIPTION OF BASIS FOR LEGAL FEES

Our fees are based principally on the experience and expertise of the people who are providing services to the Client, the nature of the engagement and the amount of time spent on the engagement. Specific details regarding our fees and certain other charges for the Engagement are described in Appendix A hereto.

GENERAL PROVISIONS

The provisions attached to this engagement letter as Appendices A and B, entitled “Terms and Scope of Engagement” and “General Terms,” respectively, are incorporated into this engagement letter.

You should be aware that we view the City, rather than any individual employee, officer, or director of the City, as our client. We would, of course, be happy to provide any such related parties with legal services so long as our representation will not be likely to result in a conflict of interest between any such related party and the City.

KUTAKROCK

City of Beachwood

October 23, 2025

Page 2

In representing various clients, we encounter conflict of interest issues from time to time. When these issues arise, we seek to carefully weigh the interests of all clients involved in accordance with the applicable rules of professional responsibility. Conflict of interest matters are further discussed in the General Terms attached as Appendix B.

We reserve the right to withdraw from our representation if, among other things, the Client fails to honor the terms of this engagement letter or as a result of any fact or circumstance that would, in our view, render our continuing representation of the Client unlawful or unethical. We will not terminate our representation without reasonable, written notice. We hope and fully expect these kinds of considerations will never become an issue between the Firm and the Client.

Provided this engagement letter accurately reflects your understanding of the terms of the Engagement, please sign this engagement letter and return it to me by email or physical delivery. If you have questions about this engagement letter, please do not hesitate to call to discuss them before countersigning this engagement letter. We look forward to our relationship and working with you.

Very truly yours,

Kutak Rock LLP

Accepted:

By: _____

Name: _____

Title: _____

APPENDIX A

TERMS AND SCOPE OF ENGAGEMENT LETTER

Scope of Engagement: Economic development advice, including, without limitation, the implementation of tax increment financing pursuant to the Ohio Revised Code.

Fees: Our fees for legal services in connection with the Engagement will be charged on the basis of the time devoted to your matters by our professional staff in performing the services. Our hourly rate for attorneys or other professionals that are likely to be involved in the Engagement will be \$495 per hour. This rate may be adjusted from time to time, typically on an annual basis, and the list of professional staff may be revised from time to time. Listed below are certain Firm lawyers, paralegals and other personnel that we anticipate may work on the Engagement:

<u>Lawyer</u>	<u>Status</u>
Russell Balthis	Transition Partner
Jessica Ice	Of Counsel

APPENDIX B

ENGAGEMENT LETTER—GENERAL TERMS

General Terms

This engagement letter, including all appendices hereto, sets out the scope of our representation and identifies the Client as our sole client with respect to this engagement. Unless otherwise specified, we do not represent any other persons or entities, including a parent corporation, subsidiary, or affiliates, unless named in this engagement letter. Our advice and work are provided solely for the Client's benefit and relates only to the matter(s) set out in this engagement letter. The terms of this engagement letter apply as soon as we act on your instructions, regardless of whether you have signed this engagement letter.

This engagement letter is between the Firm and the Client. We will conduct ourselves in accordance with the applicable rules of professional responsibility.

As a courtesy to our clients, we may provide reminders of upcoming regulatory due dates and advisories with regard to legal or industry developments of general interest. These courtesy reminders and advisories are not intended as legal advice. You should not rely on them as such, nor can we commit to providing courtesy updates on a regular or continuing basis. We will, of course, provide legal advice regarding a specific topic as it may affect you pursuant to such assignments as you elect to give us as part of the Engagement.

Working Relationship

Effective representation requires open and honest communication. We require that you provide to us clear and timely instruction, relevant information and documents, and be available for consultation.

We may communicate with you using any reasonable method, including electronic communication such as email, which may not be absolutely secure and may present a risk of interception or copying. Generally, however, the Firm will communicate with you through the use of email. If email is not your preferred method of communication, please notify us.

Communications between a lawyer and a client regarding legal advice generally are privileged and confidential. These communication protections may be jeopardized if you disclose any communications to any person outside of the Firm. Do not discuss communications between you and the Firm with third parties. Please notify the Firm if you do not consider your email sufficiently secure to receive attorney-client privileged information. Notwithstanding the foregoing, we have your consent to communicate via email, unless you have otherwise notified us, and any required communication or written communication hereunder may be by email.

You agree that we are under no duty to disclose to you any information that is confidential to another client or any other person.

We will handle the personal data that you send to us about you, your employees, agents, contractors, or other individuals in accordance with the data protection and privacy standards equivalent to, or in excess of, those required by law. We may transfer such data between Firm locations in order to provide better legal services to you.

In the event the Client requests the Firm to utilize a web-based, third-party file sharing service for the purpose of accessing files shared by or with the Client, the following terms shall apply. The Client has been advised that the Firm offers a secure file sharing service supported by the Firm and acknowledges that use of a third-party application or site is not supported by the Firm. In order to meet our obligations under Model Rule of Professional Conduct 1.6, we are required to advise you, and the Client understands and agrees, that the Client's selection and use of a third-party file sharing service is at the Client's own risk and is governed by the specific third-party file sharing service's terms, conditions and policies, which may not provide adequate security for data placed with the file sharing service. The Firm has not vetted, and the Firm is not responsible for the security of any electronic information, communications or files that may be posted to, the third-party file sharing service. In the event the Client (a) uploads confidential, proprietary, trade secret and/or privileged information, communications or files, or (b) requests that information, communications or files created or conveyed by the Firm in connection with its representation of the Client be uploaded to a third-party file sharing service selected by the Client, the Client specifically confirms awareness of the risk that use of certain third-party file sharing services may result in waiver of the attorney-client privilege or other applicable privilege, and/or the trade secret, confidential, or proprietary status of such information, communications or files. Being so advised, the Client hereby consents to the Firm's use of the file sharing service as directed by the Client, notwithstanding such risk.

It is the Firm's practice to vet third-party service providers engaged to assist with specific client matters to ensure the provider can comply with the Firm's information security standards. The Client acknowledges and agrees that, in the event the Client directs the use of a specific third-party service provider in connection with Client's matter(s), the Client will be deemed to have waived vetting by the Firm and to have assumed any risks associated therewith. In the event vetting is waived, the Client understands that the Firm will not be responsible for any breach of information security by the Client-selected vendor.

Conflicts

We have checked for conflicts of interest in connection with the initial matter(s) subject to the Engagement and have found none unless otherwise disclosed to you and addressed in a separate written communication, including email. Should you assign additional matters in the future, it may be necessary to again check for conflicts of interest arising out of those additional engagements. Consistent with the applicable

rules of professional responsibility, we must reserve the right to decline representation of the Client with respect to such new matters if a conflict is found to exist.

The Firm represents many clients. It is possible that some of our present or future clients may have disputes with the Client, its affiliates or a related person during the time we are providing legal services to the Client. As a condition to our undertaking the Engagement, the Client has agreed that the Firm may continue to represent or undertake in the future to represent existing or new clients whose interests may be adverse to the Client, its affiliates or related persons in matters, including litigation, that are not substantially related to the matters as to which we are representing the Client. You have agreed that the validity and enforceability of this unrelated matter conflict waiver is an essential condition to the Firm's willingness to accept the Engagement, and the Firm would not have accepted the Engagement but for this waiver. Accordingly, the Client agrees that, if the validity or enforceability of this waiver is ever challenged or revoked, we may withdraw from representing the Client and continue to represent our other clients even in matters directly adverse to the Client. We agree that your prospective consent to conflicting representation shall not apply in any matter substantially related to a matter in which we have provided legal services to the Client. We will never use any confidential information received from the Client in any way inconsistent with our professional responsibilities.

We are often asked for information about our experience. Unless otherwise directed in writing, the Client consents to our public disclosure that the Client is a client and a general description of the work done for the Client.

Fees and Costs

Details regarding our fees are set out in Appendix A hereto.

The Engagement may require charges incidental to such representation. The Client agrees to pay such costs, including, for example, travel, delivery services, imaging, printing, court fees, auditing and assurance services, and other expenses. For items we purchase in bulk or through fixed fee arrangements, such as computerized legal research and data analysis and storage, we will charge a rate reasonably apportioned to you. The Client agrees to pay third-party costs, such as experts, consultants and local counsel, retained by us on the Client's behalf. While we undertake no obligation to advance costs on the Client's behalf, in the event and to the extent that we do so, the Client agrees to promptly reimburse us.

Unless expressly stated otherwise, estimates we provide are presented solely for planning purposes and are subject to change. An estimate is an assessment of fees or costs if a matter proceeds in accordance with our assumptions. An estimate is neither a baseline nor a cap on the Client's obligation to pay. Actual expenses may turn out to deviate significantly from the estimate. Upon request, we may be able to provide an updated estimate. However, in the absence of such a request, we undertake no

obligation to update or revise any estimate as a matter progresses or as actual fees and costs are realized.

All fees and costs of the Firm, experts or third parties that we state or estimate exclude any applicable sales, use, transfer or similar taxes. Those taxes will be included in our invoice and are payable by the Client. If the Client or another payer of those fees, costs or taxes is required, on account of any such amounts, to make a deduction when paying our invoices, the Client must increase the overall payment so that we receive a net sum equal to our full invoiced amount.

Our policy is to bill monthly; however, we reserve the right to issue an interim bill and to change the frequency of billing and the time for payment. If the Client disagrees with any invoice, please notify us immediately, otherwise we will understand that the invoice is agreeable to the Client. Our invoices are payable upon receipt, unless otherwise stated within the invoice. The Client remains responsible for paying costs and fees even if the Client has an arrangement with a third-party payer for payment. If full payment is not received when due, we reserve the right to suspend services, terminate and/or seek withdrawal, charge reasonable interest for past due amounts and seek reimbursement for any collection costs, including reasonable attorneys' fees.

Anti-money laundering, anti-bribery, anti-terrorist, and similar laws require compliance with client identification, verification and other rules. We may not be able to represent the Client until we have all information required for those purposes, and the Client agrees to provide such information as necessary to comply with such rules.

Staffing

It may be appropriate, at times, for us to involve additional Firm lawyers and other personnel, beyond your primary points of contact with the Firm, who have special expertise or can otherwise facilitate the completion of the Engagement in a cost-effective, timely and thorough manner. To the extent you have concerns about any such staffing, we will discuss them with you.

Records Retention

Generally, files are destroyed 10 years after the date on which a matter has been identified by the responsible attorney as no longer active. A notice of destruction will be sent to the Client 45 days prior to the destruction date, using the most current contact information available to the Firm. The Client may, of course, provide additional written instructions regarding record retention, return, or disposal, which we will honor. Work product, mental impressions of a case, lawyer's notes, document drafts and emails are not considered to be part of the Client's file; therefore, those items may not be retained.

Use of Artificial Intelligence Tools

Many software applications routinely used in business employ “artificial intelligence” (AI) providing automated capabilities, and you should expect such applications to be used in the course of providing our services. However, in the event we employ “generative AI” in connection with the services we provide you, defined as AI that is capable of creating new content, including text, image, or audio, we will inform you.

Termination

The Client may terminate the Engagement at any time. Subject to the applicable rules of professional responsibility, we may terminate the Engagement at any time. We expressly reserve the right to stop acting on the Client’s behalf, and the Client consents to our right to terminate, if the Client fails to pay amounts payable in connection with the Engagement as detailed herein. The Client remains responsible for paying fees and costs related to work performed before the end of the Engagement, and we will not be liable for any resulting loss.

Completion of the Engagement

Our Engagement will end when we have completed the services described in this engagement letter, or, unless otherwise agreed, after 36 months of furnishing no billable services to you, whichever occurs sooner, without the need for further written confirmation. Any new relationship will require a new engagement letter, notwithstanding any communications or administrative action during that period.

Translated Documents

If we use or prepare a translation, the Client should be aware that words and legal concepts used in one language may not have an exact equivalence in another language. The Client should not assume, and we do not warrant, that any translation exactly replicates the original text.

Entire Agreement

This engagement letter and the attached Appendices together constitute our entire agreement regarding the Engagement. The agreement cannot be modified by any policies, procedures, guidelines, correspondence or other document unless the change is agreed to in writing by a Partner of the Firm. If there is a conflict between the General Terms contained in the Appendix B and the detailed provisions of this engagement letter or Appendix A, the detailed provisions of this engagement letter or Appendix A, as applicable, shall control. If any part of this engagement letter is held to be illegal, invalid, or unenforceable, it shall not form part of the agreement and the balance shall remain enforceable and unaffected.

A RESOLUTION AUTHORIZING THE PURCHASE OF EVENTIDE NEXLOG 740 RECORDING SYSTEMS FROM INTERACTION INSIGHT CORPORATION, WAIVING COMPETITIVE BIDDING; AND DECLARING THIS TO BE AN URGENT MEASURE

WHEREAS, the City's current Eventide NexLog Classic recording systems for dispatching services are approaching the end of manufacturer support;

WHEREAS, according to Eventide Communications' September 2025 Technical Services Bulletin, all support for NexLog Classic recorders will officially end on January 1, 2026, including termination of technical support, RMAs, license generation, and software or firmware updates;

WHEREAS, the upgrade to the NexLog 740 recording systems is necessary to maintain operational reliability, ensure cybersecurity compliance, and support integration with NG911 and other evolving telephony and radio platforms;

WHEREAS, Eventide has confirmed that license keys for Motorola ASTRO 25 systems will no longer be issued beyond version 2025.1; and

WHEREAS, the price offered by Interaction Insight for the Eventide NexLog 740 recording systems is Fifty-Two Thousand Five Hundred Ninety-Four Dollars and Seventy-One Cents (\$52,594.71), which is below the GSA contract pricing under Contract No. GS-35F-0415V.

NOW, THEREFORE, BE IT RESOLVED by the Council of the City of Beachwood, County of Cuyahoga, and State of Ohio, that:

Section 1: Council hereby authorizes the Mayor to purchase Eventide NexLog 740 recording systems from Interaction Insight Corporation in the amount of Fifty-Two Thousand Five Hundred Ninety-Four Dollars and Seventy-One Cents (\$52,594.71) as set forth in Exhibit "A", a copy of which is attached hereto and incorporated herein.

Section 2: Competitive bidding for this purchase is hereby waived as the price offered is at or below GSA pricing.

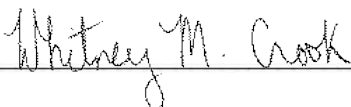
Section 3: It is found and determined that all formal actions and deliberations of Council and its committees relating to the passage of this legislation that resulted in formal action were in meetings open to the public where required by Chapter 105 of the Codified Ordinances of the City.

Section 4: This Resolution is declared an urgent measure necessary for the preservation of the public peace, health, safety, or the efficient operation of the City; and for the further reason that the project may move forward at the earliest time possible; wherefore, this Resolution shall be in full force and effect immediately upon its passage and approval by the Mayor.

RESOLUTION NO. 2025-59

Attest:

I hereby certify this legislation was duly adopted on the 3rd day of November, 2025, and presented to the Mayor for approval or rejection in accordance with Article III, Section 8 of the Charter on the 4th day of November, 2025.


Clerk

Approval:

I have approved this legislation this 4th day of November, 2025 and filed it with the Clerk.


Mayor

Memorandum

To: Larry Heiser, Finance Director
From: Craig Kaufman, IT Manager
Subject: Eventide Upgrade
Date: October 21, 2025

I am writing to request approval for upgrading our current Eventide NexLog 740 recording systems for dispatch. This upgrade is necessary due to the upcoming end-of-support announcement from Eventide Communications and the new NG911.

According to the September 2025 Technical Services Bulletin, all support for NexLog Classic recorders will officially end on January 1, 2026. This includes the termination of technical support, RMAs, license generation, and software/firmware updates. The last supported software version (2.8.6) was released in November 2020, and no further updates will be provided.

Key reasons for the upgrade include:

- NexLog Classic systems no longer meet modern cybersecurity requirements
- High failure rates and unavailability of critical components
- Lack of compatibility with evolving telephony and radio platforms
- Eventide will no longer issue license keys for Motorola ASTRO 25 systems beyond version 2025.1

Attached is Eventide GSA Schedule and pricing and 2 quotes. Contract number GS-35F-0415V.

It is my recommendation that we request Council to authorize the purchase of Eventide Software from Interaction Insight at a price of \$52,594.71 which is lower than GSA pricing.

If you have any questions or concerns please feel free to call me.



125 Half Mile Road Suite 200
Red Bank, NJ 07701
Phone: 216.666.2700
JPace@InteractionIC.com

October 23, 2025

Craig Kaufman
Beachwood PD
2700 Richmond Road
Beachwood, OH 44122

Dear Craig,

It was great speaking with you this morning. I am attaching the proposal for an upgraded and discounted Eventide Voice Recording Solution on behalf of Interaction Insight and Eventide. This upgrade transitions your current "Classic" Eventide system to the new "DX" platform, fully compatible with the Ohio Statewide **ESINet** and **NG911** systems.

Please Note: this Pricing is only good till December 31, 2025

Eventide GSA CONTRACT # is: GS-35F-0415V (18.7% Discount)

We are delighted to announce that we have been a corporate partner of the Ohio Association of Chiefs of Police for over 25 years, fostering a valuable and enduring relationship.

Furthermore, we are pleased to offer our "Customer Satisfaction Guarantee." If you find the equipment unsatisfactory or fails to perform within the system's capabilities, you can return it for a full refund of the system's purchase price. Additionally, when you purchase any of our recording techniques, we provide ongoing training at no cost for the equipment's lifespan.

Thank you once again for your time and consideration. If you have any questions or require further assistance, please reach me at 216.666.2700 or my cell at 203.913.1078.

Sincerely,

John Pace

John Pace
Regional Director

EVENTIDE DX

- Eventide NexLog DX 740 Recording System and Application Software
- 16 - Analog Channels
- 32 - VoIP Channels
- Recording with MediaWorks Access Licenses for Eight Users
- Built-In Redaction
- Motorola VESTA NG911 Bundle (Voice, Metadata & SMS/Text to 911)
- RapidSOS & GEO Fencing
- Five (5) Screen Data Capture
- *Configuration/Setup/Assistance from Eventide for Enhanced Active Directory Integration*
- Instant Recall for Dispatchers
- The Chassis comes with the following:
 - (2) RAID-1 2TB **Hot Swappable** Hard Drives
 - (1) Blu-ray Drive
 - Dual Hot-Swappable Power Supplies
 - Embedded Linux NexLog Base Software
 - 3 - Network Cards
 - 2 - Post Center Rack Mount
- Project Management & Testing
- On-Site & Remote Installation
- Unlimited On-Site and Remote Training
- One-Year **(M-F, 9-5)** Onsite & Remote Support
- IIC will relocate and Set Up the old system as a "back-up" for free; PD will be required to pull all feeds to the left side of our 66 Block

TOTAL SYSTEM COST = \$52,594.71

Site		Qty	Part No.	Unit List	Discount	Unit Net	Total List	Total Net
1	NexLog 740 DX-Series Recording Solutions							
1	NexLog 740 DX-Series base system: 3U rack-mountable, Core i5 CPU, 16GB DDR4 RAM, 2 x2TB fixed-Mount HDDs (RAID 1), 1 Blu-ray Multi-Drive, 2 Network Ports (100/1000), Embedded Linux, NexLog DX-Series software, web-based configuration manager, audio controls & amplified speaker on front panel, dual hot-swap 120-240VAC 50/60Hz power supplies.	1	NexLog740DX	\$ 9,600.00	19%	\$ 7,804.80	\$ 9,600.00	\$ 7,804.80
1	Upgrade NexLog 740 DX-Series (at time of order) 2x2TB Hot Swap MegaRAID1=2TB storage	1	DX705-1	\$ 3,230.00	21%	\$ 2,551.70	\$ 3,230.00	\$ 2,551.70
1	Standard NexLog 740 DX-Series Archive: 1 Blu-ray Drive	1	DX730	\$ -	0%	\$ 0.00	\$ 0.00	\$ 0.00
1	Rack Mount Slides - 2 Post Center for NexLog 740DX	1	108109	\$ 450.00	19%	\$ 365.85	\$ 450.00	\$ 365.85
1	Internal IP Recorder with First 8 G.711 Channels	1	271052	\$ 4,200.00	19%	\$ 3,414.60	\$ 4,200.00	\$ 3,414.60
3	DX Series 8 Channel VoIP Add-On	3	DX939	\$ 1,920.00	19%	\$ 1,560.96	\$ 5,760.00	\$ 4,682.88
1	16-Channel Analog Channels	1	DXANA16	\$ 4,800.00	19%	\$ 3,902.40	\$ 4,800.00	\$ 3,902.40
1	8 pack MediaWorks DX (web) concurrent license	1	271083	\$ 1090.00	19%	\$ 886.17	\$ 1,090.00	\$ 886.17
1	Eventide MP3 option for MediaWorks DX	1	271111	\$ 210.00	19%	\$ 170.73	\$ 210.00	\$ 170.73
1	Motorola VESTA NG911 Call Recording Bundle (Voice, Metadata and SMS)	1	DX912	\$ 10,900.00	19%	\$ 8,861.70	\$ 10,900.00	\$ 8,861.70
1	RapidSOS Integration	1	271176	\$ 5,500.00	19%	\$ 4,471.50	\$ 5,500.00	\$ 4,471.50
1	Geo Search/View (Requires Lat/Lon, MW PLUS, Google Maps)	1	271098	\$ 1090.00	19%	\$ 886.17	\$ 1,090.00	\$ 886.17
1	TLS Recording Encryption Enabler	1	271109	\$ -	0%	\$ 0.00	\$ 0.00	\$ 0.00
1	Remote configuration assistance for Enhanced Active Directory Integration (Non-Discountable)	1	271158	\$ 1,995.00	None	\$ 1,995.00	\$ 1,995.00	\$ 1,995.00
1	Windows Screen Recording (First 5 PCs on recorder)	1	271070	\$ 3,020.00	19%	\$ 2,455.26	\$ 3,020.00	\$ 2,455.26
						Product Sub-Total:	\$ 51,845.00	\$ 42,448.76
Site	Services and Miscellaneous Products	Qty	Part No.	Unit List	Discount	Unit Net	Total List	Total Net
1	Installation, Travel, Programming, and Training	1	Pro Services	\$ 4,000.00	None	\$ 4,000.00	\$ 4,000.00	\$ 4,000.00
1	Bronze Support - One-Year (M-F, 9-5) Onsite & Remote Support	1	Bronze	\$ 6,145.95	None	\$ 6,145.95	\$ 6,145.95	\$ 6,145.95
						Services & Misc. Sub-Total:	\$ 10,145.95	\$ 10,145.95
						Total List	\$ 61,990.95	\$ 52,594.71
						TOTAL QUOTATION	\$ 61,990.95	\$ 52,594.71

EVENTIDE AI OPTION

- Critical Insights AI Bundle for up to **50K 911 Calls**, Includes:
 - Transcription
 - Word Spotting
 - Call Summary & Table of Contents
 - Automatic QA/QI
 - Reporting Package
 - Stimuli Monitor for Stress
 - Supervisor Dashboard
 - Role-Based Access
 - Auto Redaction (Transcript and Audio)
 - Archive Cloud Back-Up
 - Simulator (Training & Hiring)
 - Public Safety Group (Training Sessions)

First Year Cost (w Professional Services) = \$50,300.00

AI Annual Cost = \$38,800.00

Additional Eventide Options

Each Additional - 8 VoIP/RoIP Channels = **\$1,920.00**

Additional 8 User Media Web Access Licenses = **\$1,090.00**

Enhanced Reporting Package = **\$1,640.00**

Pack'n Go = **\$600.00**

MP3 Recording = **\$210.00**

QA Software for 20 Dispatchers = **\$4,600.00** (includes forms development)

Data Stream for ANI/ALI must be provided. The above pricing includes the installation charge, provided your telephone personnel supply the proper audio to the system's physical location. For VoIP, your IT/Radio technicians will need to configure the span port and be available during the installation.



**GENERAL SERVICES ADMINISTRATION
FEDERAL SUPPLY SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE CATALOG/PRICE LIST**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through **GSA Advantage!**, a menu-driven database system. The INTERNET address for **GSA Advantage!** is <http://www.gsadvantage.gov>

SCHEDULE TITLE: Multiple Award Schedule
Large Category: Information Technology
Subcategory: IT Hardware
Subcategory: IT Software

CONTRACT NUMBER: GS-35F-0415V

CONTRACT PERIOD: May 5, 2009 through May 4, 2029

Price List Current through Modification PO-0056 effective date May 5, 2024

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at www.fss.gsa.gov.

CONTRACTOR: Eventide, Inc.
One Alsan Way
Little Ferry, NJ 07643
Phone: 201-641-1200
Fax: 201-641-1640 Fax
Email: bhaberman@eventide.com
Internet: www.eventide.com

BUSINESS SIZE: Small Business

CUSTOMER INFORMATION:

1a. TABLE OF AWARDED SPECIAL ITEM NUMBER (SIN)

SIN	DESCRIPTION
33411	Purchase of New Electronic Equipment
811212	Maintenance of Equipment, Repair Services, and/or Spare Parts
511210	Software Licenses
OLM	Order Level Materials

1b. LOWEST PRICED ITEM

SIN	PRODUCT NO.	PRICE
33411	324171	\$11.43
811212	Repair Services, and Repair Parts/Spare Parts	\$0.01
511210	271111	\$159.14

1c. HOURLY RATES: N/A

2. MAXIMUM ORDER*:

33411	\$500,000 per order per SIN
811212	\$500,000 per order per SIN
511210	\$500,000 per order per SIN
OLM	\$250,000 per order

*If the best value selection places your order over the Maximum Order identified in this catalog/pricelist, you have an opportunity to obtain a better schedule contract price. Before placing your order, contract the aforementioned contractor for a better price. The contractor may (1) offer a new price for this requirement (2) offer the lowest price available under this contract or (3) decline the order. A delivery order that exceeds the maximum order may be placed under the schedule contract in accordance with FAR 8.404.

3. **MINIMUM ORDER:** \$100.00
4. **GEOGRAPHIC COVERAGE:** 48 States, D.C.
5. **POINT(S) OF PRODUCTION:** US
6. **DISCOUNT FROM LIST PRICES:** All prices included herein are NET. Discounts have been deducted.
7. **QUANTITY DISCOUNT(S):** None
8. **PROMPT PAYMENT TERMS:** Net 30 Days
9. **FOREIGN ITEMS:** See price list pages
- 10a. **TIME OF DELIVERY:** 30 Days ARO
- 10b. **EXPEDITED DELIVERY:** Contact Contractor
- 10c. **OVERNIGHT AND 2-DAY DELIVERY:** Contact the Contractor for rates.
- 10d. **URGENT REQUIREMENTS:** Agencies can contact the Contractor's representative to effect a faster delivery. Customers are encouraged to contact the contractor for the purpose of requesting accelerated delivery.
11. **FOB POINT:** Destination
- 12a. **ORDERING ADDRESS:** Eventide, Inc., One Alsan Way, Little Ferry, NJ 07643
- 12b. **ORDERING PROCEDURES:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (PBA's) are found in Federal Acquisition Regulation (FAR) 8.405-3
13. **PAYMENT ADDRESS:** Eventide, Inc., One Alsan Way, Little Ferry, NJ 07643
14. **WARRANTY PROVISION:**

SIN 33411	Standard Commercial Warranty
SIN 811212	Repair work, Parts (spares or repairs) 30 Days
SIN 511210	Standard Commercial Warranty
15. **EXPORT PACKING CHARGES:** Outside the scope of this contract.
16. **TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND REPAIR (IF APPLICABLE):** See page 3.
17. **TERMS AND CONDITIONS OF INSTALLATION (IF APPLICABLE):** N/A.
- 18a. **TERMS AND CONDITIONS OF REPAIR PARTS INDICATING DATE OF PARTS PRICE LIST AND ANY DISCOUNTS FROM THE LIST PRICES (IF APPLICABLE):** REPAIR PARTS/SPARE PARTS RATE PROVISIONS: All spare parts, furnished as spares or as repair parts in connection with the repair of equipment, unless otherwise indicated in this pricelist, shall be new, standard parts manufactured by the equipment manufacturer. All parts shall be furnished at prices indicated in the Contractor's commercial pricelist dated 6/1/2008, at a discount of 15% from such listed prices
- 18b. **TERMS AND CONDITIONS FOR ANY OTHER SERVICES (IF APPLICABLE):**
19. **LIST OF SERVICE AND DISTRIBUTION POINTS (IF APPLICABLE):** N/A
20. **LIST OF PARTICIPATING DEALERS (IF APPLICABLE):** N/A

- 21. **PREVENTIVE MAINTENANCE (IF APPLICABLE):** N/A
- 22a. **SPECIAL ATTRIBUTES SUCH AS ENVIRONMENTAL ATTRIBUTES (e.g., recycled content, energy efficiency, and/or reduced pollutants):** None
- 22b. **SECTION 508 COMPLIANCE FOR EIT:** www.eventide.com
- 23. **UEI:** MVPME58M7V71
- 24. **NOTIFICATION REGARDING REGISTRATION IN SYSTEM FOR AWARD MANAGEMENT (SAM) DATABASE:** Eventide maintains a current SAM registration.

**TERMS AND CONDITIONS APPLICABLE TO PURCHASE OF
NEW ELECTRONIC EQUIPMENT (SPECIAL ITEM NUMBER 33411)**

1. MATERIAL AND WORKMANSHIP

All equipment furnished hereunder must satisfactorily perform the function for which it is intended.

2. ORDER

Written orders, EDI orders (GSA Advantage! and FACNET), credit card orders, and orders placed under blanket purchase agreements (BPA) agreements shall be the basis for purchase in accordance with the provisions of this contract. If time of delivery extends beyond the expiration date of the contract, the Contractor will be obligated to meet the delivery and installation date specified in the original order.

For credit card orders and BPAs, telephone orders are permissible.

3. TRANSPORTATION OF EQUIPMENT

FOB DESTINATION. Prices cover equipment delivery to destination, for any location within the geographic scope of this contract.

4. INSTALLATION AND TECHNICAL SERVICES

- a. **INSTALLATION.** When the equipment provided under this contract is not normally self-installable, the Contractor's technical personnel shall be available to the ordering activity, at the ordering activity's location, to install the equipment and to train ordering activity personnel in the use and maintenance of the equipment. The charges, if any, for such services are listed below, or in the price schedule:

Equipment is customer installable.

- b. **INSTALLATION, DEINSTALLATION, REINSTALLATION.** The Davis-Bacon Act (40 U.S.C. 276a-276a-7) provides that contracts in excess of \$2,000 to which the United States or the District of Columbia is a party for construction, alteration, or repair (including painting and decorating) of public buildings or public works with the United States, shall contain a clause that no laborer or mechanic employed directly upon the site of the work shall receive less than the prevailing wage rates as determined by the Secretary of Labor. The requirements of the Davis-Bacon Act do not apply if the construction work is incidental to the furnishing of supplies, equipment, or services. For example, the requirements do not apply to simple installation or alteration of a public building or public work that is incidental to furnishing supplies or equipment under a supply contract. However, if the construction, alteration or repair is segregable and exceeds \$2,000, then the requirement of the Davis-Bacon Act applies.

The ordering activity issuing the task order against this contract will be responsible for proper administration and enforcement of the Federal labor standards covered by the Davis-Bacon Act. The proper Davis-Bacon wage determination will be issued by the ordering activity at the time a request for quotations is made for applicable construction classified installation,

deinstallation, and reinstallation services under SIN 33411 or SIN 132-9.

- c. **OPERATING AND MAINTENANCE MANUALS.** The Contractor shall furnish the ordering activity with one (1) copy of all operating and maintenance manuals which are normally provided with the equipment being purchased.

5. INSPECTION/ACCEPTANCE

The Contractor shall only tender for acceptance those items that conform to the requirements of this contract. The ordering activity reserves the right to inspect or test any equipment that has been tendered for acceptance. The ordering activity may require repair or replacement of nonconforming equipment at no increase in contract price. The ordering activity must exercise its post acceptance rights (1) within a reasonable time after the defect was discovered or should have been discovered; and (2) before any substantial change occurs in the condition of the item, unless the change is due to the defect in the item.

6. WARRANTY

- a. Unless specified otherwise in this contract, the Contractor's standard commercial warranty as stated in the contract's commercial pricelist will apply to this contract.

Standard Commercial Warranty applies.
- b. The Contractor warrants and implies that the items delivered hereunder are merchantable and fit for use for the particular purpose described in this contract.
- c. Limitation of Liability. Except as otherwise provided by an express or implied warranty, the Contractor will not be liable to the ordering activity for consequential damages resulting from any defect or deficiencies in accepted items.
- d. If inspection and repair of defective equipment under this warranty will be performed at the Contractor's plant, the address is as follows:

7. PURCHASE PRICE FOR ORDEREDEQUIPMENT

The purchase price that the ordering activity will be charged will be the ordering activity purchase price in effect at the time of order placement, or the ordering activity purchase price in effect on the installation date (or delivery date when installation is not applicable), whichever is less.

8. RESPONSIBILITIES OF THE CONTRACTOR

The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City or otherwise) covering work of this character, and shall include all costs, if any, of such compliance in the prices quoted in this offer.

9. TRADE-IN OF INFORMATION TECHNOLOGY EQUIPMENT

When an ordering activity determines that Information Technology equipment will be replaced, the ordering activity shall follow the contracting policies and procedures in the Federal Acquisition Regulation (FAR), the policies and procedures regarding disposition of information technology excess personal property in the Federal Property Management Regulations (FPMR) (41 CFR 101-43.6), and the

policies and procedures on exchange/sale contained in the FPMR (41 CFR part 101-46).

**TERMS AND CONDITIONS APPLICABLE TO MAINTENANCE OF
EQUIPMENT, REPAIR SERVICES, AND/OR SPARE PARTS (AFTER
EXPIRATION OF
GUARANTEE/WARRANTY PROVISIONS AND/OR WHEN REQUIRED SERVICE IS NOT
COVERED BY GUARANTEE/WARRANTY PROVISIONS) AND FOR LEASED EQUIPMENT
(SPECIAL ITEM NUMBER 811212)**

1. SERVICE AREAS

- a. The maintenance and repair service rates listed herein are applicable to any ordering activity locations within a 25 mile radius of the Contractor's service points. If any additional charge is to apply because of the greater distance from the Contractor's service locations, the mileage rate or other distance factor shall be negotiated at the Task Order level.
- b. When repair services cannot be performed at the ordering activity installation site, the repair services will be performed at the Contractor's plant(s) listed below:
- c.
 - Eventide, Inc.
 - One Alsan Way
 - Little Ferry, NJ 07643

2. REPAIR SERVICE AND REPAIR PARTS/SPARE PARTS ORDERS

- a. Agencies may use written orders, EDI orders, credit card orders, blanket purchase agreements (BPAs), or small order procedures for ordering repair service and/or repair parts/spare parts under this contract. Orders for repair service shall not extend beyond the end of the contract period.
- b. When repair service is ordered, only one chargeable repairman shall be dispatched to perform repair service, unless the ordering activity agrees, in advance, that additional repair personnel are required to effect repairs.

3. LOSS OR DAMAGE

When the Contractor removes equipment to his establishment for repairs, the Contractor shall be responsible for any damage or loss, from the time the equipment is removed from the ordering activity installation, until the equipment is returned to such installation.

4. SCOPE

- a. The Contractor shall provide maintenance for all equipment listed herein, as requested by the ordering activity during the contract term. Repair service and repair parts/spare parts shall apply exclusively to the equipment types/models within the scope of this Information Technology Schedule.
- b. Equipment placed under maintenance service shall be in good operating condition.

- (1) In order to determine that the equipment is in good operating condition, the equipment shall be subject to inspection by the Contractor, without charge to the ordering activity.
- (2) Costs of any repairs performed for the purpose of placing the equipment in good operating condition shall be borne by the Contractor, if the equipment was under the Contractor's guarantee/warranty or maintenance responsibility prior to the effective date of the maintenance order.
- (3) If the equipment was not under the Contractor's responsibility, the costs necessary to place the equipment in proper operating condition are to be borne by the ordering activity, in accordance with the provisions of Special Item Number 811212 (or outside the scope of this contract).

5. RESPONSIBILITIES OF THE ORDERING ACTIVITY

- a. Ordering activity personnel shall not perform maintenance or attempt repairs to equipment while such equipment is under the purview of a maintenance order, unless agreed to by the Contractor.
- b. Subject to security regulations, the ordering activity shall permit access to the equipment which is to be maintained or repaired.
- c. If the Ordering Activity desires a factory authorized/certified service personnel then this should be clearly stated in the task or delivery order.

6. RESPONSIBILITIES OF THE CONTRACTOR

- a. For equipment not covered by a maintenance contract or warranty, the Contractor's repair service personnel shall complete repairs as soon as possible after notification by the ordering activity that service is required. Within the service areas, this repair service should normally be done within 4 hours after notification.
- b. If the Ordering Activity task or delivery order specifies a factory authorized/certified service personnel then the Contractor is obligated to provide such a factory authorized/certified service personnel for the equipment to be repaired or serviced, unless otherwise agreed to in advance between the Agency and the Contractor.

7. REPAIR SERVICE RATE PROVISIONS

- a. **CHARGES.** Charges for repair service will include the labor charge, computed at the rates set forth in the Pricelist pages.

8. REPAIR PARTS/SPARE PARTS RATE PROVISIONS

All parts, furnished as spares or as repair parts in connection with the repair of equipment, unless otherwise indicated in this pricelist, shall be new, standard parts manufactured by the Equipment manufacturer. All parts shall be furnished at prices indicated in the Contractor's commercial pricelist dated current, at a discount as published in this Pricelist.

9. GUARANTEE/WARRANTY—REPAIR SERVICE AND REPAIR PARTS/SPARE PARTS

- a. **REPAIR SERVICE**

All repair work will be guaranteed/warranted for a period of 90 days.

b. REPAIR PARTS/SPARE PARTS

All parts, furnished either as spares or repairs parts will be guaranteed/warranted for a period_ 90 days.

10. INVOICES AND PAYMENTS

a. Repair Service and Repair Parts/Spare Parts

Invoices for repair service and parts shall be submitted by the Contractor as soon as possible after completion of work. Payment under blanket purchase agreements will be made quarterly or monthly, except where cash payment procedures are used. Invoices shall be submitted separately to each ordering activity office ordering services under the contract. The cost of repair parts shall be shown as a separate item on the invoice, and shall be priced in accordance with paragraph #10, above. PROMPT PAYMENT DISCOUNT, IF APPLICABLE, SHALL BE SHOWN

**TERMS AND CONDITIONS APPLICABLE TO SOFTWARE LICENSES (SPECIAL ITEM
NUMBER 511210) OF GENERAL PURPOSE COMMERCIAL INFORMATION
TECHNOLOGY SOFTWARE**

1. INSPECTION/ACCEPTANCE

The Contractor shall only tender for acceptance those items that conform to the requirements of this contract. The ordering activity reserves the right to inspect or test any software that has been tendered for acceptance. The ordering activity may require repair or replacement of nonconforming software at no increase in contract price. The ordering activity must exercise its post acceptance rights (1) within a reasonable time after the defect was discovered or should have been discovered; and (2) before any substantial change occurs in the condition of the software, unless the change is due to the defect in the software.

2. ENTERPRISE USER LICENSE AGREEMENTS REQUIREMENTS (EULA)

The Contractor shall provide all Enterprise User License Agreements in an editable Microsoft Office (Word) format.

3. GUARANTEE/WARRANTY

- a. Unless specified otherwise in this contract, the Contractor's standard commercial guarantee/warranty as stated in the contract's commercial pricelist will apply to this contract.
- b. The Contractor warrants and implies that the items delivered hereunder are merchantable and fit for use for the particular purpose described in this contract. If no implied warranties are given, an express warranty of at least 60 days must be given in accordance with FAR 12.404(b)(2)
- c. Limitation of Liability. Except as otherwise provided by an express or implied warranty, the Contractor will not be liable to the ordering activity for consequential damages resulting from any defect or deficiencies in accepted items.

4. TECHNICAL SERVICES

The Contractor, without additional charge to the ordering activity, shall provide a hot line technical support number 201-641-1200 for the purpose of providing user assistance and guidance in the implementation of the software. The technical support number is available from 7 am to 7 pm ET.

5. SOFTWARE MAINTENANCE

- a. Software maintenance as it is defined: (select software maintenance type) :

(1) X Software Maintenance as a Product (SIN 511210)

Software maintenance as a product includes the publishing of bug/defect fixes via patches and updates/upgrades in function and technology to maintain the operability

and usability of the software product. It may also include other no charge support that is included in the purchase price of the product in the commercial marketplace. No charge support includes items such as user blogs, discussion forums, on-line help libraries and FAQs (Frequently Asked Questions), hosted chat rooms, and limited telephone, email and/or web-based general technical support for user's self-diagnostics.

Software maintenance as a product does NOT include the creation, design, implementation, integration, etc. of a software package. These examples are considered software maintenance as a service.

Software Maintenance as a product is billed at the time of purchase.

(2) _____ Software Maintenance as a Service (SIN 54151)

Software maintenance as a service creates, designs, implements, and/or integrates customized changes to software that solve one or more problems and is not included with the price of the software. Software maintenance as a service includes person-to-person communications regardless of the medium used to communicate: telephone support, on-line technical support, customized support, and/or technical expertise which are charged commercially. Software maintenance as a service is billed arrears in accordance with 31 U.S.C. 3324.

Software maintenance as a service is billed in arrears in accordance with 31 U.S.C. 3324.

- b. Invoices for maintenance service shall be submitted by the Contractor on a quarterly or monthly basis, after the completion of such period. Maintenance charges must be paid in arrears (31 U.S.C. 3324). PROMPT PAYMENT DISCOUNT, IF APPLICABLE, SHALL BE SHOWN ON THE INVOICE.

6. UTILIZATION LIMITATIONS - (SIN 511210 AND SIN 54151)

- a. Software acquisition is limited to commercial computer software defined in FAR Part 2.101.
- b. When acquired by the ordering activity, commercial computer software and related documentation so legend shall be subject to the following:
 - (1) Title to and ownership of the software and documentation shall remain with the Contractor, unless otherwise specified.
 - (2) Software licenses are by site and by ordering activity. An ordering activity is defined as a cabinet level or independent ordering activity. The software may be used by any subdivision of the ordering activity (service, bureau, division, command, etc.) that has access to the site the software is placed at, even if the subdivision did not participate in the acquisition of the software. Further, the software may be used on a sharing basis where multiple agencies have joint projects that can be satisfied by the use of the software placed at one ordering activity's site. This would allow other agencies access to one ordering activity's database. For ordering activity public domain databases, user agencies and third parties may use the computer program to enter, retrieve, analyze and present data. The user ordering activity will take appropriate action by instruction, agreement, or otherwise, to protect the Contractor's proprietary property with any third parties that are permitted access to the computer programs and documentation in connection with the user ordering activity's permitted use of the computer programs and

documentation. For purposes of this section, all such permitted third parties shall be deemed agents of the user ordering activity.

- (3) Except as is provided in paragraph 8.b(2) above, the ordering activity shall not provide or otherwise make available the software or documentation, or any portion thereof, in any form, to any third party without the prior written approval of the Contractor. Third parties do not include prime Contractors, subcontractors and agents of the ordering activity who have the ordering activity's permission to use the licensed software and documentation at the facility, and who have agreed to use the licensed software and documentation only in accordance with these restrictions. This provision does not limit the right of the ordering activity to use software, documentation, or information therein, which the ordering activity may already have or obtains without restrictions.
- (4) The ordering activity shall have the right to use the computer software and documentation with the computer for which it is acquired at any other facility to which that computer may be transferred, or in cases of Disaster Recovery, the ordering activity has the right to transfer the software to another site if the ordering activity site for which it is acquired is deemed to be unsafe for ordering activity personnel; to use the computer software and documentation with a backup computer when the primary computer is inoperative; to copy computer programs for safekeeping (archives) or backup purposes; to transfer a copy of the software to another site for purposes of benchmarking new hardware and/or software; and to modify the software and documentation or combine it with other software, provided that the unmodified portions shall remain subject to these restrictions.
- (5) Commercial Computer Software may be marked with the Contractor's standard commercial restricted rights legend, but the schedule Contract and pricing, including this clause, "Utilization Limitations" are the only governing terms and conditions, and shall take precedence and supersede any different or additional terms and conditions included in the standard commercial legend.

7. SOFTWARE CONVERSIONS - (SIN 511210)

Full monetary credit will be allowed to the ordering activity when conversion from one version of the software to another is made as the result of a change in operating system, or from one computer system to another. Under a perpetual license (511210), the purchase price of the new software shall be reduced by the amount that was paid to purchase the earlier version. Under a term license (511210), conversion credits which accrued while the earlier version was under a term license shall carry forward and remain available as conversion credits which may be applied towards the perpetual license price of the new version.

8. DESCRIPTIONS AND EQUIPMENT COMPATIBILITY

The Contractor shall include, in the schedule pricelist, a complete description of each software product and a list of equipment on which the software can be used. Also, included shall be a brief, introductory explanation of the modules and documentation which are offered.

9. RIGHT-TO-COPY PRICING. Not offered.

SIN	MFGPART	PRODESC	NET GSA PRICE	PPOINT
33411	108067	PC Workstation w/All Eventide Software & DVD-RAM Drive w/19" LCD Color Monitor/Accessories	\$3,260.40	US
33411	108109	Rack Mount Slides - 2 Post Center Mt., 3U (for NexLog 740)	\$367.25	US
33411	108110	Rack Mount Slides - 2 Post Center Mt. 4U (for NexLog 840)	\$436.62	US
33411	108112	Rack Mount Slides - 4 Post, 4U (for NexLog 840)	\$293.80	US
33411	108234	Label Printer for DVD-RAM or Blu-Ray (Requires MediaWorks)	\$285.64	US
511210	115021	Enhanced Reporting Package	812.04	US
511210	115022	Windows User Tracker software option	530.48	US
511210	115024	Voice Replay Synchronization for TopSky	7,341.01	US
511210	209029	NENA ANI/ALI CAD Spill Integration or SMDR	\$1,713.85	US
511210	209157	Metadata Integration for Dispatch, RoIP, and other systems	\$3,427.71	US
511210	209158	EF Johnson P25 Metadata Integration	\$3,133.90	US
511210	209214	Integration to P25 trunked system via ISSI	7,997.98	US
511210	209215	OTAR Integration to Tait KMF	16,322.42	US
511210	209216	Integration to Mototrbo controllerless system via NAI-V	2,852.34	US
511210	209225	OTAR Integration to Harris VIDA P25 - Upgrade to subsequent KMF version	4,480.50	US
511210	209226	Integration to Unify Xpert turret (real-time metadata from master turret)	3,133.90	US
511210	271014	Central Archive License (for archive to another NexLog)	\$1,493.50	US
511210	271019	DTMF Selective Recording Metadata License	\$1,493.50	US
511210	271028	MDC 1200 Radio ID License (Per Analog Card)	\$1,591.44	US
511210	271051	Network Archive License (1 is included with NexLog base system) - Network Archive License (1 is included with NexLog base system)	\$224.43	US
511210	271052	Native VoIP Base Recording License Including 8 Channels of G.711 IP	\$3,427.71	US
511210	271066	Next Generation 9-1-1 System-level Licenses - System License: NG911 SIP-Invite Recording	\$816.12	US
511210	271067	Next Generation 9-1-1 System-level Licenses - System License: NG911 Logging Web Service	\$3,917.38	US
511210	271068	Smartnet Integration (customer-provided GenSpout)	\$4,488.66	US
511210	271069	SmartZone Integration (customer-provided GenSpout)	\$4,488.66	US
511210	271070	Screen Recording for 5 PCs (Requires MediaWorks PLUS)	\$2,464.69	US
511210	271071	Screen Recording for 10 PCs (Requires MediaWorks PLUS)	\$2,448.36	US
511210	271072	Screen Recording for 15 PCs (Requires MediaWorks PLUS)	\$2,856.42	US
511210	271073	Screen Recording for 20 PCs (Requires MediaWorks PLUS)	\$3,264.48	US
511210	271076	Screen Recording expansion license for 5 PCs	\$489.67	US

SIN	MFGPART	PRODESC	NET GSA PRICE	PPOINT
511210	271077	Call Evaluation Software Choice - Call Evaluation base-level software (20 Agents)	\$1,338.44	US
511210	271082	Call Evaluation Software Choice - Call Evaluation base-level software (add 20 Agents)	\$1,338.44	US
33411	271083	MediaWorks PLUS (formerly Express): Concurrent Access for 8 Users	\$889.57	US
33411	271086	Add-on License Pack (Internal IP Recorder) to upgrade 8 Licenses of G.711 to G.729	\$648.82	US
33411	271098	Geo Search/View (Requires Lat/Lon, MW PLUS, Google Maps)	\$889.57	US
511210	271100	ED137B-Part4 IP-based ATC License (Requires IP Channels)	\$3,133.90	US
33411	271101	45 Baud Analog TTY Decoder for TDD & SMS-to-911	\$1,787.30	US
511210	271102	NexLog API Access License: Control and Tagging	\$3,427.71	US
511210	271103	NexLog API Access License: Replay and Live Monitoring	\$3,427.71	US
33411	271104	911 SIP Trunk (Non-i3) Rec. License (Requires IP Channels)	\$1,628.16	US
511210	271105	Tait DMR Tier 3 and MPT-IP Metadata Integration	\$3,133.90	US
511210	271106	MediaWorks PLUS option with French GUI (text from Google)	1,338.44	US
511210	271107	MediaWorks PLUS option with Spanish GUI (text from Google)	1,338.44	US
511210	271113	NexLog Access Bridge License	3,133.90	US
511210	271117	OTAR Integration to Harris VIDA P25 KMF - Initial Harris KMF version	16,322.42	US
511210	271125	8 pack MediaWorks MOBILE (web) concurrent license	\$481.51	US
511210	271126	Integration to Mitel 3300 Secure Recording Connector (SRC)	4,031.64	US
511210	271138	Eventide Interface license for Cisco Built-in-Bridge (BiB)	1,628.16	US
511210	271139	Eventide Interface license for VIPER 911 IP/SPAN Recording	\$2,407.56	US
511210	271140	Eventide Interface license for VESTA 911 IP/SPAN Recording	\$2,407.56	US
33411	324171	Smart Label Printer Refill (Box of 2)	\$11.43	US
33411	324200	Supplies - Monitor Headset	\$65.29	US
33411	324430	Rack Mount Slides - 4 Post, 3U (for NexLog 740)	\$293.80	US
33411	324466	USB External Modem For Remote Diagnostics	\$138.74	US
33411	324638	Peripheral Device Choice - 1U Rackmt Drawer w/19" LCD, KB, 8-Port KVM	\$2,244.33	US
33411	324655	IRIG B(1) Time Synchronization Universal PCI Card (max. 1)	\$2,032.14	US
33411	324702	TeraStation Rackmount NAS: 4 x 2TB RAID5 (6TB Storage)	\$6,202.52	US
33411	324705	TeraStation Rackmount NAS: 4 x 1TB RAID5 (3TB Storage)	\$4,651.89	US
33411	324720	DVSI 2-Port USB Decoder Unit (for DMR, TRBO, and NXDN) - Max 2	2,448.36	US
33411	427283	Spare 1TB Hard Drive for Removable Archive	963.02	US

SIN	MFGPART	PRODESC	NET GSA PRICE	PPOINT
33411	427300	4.7GB Single-Sided bare DVD-RAM disc in Jewel Case (each)	\$16.32	US
33411	427318	Blu-Ray Quantum OQBDR02LT Re-Writable Single-Side (25GB) Discs - Pack of 10	\$43.25	US
33411	105284-008	Analog Telephone/2-way Radio Channel Record Card - 8 Channels Each	\$2,203.53	US
33411	105284-024	Analog Telephone/2-way Radio Channel Record Card - 24 Channels Each	\$4,896.73	US
33411	108069-119	19 Inch LCD Monitor, Keyboard & Mouse Kit For Local Control w/Blank Front Panel	\$979.35	US
33411	109033-003	Quick Install Kit (Includes #264242-003 9FT Connector Cable & Punch down Block) STD Telco Pin-Out	\$179.55	US
33411	109033-007	Quick Install Kit (Includes #264242-007 23FT Connector Cable & Punch down Block) STD Telco Pin-Out	\$244.84	US
33411	264242-003	Cable - 9 ft. Connector Cable for Analog or Digital PBX card	\$75.08	US
33411	264242-007	23 ft. Connector Cable for Analog or Digital PBX card	\$101.20	US
33411	427213-001	Rack Mount 1500VA 940W 120V Smart UPS - 50 Minutes	\$1,787.30	US
33411	427214-001	Rack Mount 750VA 480W 120V Smart UPS - 10 Minutes	\$889.57	US
33411	271084	Integration to ASTRO 25 system via AIS (Fee for Motorola License Not Included)	\$7,341.01	US
511210	271078	Call Evaluation Software Choice - Call Evaluation base-level software (40 Agents)	\$2,440.20	US
511210	271079	Call Evaluation Software Choice - Call Evaluation base-level software (60 Agents)	\$3,660.30	US
511210	271080	Call Evaluation Software Choice - Call Evaluation base-level software (80 Agents)	\$4,880.40	US
511210	271081	Call Evaluation Software Choice - Call Evaluation base-level software (100 Agents)	\$5,284.38	US
511210	271074	Screen Recording for 25 PCs (Requires MediaWorks PLUS)	\$3,672.54	US
33411	NexLog740DX	NexLog 740 DX-Series Recording Solution - NexLog 740 DX-Series base system: 3U rack-mountable, Core i5 CPU, 16GB DDR4 RAM, 2 x1TB fixed-Mount HDDs (RAID 1), 1 Blu-ray Multi-Drive, 2 Network Ports (100/1000), Embedded Linux, NexLog DX-Series software, web- based configuration manager, audio controls & amplified speaker on front panel, dual hot- swap 120-240VAC 50/60Hz power supplies and first year hardware warranty. Requires ongoing Eventide DX Software Update Subscription (DXSUS) for access to critical DX-Series Software & Security Updates.	\$7,834.76	US
33411	DX701	NexLog 740 DX-Series Front Panel Choices (Select One) - Integrated 7" Color LCD Touch Screen Display for NexLog 740 DX-Series	\$1,428.21	US
33411	DX704	NexLog 740 DX-Series Storage Array Choices (Select One) - Upgrade NexLog 740 DX-Series (at time of order) to 2x2TB Fixed s/w-RAID1=2TB storage	\$812.04	US
33411	DX799	NexLog 740 DX-Series Storage Array Choices (Select One) - Upgrade NexLog 740 DX-Series (at time of order) to 2x1TB HotSwap RAID1=1TB storage	\$1,509.82	US

SIN	MFGPART	PRODESC	NET GSA PRICE	PPOINT
33411	DX721	NexLog 740 DX-Series Storage Array Choices (Select One) - Upgrade NexLog 740 DX-Series (at time of order) to 2 x 1TB Solid State Drive Fixed Mount s/w-RAID1=1TB storage	\$4,309.12	US
33411	DX731	NexLog 740 DX-Series Archive Drive Choices (Select One) - Upgrade NexLog 740 DX-Series (at time of order) to 2 Blu-ray Drives (also supports single-side DVD-RAM media)	\$603.70	US
33411	DX732	NexLog 740 DX-Series Archive Drive Choices (Select One) - Upgrade NexLog 740 DX-Series (at time of order) to 1x1TB Removable HDD + 1 Blu-ray Drive	\$546.80	US
33411	DX733	NexLog 740 DX-Series Archive Drive Choices (Select One) - Upgrade NexLog 740 DX-Series (at time of order) to 1x1TB Removable HDD + 2 Blu-ray Drives	\$816.12	US
33411	DX734	NexLog 740 DX-Series Archive Drive Choices (Select One) - Upgrade NexLog 740 DX-Series (at time of order) to 1xRDX (with 1TB Cartridge) + 1xBlu-ray Drive	\$1,207.86	US
33411	DX735	NexLog 740 DX-Series Archive Drive Choices (Select One) - Upgrade NexLog 740 DX-Series (at time of order) to 1xRDX (with 1TB Cartridge) + 2xBlu-ray Drives	\$1,469.02	US
33411	DX736	NexLog 740 DX-Series Archive Drive Choices (Select One) - Upgrade NexLog 740 DX-Series (at time of order) to 2xRDX (each w/1TB Cartridge)+1xBlu-ray Drive	\$1,917.88	US
33411	DX750	NexLog 740 DX-Series GPIO, IRIG-B, Network Card and Power Supply Options - 24 port GPIO PCI Card/Cable Kit, non-isolated (for NexLog 740 DX-Series recorder only)	\$1,224.18	US
33411	DX950	NexLog 740 DX-Series GPIO, IRIG-B, Network Card and Power Supply Options - 48 port GPIO PCIe Card/Cable Kit, non-isolated (for NexLog 740 DX-Series recorder or NexLog 840 DX-Series recorder)	\$2162.72	US
33411	DX951	NexLog 740 DX-Series GPIO, IRIG-B, Network Card and Power Supply Options - Single-port PCIe (PCI Express) Network Card (for NexLog 740 DX-Series recorder or NexLog 840 DX-Series recorder)	\$301.96	US
33411	DX754	NexLog 740 DX-Series GPIO, IRIG-B, Network Card and Power Supply Options - Dual Port 100MB/1000 PCIe (PCI Express) Network Card (for NexLog 740 DX-Series recorder only)	\$587.61	US
33411	DX970	NexLog 740 DX-Series GPIO, IRIG-B, Network Card and Power Supply Options - Upgrade NexLog 740 DX-Series (at time of order) to Dual -48 VDC Power Supplies	\$1,240.50	US
33411	108264	NexLog 740 DX-Series GPIO, IRIG-B, Network Card and Power Supply Options - Upgrade NexLog 740 DX-Series (at time of order) for Vehicular or Shipboard usage (extra internal brackets)	\$204.03	US

SIN	MFGPART	PRODESC	NET GSA PRICE	PPOINT
33411	NexLog 840DX	NexLog 840 DX-Series Recording Solution - NexLog 840 DX-Series base system: 4U rack-mountable, Core i5 CPU, 16GB DIMM, 2x1TB Fixed Mount HDDs (RAID 1), 1 Blu-ray Multi-drive, 2 Network Ports (100/1000), Embedded Linux, NexLog DX-Series software, web-based configuration manager, audio controls & amplified speaker on front panel, dual hot-swap 100-240VAC 50/60Hz power supplies and first year hardware warranty. Requires ongoing DX Software Update Subscription (DXSUS) for access to critical DX-Series Software & Security Updates.	\$15,669.52	US
33411	DX801	NexLog 840 DX-Series Front Panel Choices (Select One) - 7" Color LCD Touch Screen for NexLog 840 DX-Series Recorder	\$1,428.21	US
33411	DX804	NexLog 840 DX-Series Storage Array Choices (Select One) - Upgrade NexLog 840 DX-Series (at time of order) to 2x2TB Fixed s/w-RAID1=2TB storage	\$812.04	US
33411	DX899	NexLog 840 DX-Series Storage Array Choices (Select One) - Upgrade NexLog 840 DX-Series (at time of order) to 2x1TB HotSwap RAID1=1TB storage	\$1,509.82	US
33411	DX821	NexLog 840 DX-Series Storage Array Choices (Select One) - Upgrade NexLog 840 DX-Series (at time of order) to 2 x 1TB Solid State Drive Fixed Mt s/w-RAID1=1TB storage	\$4,309.12	US
33411	DX831	NexLog 840 DX-Series Archive Drive Choices (Select One) - Upgrade NexLog 840 DX-Series (at time of order) to 2 Blu-ray Drives (also supports DVD-RAM media)	\$693.70	US
33411	DX832	NexLog 840 DX-Series Archive Drive Choices (Select One) - Upgrade NexLog 840 DX-Series (at time of order) to 1x1TB Removable HDD + 1 Blu-ray Drive	\$546.80	US
33411	DX833	NexLog 840 DX-Series Archive Drive Choices (Select One) - Upgrade NexLog 840 DX-Series (at time of order) to 1x1TB Removable HDD + 2 Blu-ray Drives	\$816.12	US
33411	DX834	NexLog 840 DX-Series Archive Drive Choices (Select One) - Upgrade NexLog 840 DX-Series (at time of order) to 2x1TB Removable HDD+1xBlu-ray Drive	\$1,362.92	US
33411	DX835	NexLog 840 DX-Series Archive Drive Choices (Select One) - Upgrade NexLog 840 DX-Series (at time of order) to 1xRDX (with 1TB Cartridge) + 1xBlu-ray Drive	\$1,207.86	US
33411	DX836	NexLog 840 DX-Series Archive Drive Choices (Select One) - Upgrade NexLog 840 DX-Series (at time of order) to 1xRDX (with 1TB Cartridge) + 2xBlu-ray Drives	\$1,469.02	US
33411	DX837	NexLog 840 DX-Series Archive Drive Choices (Select One) - Upgrade NexLog 840 DX-Series (at time of order) to 2xRDX (each w/1TB Cartridge)+1xBlu-ray Drive	\$1,926.05	US

SIN	MFGPART	PRODESC	NET GSA PRICE	PPOINT
33411	DX-SGW-8ANA	Eventide DX-Series Smart Edge Capture Device (acquires, buffers and securely transfers audio to NexLog DX-Series recorder) - 8-Channel Analog DX-Series Smart Edge Capture Device (1U, Single SSD temporary storage, dual NIC, Linux + DX-Series Smart Edge Capture Device software, Single 120-240VAC power supply, Single Central Archive license and 1st year hardware warranty. Requires ongoing Eventide DX Software Update Subscription (DXSUS) for access to critical DX-Series Software & Security Updates.	\$5,794.46	US
33411	DX-SGW-16ANA	Eventide DX-Series Smart Edge Capture Device (acquires, buffers and securely transfers audio to NexLog DX-Series recorder) - 16-Channel Analog DX-Series Smart Edge Capture Device (1U, Single SSD temporary storage, dual NIC, Linux + DX-Series Smart Edge Capture Device software, Single 120-240VAC power supply, Single Central Archive license and 1st year hardware warranty. Requires ongoing Eventide DX Software Update Subscription (DXSUS) for access to critical DX-Series Software & Security Updates.	\$6,855.42	US
33411	DX-SGW-24ANA	Eventide DX-Series Smart Edge Capture Device (acquires, buffers and securely transfers audio to NexLog DX-Series recorder) - 24-Channel Analog DX-Series Smart Edge Capture Device (1U, Single SSD temporary storage, dual NIC, Linux + DX-Series Smart Edge Capture Device software, Single 120-240VAC power supply, Single Central Archive license and 1st year hardware warranty. Requires ongoing Eventide DX Software Update Subscription (DXSUS) for access to critical DX-Series Software & Security Updates.	\$8,487.66	US
33411	DX-SGW-8PBX	Eventide DX-Series Smart Edge Capture Device (acquires, buffers and securely transfers audio to NexLog DX-Series recorder) - 8-Channel Digital PBX Tap DX-Series Smart Edge Capture Device (1U, Single SSD temporary storage, dual NIC, Linux + DX-Series Smart Edge Capture Device software, Single 120-240VAC power supply, Single Central Archive license and 1st year hardware warranty. Requires ongoing Eventide DX Software Update Subscription (DXSUS) for access to critical DX-Series Software & Security Updates.	\$7,141.06	US
33411	DX-SGW-16PBX	Eventide DX-Series Smart Edge Capture Device (acquires, buffers and securely transfers audio to NexLog DX-Series recorder) - 16-Channel Digital PBX Tap DX-Series Smart Edge Capture Device (1U, Single SSD temporary storage, dual NIC, Linux + DX-Series Smart Edge Capture Device software, Single 120-240VAC power supply, Single Central Archive license and 1st year hardware warranty. Requires ongoing Eventide DX Software Update Subscription (DXSUS) for access to critical DX-Series Software & Security Updates.	\$9,258.89	US

SIN	MFGPART	PRODESC	NET GSA PRICE	PPOINT
33411	DX-SGW-24PBX	Eventide DX-Series Smart Edge Capture Device (acquires, buffers and securely transfers audio to NexLog DX-Series recorder) - 24-Channel Digital PBX Tap DX-Series Smart Edge Capture Device (1U, Single SSD temporary storage, dual NIC, Linux + DX-Series Smart Edge Capture Device software, Single 120-240VAC power supply, Single Central Archive license and 1st year hardware warranty. Requires ongoing Eventide DX Software Update Subscription (DXSUS) for access to critical DX-Series Software & Security Updates.	\$11,376.73	US
33411	DX-SGW-24T1Tap	Eventide DX-Series Smart Edge Capture Device (acquires, buffers and securely transfers audio to NexLog DX-Series recorder) - 24-Channel T1 Tap DX-Series Smart Edge Capture Device (1U, Single SSD temporary storage, dual NIC, Linux + DX-Series Smart Edge Capture Device software, Single 120-240VAC power supply, Single Central Archive license and 1st year hardware warranty. Requires ongoing Eventide DX Software Update Subscription (DXSUS) for access to critical DX-Series Software & Security Updates.	\$11,107.41	US
33411	DX-SGW-48T1Tap	Eventide DX-Series Smart Edge Capture Device (acquires, buffers and securely transfers audio to NexLog DX-Series recorder) - 48-Channel T1 Tap DX-Series Smart Edge Capture Device (1U, Single SSD temporary storage, dual NIC, Linux + DX-Series Smart Edge Capture Device software, Single 120-240VAC power supply, Single Central Archive license and 1st year hardware warranty. Requires ongoing Eventide DX Software Update Subscription (DXSUS) for access to critical DX-Series Software & Security Updates.	\$14,167.86	US
33411	DX-SGW-30E1Tap	Eventide DX-Series Smart Edge Capture Device (acquires, buffers and securely transfers audio to NexLog DX-Series recorder) - 30-Channel E1 Tap DX-Series Smart Edge Capture Device (1U, Single SSD temporary storage, dual NIC, Linux + DX-Series Smart Edge Capture Device software, Single 120-240VAC power supply, Single Central Archive license and 1st year hardware warranty. Requires ongoing Eventide DX Software Update Subscription (DXSUS) for access to critical DX-Series Software & Security Updates.	\$11,107.41	US
33411	DX-SGW-60E1Tap	Eventide DX-Series Smart Edge Capture Device (acquires, buffers and securely transfers audio to NexLog DX-Series recorder) - 60-Channel E1 Tap DX-Series Smart Edge Capture Device (1U, Single SSD temporary storage, dual NIC, Linux + DX-Series Smart Edge Capture Device software, Single 120-240VAC power supply, Single Central Archive license and 1st year hardware warranty. Requires ongoing Eventide DX Software Update Subscription (DXSUS) for access to critical DX-Series Software & Security Updates.	\$14,167.86	US

SIN	MFGPART	PRODESC	NET GSA PRICE	PPOINT
33411	DX-SGW-8VOIP	Eventide DX-Series Smart Edge Capture Device (acquires, buffers and securely transfers audio to NexLog DX-Series recorder) - 8-Channel VoIP DX-Series Smart Edge Capture Device for Basic SPAN, SIP or BiB. (1U, Single SSD temporary storage, dual NIC, Linux + DX-Series Smart Edge Capture Device software, Single 120-240VAC power supply, Single Central Archive license and 1st year hardware warranty. <BiB license not included> Requires ongoing Eventide DX Software Update Subscription (DXSUS) for access to critical DX-Series Software & Security Updates.	\$6,733.00	US
33411	DX-SGW-16VOIP	Eventide DX-Series Smart Edge Capture Device (acquires, buffers and securely transfers audio to NexLog DX-Series recorder) - 16-Channel VoIP DX-Series Smart Edge Capture Device for Basic SPAN, SIP or BiB. (1U, Single SSD temporary storage, dual NIC, Linux + DX-Series Smart Edge Capture Device software, Single 120-240VAC power supply, Single Central Archive license and 1st year hardware warranty. <BiB license not included> Requires ongoing Eventide DX Software Update Subscription (DXSUS) for access to critical DX-Series Software & Security Updates.	\$8,161.21	US
33411	DX-SGW-24VOIP	Eventide DX-Series Smart Edge Capture Device (acquires, buffers and securely transfers audio to NexLog DX-Series recorder) - 24-Channel VoIP DX-Series Smart Edge Capture Device for Basic SPAN, SIP or BiB. (1U, Single SSD temporary storage, dual NIC, Linux + DX-Series Smart Edge Capture Device software, Single 120-240VAC power supply, Single Central Archive license and 1st year hardware warranty. <BiB license not included> Requires ongoing Eventide DX Software Update Subscription (DXSUS) for access to critical DX-Series Software & Security Updates.	\$9,589.42	US
33411	DX-SGW-32VOIP	Eventide DX-Series Smart Edge Capture Device (acquires, buffers and securely transfers audio to NexLog DX-Series recorder) - 32-Channel VoIP DX-Series Smart Edge Capture Device for Basic SPAN, SIP or BiB. (1U, Single SSD temporary storage, dual NIC, Linux + DX-Series Smart Edge Capture Device software, Single 120-240VAC power supply, Single Central Archive license and 1st year hardware warranty. <BiB license not included> Requires ongoing Eventide DX Software Update Subscription (DXSUS) for access to critical DX-Series Software & Security Updates.	\$11,017.63	US

SIN	MFGPART	PRODESC	NET GSA PRICE	PPOINT
33411	DX-SGW-40VOIP	Eventide DX-Series Smart Edge Capture Device (acquires, buffers and securely transfers audio to NexLog DX-Series recorder) - 40-Channel VoIP DX-Series Smart Edge Capture Device for Basic SPAN, SIP or BiB. (1U, Single SSD temporary storage, dual NIC, Linux + DX-Series Smart Edge Capture Device software, Single 120-240VAC power supply, Single Central Archive license and 1st year hardware warranty. <BiB license not included> Requires ongoing Eventide DX Software Update Subscription (DXSUS) for access to critical DX-Series Software & Security Updates.	\$12,445.84	US
33411	PCI-DXANA8	Special PCI Analog Input Cards for NexLog 740 DX-Series Recorders ONLY (These are not Atlas/NexLog cards) - SPECIAL 8-Channel Analog PCI (PCI bus) Card, 8 Ch. Licenses; for use in NexLog 740 DX-Series only; Maximum 1 card per NexLog 740 DX-Series recorder.	\$2,611.59	US
33411	PCI-DXANA16	Special PCI Analog Input Cards for NexLog 740 DX-Series Recorders ONLY (These are not Atlas/NexLog cards) - SPECIAL 16-Channel Analog PCI (PCI bus) Card, 16 Ch. Licenses; for use in NexLog 740 DX-Series only; Maximum 1 card per NexLog 740 DX-Series recorder.	\$3,917.38	US
33411	PCI-DXANA24	Special PCI Analog Input Cards for NexLog 740 DX-Series Recorders ONLY (These are not Atlas/NexLog cards) - SPECIAL 24-Channel Analog PCI (PCI bus) Card, 24 Ch. Licenses; for use in NexLog 740 DX-Series only; Maximum 1 card per NexLog 740 DX-Series recorder.	\$5,916.88	US
33411	DXT1Term48	T1 and E1 Terminating Input Cards for NexLog 740 DX-Series and NexLog 840 DX-Series Recorders - 48-Ch. T1 Terminating PCIe (PCI Express) Card, 48 Ch. Lic.	\$10,576.93	US
511210	271111	MediaWorks DX - Web Access Playback Licenses - Eventide MP3 option for MediaWorks DX	\$171.39	US
511210	271165	Quality Assurance Licenses - Quality Assurance DX Software (Quality Factor): Advanced Evaluation Scheduling Option (for QA recording selection based on available ANI/ALI or CAD metadata in the recorder's database)	\$1428.21	US
511210	209271	Screen Recording Licenses (For Linux PCs) - Linux Screen Recording (First 5 Linux PCs)	\$8,324.43	US
511210	209272	Screen Recording Licenses (For Linux PCs) - Linux Screen Recording (5 additional Linux PCs)	\$979.35	US
511210	209291	Harris P25 Integration - Location Capture & Display for Harris P25 SR10A.3/later (requires use of Harris P25 radios w/GPS and any required Harris licensing)	\$3,133.90	US
511210	209270	Tait P25 (Trunked) Integration - P25 Encryption Key Management Option (non-OTAR)	\$1,787.30	US
511210	209289	Motorola MOTOTRBO Capacity MAX via VRC Integration - Integration to Motorola MotoTRBO Capacity MAX System via Motorola Voice and Radio Command (VRC) Gateway(s)	\$7,997.98	US

SIN	MFGPART	PRODESC	NET GSA PRICE	PPOINT
511210	209290	Harris/Tait DMR Integration - Location Capture & Display for Harris/Tait DMR Tier III (requires use of Tait DMR radios w/GPS and any required Harris/Tait licensing)	\$2,852.34	US
511210	209267	Motorola Dimetra IP Integration - Integration to Motorola DIMETRA IP system, Non-EEE, Initial 8.x or 9.x release	\$9,789.37	US
511210	209268	Motorola Dimetra IP Integration - Integration to Motorola DIMETRA IP system, Non-EEE, Subsequent 8.x or 9.x version	\$5,708.77	US
511210	209217	Icom IDAS (Conventional) Integration - Integration to ICOM IDAS Conventional system	\$3,133.90	US
511210	209269	Kenwood NexEdge (Trunked) Integration - Integration to Kenwood NexEdge Trunking System (for "Type C" Trunking (Gen 1 or Gen 2))	\$2,852.34	US
511210	271174	PSAP 9-1-1 Interfaces and Other Integrations - Solacom i3 Data Handling License	\$3,346.10	US
511210	271171	PSAP 9-1-1 Interfaces and Other Integrations - SMS Recording Enabler for IP channels (for West VIPER, Emergitech)	\$1,958.69	US
511210	DX902	PSAP 9-1-1 Interfaces and Other Integrations - Motorola-Vesta SMS recording via i3 Logging Events	\$4300.96	US
511210	271173	PSAP 9-1-1 Interfaces and Other Integrations - SMS-only IP Channel License (24 pack) for Zetron MAX Call Taking	\$1,958.69	US
511210	209273	PSAP 9-1-1 Interfaces and Other Integrations - 9-1-1 SMS/TXT Capture Enabler (non-SIPREC)	\$1,421.21	US
511210	209292	PSAP 9-1-1 Interfaces and Other Integrations - Motorola Spillman CAD Integration	\$3,917.38	US
511210	271177	PSAP 9-1-1 Interfaces and Other Integrations - Central Square (TriTech INFORM) CAD Integration	\$3,917.38	US
511210	271176	PSAP 9-1-1 Interfaces and Other Integrations - RapidSOS Integration for wireless 9-1-1 caller location display (1 license required for each NexLog Recorder that will connect to RapidSOS); Also requires ANI/ALI CAD Spill Integration (p/n 209029) and Geo Search/View option (p/n 271098).	\$4,488.66	US
511210	DX903	PSAP 9-1-1 Interfaces and Other Integrations - Eventide "CAD API" access (for use of Eventide's "CAD API" by 3rd Party CAD vendor)	\$4488.66	US
511210	DX904	PSAP 9-1-1 Interfaces and Other Integrations - Generic SMDR	\$4488.66	US
511210	DX905	PSAP 9-1-1 Interfaces and Other Integrations - Intrado VIPER Enhanced CDR Integration	\$4,488.66	US
511210	DX906	PSAP 9-1-1 Interfaces and Other Integrations - Sungard CAD Integration	\$4,488.60	US
511210	DX907	PSAP 9-1-1 Interfaces and Other Integrations - Central Square / Zeurcher - license for database access by Zeurcher	\$4,488.60	US
511210	DX908	PSAP 9-1-1 Interfaces and Other Integrations - Selective Call Recording - Custom Scripting	\$4,896.73	US

SIN	MFGPART	PRODESC	NET GSA PRICE	PPOINT
511210	277179	PSAP 9-1-1 Interfaces and Other Integrations - Broadcastify integration "per stream" license. One license is required for each source (such as a talk group or a conventional LMR channel) that will be streamed from the recorder to Broadcastify.	\$971.18	US
511210	271162	ATC/ATM Feature Options - IP-based ASTERIX ATC/ATM Data Recording, with Remotely Controllable Retransmission to Customer's Display Endpoint. Remote Control is via MediaWorks Plus software or Eventide NexLog API (also requires IP Channels for ASTERIX Data Capture).	\$6,524.89	US
511210	271166	ATC/ATM Feature Options - ATC Impound, Quarantine and Legal Audit Enabler for MediaWorks Plus	\$3,133.90	US
511210	271168	ATC/ATM Feature Options - ATC Quarantine Storage License (1 required per Quarantine storage location)	\$889.57	US
511210	271167	ATC/ATM Feature Options - Pack and Go Feature - For Export of Incident along with Packaged Windows-installable Player	\$481.50	US
33411	324774	Peripheral Items - TeraStation Rackmount NAS: 4 x 4TB RAID5 (12TB Storage)	\$12,160.20	US
33411	108273	Peripheral Items - Windows PC with 19" LCD, KB, Mouse and Blu-ray Drive (no media)	\$3,541.96	US
33411	108274	Peripheral Items - Windows PC with 19" LCD, KB, Mouse and RDX Bay (no media)	\$3,933.74	US
33411	324714	Peripheral Items - 42U SmartRack Premium Enclosure with plexiglass front door	\$4121.41	US
33411	324713	Peripheral Items - Spectracom NetClock with GPS Antenna	\$10446.35	US
811212	DXANA8	Spare Telephony Cards for NexLog 740 DX-Series Recorders, NexLog 840 DX-Series Recorders and Smart Edge Capture Devices - 8-Channel Analog PCIe (PCI Express) Card for DX-Series recorders, with 8 Ch. Licenses	\$2,611.59	US
811212	DXANA16	Spare Telephony Cards for NexLog 740 DX-Series Recorders, NexLog 840 DX-Series Recorders and Smart Edge Capture Devices - 16-Channel Analog PCIe (PCI Express) Card for DX-Series recorders, with 16 Ch. Licenses	\$3,917.38	US
811212	DXANA24	Spare Telephony Cards for NexLog 740 DX-Series Recorders, NexLog 840 DX-Series Recorders and Smart Edge Capture Devices - 24-Channel Analog PCIe (PCI Express) Card for DX-Series recorders, with 24 Ch. Licenses	\$5,916.88	US
811212	DXPBX8	Spare Telephony Cards for NexLog 740 DX-Series Recorders, NexLog 840 DX-Series Recorders and Smart Edge Capture Devices - 8-Channel Digital PBX Station PCIe (PCI Express) Card for DX-Series recorders, with 8 Ch. Lic.	\$4260.15	US
811212	DXPBX16	Spare Telephony Cards for NexLog 740 DX-Series Recorders, NexLog 840 DX-Series Recorders and Smart Edge Capture Devices - 16-Channel Digital PBX Station PCIe (PCI Express) Card for DX-Series recorders, with 16 Ch. Lic.	\$6,814.61	US

SIN	MFGPART	PRODESC	NET GSA PRICE	PPOINT
811212	DXPBX24	Spare Telephony Cards for NexLog 740 DX-Series Recorders, NexLog 840 DX-Series Recorders and Smart Edge Capture Devices - 24-Channel Digital PBX Station PCIe (PCI Express) Card for DX-Series recorders, with 24 Ch. Lic.	\$9303.78	US
811212	DXT1TAP24	Spare Telephony Cards for NexLog 740 DX-Series Recorders, NexLog 840 DX-Series Recorders and Smart Edge Capture Devices - 24-Channel T1/PRI Passive Tap PCIe (PCI Express) Card for DX-Series recorders, with 24 Ch. Lic.	\$8242.82	US
811212	DXT1TAP48	Spare Telephony Cards for NexLog 740 DX-Series Recorders, NexLog 840 DX-Series Recorders and Smart Edge Capture Devices - 48-Channel T1/PRI Passive Tap PCIe (PCI Express) Card for DX-Series recorders, with 48 Ch. Lic.	\$11001.31	US
811212	DXE1TAP30	Spare Telephony Cards for NexLog 740 DX-Series Recorders, NexLog 840 DX-Series Recorders and Smart Edge Capture Devices - 30-Channel E1 Passive Tap PCIe (PCI Express) Card for DX-Series recorders, with 30 Ch. Lic.	\$8242.82	US
811212	DXE1TAP60	Spare Telephony Cards for NexLog 740 DX-Series Recorders, NexLog 840 DX-Series Recorders and Smart Edge Capture Devices - 60-Channel E1 Passive Tap PCIe (PCI Express) Card for DX-Series recorders, with 60 Ch. Lic.	\$11629.72	US
811212	DXT1TERM24	Spare Telephony Cards for NexLog 740 DX-Series Recorders, NexLog 840 DX-Series Recorders and Smart Edge Capture Devices - 24-Ch. T1 Terminating PCIe (PCI Express) Card for DX-Series recorders, with 24 Ch. Lic.	\$8242.82	US
811212	DXT1TERM48	Spare Telephony Cards for NexLog 740 DX-Series Recorders, NexLog 840 DX-Series Recorders and Smart Edge Capture Devices - 48-Ch. T1 Terminating PCIe (PCI Express) Card for DX-Series recorders, with 48 Ch. Lic.	\$11001.31	US
811212	DXE1TERM30	Spare Telephony Cards for NexLog 740 DX-Series Recorders, NexLog 840 DX-Series Recorders and Smart Edge Capture Devices - 30-Ch. E1 Terminating PCIe (PCI Express) Card for DX-Series recorders, with 30 Ch. Lic.	\$8242.82	US
811212	DXE1TERM60	Spare Telephony Cards for NexLog 740 DX-Series Recorders, NexLog 840 DX-Series Recorders and Smart Edge Capture Devices - 60-Ch. E1 Terminating PCIe (PCI Express) Card for DX-Series recorders, with 60 Ch. Lic.	\$11629.72	US
811212	DX770	Spare Parts for NexLog 740 DX-Series Recorders - Spare NexLog 740 DX-Series Motherboard with i5 CPU, Cooler and 16GB DIMM	\$1,656.73	US
811212	DX771	Spare Parts for NexLog 740 DX-Series Recorders - Spare NexLog 740 DX-Series Power Supply Module, 120/240 VAC	\$522.32	US
811212	DX772	Spare Parts for NexLog 740 DX-Series Recorders - Spare NexLog 740 DX-Series Power Supply Assembly with 2 Modules, 120/240 VAC	\$1126.25	US

SIN	MFGPART	PRODDISC	NET GSA PRICE	PPOINT
811212	DX773	Spare Parts for NexLog 740 DX-Series Recorders - Spare 16GB DIMM Memory for NexLog 740 DX-Series	\$122.42	US
811212	DX774	Spare Parts for NexLog 740 DX-Series Recorders - Spare i5 CPU for NexLog 740 DX-Series	\$497.83	US
811212	DX775	Spare Parts for NexLog 740 DX-Series Recorders - Spare CPU Fan for NexLog 740 DX-Series	\$19.59	US
811212	DX776	Spare Parts for NexLog 740 DX-Series Recorders - Spare Chassis Fan for NexLog 740 DX-Series	\$39.17	US
811212	427339	Spare Parts for NexLog 740 DX-Series Recorders - Spare 1TB HDD for NexLog DX-Series RAID Array	\$1052.80	US
811212	427338	Spare Parts for NexLog 740 DX-Series Recorders - Spare 2TB HDD for NexLog DX-Series RAID Array	\$1,287.47	US
811212	427337	Spare Parts for NexLog 740 DX-Series Recorders - Spare 4TB HDD for NexLog DX-Series RAID Array	\$1,640.40	US
811212	DX910	Spare Parts for NexLog 740 DX-Series Recorders - Spare 6TB HDD for NexLog DX-Series RAID Array	\$1,656.73	US
811212	324758	Spare Parts for NexLog 740 DX-Series Recorders - Spare Cache Vault + Cache Protection Module (ONLY) for MegaRaid PCIe (PCI Express) Card	\$718.19	US
811212	324888	Spare Parts for NexLog 740 DX-Series Recorders - Spare Cache Protection Module (ONLY) for MegaRaid PCIe (PCI Express RAID Card w/ Cache Vault	\$342.77	US
811212	427340	Spare Parts for NexLog 740 DX-Series Recorders - Spare RDX Bay (no Media Cartridge)	\$489.67	US
811212	427342	Spare Parts for NexLog 740 DX-Series Recorders - Spare 2TB RDX Media Cartridge (for use in RDX Archive Drive)	\$897.73	US
811212	DX755	Spare Parts for NexLog 740 DX-Series Recorders - Quad Port 100/1000 PCIe (PCI Express) Network Card (for NexLog 740 DX-Series recorder only!)	\$1,289.47	US
811212	DX870	Spare Parts for NexLog 840 DX-Series Recorders - Spare NexLog 840 DX-Series Single Board Computer with i5 CPU, 16GB RAM and CPU Fan	\$2,856.42	US
811212	DX871	Spare Parts for NexLog 840 DX-Series Recorders - Spare NexLog 840 DX-Series Power Supply Module, 120/240 VAC	\$628.41	US
811212	DX872	Spare Parts for NexLog 840 DX-Series Recorders - Spare NexLog 840 DX-Series Power Supply Assembly with 2 Modules, 120/240 VAC	\$1,550.63	US
811212	DX873	Spare Parts for NexLog 840 DX-Series Recorders - Spare 16GB DIMM Memory for NexLog 840 DX Series	\$122.42	US
811212	DX874	Spare Parts for NexLog 840 DX-Series Recorders - Spare i5 CPU for NexLog 840 DX-Series	\$775.31	US
811212	DX875	Spare Parts for NexLog 840 DX-Series Recorders - Spare CPU Fan for NexLog 840 DX-Series	\$212.19	US
811212	324635	Spare Parts for NexLog 840 DX-Series Recorders - Spare Chassis Fan for NexLog 840 DX-Series	\$48.97	US

SIN	MFGPART	PRODESC	NET GSA PRICE	PPOINT
811212	108275	Spare Parts for NexLog 840 DX-Series Recorders - Spare 4-port MegaRaid PCIe (PCI Express) Card + Cache Vault + Cache Protection Module	\$2,636.07	US
811212	324759	Spare Parts for NexLog 840 DX-Series Recorders - Spare 4-port MegaRaid PCIe (PCI Express) Hardware RAID Controller (no Cache Vault)	\$1,844.43	US
811212	427315	Spare Parts for NexLog 840 DX-Series Recorders - Spare Blu-ray Drive (no Media)	\$236.68	US
811212	427341	Spare Parts for NexLog 840 DX-Series Recorders - Spare 500GB RDX Media Cartridge (for use in RDX Archive Drive)	\$448.87	US
811212	427343	Spare Parts for NexLog 840 DX-Series Recorders - Spare 1TB RDX Media Cartridge (for use in RDX Archive Drive)	\$718.19	US
811212	DX-SGW-PSU	Spare Parts for Eventide DX-Series Smart Edge Capture Devices - Spare Power Supply for DX-Series Smart Edge Capture Device	\$318.29	US
811212	DX-SGW-SSD	Spare Parts for Eventide DX-Series Smart Edge Capture Devices - Spare 128GB SSD for DX-Series Smart Edge Capture Device	\$212.19	US
811212	DX-SGW-Fan	Spare Parts for Eventide DX-Series Smart Edge Capture Devices - Spare Chassis Fan for DX-Series Smart Edge Capture Device	\$89.77	US
811212	DX-SGW-Mobo	Spare Parts for Eventide DX-Series Smart Edge Capture Devices - Spare Motherboard for DX-Series Smart Edge Capture Device	\$844.69	US
811212	DX-SGW-CPU	Spare Parts for Eventide DX-Series Smart Edge Capture Devices - Spare CPU for DX-Series Smart Edge Capture Device	\$493.75	US
811212	DX-SGW-HS	Spare Parts for Eventide DX-Series Smart Edge Capture Devices - Spare CPU Heatsink for DX-Series Smart Edge Capture Device	\$80.80	US
811212	DX-SGW-DIMM	Spare Parts for Eventide DX-Series Smart Edge Capture Devices - Spare DRAM for DX-Series Smart Edge Capture Device	\$64.47	US
811212	DX-SGW-MDRIVE	Spare Parts for Eventide DX-Series Smart Edge Capture Devices - Spare Multi-Drive for DX-Series Smart Edge Capture Device	\$122.42	US
811212	DX-SGW-RISER	Spare Parts for Eventide DX-Series Smart Edge Capture Devices - Spare Riser card for DX-Series Smart Edge Capture Device	\$73.45	US
511210	271148	Popular Options and Service - Eventide Encryption-At-Rest option	\$889.57	US
811212	DX-SGW-SSD	Spare Parts for Eventide DX-Series Smart Edge Capture Devices - Spare 128GB SSD for DX-Series Smart Edge Capture Device	\$212.19	US
811212	DX-SGW-Fan	Spare Parts for Eventide DX-Series Smart Edge Capture Devices - Spare Chassis Fan for DX-Series Smart Edge Capture Device	\$89.77	US
811212	DX-SGW-Mobo	Spare Parts for Eventide DX-Series Smart Edge Capture Devices - Spare Motherboard for DX-Series Smart Edge Capture Device	\$844.69	US
811212	DX-SGW-CPU	Spare Parts for Eventide DX-Series Smart Edge Capture Devices - Spare CPU for DX-Series Smart Edge Capture Device	\$493.75	US

SIN	MFGPART	PRODESC	NET GSA PRICE	PPOINT
811212	DX-SGW-HS	Spare Parts for Eventide DX-Series Smart Edge Capture Devices - Spare CPU Heatsink for DX-Series Smart Edge Capture Device	\$80.80	US
811212	DX-SGW-DIMM	Spare Parts for Eventide DX-Series Smart Edge Capture Devices - Spare DRAM for DX-Series Smart Edge Capture Device	\$64.47	US
811212	DX-SGW-MDRIVE	Spare Parts for Eventide DX-Series Smart Edge Capture Devices - Spare Multi-Drive for DX-Series Smart Edge Capture Device	\$122.42	US
811212	DX-SGW-RISER	Spare Parts for Eventide DX-Series Smart Edge Capture Devices - Spare Riser card for DX-Series Smart Edge Capture Device	\$73.45	US
511210	271148	Popular Options and Service - Eventide Encryption-At-Rest option	\$812.04	US
811212	DX-SGW-SSD	Spare Parts for Eventide DX-Series Smart Edge Capture Devices - Spare 128GB SSD for DX-Series Smart Edge Capture Device	\$212.19	US
811212	DX-SGW-Fan	Spare Parts for Eventide DX-Series Smart Edge Capture Devices - Spare Chassis Fan for DX-Series Smart Edge Capture Device	\$89.77	US
811212	DX-SGW-Mobo	Spare Parts for Eventide DX-Series Smart Edge Capture Devices - Spare Motherboard for DX-Series Smart Edge Capture Device	\$844.69	US
811212	DX-SGW-CPU	Spare Parts for Eventide DX-Series Smart Edge Capture Devices - Spare CPU for DX-Series Smart Edge Capture Device	\$493.75	US
811212	DX-SGW-HS	Spare Parts for Eventide DX-Series Smart Edge Capture Devices - Spare CPU Heatsink for DX-Series Smart Edge Capture Device	\$80.80	US
811212	DX-SGW-DIMM	Spare Parts for Eventide DX-Series Smart Edge Capture Devices - Spare DRAM for DX-Series Smart Edge Capture Device	\$64.47	US
811212	DX-SGW-MDRIVE	Spare Parts for Eventide DX-Series Smart Edge Capture Devices - Spare Multi-Drive for DX-Series Smart Edge Capture Device	\$122.42	US
811212	DX-SGW-RISER	Spare Parts for Eventide DX-Series Smart Edge Capture Devices - Spare Riser card for DX-Series Smart Edge Capture Device	\$73.45	US
511210	271148	Popular Options and Service - Eventide Encryption-At-Rest option	\$812.04	US
511210	271148	Popular Options and Service - Eventide Encryption-At-Rest option	\$812.04	US
511210	272078	Multi-Media Content Upload Tools	4080.60	US
511210	271178	Integration to Tyler Technologies New World CAD	4488.66	US
511210	DX909	Integration to InterTalk Dispatch	\$3,582.77	US
511210	DX918	RapidDeploy CAD and Location Integration (Also requires Geo Search/View P/N: 271098)	4488.66	US
511210	DX911	Intrado VIPER NG911 Call Recording Bundle (Voice, Metadata and SMS)	8895.72	US
511210	DX912	Motorola VESTA NG911 Call Recording Bundle (Voice, Metadata and SMS)	8895.72	US

SIN	MFGPART	PRODESC	NET GSA PRICE	PPOINT
511210	DX913	Comtech (Solacom Guardian) NG911 Call Recording Bundle (Voice, Metadata and SMS)	7100.25	US
511210	DX914	Motorola CallWorks NG911 Call Recording Bundle (Voice, Metadata and SMS)	7100.25	US
511210	DX915	Zetron MAX Call Taking NG911 Call Recording Bundle (Voice, Metadata and SMS)	7100.25	US
33411	DX705-1	NexLog 740 DX-Series Storage Array Choices (Select One) - Upgrade NexLog 740 DX-Series (at time of order) 2x2TB HotSwap RAID1=2TB storage	\$2,407.56	US
33411	DX706-1	NexLog 740 DX-Series Storage Array Choices (Select One) - Upgrade NexLog 740 DX-Series (at time of order) to 2x4TB HotSwap RAID1=4TB storage	\$ 4,235.67	US
33411	DX707-1	NexLog 740 DX-Series Storage Array Choices (Select One) - Upgrade NexLog 740 DX-Series (at time of order) to 2x6TB HotSwap RAID1=6TB storage	\$ 4,562.12	US
33411	DX708-1	NexLog 740 DX-Series Storage Array Choices (Select One) - Upgrade NexLog 740 DX-Series (at time of order) to 2x2TB HotSwap RAID1 +HotSpare 2TB=2TB storage	\$ 3,586.85	US
33411	DX709-1	NexLog 740 DX-Series Storage Array Choices (Select One) - Upgrade NexLog 740 DX-Series (at time of order) to 2x4TB HotSwap RAID1 +HotSpare 4TB=4TB storage	\$ 5,019.14	US
33411	DX710-1	NexLog 740 DX-Series Storage Array Choices (Select One) - Upgrade NexLog 740 DX-Series (at time of order) to 2x6TB HotSwap RAID1 +HotSpare 6TB=6TB storage	\$ 5,345.59	US
33411	DX711-1	NexLog 740 DX-Series Storage Array Choices (Select One) - Upgrade NexLog 740 DX-Series (at time of order) to 4x2TB HotSwap RAID5=6TB storage	\$ 4,725.34	US
33411	DX712-1	NexLog 740 DX-Series Storage Array Choices (Select One) - Upgrade NexLog 740 DX-Series (at time of order) to 4x4TB HotSwap RAID5=12TB storage	\$ 5,867.91	US
33411	DX713-1	NexLog 740 DX-Series Storage Array Choices (Select One) - Upgrade NexLog 740 DX-Series (at time of order) to 4x6TB HotSwap RAID5=18TB storage	\$ 6,194.36	US
33411	DX714-1	NexLog 740 DX-Series Storage Array Choices (Select One) - Upgrade NexLog 740 DX-Series (at time of order) to 3x2TB HotSwap RAID5 +HotSpare 2TB=4TB storage	\$ 4,725.34	US
33411	DX715-1	NexLog 740 DX-Series Storage Array Choices (Select One) - Upgrade NexLog 740 DX-Series (at time of order) to 3x4TB HotSwap RAID5 +HotSpare 4TB=8TB storage	\$ 5,867.91	US
33411	DX716-1	NexLog 740 DX-Series Storage Array Choices (Select One) - Upgrade NexLog 740 DX-Series (at time of order) to 3x6TB HotSwap RAID5 +HotSpare 6TB=12TB storage	\$ 6,194.36	US
33411	DX717-1	NexLog 740 DX-Series Storage Array Choices (Select One) - Upgrade NexLog 740 DX-Series (at time of order) to 4x1TB HotSwap RAID10=2TB storage	\$ 3,166.55	US
33411	DX718-1	NexLog 740 DX-Series Storage Array Choices (Select One) - Upgrade NexLog 740 DX-Series	\$ 4,725.34	US

SIN	MFGPART	PRODDISC	NET GSA PRICE	PPOINT
		(at time of order) to 4x2TB HotSwap RAID10=4TB storage		
33411	DX719-1	NexLog 740 DX-Series Storage Array Choices (Select One) - Upgrade NexLog 740 DX-Series (at time of order) to 4x4TB HotSwap RAID10 = 8TB storage	\$ 5,867.91	US
33411	DX720-1	NexLog 740 DX-Series Storage Array Choices (Select One) - Upgrade NexLog 740 DX-Series (at time of order) to 4x6TB HotSwap RAID10=12TB storage	\$ 6,684.03	US
33411	DX805-1	NexLog 840 DX-Series Storage Array Choices (Select One) - Upgrade NexLog 840 DX-Series (at time of order) to 2x2TB HotSwap RAID1=2TB storage	\$ 2,407.56	US
33411	DX806-1	NexLog 840 DX-Series Storage Array Choices (Select One) - Upgrade NexLog 840 DX-Series (at time of order) to 2x4TB HotSwap RAID1=4TB storage	\$ 4,235.67	US
33411	DX807-1	NexLog 840 DX-Series Storage Array Choices (Select One) - Upgrade NexLog 840 DX-Series (at time of order) to 2x6TB HotSwap RAID1=6TB storage	\$ 4,562.12	US
33411	DX808-1	NexLog 840 DX-Series Storage Array Choices (Select One) - Upgrade NexLog 840 DX-Series (at time of order) to 2x2TB HotSwap RAID1 +HotSpare 2TB=2TB storage	\$ 3,586.85	US
33411	DX809-1	NexLog 840 DX-Series Storage Array Choices (Select One) - Upgrade NexLog 840 DX-Series (at time of order) to 2x4TB HotSwap RAID1 +HotSpare 4TB=4TB storage	\$ 5,019.14	US
33411	DX810-1	NexLog 840 DX-Series Storage Array Choices (Select One) - Upgrade NexLog 840 DX-Series (at time of order) to 2x6TB HotSwap RAID1 +HotSpare 6TB=6TB storage	\$ 5,345.59	US
33411	DX811-1	NexLog 840 DX-Series Storage Array Choices (Select One) - Upgrade NexLog 840 DX-Series (at time of order) to 4x2TB HotSwap RAID5=6TB storage	\$ 4,725.34	US
33411	DX812-1	NexLog 840 DX-Series Storage Array Choices (Select One) - Upgrade NexLog 840 DX-Series (at time of order) to 4x4TB HotSwap RAID5=12TB storage	\$ 5,867.91	US
33411	DX813-1	NexLog 840 DX-Series Storage Array Choices (Select One) - Upgrade NexLog 840 DX-Series (at time of order) to 4x6TB HotSwap RAID5=18TB storage	\$ 6,194.36	US
33411	DX814-1	NexLog 840 DX-Series Storage Array Choices (Select One) - Upgrade NexLog 840 DX-Series (at time of order) to 3x2TB HotSwap RAID5 +HotSpare 2TB=4TB storage	\$ 4,725.34	US
33411	DX815-1	NexLog 840 DX-Series Storage Array Choices (Select One) - Upgrade NexLog 840 DX-Series (at time of order) to 3x4TB HotSwap RAID5 +HotSpare 4TB=8TB storage	\$ 5,867.91	US
33411	DX816-1	NexLog 840 DX-Series Storage Array Choices (Select One) - Upgrade NexLog 840 DX-Series (at time of order) to 3x6TB HotSwap RAID5 +HotSpare 6TB=12TB storage	\$ 6,194.36	US
33411	DX817-1	NexLog 840 DX-Series Storage Array Choices (Select One) - Upgrade NexLog 840 DX-Series (at time of order) to 4x1TB HotSwap RAID10=2TB storage	\$ 3,166.55	US
33411	DX818-1	NexLog 840 DX-Series Storage Array Choices (Select One) - Upgrade NexLog 840 DX-Series (at time of order) to 4x2TB HotSwap	\$ 4,725.34	US

SIN	MFGPART	PRODDISC	NET GSA PRICE	PPOINT
		RAID10=4TB storage		
33411	DX819-1	NexLog 840 DX-Series Storage Array Choices (Select One) - Upgrade NexLog 840 DX-Series (at time of order) to 4x4TB HotSwap RAID10 = 8TB storage	\$ 5,867.91	US
33411	DX820-1	NexLog 840 DX-Series Storage Array Choices (Select One) - Upgrade NexLog 840 DX-Series (at time of order) to 4x6TB HotSwap RAID10=12TB storage	\$ 6,684.03	US
33411	DX925	SIPREC Enabler for recording enterprise SBC SIPEC and NG911 SIPREC; Requires VoIP Channels	\$ 4,080.60	US
33411	DX923	RapidSOS RAD(RapidSOS Additional Data) Requires RapidSOS (p/n 271176)	\$ 2,448.36	US
33411	DX922	Bell Canada AQS+P Data Integration	\$ 4,080.60	US
33411	DX927	Avaya Aura DMCC Recording Interface	\$ 6,120.91	US
33411	324968	Spare 8-port MegaRaid 9560-8i PCIe (PCI Express) Controller Card Only (Spare cache vault sold separately)	\$ 2,856.42	US
33411	324969	Spare Cache Vault for MegaRaid 9560-8i PCIe (PCI Express)	\$ 326.45	US
33411	271116	Integration to Harris VIDA P25 SR10A/SR10A1 (or later) system via VNIC	\$13,384.38	US
33411	209224	Integration to Harris VIDA P25 - Upgrade to Subsequent VIDA version	\$5,708.77	US
33411	DXVIBRATION	NexLog740DX MIL-STD-167 Vibration modifications (at time of order only)	\$1,632.24	US
33411	324430-DX	Rack Mount Slides - 26" 4 Post, 3U (for NexLog 740DX)	\$293.80	US
33411	DX939	DX Series 8 Channel VoIP Add-On	\$1,566.95	US
33411	DX934	Versaterm CAD Data Integration	\$4,488.66	US
33411	DX926	Clever Devices Console Recording	\$4,488.66	US
33411	DX935	INDigital Texty Recording	\$4,488.66	US
811212	DX936	Popular Options and Service	\$3,264.48	US
811212	DX740	Spare NexLog 740 DX-Series (SN < 2000) Q170 Motherboard with i5 CPU, Cooler and 16GB DIMM	\$1,819.95	US
811212	DX741	Spare NexLog 740 DX-Series (SN >= 2000) Q370 Motherboard with i5 CPU, Cooler and 16GB DIMM	\$2,529.97	US
811212	427357	Spare i5 7500 CPU for NexLog 740 DX-Series (with SN < 2000)	\$538.64	US
811212	202975	Spare i5 8500 CPU for NexLog 740 DX-Series (with SN >= 2000)	\$807.96	US
33411	DX756	PCIe (PCI express) IRIG-B Time Synchronization Card	\$5,141.56	US
511210	DX928	Speech Factor AI - Always on Speech Analytics - Per channel, Up to 1,000 voice activity hours Per 12 months	\$4,896.73	US

SIN	MFGPART	PRODESC	NET GSA PRICE	PPOINT
511210	DX929	Speech Factor AI - User selected on demand Speech to Text Transcription - Up to 1,000 voice activity hours Per 12 months	\$4,896.73	US
33411	427323	Spare 1TB SSD (Solid State Drive) for NexLog 740DX units with SSD	\$403.98	US
33411	427383	Spare 2TB SSD (Solid State Drive) for NexLog 740DX units with SSD	\$485.59	US
33411	427384	Spare 4TB SSD (Solid State Drive) for NexLog 740DX units with SSD	\$648.82	US

Part No	Total List	Total Net	GSA
Netlog740DX	\$9,600.00	\$7,804.80	\$7,834.76
DX705-1	\$3,230.00	\$2,551.70	\$2,407.56
DC730	\$0.00	\$0.00	\$0.00
108109	\$450.00	\$365.85	\$367.25
271052	\$4,200.00	\$3,414.60	\$3,427.71
DX939	\$5,760.00	\$4,682.88	\$4,700.85
DXANA16	\$4,800.00	\$3,902.40	\$3,917.38
271083	\$1,090.00	\$886.17	\$889.57
271111	\$210.00	\$170.73	\$171.39
DX912	\$10,900.00	\$8,861.70	\$8,895.72
271176	\$5,500.00	\$4,471.50	\$4,488.66
271098	\$1,090.00	\$886.17	\$889.57
271109	\$0.00	\$0.00	\$0.00
271158	\$1,995.00	\$1,995.00	\$1,995.00
271070	\$3,020.00	\$2,455.26	\$2,464.69
	\$51,845.00	\$42,448.76	\$42,450.11

\$29.96
-\$144.14
\$0.00
\$1.40
\$13.11
\$17.97
\$14.98
\$3.40
\$0.66
\$34.02
\$17.16
\$3.40
\$0.00
\$0.00
\$9.43

\$1.35

A RESOLUTION AUTHORIZING THE PURCHASE OF COMPUTERS AND MONITORS FROM XTEK PARTNERS, INC.; AND DECLARING THIS TO BE AN URGENT MEASURE

WHEREAS, in 2018, the City of Beachwood began a refresh program for all computers throughout the City, including the Police and Fire Departments;

WHEREAS, the City has identified desktop computers in City Hall and the Fire Department that are over five (5) years old and still running Windows 10, which reached end-of-life on October 14, 2025;

WHEREAS, the IT Manager requested quotations from three (3) vendors—CDWG, Xtek Partners, Inc., and SHI (Dell)—to complete the computer refresh; and

WHEREAS, although CDWG appeared to be the lowest price, Xtek Partners, Inc. is determined to be the lowest and best quotation received in an amount not to exceed Forty-Nine Thousand Two Hundred Forty-One Dollars and No/Cents (\$49,241.00), based on the number of available Dell computers, and this purchase has been budgeted for and approved by the Finance Department.

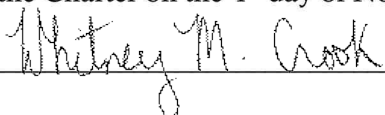
NOW, THEREFORE, BE IT RESOLVED by the Council of the City of Beachwood, County of Cuyahoga, and State of Ohio, that:

Section 1: Based upon the recommendation of the IT Manager, the quotation from Xtek Partners, Inc., a copy of which is attached hereto as Exhibit "A" and incorporated herein, is found to be the lowest and best quotation received and the Mayor is hereby authorized and directed to accept the above quotation for the purchase of computers, monitors, and related equipment for use in various City of Beachwood departments.

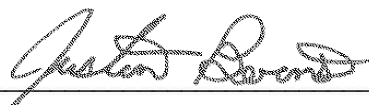
Section 2: It is found and determined that all formal actions and deliberations of Council and its committees relating to the passage of this legislation that resulted in formal action were in meetings open to the public where required by Chapter 105 of the Codified Ordinances of the City.

Section 3: This Resolution is declared an urgent measure necessary for the public peace, health, safety, or the efficient operation of the City; and for the further reason that this purchase may be made as soon as possible; wherefore, this Resolution shall be in full force and effect immediately upon its passage and approval by the Mayor.

Attest: I hereby certify this legislation was duly adopted on the 3rd day of November, 2025, and presented to the Mayor for approval or rejection in accordance with Article III, Section 8 of the Charter on the 4th day of November, 2025.


Clerk

Approval: I have approved this legislation this 4th day of November, 2025 and filed it with the Clerk.


Mayor

Memorandum

To: Larry Heiser, Finance Director
From: Craig Kaufman, IT Manager
Subject: City Hall PC's
Date: October 20, 2025

In 2018 we started a refresh program for all the computers throughout the City including Police and Fire. We received 3 quotes from vendors to finish the refresh of desktop computers in City Hall and Fire that are over 5 years old and are still running Windows 10 which had an end of life as of October 14, 2025.

The quotes received were from CDWG, Xtek and SHI quoted Dell. Although it appears that CDWG was the lowest price, Xtek was the lowest and best price at \$49,241.00 based on number of available Dell computers.

This item was budgeted for and has been approved by the Finance Department.

I respectfully request that these purchases be approved by you and placed on the next available council agenda.

If you have any questions or concerns, please feel free to call me.



1721 Westbelt Dr, Columbus, Ohio 43228
t. 614-973-7400 f. 614-652-2694

QUOTE

Number XTKQ63434-03

Date Oct 8, 2025

Sold To

City of Beachwood
Accounts Payable
accounts@beachwoodohio.com

Ship To

City of Beachwood
AJ Allen
23355 Mercantile Rd.
Beachwood, OH 44122
United States

Contact Info

quotes@xtekpartners.com

Part #	Qty	Description	Unit Price	Ext. Price
<i>Pricing valid until 10/31/25</i>				
C8G51	17	Dell Pro 16 PC16250 16" Notebook - Full HD Plus - 60 Hz - Intel Core 5 120U - vPro Technology - 16 GB - 256 GB SSD - English (US) Keyboard - Magnetite - Intel Chip - 1920 x 1200 - Windows 11 Pro - Intel - In-plane Switching (IPS) Technology - Front Camera/Webcam - 8.70 Hours Battery Run Time - IEEE 802.11ax Wireless LAN Standard	\$663.00	\$11,271.00
714-0235	17	Upgrade from 1Y Basic Onsite to 3Y Basic Onsite - On-site - Maintenance - Labor	\$51.00	\$867.00
DELL-SD25	4	Dell Pro Smart Dock SD25 - for Desktop PC, Notebook - Charging Capability - 180 W - USB Type C - 4 Displays Supported - WQHD @ 60Hz, 5K @ 60Hz, 6K @ 60Hz, 4K @ 60Hz, QHD @ 60Hz, FHD @ 60Hz, SXGA - 3440 x 1440, 5120 x 2160, 6144 x 3456, 3840 x 2160, 2560 x 1440, 1920 x 1080, 1280 x 1024 - 6 x USB Ports - 4 x USB Type-A Ports - USB Type-A - 2 x USB Type-C Ports - USB Type-C - Network (RJ-45) - 1 x HDMI Ports - HDMI - 2 x DisplayPorts - DisplayPort - Wired - 2.5 Gigabit Ethernet	\$211.00	\$844.00
210-BNNG	1	Dell Pro Rugged, RB14250 XCTO Intel® Core™ Ultra 5 125U (12 cores, up to 4.3 GHz, 15 W) Windows 11 Pro 16GB: 2 X 8 GB, DDR5, 5600, Non-ECC, SoDIMM 512 GB, M.2 2230, PCIe NVMe, SSD 14", Non-Touch, FHD, WVA, Anti-Glare, 400 nits, IR Cam Intel® Core™ Ultra 5 125U (12 MB cache, 12 cores, up to 4.30 GHz, 15W), Intel Integrated Graphics FHD HDR IR Camera + Microphone, Non-Touch display, WLAN/WWAN/GPS antenna 5G - Qualcomm® Snapdragon™ X62 Global 5G (DW5932e), eSIM capable, AT&T Wi-Fi 6E AX211, 2x2, 802.11ax, MU-MIMO, Bluetooth® 5.3 wireless card No Fingerprint reader, no Smartcard reader 3Y Basic Onsite Service after remote diagnosis with Hardware-Only Support-Disti SnS <i>Please note: No wifi</i>	\$1,855.00	\$1,855.00
1D5HX	61	Dell Pro Micro QCM1250 Desktop Computer - Intel Core i5 14th Gen i5-14500T - 16 GB - 256 GB SSD - Micro PC - Intel Chip - Windows 11 Pro - Intel UHD Graphics 770 DDR5 SDRAM - English (US) Keyboard - 90 W	\$564.00	\$34,404.00

Pricing valid for 30 days unless otherwise noted.
Minimum 15% restocking fee w/sealed original packaging.
Ground shipping included in line item pricing unless otherwise noted.
Refurbished items are non returnable

Estimated sales taxes provided in this quote are subject to applicable local and state tax laws. Actual tax amounts may vary based on jurisdiction and regulatory changes.

Part #	Qty	Description	Unit Price	Ext. Price
As of February 3, 2025, Xtek Partners has made best effort to include any tariffs, duties or other trade-related costs included in price quotes. If applicable tariffs increase or decrease, Xtek Partners will contact and offer the adjustment to Customer prior to executing the order.			SubTotal	\$49,241.00
			Tax	\$0.00
			Shipping	\$0.00
			Total	\$49,241.00



Thank you for choosing CDW. We have received your quote.

Hardware Software Services IT Solutions Brands Research Hub

QUOTE CONFIRMATION

CRAIG KAUFMAN,

Thank you for considering CDW•G for your technology needs. The details of your quote are below. **If you are an eProcurement or single sign on customer, please log into your system to access the CDW site.** You can search for your quote to retrieve and transfer back into your system for processing.

For all other customers, click below to convert your quote to an order.

Convert Quote to Order

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
PQLM322	10/14/2025	PQLM322	11169993	\$48,826.82

QUOTE DETAILS				
ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
Dell Pro 16" - Intel Core 5-120U - 256GB - 16GB DDR5 - Windows 11 Pro Mfg. Part#: C8G51 Contract: MARKET	12	8375144	\$753.35	\$9,040.20
Dell Upgrade from 1Y Basic Onsite to 3Y Basic Onsite - extended service agr Mfg. Part#: 714-0235 Electronic distribution - NO MEDIA Contract: MARKET	12	8343663	\$67.34	\$808.08
Dell Pro Smart Dock SD25 - docking station - USB-C - HDMI, 2 x DP, USB-C - Mfg. Part#: DELL-SD25 Contract: MARKET	4	8362105	\$250.52	\$1,002.08
Dell Pro Micro QCM1250 - micro Core i5 i5-14500T 1.7 GHz - 16 GB - SSD 256 Mfg. Part#: 1D5HX Contract: MARKET	56	8321038	\$639.41	\$35,806.96
DELL CTO RB14250 U5-125U 512/16 W11P Mfg. Part#: 3000195260200 Contract: MARKET	1	8541155	\$2,169.50	\$2,169.50

SUBTOTAL \$48,826.82

SHIPPING	\$0.00
SALES TAX	\$0.00
GRAND TOTAL	\$48,826.82

PURCHASER BILLING INFO

Billing Address:
CITY OF BEACHWOOD
ACCTS PAYABLE
25325 FAIRMOUNT BLVD
BEACHWOOD, OH 44122-1799
Phone: (216) 292-1904
Payment Terms: Net 30 Days-Govt State/Local

DELIVER TO

Shipping Address:
CITY OF BEACHWOOD
23355 MERCANTILE RD
BEACHWOOD, OH 44122-0659
Shipping Method: Expeditors Deferred 3-5 Days

Please remit payments to:

CDW Government
75 Remittance Drive
Suite 1515
Chicago, IL 60675-1515

**Sales Contact Info**

Sam Raes | (877) 465-3134 | sam.raes@cdwg.com

Need Help?[My Account](#)[Support](#)[Call 800.800.4239](tel:800.800.4239)

[About Us](#) | [Privacy Policy](#) | [Terms and Conditions](#)

This order is subject to CDW's Terms and Conditions of Sales and Service Projects at

<http://www.cdwg.com/content/terms-conditions/product-sales.aspx>

For more information, contact a CDW account manager.

© 2025 CDW•G LLC, 200 N. Milwaukee Avenue, Vernon Hills, IL 60061 | 800.808.4239



Pricing Proposal
Quotation #: 26758605
Created On: 10/16/2025
Valid Until: 10/31/2025

OH-City of Beachwood

Craig Kaufman
25325 Fairmount Blvd
Beachwood, OH 44122
United States
Phone: (216) 464-1070
Fax:
Email: esupport@beachwoodohio.com

Nick DiNapoli
Phone:
Fax:
Email: nick_dinapoli@shi.com

All Prices are in US Dollar (USD)

Product	Qty	Your Price	Total
1 DELL PRO 16 PC16250 CORE I5 120U 16GB 256GB 16IN WIN11PRO Dell - Part#: C8G51 Contract Name: OMNIA Partners IT Solutions, Products & Services Contract #: 2024056-02	12	\$780.35	\$9,364.20
2 SVC CARD DPROL2 1NBD-3NBD Dell - Part#: 714-0235 Contract Name: OMNIA Partners IT Solutions, Products & Services Contract #: 2024056-02	12	\$54.74	\$656.88
3 DELL PRO SMART DOCK - SD25 Dell - Part#: DELL-SD25 Contract Name: OMNIA Partners IT Solutions, Products & Services Contract #: 2024056-02	4	\$220.34	\$881.36
4 DELL PRO RUGGED 14 LAPTOP Dell - Part#: 210-BNNG Contract Name: OMNIA Partners IT Solutions, Products & Services Contract #: 2024056-02	1	\$2,273.04	\$2,273.04
5 DELL PRO MICRO QCM1250 35W TPM 16GB 256GBSSD INTEG NSTND WIN11PRO Dell - Part#: 1D5HX Contract Name: OMNIA Partners IT Solutions, Products & Services Contract #: 2024056-02	56	\$652.31	\$36,529.36
Total			\$49,704.84

Additional Comments

Dell has a no-returns policy on all hardware products. If an item is DOA, missing, wrong, or visibly damaged in transit, SHI must be notified within 20 days.

Due to the potential impact of any current or future tariffs, the price and availability of hardware items on this quote may be subject

to change.

Thank you for choosing SHI International Corp! The pricing offered on this quote proposal is valid through the expiration date listed above. To ensure the best level of service, please provide End User Name, Phone Number, Email Address and applicable Contract Number when submitting a Purchase Order. For any additional information including Hardware, Software and Services Contracts, please contact an SHI Inside Sales Representative at (888) 744-4084. SHI International Corp. is 100% Minority Owned, Woman Owned Business. TAX ID# 22-3009648; DUNS# 61-1429481; CCR# 61-243957G; CAGE 1HTF0

SHI SPIN: #143012572

SHI-GS SPIN (For Texas customers ONLY): #143028315

For E-rate SPI orders, applicant shall be responsible for payment of any outstanding or ineligible costs if USAC rejects reimbursement claim in whole or in part.

Maximize your technology's lifecycle with SHI's services to recover, redeploy, remarket, and recycle your devices. For more information, contact AssetRecoveryServices@SHI.com

Thank you for choosing SHI International Corp! The pricing offered on this quote proposal is valid through the expiration date set above. To ensure the best level of service, please provide End User Name, Phone Number, Email Address and applicable Contract Number when submitting a Purchase Order.

SHI International Corp. is 100% Minority Owned, Woman Owned Business.
TAX ID# 22-3009648; DUNS# 61-1429481; CCR# 61-243957G; CAGE 1HTF0

The products offered under this proposal are resold in accordance with the terms and conditions of the Contract referenced under that applicable line item.

A RESOLUTION AUTHORIZING THE MAYOR TO ENTER INTO A CONTRACT WITH MAIDSTONE CREATIONS, INC., DBA THE BEACHWOOD BUZZ, TO PERFORM SPECIAL WRITING AND PRINTING SERVICES FOR THE CITY OF BEACHWOOD, IN CONNECTION WITH THE PUBLICATION OF THE BEACHWOOD INSIDER, FROM JANUARY 1, 2026, THROUGH DECEMBER 31, 2026, AND DECLARING THIS TO BE AN URGENT MEASURE

WHEREAS, the City has previously contracted with the Beachwood Buzz for writing and printing services in connection with the production and publication of the City's Beachwood Insider; and

WHEREAS, Council has determined that utilization of the Beachwood Buzz publication remains the most cost-effective vehicle for the distribution of information concerning the City.

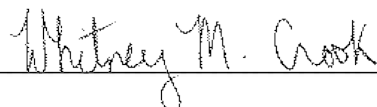
NOW, THEREFORE, BE IT RESOLVED by the Council of the City of Beachwood, County of Cuyahoga, and State of Ohio, that:

Section 1: The Mayor is hereby authorized to enter into a contract with Maidstone Creations, Inc., dba The Beachwood Buzz, for a term from January 1, 2026, through December 31, 2026; and compensation shall be in accordance with the Contract to provide to provide special writing and printing services in connection with the publication of the Beachwood Insider, a copy of which is attached hereto and incorporated herein by reference as Exhibit "A".

Section 2: It is found and determined that all formal actions and deliberations of Council and its committees relating to the passage of this legislation that resulted in formal action were in meetings open to the public where required by Chapter 105 of the Codified Ordinances of the City.

Section 3: This Resolution is declared to be an urgent measure necessary for the public peace, health, safety, or the efficient operation of the City; and for the further reason that it is necessary to produce the City's Beachwood Insider in an efficient, timely and cost effective manner, for the benefit of residents and businesses in the City of Beachwood; wherefore, this Resolution shall be in full force and effect immediately upon its passage and approval by the Mayor.

Attest: I hereby certify this legislation was duly adopted on the 3rd day of November, 2025, and presented to the Mayor for approval or rejection in accordance with Article III, Section 8 of the Charter on the 4th day of November, 2025.


Clerk

Approval: I have approved this legislation this 4th day of November, 2025 and filed it with the Clerk.


Mayor

CITY OF BEACHWOOD

INTER-OFFICE MEMORANDUM

TO: Alec Isaacson, Council President, Danielle Shoykhet, Council Vice President, Ali B. Stern, Communications Committee Chair

FROM: Ben Lombardi, Communications Manager

DATE: 10/15/2025

SUBJECT: Communications and Public Engagement – Beachwood Buzz 2026 Contract Proposal

Dear Members of Council,

I am writing in support of the Mayor’s recommendation to enter into a one-year contract with *Beachwood Buzz* for the continuation of the City’s communications and public engagement partnership for calendar year 2026.

For many years, *Beachwood Buzz*, under the direction of Debby, has served as a valued communications partner for the City, consistently highlighting the people, businesses, and leadership of Beachwood. The publication has helped strengthen our connection with residents by presenting city updates in a thoughtful and accessible format.

Under the terms of the proposed 2026 agreement, *Beachwood Buzz* will continue to provide the City with seven (7) dedicated “Insider” pages in each monthly issue, featuring news, updates, and messages from City departments, officials, and community programs. The publication will also continue to collaborate with staff to ensure content accuracy, layout consistency, and alignment with our overall communications goals.

The proposed terms are as follows:

ContractTerm: January 1, 2026 – December 31, 2026

Scope of Work:

- Production and publication of seven (7) City “Insider” pages per monthly issue;
- Editorial and layout support for City content;
- Coordination with the City’s Communications team and departmental representatives;

- Ongoing collaboration to ensure professional presentation and timely publication.

Compensation: \$7,750 per month (\$93,000 annually). This amount reflects the City's continued support for the partnership while providing a modest cost savings from the 2025 contract rate of \$8,444 per month (\$101,328 annually).

AdditionalTerms:

A potential rate increase may be considered as part of the 2027 contract renewal, subject to budget review and performance evaluation.

This proposal represents a fair and fiscally responsible continuation of our relationship with *Beachwood Buzz*, maintaining strong community outreach while reflecting prudent budget management.

I respectfully recommend that Council approve the Mayor's recommendation to renew our partnership with *Beachwood Buzz* for 2026 under the terms outlined above. Should you have any questions or require further information, please let me know.

###

cc:

Justin Berns, Mayor
Tina Turick, City Administrator
City Council Members
Larry Heiser, Finance Director
Todd Hunt, Law Director
Whitney Crook, Clerk of Council

**CONTRACT WITH MAIDSTONE CREATIONS, INC., DBA THE BEACHWOOD BUZZ,
TO PERFORM SPECIAL WRITING AND PRINTING SERVICES IN CONNECTION
WITH THE PUBLICATION OF THE *BEACHWOOD INSIDER* FOR 2026**

This Contract is entered into by and between MAIDSTONE CREATIONS, INC., DBA the BEACHWOOD BUZZ, an Ohio Corporation, located at 23848 Glenhill Drive, Beachwood, Ohio 44122 ("Contractor") and the CITY OF BEACHWOOD, 25325 Fairmount Boulevard, Beachwood, Ohio 44122 ("City");

WITNESSETH, that in consideration of the Contractor being chosen by City Council, as the communications firm to provide the necessary professional services for the publication and distribution of the *Beachwood Insider* and other authorized communications bulletins directed by the City to its residents and businesses, the parties covenant and agree as follows:

A. Scope of Services

To perform special writing and printing services in connection with the publication of the *Beachwood Insider* for the City from January 1, 2026, through December 31, 2026, Contractor shall provide the following services ("Services"):

- 1.) Contractor shall provide the writing and printing services, up to seven (7) color pages monthly of the *Beachwood Insider* information, in connection with the production and publication for a period of one year, ending December 31, 2026.
- 2.) Editorial and layout support for City content.
- 3.) Coordination with the City's Communications team and departmental representatives.
- 4.) Ongoing collaboration to ensure profession presentation and timely publication.
- 5.) All work will be performed in a good and workmanlike manner and on a timely basis consistent with the City's schedule.

B. Compensation

- 1.) For services described in Section A hereof during calendar year 2026, the City shall compensate the Contractor based upon a monthly payment in the amount of Seven-Thousand Seven Hundred Fifty Dollars and No Cents (\$7,750.00) at the beginning of each month.

C. General Provisions

1.) The Contractor is an independent contractor who shall provide all equipment materials and labor necessary to perform the work. The Contractor shall be responsible for arranging for workers' compensation coverage for its employees, and shall deliver to the City a copy of a certificate showing compliance with such laws. The Contractor further agrees to file an income tax return with R.I.T.A. in accordance with municipal tax laws.

2.) The City shall be entitled to cancel this Contract upon giving five (5) days written notice to the Contractor for failure of the Contractor to comply with any of the provisions of this contract or to furnish satisfactory work in connection with the required services. Either party may terminate this agreement, for any reason, upon thirty (30) days written notice to the other party. The City shall be entitled to terminate this Contract immediately upon a determination by Council or the Finance Director of the City that any act or omission arising from the work jeopardizes the safety or health of any person. The Contractor will perform all work in accordance with all Federal, State and local laws and regulations governing such services. The Contractor shall work during times approved and specified by the City.

3.) Contractor will provide the work without any sub-contractors and will provide proper supervision and supervisory personnel in connection with all of the work.

4.) Contractor agrees to fully defend, indemnify and hold the City harmless from any and all claims, demands or causes of action for personal injury, property damage or otherwise arising from the work and services provided, and whether involving employee claims or third-party claims.

5.) Ohio law prohibits any state agency or political subdivision from awarding a contract, in excess of twenty-five thousand dollars (\$25,000.00), for goods, services, or construction to any person against whom a finding of recovery has been issued by the Auditor of State, if that finding is unresolved. Contractor certifies that an unresolved finding for recovery has not been issued against Contractor and attached is a completed Findings For Recovery Certification.

6.) Contractor acknowledges that no modifications, including but not limited to change orders, can be made to this Contract without prior written action and prior approval by the Mayor and City Council.

7.) This Contract shall be deemed made and entered into in the State of Ohio and shall be governed by and construed in accordance with the laws of Ohio and the laws of the United States in that order. Any controversy or claim, whether based upon contract, statute, tort, fraud, misrepresentation or other legal theory, related directly or indirectly to this Contract, whether between the parties, or of either of the parties' employees, agents or affiliated businesses, will be resolved in the appropriate court in Cuyahoga County, Ohio.

8.) It shall be the responsibility of the Contractor to obtain a copy of the purchase order issued by the City for the approved amount of this Contract. Furthermore, it shall be the responsibility of the Contractor to track remaining funds available and to not invoice the City for any amounts not approved by the terms of this Contract. Any alterations to this Contract shall conform to BCO 121.09(a). Invoices that exceed the approved amount of this Contract will not be paid by the City.

9.) This Contract may be executed by electronic mail, facsimile or in counterparts, each of which shall be deemed an original and all of which shall be deemed to be one and the same instrument.

10.) This Contract represents the entire agreement between the parties and shall be binding upon both parties. This Contract cannot be assigned by the Contractor without the prior written permission of the City.

IN WITNESS WHEREOF, the parties have set their hand to this Contract on the dates next to their respective signatures.

MAIDSTONE CREATIONS, INC., DBA
BEACHWOOD BUZZ

CITY OF BEACHWOOD, OHIO

By: _____

By: _____

Justin Berns, Mayor

Its: _____

Date: _____

Date: _____

Approved as to Form:

City Law Department
R. Todd Hunt, Law Director
Nathalie E. Supler, Assistant Law Director
Matthew A. Kurz, Assistant Law Director
25325 Fairmount Boulevard
Beachwood, Ohio 44122
(216) 595-5462

CERTIFICATE OF THE DIRECTOR OF FINANCE

I hereby certify that the amount required to meet the City's obligations under this contract has been lawfully appropriated and is in the treasury or in the process of collection to the credit of an appropriate fund free from any previous encumbrance.

Larry Heiser
Director of Finance

Date: _____

FINDINGS FOR RECOVERY CERTIFICATION

I am aware that Ohio law, under certain circumstances, prohibits a political subdivision from awarding a contract for goods, services or construction to any person against whom a finding of recovery has been issued by the Auditor of State, if that finding is unresolved. I hereby certify that an unresolved finding for recovery has not been issued against MAIDSTONE CREATIONS, INC., DBA THE BEACHWOOD BUZZ.

SIGNATURE

PRINTED NAME

TITLE

DATE

A RESOLUTION AUTHORIZING THE MAYOR TO ENTER INTO A CONTRACT WITH TACTICAL PLANNING, LLC TO PROVIDE THE CITY OF BEACHWOOD WITH PROFESSIONAL PLANNING SERVICES FOR 2026; AND DECLARING THIS TO BE AN URGENT MEASURE

WHEREAS, Council has determined that the City requires the services of a professional planning consultant and has determined to enter into a contract with Tactical Planning, LLC, which has provided excellent services to the City in the past.

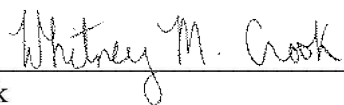
NOW, THEREFORE, BE IT RESOLVED by the Council of the City of Beachwood, County of Cuyahoga, and State of Ohio, that:

Section 1: The Mayor is hereby authorized to enter into a contract with Tactical Planning, LLC for a term from January 1, 2026, through December 31, 2026, and the compensation therefor shall be in accordance with the contract to provide Professional Planning Services, a copy of which is attached hereto and incorporated herein by reference as Exhibit "A".

Section 2: It is found and determined that all formal actions and deliberations of Council and its committees relating to the passage of this legislation that resulted in formal action were in meetings open to the public where required by Chapter 105 of the Codified Ordinances of the City.

Section 3: This Resolution is declared to be an urgent measure necessary for the public peace, health, safety, or the efficient operation of the City; and the further reason that it is necessary to enter into this contract at the earliest time in order that the above services will be available for pending projects; wherefore, this Resolution shall be in full force and effect immediately upon its passage and approval by the Mayor.

Attest: I hereby certify this legislation was duly adopted on the 3rd day of November, 2025, and presented to the Mayor for approval or rejection in accordance with Article III, Section 8 of the Charter on the 4th day of November, 2025.


Clerk

Approval: I have approved this legislation this 4th day of November, 2025 and filed it with the Clerk.


Mayor

CITY OF BEACHWOOD

INTER-OFFICE MEMORANDUM

TO: Alec Isaacson, Council President
Danielle Shoykhet, Council Vice President

FROM: Tina Turick, City Administrator 

DATE: October 15, 2025

SUBJECT: Tactical Planning – George Smerigan Contract Proposal

Dear Members of Council,

I am writing to transmit and support the Mayor's recommendation to enter into a one-year contract with George Smerigan to continue serving as the City's professional planner.

George has served this community with distinction for more than two decades. His professional judgment, depth of experience, and long-standing familiarity with our City's planning goals make him an invaluable asset to our administration and the public we serve. As you know, there are few professionals with his level of expertise and institutional knowledge. Under the terms of the proposed agreement, George will continue to provide the City with essential planning and consulting services, including:

1. Attending regular and special meetings of the City's Planning and Zoning Commission;
2. Providing plan reviews and staff reports for agenda items;
3. Attending meetings of the City's Architectural Review Board;
4. Attending Council and/or Council Committee meetings as requested by the Mayor;
5. Participating in internal staff meetings to review and discuss pending items;
6. Meeting with applicants, developers, builders, design professionals, residents, and business owners regarding development projects, zoning issues, and related matters.

In addition to these core responsibilities, the agreement allows for the assignment of Additional Services (such as special projects, litigation support, or ordinance drafting) at the request of the Mayor, Council, or Planning & Zoning Commission.

Attached for your review and information is George's proposal for 2026. For your information, our prior agreement with Mr. Smerigan was for a three-year term at \$3,000 per month. For 2026, Mr. Smerigan is requesting a modest increase to \$3,200 per month.

Given the value of his services and the consistency and expertise he brings to our planning process, this increase is reasonable and appropriate.

I respectfully recommend Council approve the Mayor's recommendation to continue our professional relationship with George Smerigan for the coming year. Should you have any questions or require additional information, please let me know.

###

Enc.

Cc: Justin Berns, Mayor
Members of City Council
Larry Heiser, Finance Director
Todd Hunt, Law Director
Brian Roenigk, Building Commissioner
Whitney Crook, Clerk of Council
George Smerigan, City Planner

Tactical Planning, LLC

P.O. Box 3163
Cuyahoga Falls, Ohio 44223
Ph: 440-725-1886
geosmerigan@gmail.com

TO: Justin Berns, Mayor

FROM: George Smerigan, Managing Member

DATE: November 27, 2024

RE: **Professional Planning Services Proposal
Annual Contract as City Planner**



I propose to provide professional planning services to the City of Beachwood as City Planner for calendar year 2026. I propose to provide the same scope of services as described in the current contractual agreement between the City of Beachwood and Tactical Planning, LLC. I agree to provide those services during 2026 for a monthly retainer of three thousand two hundred dollars (\$3,200.00) with the same payment arrangements as the current contract.

CONTRACT WITH TACTICAL PLANNING, LLC. TO PROVIDE PROFESSIONAL PLANNING SERVICES FOR THE CITY OF BEACHWOOD FOR 2026

This Contract is entered into by and between TACTICAL PLANNING, LLC., whose address is P.O. Box 3163, Cuyahoga Falls, Ohio 44223, ("Planner" or "Contractor") and the CITY OF BEACHWOOD, OHIO 25325 Fairmount Boulevard, Beachwood, Ohio 44122 ("City");

WITNESSETH, that in consideration of the Contractor being selected by City Council as the City's Professional Planning Consultant to render various services for the City for the year 2026 and for the money considerations provided herein, the parties covenant and agree as follows:

A. Scope of Services

As a professional planner and consultant for the City from January 1, 2026 through December 31, 2026, Contractor shall provide the following services ("Services"):

- 1) Attend regular and special meetings of the City's Planning and Zoning Commission;
- 2) Provide plan reviews and staff reports on Planning and Zoning Commission agenda items;
- 3) Attend regular and special meetings of the City's Architectural Review Board;
- 4) Attend such meetings of Council and/or Council Committees as are requested by the Mayor;
- 5) Attend internal meetings to review and discuss pending items; and
- 6) Meet with applicants, developers, builders, design professionals, residents, and business owners as necessary to review and discuss development projects, zoning issues, and related matters.

It is further understood that Services will also include any other related routine services, but not additional, special, or extraordinary services such as special projects, special requests, litigation services, and drafting of major ordinances or plan updates ("Additional Services"). The Contractor may be assigned such additional planning work by the Mayor, Council, or the Planning & Zoning Commission. The Contractor shall not begin any such work until it has submitted a letter to the Mayor, with a copy to the President of any legislative body assigning such work, clearly defining the scope of the planning work accepted by the Contractor that will be the subject of later billing, and a purchase order is issued by the City for such work. It is intended that the fees for such additional services will be billed separately as Additional Services as provided herein.

B. Compensation

- 1) For services described in Section A hereof during calendar year 2026, the City shall compensate the Contractor based upon a lump sum retainer fee on an annualized basis of Thirty-Eight Thousand Four Hundred Dollars and No Cents (\$38,400.00) per year. Payments shall be made monthly in the amount of Three-Thousand Two Hundred Dollars and No Cents (\$3,200.00) at the beginning of each month.

- 2) Payments for Additional Services as defined in Section A shall be provided on an hourly rate basis at the rate of One Hundred Twenty Dollars and No Cents (\$120.00) per hour and/or at the City's option upon a negotiated and mutually agreeable fixed fee amount.
- 3) Any reimbursable expenses incurred shall be in addition to regular compensation. Reimbursable expenses shall not be accrued without prior written authorization by the City and shall be paid monthly based upon reasonable documentation.
- 4) There shall be no charge for out-of-town travel expenses unless such travel is approved by the Mayor in advance. The Contractor shall, on a monthly basis, provide the Mayor and Finance Director with a written accounting of all time spent by any representative of the Contractor. Such accounting shall include an itemization of time spent on City matters, a description of the work performed, and an identification of the person performing the work.

C. City Responsibilities

The City shall provide the Contractor, at no cost, suitable workspace for office hours and meetings while at City Hall.

D. General Provisions

- 1) The Contractor shall accept no other work within the City from private employers. The Contractor shall avoid all conflicts of interest.
- 2) All original plans, drawings, specifications, surveys, reports and other miscellaneous drawings shall be delivered to the City immediately upon completion.
- 3) This Contract shall be effective for the period of January 1, 2026, through December 31, 2026, unless canceled in accordance with Section D (6).
- 4) The City reserves the right to audit all books, time records, invoices, and other documents of the Contractor that relate to any invoices billed to the City of Beachwood, for a period of two (2) years after any such invoice is submitted. The Contractor shall maintain adequate documentation for at least two (2) years to enable the City to conduct such audit.
- 5) The Contractor is an independent contractor who shall provide all equipment materials and labor necessary to perform the work. The Contractor shall be responsible for arranging for workers' compensation coverage for its employees and shall deliver to the City a copy of a certificate showing compliance with such laws. The Contractor further agrees to file an income tax return with R.I.T.A. in accordance with municipal taxlaw.

6) The City shall be entitled to cancel this Contract upon giving five (5) days written notice to the Contractor for failure of the Contractor to comply with any of the provisions of this contract or to furnish satisfactory work in connection with the required services. Either party may terminate this agreement, for any reason, upon thirty (30) days written notice to the other party. The Contractor will perform all work in accordance with all Federal, State and local laws and regulations governing such services, including but not limited to equal employment opportunity laws and prevailing wage rates, where applicable. Contractor shall certify compliance with all applicable laws.

7) Contractor shall provide the work without any sub-contractors and shall provide proper supervision and supervisory personnel in connection with all of the work.

8) The Contractor shall furnish the City with evidence of (a) general liability insurance and (b) errors and omissions or professional liability insurance from a company licensed by the State of Ohio, both of which shall be in the amount of Two Hundred Fifty Thousand (\$250,000.00) for any accidental occurrence or error or omission arising out of any act or omission by the Contractor which causes bodily harm, property damage, or any other damages, and shall cause the City to be named as an additional insured on the general liability policies. The Contractor agrees to fully defend, indemnify and hold the City harmless from any and all claims, demands or causes of action for personal injury, property damage or otherwise arising from the work and services provided, and whether involving employee claims or third-party claims.

9) Findings for Recovery Certification: Ohio law prohibits any state agency or political subdivision from awarding a contract, in excess of twenty-five thousand dollars (\$25,000.00), for goods, services, or construction to any person against whom a finding of recovery has been issued by the Auditor of State, if that finding is unresolved. Contractor certifies that an unresolved finding for recovery has not been issued against Contractor and attached is a completed Findings For Recovery Certification.

10) This Contract shall be deemed made and entered into in the State of Ohio and shall be governed by and construed in accordance with the laws of Ohio and the laws of the United States in that order. Any controversy or claim, whether based upon Contract, statute, tort, fraud, misrepresentation or other legal theory, related directly or indirectly to this Contract, whether between the parties, or of either of the parties' employees, agents or affiliated businesses, will be resolved in the appropriate court in Cuyahoga County, Ohio.

11) Contractor acknowledges that no modifications can be made to this Contract without prior written consent and prior approval by the City.

12) Contractor agrees and acknowledges that records created by, received by, or maintained by Contractor during the term of this Agreement and in the performance of the required services may be a public record and agrees to maintain such records in a manner that is consistent with the City's public records policy and records retention policy. All responses to public records requests shall be processed by the City's Law Department.

13) This Contract represents the entire agreement between the parties and shall be binding upon both parties. This Contract cannot be assigned by the Contractor without the prior written permission of the City.

14) It shall be the responsibility of the Contractor to obtain a copy of the purchase order issued by the City for the approved amount of the Services or Additional Services being performed. Furthermore, it shall be the responsibility of the Contractor to track remaining funds available and not to invoice the City for any amounts not approved by the terms of the issued purchase order and the terms of this Contract. Any alteration to this Agreement shall conform to BCO 121.09(a)(2). Invoices that exceed the approved amount of an issued purchase order or the terms of this Agreement will not be paid by the City.

15) This Contract may be executed by electronic mail, facsimile or in counterparts, each of which shall be deemed an original and all of which shall be deemed to be one and the same instrument.

16) Both the City and the Contractor may terminate this Contractor by giving a thirty (30) day written notice to the other party.

TACTICAL PLANNING, LLC.

CITY OF BEACHWOOD

By: _____

By: _____

Its: _____

Justin Berns, Mayor

Date: _____

Date: _____

Approved as to Form:

City Law Department
R. Todd Hunt, Law Director
Nathalie E. Supler, Assistant Law Director
Matthew A. Kurz, Assistant Law Director
25325 Fairmount Boulevard
Beachwood, Ohio 44122
(216) 595-5462

CERTIFICATE OF THE DIRECTOR OF FINANCE

I hereby certify that the amount required to meet the City's obligations under this Contract has been lawfully appropriated and is in the treasury or in the process of collection to the credit of an appropriate fund free from any previous encumbrance.

Larry Heiser
Director of Finance

Date: _____

FINDINGS FOR RECOVERY CERTIFICATION

I am aware that Ohio law, under certain circumstances, prohibits a political subdivision from awarding a contract for goods, services or construction to any person against whom a finding of recovery has been issued by the Auditor of State, if that finding is unresolved. I hereby certify that an unresolved finding for recovery has not been issued against TACTICAL PLANNING, LLC.

SIGNATURE

PRINTED NAME

TITLE

DATE

A RESOLUTION AUTHORIZING THE MAYOR TO PURCHASE SIX (6) VEHICLES FOR THE CITY OF BEACHWOOD FROM LIBERTY FORD, APPROVING THE TRADE-IN OF EXISTING VEHICLES WAIVING COMPETITIVE BIDDING; AND DECLARING THIS TO BE AN URGENT MEASURE

WHEREAS, the City Administration has determined that certain City vehicles require replacement to continue providing efficient and effective services;

WHEREAS, six vehicles are proposed for purchase, including four (4) 2025 Ford Maverick Hybrids, one (1) 2025 Ford Escape Hybrid, and one (1) 2025 Ford Explorer;

WHEREAS, the City intends to trade in the following vehicles, with the corresponding trade-in values:

Vehicle	Department	Mileage	Trade-In Value
2009 Ford Ranger (VIN: 1FTYR15E89PA33206)	Public Works	43,489	\$6,000
2017 Ford CMAX (VIN: 1FADP5AU7HL113066)	Community Services	78,278	\$6,000
2021 Ford Interceptor (VIN: 1FM5K8AB5MGB53562)	Public Works	91,693	\$8,000
2021 Ford Escape Hybrid (VIN: 1FMCU9BZ1MUA37621)	Public Works	33,665	\$15,500
2021 Ford Escape Hybrid (VIN: 1FMCU9BZ1MUA37778)	Public Works	27,763	\$15,500
2022 Ford Explorer ST (VIN: 1FM5K8GC9NGC06331)	Mayor	38,400	\$32,500

WHEREAS, the Superintendent of Vehicle Maintenance solicited pricing from three dealerships—Liberty Ford, Ganley Ford, and Montrose Ford—and the lowest total cost was submitted by Liberty Ford;

WHEREAS, due to the limited availability of vehicles and the City's ability to obtain informal competitive pricing from three sources, it is in the best interest of the City to waive formal competitive bidding; and

WHEREAS, the total cost of the purchase, including trade-in allowances, shall not exceed One Hundred Twenty-Eight Thousand One Hundred Sixty-Five Dollars and No Cents (\$128,165.00), to be paid from the Capital Projects Fund;

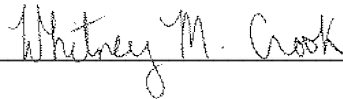
NOW, THEREFORE, BE IT RESOLVED by the Council of the City of Beachwood, County of Cuyahoga, and State of Ohio, that:

Section 1: The Mayor is hereby authorized to accept the quotation for the purchase of and is authorized to purchase four (4) 2025 Ford Maverick Hybrids, one (1) 2025 Ford Escape Hybrid, and one (1) 2025 Ford Explorer from Liberty Ford at a total cost not to exceed One Hundred Twenty-Eight Thousand One Hundred Sixty-Five Dollars and No Cents (\$128,165.00), including the trade-in allowances set forth in the recitals of this Resolution and as further outlined on the Quotation set forth in Exhibit "A", a copy of which is attached hereto and incorporated herein, and to waive competitive bidding.

Section 2: It is found and determined that all formal actions and deliberations of Council and its committees relating to the passage of this legislation that resulted in formal action were in meetings open to the public where required by Chapter 105 of the Codified Ordinances of the City of Beachwood.

Section 3: This Resolution is declared to be an urgent measure necessary for the public peace, health, safety, or the efficient operation of the City; and for the further reason that it is necessary to purchase six replacement vehicles at the earliest possible time to update aging and inefficient vehicles, maintain reliable service, and take advantage of available new vehicle inventory and trade-in opportunities; wherefore, this Resolution shall be in full force and effect immediately upon its passage and approval by the Mayor.

Attest: I hereby certify this legislation was duly adopted on the 3rd day of November, 2025, and presented to the Mayor for approval or rejection in accordance with Article III, Section 8 of the Charter on the 4th day of November, 2025.


Clerk

Approval: I have approved this legislation this 4th day of November, 2025 and filed it with the Clerk.


Mayor

**CITY OF BEACHWOOD
FINANCE DEPARTMENT
INTER-OFFICE COMMUNICATION**

TO: Mayor Justin Berns; Director Chris Arrietta, Finance Chair Jillian Delong
FROM: Larry Heiser, Finance Director *LH*
DATE: October 28, 2025
SUBJECT: Vehicles

All-

There are several vehicles that the Administration wants to update. Six vehicles are going to be traded in three newer and three older. The City has had positive results with the Hybrid Escapes, although it is a vehicle that Ford is discontinuing to produce so it was difficult to find the Escape Hybrid. Due to the excellent mileage of the Hybrid Escapes, it was decided to purchase four Ford Maverick Hybrids (small truck) and continue to take advantage of better gas mileage. The following vehicles are assigned to the corresponding department.

<u>Vehicle</u>	<u>Milage</u>	<u>Trade-in value</u>
2009 Ford Ranger: Public Works	43,489	\$6,000
2017 Ford CMAX: Community Services	78,278	6,000
2021 Ford Interceptor: Public Works	91,693	8,000
2021 Ford Escape Hybrid: Public Works vin 621	33,665	15,500
2021 Ford Escape Hybrid: Public Works vin 778	27,763	15,500
2022 Ford Explorer ST: Mayor	38,400	32,500

As the vehicles come in, the new Ford Escape Hybrid will be going to Cathy in Economic Development, and her Ford Escape Hybrid will be going to Community Services for transporting residents. Mayor's vehicle is getting replaced/updated. The Maverick Hybrids will be headed to the Service Department for use by Superintendents, Public Works Director, and other Public Works uses.

Superintendent of Vehicle Maintenance Mark Decress solicited pricing from three dealerships: Liberty Ford, Ganley Ford and Montrose Ford, including representatives coming out to price the vehicles selected for trade ins. Liberty came in at a total cost of \$211,665 Ganley \$213,669 and Montrose \$216,033.26. I am recommending that the City of Beachwood purchase the six vehicles from Liberty Ford at an amount not to exceed \$128,165.

This expenditure will come from the Capital Projects Fund.

With your approval, I would like to place it on the next available agenda for Council approval.

Please call or email if you have any questions.

	Liberty	Trade in	total cost	Trade in vehicle	Ganley	Trade in	total cost	
Mavrick	25,935.00	6,000.00	31,935.00	2009 Ford Ranger	25,302.00	6,000.00	31,302.00	1
Mavrick	25,935.00	6,000.00	31,935.00	2017 Ford CMAX	25,302.00	6,000.00	31,302.00	
Mavrick	23,935.00	8,000.00	31,935.00	2021 Ford Interceptor	21,802.00	9,500.00	31,302.00	
Mavrick	16,400.00	15,500.00	31,900.00	2021 Ford Escape Hybrid	15,702.00	15,600.00	31,302.00	
Escape Hybrid	15,000.00	15,500.00	30,500.00	2021 Ford Escape Hybrid	15,858.00	16,200.00	32,058.00	
Ford Explorer ST	20,960.00	32,500.00	53,460.00	2022 Ford Explorer ST	24,903.00	31,500.00	56,403.00	
			211,665.00				213,669.00	
	128,165.00	83,500.00	211,665.00		128,869.00	84,800.00	213,669.00	check
	Montrose Ford	Trade in	total cost	Trade in vehicle				
Mavrick	30,500.00	500.00	31,000.00	2009 Ford Ranger				
Mavrick	31,000.00		31,000.00	2017 Ford CMAX				
Mavrick	26,500.00	4,500.00	31,000.00	2021 Ford Interceptor				
Mavrick	20,000.00	11,000.00	31,000.00	2021 Ford Escape Hybrid				
Escape Hybrid	24,908.26	10,000.00	34,908.26	2021 Ford Escape Hybrid				
Ford Explorer ST	24,125.00	33,000.00	57,125.00	2022 Ford Explorer ST				
			216,033.26					
	157,033.26	59,000.00	216,033.26					

1- from email from Ganley to Mark October 6

LAH 10 24 25 The template layout adds the trade-in value for GAAP purposes.