

Beachwood City Council Meeting Agenda
Monday, December 23, 2019, 7:00 PM
at Beachwood City Hall, Council Chambers,
25325 Fairmount Boulevard, Beachwood, Ohio 44122

-Pledge of Allegiance to the Flag of the United States of America-

Agenda Items

1. Roll Call
2. Reports
 - a. Mayor
 - b. Council Member (non-agenda items)
 - c. Department Directors
3. Citizen's Remarks (City Council limits Citizen's Remarks to five (5) minutes each)
4. Approval of Minutes
 - Approval of the Minutes of the Special Council Meeting held on October 30, 2019**
 - Approval of the Minutes of the Regular Council Meeting held on December 2, 2019**
 - Approval of the Minutes of the Planning and Zoning Committee Meeting held on February 25, 2019**
 - Approval of the Minutes of the Planning and Zoning Committee Meeting held on August 5, 2019**
 - Approval of the Minutes of the Planning and Zoning Committee Meeting held on August 26, 2019**
 - Approval of the Minutes of the Planning and Zoning Committee Meeting held on September 9, 2019**
 - Approval of the Minutes of the Committee of the Whole Meeting held on March 18, 2019**
 - Approval of the Minutes of the Committee of the Whole Meeting held on June 3, 2019**
 - Approval of the Minutes of the Safety and Public Health Committee Meeting held on April 1, 2019**
 - Approval of the Minutes of the Safety and Public Health Committee Meeting held on May 6, 2019**
 - Approval of the Minutes of the Building and Grounds Committee Meeting held on April 22, 2019**
 - Approval of the Minutes of the Building and Grounds Committee Meeting held on August 5, 2019**
 - Approval of the Minutes of the Economic Development Committee Meeting held on April 15, 2019**
 - Approval of the Minutes of the Legal and Personnel Committee Meeting held on July 1, 2019**
5. Committee of the Whole An Ordinance confirming the Appointment of Alwyn Chao as a Member of
Ordinance No. 2019-157 the Storm Water Commission for the City of Beachwood, Ohio; and declaring
this to be an urgent measure
6. Finance & Insurance Committee An Ordinance authorizing and directing the payment of Certain Claims (Bills)
Ordinance No. 2019-156 for Professional and Other Services; and declaring this to be an urgent
measure
7. Finance & Insurance Committee An Ordinance Amending Appropriations for Current Expenditures and Other
Ordinance No. 2019-158 Expenses of the City of Beachwood, State of Ohio, for the Fiscal Year 2019,
January 1, 2019 to December 31, 2019, inclusive; and declaring this to be an
urgent measure
8. Finance & Insurance Committee An Ordinance making Temporary Appropriations for Current Expenditures
Ordinance No. 2019-159 and Other Expenses of the City of Beachwood, State of Ohio, for the Fiscal
Year 2020, January 1, 2020 to December 31, 2020, inclusive; and declaring
this to be an urgent measure

9. Safety & Public Health Committee
 Ordinance No. 2019-160 An Ordinance authorizing the Mayor to Purchase and Install Security Cameras from Premise Solutions, LLC for City of Beachwood Owned Buildings and Facilities, Waiving Competitive Bidding; and declaring this to be an urgent measure
10. Finance & Insurance Committee
 Ordinance No. 2019-161 An Ordinance authorizing the Mayor to enter into a Contract with Light-Smart, LLC, NEXGEN Integration, LLC and South Shore Cable Construction, Inc. for boring work, the installation of light poles, and the installation of cameras for the City Park Camera Project; and declaring this to be an urgent measure
11. Finance & Insurance Committee
 Ordinance No. 2019-162 An Ordinance authorizing the Mayor to purchase Security Camera Storage from Advanced Computer & Network Corporation (AC&NC); and declaring this to be an urgent measure
12. Economic Development Committee
 Ordinance No. 2019-163 An Ordinance authorizing the Mayor to purchase Advertisements for the City of Beachwood, Ohio from Crain's Cleveland Business for 2020; and declaring this to be an urgent measure
13. Planning & Zoning Committee
 Ordinance No. 2019-164 An Ordinance accepting the Planning and Zoning Commission's recommendation of a Conditional Use Permit for an Automotive Technician Training Center for Collision Repair Work to be located at 23500 Mercantile Road, Beachwood, Ohio; and declaring this to be an urgent measure
14. Public Works Committee
 Ordinance No. 2019-165 An Ordinance authorizing the Mayor to enter into a Contract with SIEMENS Industry, Inc., for a Software Upgrade for City Hall and the Community Center Heating, Ventilation, and Air Conditioning, and all the Components of the Police Department; further waiving competitive bidding, and declaring this to be an urgent measure
15. Public Works Committee
 Ordinance No. 2019-166 An Ordinance authorizing the Mayor to renew a Contract with Siemens Industry, Inc., for a Comprehensive H.V.A.C. Technical Support Program for Maintenance and Repair Services for City Hall and the Community Center Heating, Ventilation and Air Conditioning and all the Components of the Police Department; further waiving competitive bidding; and declaring this to be an urgent measure
16. Public Works Committee
 Ordinance No. 2019-167 An Ordinance authorizing the Mayor to purchase Genuine O.E. M. (Original Equipment Manufactured) Ford Car and Light Truck Parts for Repair of City Vehicles from Ganley Ford West through December 31, 2021; and declaring this to be an urgent measure
17. Public Works Committee
 Ordinance No. 2019-168 An Ordinance accepting a Certain Bid from The Greenleaf Group, Inc. for the 2020 Tree Planting Program; and declaring this to be an urgent measure

Any other matters coming before City Council

Adjournment

The meeting was called to order at 6:06 P.M. by Council President Brian Linick.

- Mr. Linick introduced Ken Fisher. Mr. Fisher is serving as Special Counsel for tonight's meeting. Mr. Linick stated that tonight's meeting is a Council Meeting. It is not a hearing or trial. Mr. Linick asked for respect for all parties involved and shared background information explaining how this issue was brought to the attention of City Council. Mr. Linick introduced Carole Rendon.

Mayor Horwitz made comments after the presentation by Ms. Rendon.

2. Presentation by the Law Firm of Baker & Hostetler LLP summarizing the investigation relative to the conduct in office of an elected public official.

Ms. Rendon introduced herself as the Investigator hired to look into allegations of misconduct. Carole introduced Carrie Valdez. Ms. Valdez assisted Ms. Rendon with her investigation. Ms. Valdez spoke about the process of her investigation and her findings. Ms. Rendon read her report in full for the record.

At this time there was an opportunity for Public Comments.

Carol Stein
25906 Hendon Road

Ms. Stein spoke in support of Mayor Horwitz.

Howard Klein
3 Hanover Lane

Mr. Klein spoke in support of Mayor Horwitz.

Terry Kraus
25435 Halburton Road

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Public Comments (continued)

David Ostro
2797 Shakercrest Boulevard

Mr. Ostro spoke in support of Mayor Horwitz.

Paula Rollins
2401 Burnwood Road

Ms. Rollins spoke in support of Mayor Horwitz.

Allen Berger
25373 Bridgeton Drive

Mr. Berger spoke in support of Mayor Horwitz.

Andrew Hoffman
24200 Woodside Lane

Mr. Hoffman spoke in support of Mayor Horwitz.

Sue Cutler
24625 Hilltop Drive

Ms. Cutler spoke in support of Mayor Horwitz.

Sylvia Aarons
37276 Wexford Drive, Solon, Ohio

Ms. Aarons spoke in support of Mayor Horwitz.

James Marcus
23501 East Silsby Road

Mr. Marcus spoke in support of Mayor Horwitz.

Benjamin Miskovic
2507 Fairwood Court.

Mr. Miskovic spoke in support of Mayor Horwitz.

Mark Becker
23811 East Baintree Road

Mr. Becker spoke in support of Mayor Horwitz.

Larry Heiser
11310 Pine Acres Lane, Chesterland, Ohio

Mr. Heiser spoke in support of Mayor Horwitz.

Public Comments (continued)

Rabbi Joshua Skoff
24900 Duffield Road

Rabbi Skoff spoke in support of Mayor Horwitz

Beth Rosenblum
21514 Halburton Road

Ms. Rosenblum spoke in support of Mayor Horwitz.

4. **Consideration by City Council relative to the discipline of an elected official for conduct related to the performance of the official's duties or to consider that person's removal from office. (ORC 121.22 (G) (1)).**

Mr. Linick opened the discussion to City Council at this time.

Mr. Isaacson made a Motion and the Motion was seconded by Mr. Berns

1. A Motion to acknowledge the Mayor's actions as we've heard tonight do not rise to the level of removal from office, that we accept the Mayor's apologies and proposed actions to remedy the issues he has caused, that we require the Mayor to show that he has followed through with his remedies, and that we consider this matter closed.

Moved by A. Isaacson, seconded by J. Berns, that the Motion be adopted.

ROLL CALL	Yes:	J. Berns, A. Isaacson, B. B. Janovitz, B. Linick, J. Pasch, E. Synenberg, J. Taylor
	No:	None.
	Abstain:	None.
	Not Voting:	None.
		MOTION ADOPTED

ADJOURNMENT

Moved by A. Isaacson, seconded by J. Taylor, to adjourn the Special Council Meeting at 8:21 P.M. to the next regularly scheduled Council Meeting.

ROLL CALL	Yes:	J. Berns, A. Isaacson, B. B. Janovitz, B. Linick, J. Pasch, E. Synenberg, J. Taylor
	No:	None.
	Abstain:	None.
	Not Voting:	None.
		MOTION ADOPTED

Approved:

Clerk

Mayor

Pursuant to Ordinance Number 2017-107 Council has determined that the official Minutes of its Body, its Committees, and those of the Planning and Zoning Commission shall consist of the Audio Recording of the meetings together with a written synopsis of all agenda items and votes.

**BEACHWOOD CITY COUNCIL MINUTES OF THE REGULAR COUNCIL MEETING
HELD AT BEACHWOOD CITY HALL, COUNCIL CHAMBERS, 25325 FAIRMOUNT
BOULEVARD, ON MONDAY, NOVEMBER 18, 2019 AT 7:00 P.M.**

The meeting was called to order at 7:06 P.M. by Council President Brian Linick.

ROLL CALL:	Present:	J. Berns, B. B. Janovitz, B. Linick, J. Pasch, E. Synenberg, J. Taylor
	Absent:	A. Isaacson
	Also Present:	C. Arrietta, D. Calta, K. Carmen, G. Haba, L. Heiser, S. Holtzman, T. Turick

MAYOR'S REPORTS

Mayor Horwitz honored Beachwood Middle School student Faisal Alazawi.

Chief Haba made comments and Chief Holtzman read the award for Mr. Alazawi.

COUNCIL MEMBERS (NON-AGENDA ITEMS)

None.

DEPARTMENT DIRECTOR REPORTS

Ms. Carmen stated that the Winter Recreation guide would be hitting mailboxes soon.

Ms. Haba spoke about the November fundraising campaign that the Police Department and other City Departments participated in this year.

CITIZEN'S REMARKS

None.

APPROVAL OF MINUTES

Approval of the Minutes of the Regular Council Meeting held on November 18, 2019.

Moved by B. Linick, seconded by J. Pasch, that the Minutes of the Regular Council Meeting held on November 18, 2019 be approved.

ROLL CALL	Yes:	J. Berns, B. B. Janovitz, B. Linick, J. Pasch, E. Synenberg,
	No:	None.
	Abstain:	None.
	Not Voting:	None.
		MOTION ADOPTED

COMMITTEE OF THE WHOLE

1. An Ordinance Confirming the Appointment of G. Gifford Dyer as Plans Examiner/City Architect for the City of Beachwood, Ohio; and declaring this to be an urgent measure

Moved by J. Taylor, seconded by J. Pasch, that Ordinance No. 2019-141 be placed on final reading.

ROLL CALL	Yes:	J. Berns, B. B. Janovitz, B. Linick, J. Pasch, E. Synenberg, J. Taylor
	No:	None.
	Abstain:	None.
	Not Voting:	None.

MOTION ADOPTED-RULES SUSPENDED

Moved by J. Taylor, seconded by J. Pasch, that Ordinance No. 2019-141 be adopted.

Yes:	J. Berns, B. B. Janovitz, B. Linick, J. Pasch, E. Synenberg, J. Taylor
No:	None.
Abstain:	None.
Not Voting:	None.

MOTION ADOPTED

2. An Ordinance Confirming the Appointment of Paul Kowalczyk as Plans Examiner/City Architect for the City of Beachwood, Ohio; and declaring this to be an urgent measure

Moved by J. Berns, seconded by B. B. Janovitz, that Ordinance No. 2019-142 be placed on final reading.

ROLL CALL	Yes:	J. Berns, B. B. Janovitz, B. Linick, J. Pasch, E. Synenberg, J. Taylor
	No:	None.
	Abstain:	None.
	Not Voting:	None.

MOTION ADOPTED-RULES SUSPENDED

Moved by J. Berns, seconded by B. B. Janovitz, that Ordinance No. 2019-142 be adopted.

Yes:	J. Berns, B. B. Janovitz, B. Linick, J. Pasch, E. Synenberg, J. Taylor
No:	None.
Abstain:	None.
Not Voting:	None.

MOTION ADOPTED

COMMITTEE OF THE WHOLE (CONTINUED)

3. An Ordinance confirming the Appointment of Michael H. Wildermuth as Plans Examiner/City Architect for the City of Beachwood, Ohio; and declaring this to be an urgent measure

Moved by J. Pasch, seconded by E. Synenberg, that Ordinance No. 2019-143 be placed on final reading.

ROLL CALL	Yes:	J. Berns, B. B. Janovitz, B. Linick, J. Pasch, E. Synenberg, J. Taylor
	No:	None.
	Abstain:	None.
	Not Voting:	None.

MOTION ADOPTED-RULES SUSPENDED

Moved by J. Pasch, seconded by E. Synenberg, that Ordinance No. 2019-143 be adopted.

Yes:	J. Berns, B. B. Janovitz, B. Linick, J. Pasch, E. Synenberg, J. Taylor
No:	None.
Abstain:	None.
Not Voting:	None.

MOTION ADOPTED

4. An Ordinance confirming the appointment of Ronald Kluchin as an Alternate Member of the Architectural Review Board for the City of Beachwood, Ohio; and declaring this to be an urgent measure

Moved by B. B. Janovitz, seconded by J. Berns, that Ordinance No. 2019-144 be placed on final reading.

ROLL CALL	Yes:	J. Berns, B. B. Janovitz, B. Linick, J. Pasch, E. Synenberg, J. Taylor
	No:	None.
	Abstain:	None.
	Not Voting:	None.

MOTION ADOPTED-RULES SUSPENDED

Moved by B. B. Janovitz, seconded by J. Berns, that Ordinance No. 2019-144 be adopted.

Yes:	J. Berns, B. B. Janovitz, B. Linick, J. Pasch, E. Synenberg, J. Taylor
No:	None.
Abstain:	None.
Not Voting:	None.

MOTION ADOPTED

COMMITTEE OF THE WHOLE (CONTINUED)

5. An Ordinance confirming the appointment of Paul Kowalczyk as an Alternate Member of the Architectural Review Board for the City of Beachwood, Ohio; and declaring this to be an urgent measure

Moved by E. Synenberg, seconded by B. B. Janovitz, that Ordinance No. 2019-145 be placed on final reading.

ROLL CALL	Yes:	J. Berns, B. B. Janovitz, B. Linick, J. Pasch, E. Synenberg, J. Taylor
	No:	None.
	Abstain:	None.
	Not Voting:	None.

MOTION ADOPTED-RULES SUSPENDED

Moved by E. Synenberg, seconded by B. B. Janovitz, that Ordinance No. 2019-145 be adopted.

Yes:	J. Berns, B. B. Janovitz, B. Linick, J. Pasch, E. Synenberg, J. Taylor
No:	None.
Abstain:	None.
Not Voting:	None.

MOTION ADOPTED

Oath of Office Administered by Martin S. Horwitz to Ronald Kluchin**FINANCE AND INSURANCE COMMITTEE**

1. An Ordinance authorizing and directing the payment of certain claims (Bills) for professional and other services; and declaring this to be an urgent measure

Moved by J. Taylor, seconded by E. Synenberg, that Ordinance No. 2019-140 be placed on final reading.

ROLL CALL	Yes:	J. Berns, B. B. Janovitz, B. Linick, J. Pasch, E. Synenberg, J. Taylor
	No:	None.
	Abstain:	None.
	Not Voting:	None.

MOTION ADOPTED-RULES SUSPENDED

Moved by J. Taylor, seconded by E. Synenberg, that Ordinance No. 2019-140 be adopted.

Yes:	J. Berns, B. B. Janovitz, B. Linick, J. Pasch, E. Synenberg, J. Taylor
No:	None.
Abstain:	None.
Not Voting:	None.

MOTION ADOPTED

FINANCE AND INSURANCE COMMITTEE (CONTINUED)

2. An Ordinance authorizing the Mayor to enter into a VEEAM Service Agreement with iland Internet Solutions Corporation for Secure Cloud Backup for the City of Beachwood, Ohio; and declaring this to be an urgent measure

Moved by J. Berns, seconded by J. Taylor, that Ordinance No. 2019-146 be placed on final reading.

ROLL CALL	Yes:	J. Berns, B. B. Janovitz, B. Linick, J. Pasch, E. Synenberg, J. Taylor
	No:	None.
	Abstain:	None.
	Not Voting:	None.

MOTION ADOPTED-RULES SUSPENDED

Moved by J. Berns, seconded by J. Taylor, that Ordinance No. 2019-146 be adopted.

Yes:	J. Berns, B. B. Janovitz, B. Linick, J. Pasch, E. Synenberg, J. Taylor
No:	None.
Abstain:	None.
Not Voting:	None.

MOTION ADOPTED

LEGAL AND PERSONNEL COMMITTEE

1. An Ordinance Repealing and Replacing Chapter 622 "Clean Indoor Air" of the Codified Ordinances of the City of Beachwood, Ohio; and declaring this to be an urgent measure

Moved by J. Pasch, seconded by B. B. Janovitz, that Ordinance No. 2019-147 be placed on final reading.

ROLL CALL	Yes:	J. Berns, B. B. Janovitz, B. Linick, J. Pasch, E. Synenberg, J. Taylor
	No:	None.
	Abstain:	None.
	Not Voting:	None.

MOTION ADOPTED-RULES SUSPENDED

Moved by J. Pasch, seconded by B. B. Janovitz, that Ordinance No. 2019-147 be adopted.

Yes:	J. Berns, B. B. Janovitz, B. Linick, J. Pasch, E. Synenberg, J. Taylor
No:	None.
Abstain:	None.
Not Voting:	None.

MOTION ADOPTED

LEGAL AND PERSONNEL COMMITTEE (CONTINUED)

2. An Ordinance authorizing the Mayor to enter into a Contract with Tactical Planning, LLC to provide the City of Beachwood, Ohio with Professional Planning Services for 2020; and declaring this to be an urgent measure

Moved by B. B. Janovitz, seconded by J. Berns, that Ordinance No. 2019-148 be placed on final reading.

ROLL CALL	Yes:	J. Berns, B. B. Janovitz, B. Linick, J. Pasch, E. Synenberg, J. Taylor
	No:	None.
	Abstain:	None.
	Not Voting:	None.

MOTION ADOPTED-RULES SUSPENDED

Moved by A. Isaacson, seconded by J. Pasch, that Ordinance No. 2019-148 be adopted.

Yes:	J. Berns, B. B. Janovitz, B. Linick, J. Pasch, E. Synenberg, J. Taylor
No:	None.
Abstain:	None.
Not Voting:	None.

MOTION ADOPTED

3. An Ordinance authorizing the Mayor to enter into a Contract with Glaus, Pyle, Schomer, Burns and DeHaven, Inc. DBA GPD Group as Consulting Engineers for the City of Beachwood, Ohio for 2020; and declaring this to be an urgent measure

Moved by E. Synenberg, seconded by J. Berns, that Ordinance No. 2019-149 be placed on final reading.

ROLL CALL	Yes:	J. Berns, B. B. Janovitz, B. Linick, J. Pasch, E. Synenberg, J. Taylor
	No:	None.
	Abstain:	None.
	Not Voting:	None.

MOTION ADOPTED-RULES SUSPENDED

Moved by E. Synenberg, seconded by J. Berns, that Ordinance No. 2019-149 be adopted.

Yes:	J. Berns, B. B. Janovitz, B. Linick, J. Pasch, E. Synenberg, J. Taylor
No:	None.
Abstain:	None.
Not Voting:	None.

MOTION ADOPTED

LEGAL AND PERSONNEL COMMITTEE (CONTINUED)

4. An Ordinance authorizing the Mayor to enter into twelve (12) month extension to the Facilities Usage Agreement between the City of Beachwood and the Board of Education of the Beachwood City School District commencing January 1, 2020 and ending December 31, 2020; and declaring this to be an urgent measure

Moved by J. Taylor, seconded by J. Berns, that Ordinance No. 2019-150 be placed on final reading.

ROLL CALL	Yes:	J. Berns, B. B. Janovitz, B. Linick, J. Pasch, E. Synenberg, J. Taylor
	No:	None.
	Abstain:	None.
	Not Voting:	None.

MOTION ADOPTED-RULES SUSPENDED

Moved by J. Taylor, seconded by J. Berns, that Ordinance No. 2019-150 be adopted.

Yes:	J. Berns, B. B. Janovitz, B. Linick, J. Pasch, E. Synenberg, J. Taylor
No:	None.
Abstain:	None.
Not Voting:	None.

MOTION ADOPTED

RECREATION AND COMMUNITY SERVICES COMMITTEE

1. An Ordinance authorizing the Mayor to renew a Contract with Gary Sikon DBA the Duplicate Bridge Program; and declaring this to be an urgent measure

Moved by J. Berns, seconded by E. Synenberg, that Ordinance No. 2019-151 be placed on final reading.

ROLL CALL	Yes:	J. Berns, B. B. Janovitz, B. Linick, J. Pasch, E. Synenberg, J. Taylor
	No:	None.
	Abstain:	None.
	Not Voting:	None.

MOTION ADOPTED-RULES SUSPENDED

Moved by J. Berns, seconded by E. Synenberg, that Ordinance No. 2019-151 be adopted.

Yes:	J. Berns, B. B. Janovitz, B. Linick, J. Pasch, E. Synenberg, J. Taylor
No:	None.
Abstain:	None.
Not Voting:	None.

MOTION ADOPTED

RECREATION AND COMMUNITY SERVICES COMMITTEE (CONTINUED)

2. An Ordinance authorizing the Mayor to purchase three (3) replacement Water Odyssey Gravity Shooters for the Splash Pad located at the Beachwood Family Aquatic Center from DWA Recreation, Inc.; and declaring this to be an urgent measure

Moved by J. Pasch, seconded by B. B. Janovitz, that Ordinance No. 2019-152 be placed on final reading.

ROLL CALL	Yes:	J. Berns, B. B. Janovitz, B. Linick, J. Pasch, E. Synenberg, J. Taylor
	No:	None.
	Abstain:	None.
	Not Voting:	None.
MOTION ADOPTED-RULES SUSPENDED		

Moved by J. Pasch, seconded by B. B. Janovitz, that Ordinance No. 2019-152 be adopted.

Yes:	J. Berns, B. B. Janovitz, B. Linick, J. Pasch, E. Synenberg, J. Taylor
No:	None.
Abstain:	None.
Not Voting:	None.
MOTION ADOPTED	

SAFETY AND PUBLIC HEALTH COMMITTEE

1. An Ordinance authorizing the Mayor to renew a Contract with Hall Public Safety Co. for Repairs and Changeovers in City Vehicles; and declaring this to be an urgent measure

Moved by B. B. Janovitz, seconded by J. Berns, that Ordinance No. 2019-153 be placed on final reading.

ROLL CALL	Yes:	J. Berns, B. B. Janovitz, B. Linick, J. Pasch, E. Synenberg, J. Taylor
	No:	None.
	Abstain:	None.
	Not Voting:	None.
MOTION ADOPTED-RULES SUSPENDED		

Moved by B. B. Janovitz, seconded by J. Berns, that Ordinance No. 2019-153 be adopted.

Yes:	J. Berns, B. B. Janovitz, B. Linick, J. Pasch, E. Synenberg, J. Taylor
No:	None.
Abstain:	None.
Not Voting:	None.
MOTION ADOPTED	

SAFETY AND PUBLIC HEALTH COMMITTEE (CONTINUED)

2. An Ordinance authorizing the Mayor to renew an Agreement with Glaus, Pyle, Schomer, Burns and Dehaven, Inc. DBA GPD Group for Traffic Engineering Services for the City of Beachwood, Ohio; and declaring this to be an urgent measure

Moved by E. Synenberg, seconded by J. Taylor, that Ordinance No. 2019-154 be placed on final reading.

ROLL CALL	Yes:	J. Berns, B. B. Janovitz, B. Linick, J. Pasch, E. Synenberg, J. Taylor
	No:	None.
	Abstain:	None.
	Not Voting:	None.

MOTION ADOPTED-RULES SUSPENDED

Moved by E. Synenberg, seconded by J. Taylor, that Ordinance No. 2019-154 be adopted.

Yes:	J. Berns, B. B. Janovitz, B. Linick, J. Pasch, E. Synenberg, J. Taylor
No:	None.
Abstain:	None.
Not Voting:	None.

MOTION ADOPTED

3. An Ordinance authorizing the Mayor to renew a contract with Signal Service Company for Traffic Signal monitoring and regular Traffic Signal maintenance service, and declaring this to be an urgent measure

Moved by J. Taylor, seconded by J. Berns, that Ordinance No. 2019-155 be placed on final reading.

ROLL CALL	Yes:	J. Berns, B. B. Janovitz, B. Linick, J. Pasch, E. Synenberg, J. Taylor
	No:	None.
	Abstain:	None.
	Not Voting:	None.

MOTION ADOPTED-RULES SUSPENDED

Moved by J. Taylor, seconded by J. Berns, that Ordinance No. 2019-155 be adopted.

Yes:	J. Berns, B. B. Janovitz, B. Linick, J. Pasch, E. Synenberg, J. Taylor
No:	None.
Abstain:	None.
Not Voting:	None.

MOTION ADOPTED

ADJOURNMENT

Moved by J. Berns, seconded by J. Taylor, to adjourn the Regular Council Meeting at 7:31 P.M. to the next regularly scheduled Council Meeting.

ROLL CALL	Yes:	J. Berns, A. Isaacson, B. B. Janovitz, B. Linick, J. Pasch, E. Synenberg, J. Taylor
	No:	None.
	Abstain:	None.
	Not Voting:	None.
		MOTION ADOPTED

Approved:

Clerk

Mayor

Pursuant to Ordinance Number 2017-107 Council has determined that the official Minutes of its Body, its Committees, and those of the Planning and Zoning Commission shall consist of the Audio Recording of the meetings together with a written synopsis of all agenda items and votes.

**BEACHWOOD CITY COUNCIL PLANNING AND ZONING COMMITTEE MEETING
HELD AT BEACHWOOD CITY HALL, CONFERENCE ROOM A, 25325 FAIRMOUNT
BOULEVARD, ON MONDAY, FEBRUARY 25, 2019 IMMEDIATELY FOLLOWING THE
BUILDING AND GROUNDS COMMITTEE MEETING.**

The meeting was called to order at 7:00 P.M. by Chairman James Pasch.

ROLL CALL:	Present	J. Berns, B. Linick, J. Pasch
	Absent:	None
	Also Present:	Mayor M.S. Horwitz, A. Isaacson, B. B. Janovitz, E. Synenberg, J. Taylor, D. Calta, W. Griswold, T. Turick, G. Smerigan

1. Mayor's Report.

None.

2. Discussion regarding Zoning Code Updates as recommended by the Planning and Zoning Commission.

Mr. Pasch introduced this item and asked about the requirements for noticing the Public Hearing on this item. Mr. Pasch also requested a mailer be sent out advertising the Public Hearing date and time.

The Committee discussed the proposed changes. A copy is attached hereto for the official record.

Mr. Pasch stated that the changes would be presented to the Planning and Zoning Commission during the April 8, 2019 Planning and Zoning Commission Meeting and asked if there were any further question or items to discuss.

There were none.

3. Any other matters coming before the Planning and Zoning Committee.

None.

ADJOURNMENT

Moved by J. Berns, seconded by B. Linick, at 8:30 P.M. to adjourn the Planning and Zoning Committee Meeting to the next regularly scheduled Council Meeting.

Yes: J. Berns, B. Linick, J. Pasch
No: None.
Abstain: None.
Not Voting: None.
MOTION ADOPTED

Approved:

Martin S. Horwitz, Mayor

Whitney M. Crook, Clerk of Council

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**BEACHWOOD CITY COUNCIL PLANNING AND ZONING COMMITTEE MEETING
HELD AT BEACHWOOD CITY HALL, CONFERENCE ROOM A, 25325 FAIRMOUNT
BOULEVARD, ON MONDAY, AUGUST 5, 2019, 6:00 PM.**

The meeting was called to order at 6:23 P.M. by Chairman James Pasch.

ROLL CALL:	Present	J. Berns, B. Linick, J. Pasch
	Absent:	None
	Also Present:	Mayor M.S. Horwitz, A. Isaacson, B. B. Janovitz, E. Synenberg, J. Taylor, D. Calta, W. Griswold, N.Supler, T. Turick, G. Smerigan, O. Jacobs

1. Mayor's Report.

None.

2. Discussion regarding Proposed Zoning Code changes.

Mr. Pasch introduced this item and turned the discussion over to Ms. Calta.

Mr. Orry Jacobs was present as Representative from the Planning and Zoning Commission.

Mr. Jacobs made comments regarding some of the proposed substantive changes. Specifically addressed was Medical Marijuana, Drive-thru Restaurants, Height Restrictions and Rear Setbacks, Conditional Use Permits and requiring the approval of City Council.

Mr. Jacobs also spoke about the history of Conditional Use Permits including Conditional Use Permits for Curbside Pickup at restaurants and grocery stores.

Mr. Jacobs spoke about the Richmond Road area and the specific need for affordable housing.

Mr. Pasch then discussed what areas of the proposed changes will need to be talked about during the August 19, 2019.

Mr. Pasch also spoke about the timeline for approval.

Mr. Pasch asked if there were any further questions or comments.

There were none.

3. Any other matters coming before the Planning and Zoning Committee.

None.

ADJOURNMENT

Moved by J. Berns, seconded by B. Linick, at 6:53 P.M. to adjourn the Planning and Zoning Committee Meeting to the next regularly scheduled Council Meeting.

Yes: J. Berns, B. Linick, J. Pasch
No: None.
Abstain: None.
Not Voting: None.
MOTION ADOPTED

Approved:

Martin S. Horwitz, Mayor

Whitney M. Crook, Clerk of Council

Pursuant to Ordinance Number 2017-107 Council has determined that the official Minutes of its Body, its Committees, and those of the Planning and Zoning Commission shall consist of the Audio Recording of the meetings together with a written synopsis of all agenda items and votes.

**BEACHWOOD CITY COUNCIL PLANNING AND ZONING COMMITTEE MEETING
HELD AT BEACHWOOD CITY HALL, CONFERENCE ROOM A, 25325 FAIRMOUNT
BOULEVARD, ON MONDAY, AUGUST 26, 2019, 6:00 PM.**

The meeting was called to order at 6:09 P.M. by Chairman James Pasch.

ROLL CALL:	Present	J. Berns, J. Pasch
	Absent:	B. Linick
	Also Present:	Mayor M.S. Horwitz, A. Isaacson, B. B. Janovitz, E. Synenberg, J. Taylor, D. Calta, W. Griswold, T. Turick, G. Smerigan, O. Jacobs

1. Mayor's Report.

Mayor Horwitz spoke about a project that will be on the upcoming Planning and Zoning Commission Meeting Agenda. This item includes a public space and walkway at Beachwood Place Mall.

Mr. Pasch inquired about the upcoming opening of Barkwood.

Mayor Horwitz stated that September 22, 2019 was the anticipated opening date. Mayor Horwitz stated that the turf is going in soon and the opening is on schedule.

Mayor Horwitz stated that dogs need to be registered before the opening.

2. Discussion regarding Proposed Comprehensive Zoning Code changes.

Mr. Linick arrived to the meeting at approximately 6:15 PM.

Mr. Pasch introduced this item and started the discussion regarding Conditional Use Permit changes.

Mr. Linick stated that Mr. Smerigan should summarize the current Conditional Use Permits and that proposed changes.

Mr. Smerigan then summarized current Conditional Use Permits and the proposed changes.

After the discussion regarding the Conditional Use Permits, Mr. Isaacson stated that he would like to talk about Chapter 1111.

This chapter was discussed and Mr. Pasch stated that he would be in touch with the Clerk of Council to plan for the next steps in this discussion.

Mr. Pasch asked if there were any further questions or comments.

There were none.

3. **Any other matters coming before the Planning and Zoning Committee.**

None.

ADJOURNMENT

Moved by J. Berns, seconded by J. Pasch, at 9:40 P.M. to adjourn the Planning and Zoning Committee Meeting to the next regularly scheduled Council Meeting.

Yes:	J. Berns, B. Linick, J. Pasch
No:	None.
Abstain:	None.
Not Voting:	None.

MOTION ADOPTED

Approved:

Martin S. Horwitz, Mayor

Whitney M. Crook, Clerk of Council

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**BEACHWOOD CITY COUNCIL PLANNING AND ZONING COMMITTEE MEETING
HELD AT BEACHWOOD CITY HALL, CONFERENCE ROOM A, 25325 FAIRMOUNT
BOULEVARD, ON MONDAY, SEPTEMBER 9, 2019, IMMEDIATELY FOLLOWING THE
LEGAL AND PERSONNEL COMMITTEE MEETING.**

The meeting was called to order at 6:41 P.M. by Chairman James Pasch.

ROLL CALL:	Present	J. Berns, J. Pasch
	Absent:	B. Linick
	Also Present:	Mayor M.S. Horwitz, A. Isaacson, B. B. Janovitz, E. Synenberg, J. Taylor, D. Calta, W. Griswold, T. Turick, G. Smerigan, O. Jacobs

1. Mayor's Report.

None.

2. Discussion regarding Proposed Comprehensive Zoning Code changes.

Mr. Pasch introduced this item and turned the discussion over to Mr. Smerigan.

Mr. Smerigan discussed the proposed changes to Chapter 1111 regarding Conditional Use Permits.

Chapter 1124.10 Rezoning was also discussed. Council referred this item back to Mayor Horwitz and asked him to provide more information regarding this requested rezoning change.

Mr. Pasch requested that the most recent version of the Code in its entirety be posted on the City's web page and linked on the City's Facebook page. Mr. Pasch also requested that the summary of the changes, photos and videos also be put on the City's website and linked on the City's Facebook page.

Mr. Pasch asked if there were any further questions or comments.

There were none.

3. Any other matters coming before the Planning and Zoning Committee.

None.

ADJOURNMENT

Moved by J. Berns, seconded by J. Pasch, at 8:03 P.M. to adjourn the Planning and Zoning Committee Meeting to the next regularly scheduled Council Meeting.

Yes: J. Berns, B. Linick, J. Pasch
No: None.
Abstain: None.
Not Voting: None.
MOTION ADOPTED

Approved:

Martin S. Horwitz, Mayor

Whitney M. Crook, Clerk of Council

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**BEACHWOOD CITY COUNCIL COMMITTEE OF THE WHOLE MEETING
HELD AT BEACHWOOD CITY HALL, CONFERENCE ROOM A, 25325 FAIRMOUNT
BOULEVARD, ON MONDAY, MARCH 18, 2019 AT 5:30 P.M.**

The meeting was called to order at 5:34 P.M. by Council President Brian Linick.

ROLL CALL:	Present	J. Berns, A. Isaacson, B. B. Janovitz, B. Linick, J. Pasch, E. Synenberg
	Absent:	J. Taylor
	Also Present:	Mayor M.S. Horwitz, D. Calt, C. Arrietta G. Haba, T. Turick, Ryan Gillespie

1. Mayor's Report

None.

2. Discussion regarding Chagrin Boulevard Project

Mr. Linick opened this item and turned it over the Mayor for discussion.

Mr. Gillespie from GPD Group was in attendance to answer the Committee's questions.

Mayor Horwitz discussed the item and handed out information regarding this project.

Mayor Horwitz stated that there are a number of reasons why the Administration supports this project including safety and traffic flow.

Mayor Horwitz stated that GPD Group considered growth in the area while conducting this study. Mayor Horwitz believes the Right In and Right Out option at Bryden is the best option with the proposed modifications.

Mayor Horwitz then turned the discussion over to Chief Haba and asked for his comments.

Chief Haba stated that a reduction in accident is imperative and driver frustration and driver confusion are key factors in accidents.

Chief Haba stated that he attended a meeting at ODOT and the overall response was that this project was important and Chief Haba stated that ODOT is interested in making improvements to the area. Chief Haba stated that as a citizen of Northeast Ohio, this project is valuable for the future of Beachwood for residents and employees working here.

Mr. Isaacson stated that there were two concerns for him. Those concerns included the expense and the inconvenience to the residents at Letchworth and Bryden. Mr. Isaacson would like more information to back up the findings of GPD. Mr. Isaacson also wanted to know how this project will remove the bottlenecks that occur in that area.

Mr. Gillespie discussed the guidelines and software that GPD used for the Traffic Study. Mr. Gillespie stated that the software is industry standard and all results were referred to ODOT for review.

Mr. Linick expressed that one of his concerns was that there were no aesthetics factored into this project.

At this time, Mr. Linick asked if there were any further questions or comments. There were none and Mr. Linick instructed the Clerk to include this item on the next City Council agenda for approval and a Motion was made to recess the Committee of the Whole.

Moved by E. Synenberg, Seconded by J. Berns, at 6:50 P.M. to Recess the Committee of the Whole.

ROLL CALL:	Yes:	J. Berns, A. Isaacson, B. B. Janovitz, B. Linick, J. Pasch, E. Synenberg
	No:	None.
	Abstain:	None.
	Not Voting:	None.
MOTION ADOPTED		

The Committee of the Whole returned from Recess at 7:25 P.M.

3. **Executive Session discussion regarding Pending Litigation**

This item was moved from item number 2 to item number 3.

A Motion was made to enter into Executive Session for the purpose of discussing Pending Litigation.

Moved by B. Linick, Seconded by J. Berns, at 7:26 P.M. to enter into Executive Session.

ROLL CALL:	Yes:	J. Berns, A. Isaacson, B. B. Janovitz, B. Linick, J. Pasch, E. Synenberg
	No:	None.
	Abstain:	None.
	Not Voting:	None.
MOTION ADOPTED		

Back on the record at 7:57 P.M.

Moved by A. Isaacson, seconded by E. Synenberg, at 7:57 P.M. to adjourn the Executive Session.

ROLL CALL:	Yes:	J. Berns, A. Isaacson, B. B. Janovitz, B. Linick, J. Pasch, E. Synenberg
	No:	None.
	Abstain:	None.
	Not Voting:	None.

MOTION ADOPTED

4. **Any other matters coming before the Committee of the Whole**

None.

ADJOURNMENT

Moved by J. Berns, seconded by J. Pasch, at 7:58 P.M. to adjourn the Committee of the Whole Meeting to the next regularly scheduled Council Meeting.

Yes:	J. Berns, A. Isaacson, B. B. Janovitz, B. Linick, J. Pasch, E. Synenberg
No:	None.
Abstain:	None.
Not Voting:	None.

MOTION ADOPTED

Approved:

Martin S. Horwitz, Mayor

Whitney M. Crook, Clerk of Council

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**BEACHWOOD CITY COUNCIL COMMITTEE OF THE WHOLE MEETING
HELD AT BEACHWOOD CITY HALL, CONFERENCE ROOM A, 25325 FAIRMOUNT
BOULEVARD, ON MONDAY, JUNE 3, 2019 AT 5:30 P.M.**

The meeting was called to order at 5:38 P.M. by Council President Brian Linick.

ROLL CALL:	Present	J. Berns, A. Isaacson, B. B. Janovitz, B. Linick
	Absent:	J. Pasch, E. Synenberg J. Taylor
	Also Present:	Mayor M.S. Horwitz, N. Supler, C. Arrietta G. Haba, K. Carmen, L. Heiser, S. Lutz, P. Conces, T. Turick, J. Ciuni

1. Mayor's Report

None.

2. Executive Session discussion regarding Pending Litigation

A Motion was made to enter into Executive Session for the purpose of discussing Pending Litigation.

Moved by J. Berns, Seconded by B. B. Janovitz, at 5:38 P.M. to enter into Executive Session.

ROLL CALL:	Yes:	J. Berns, A. Isaacson, B. B. Janovitz, B. Linick
	No:	None.
	Abstain:	None.
	Not Voting:	None.

MOTION ADOPTED

Ms. Taylor entered the Executive Session at approximately 5:50 P.M.

Back on the record at 6:03 P.M.

Moved by A. Isaacson, seconded by J. Taylor, at 6:03 P.M. to adjourn the Executive Session.

ROLL CALL:	Yes:	J. Berns, A. Isaacson, B. B. Janovitz, B. Linick, J. Taylor
	No:	None.
	Abstain:	None.
	Not Voting:	None.

MOTION ADOPTED

3. Discussion regarding Citizen's Finance Review Committee.

Mr. Isaacson introduced this item and stated that he would like to set a date to pick members and asked that everyone have their nominations in by the beginning of July.

4. **Discussion regarding an Ordinance accepting a certain bid from Ronyak Paving, Inc. for the George Zeiger Drive Resurfacing Project; and declaring this to be an urgent measure.**

Mr. Arrietta and Mr. Ciuni were present to discuss this matter. Mr. Arrietta handed out pictures that showed the repairs that were needed to the island. Mr. Arrietta stated that this repair is what increased the costs of this project.

Mr. Heiser stated that a Budget Amendment will be need and that can be done in July or August.

This item was approved for the next available Council Agenda.

5. **Discussion regarding Proposed Intersection Camera Upgrades/Additions.**

Mr. Heiser stated that the current item is regarding cameras for traffic flow.

Mr. Heiser stated that item will be coming before Council at a later date.

6. **Discussion regarding Fire Station 2 Budget Adjustment.**

Mr. Heiser introduced this item.

Mr. Linick asked which utility is being discussed.

Mr. Heiser stated that it was the Electric in Fire Station 2. Mr. Heiser stated that an amendment was needed due to the size of dispatch and the size of the building.

This item was approved for the next available Council Agenda.

7. **Discussion regarding the Asphalt Patching Program.**

This item was moved from item number 6 to item number 7.

Mr. Arrietta was present and had photographs regarding the Asphalt Patching Program. These photos depicted all of the turn lanes on Green Road on the Beachwood side and also included repairs that are needed on Fairmount Boulevard.

Mr. Isaacson stated that he would like to understand the proposed road program for 2020.

Mr. Isaacson would like to check back in on this project.

8. Discussion regarding Electrical Suppliers for Municipal Buildings.

Mr. Heiser introduced this item and pointed out the cost savings. Mr. Heiser stated that Beachwood has always been a NOPEC city and that there are significant savings to be had by going through a third party for pricing. Mr. Heiser stated that the term would be 2 years with a fixed rate.

Mr. Isaacson asked if the numbers in the savings are accurate based on the new information that was learned about Fire Station 2.

Mr. Heiser stated that it was accurate because the bills for the year were evaluated.

GEM Energy was approved as the company for the utilities.

9. Discussion regarding Pool Fees.

Ms. Janovitz introduced this item.

Ms. Carmen stated that this meeting was in response to requests made by residents regarding non-resident children/grandchildren fees at the Beachwood Family Aquatic Center.

Ms. Carmen proposed a four-dollar savings which would be made to the fees by charging grandchildren the Resident Rate.

Mr. Linick stated that he would like to revisit these prices next year.

10. Discussion regarding CRA Housing Appointments.

CRA Housing appointments need to be made.

Mr. Linick asked the Clerk to forward on the resumes from Residents that were interested in serving on the Citizen Finance Review Committee and the Vacant Council Position.

11. Any other matters coming before the Committee of the Whole

None.

ADJOURNMENT

Moved by A. Isaacson, seconded by J. Taylor, at 7:03 P.M. to adjourn the Committee of the Whole Meeting to the next regularly scheduled Council Meeting.

Yes: J. Berns, A. Isaacson, B. B. Janovitz,
B. Linick, J. Pasch, E. Synenberg
No: None.
Abstain: None.
Not Voting: None.
MOTION ADOPTED

Approved:

Martin S. Horwitz, Mayor

Whitney M. Crook, Clerk of Council

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**BEACHWOOD CITY COUNCIL SAFETY AND PUBLIC HEALTH COMMITTEE
MEETING HELD AT BEACHWOOD CITY HALL, CONFERENCE ROOM A,
25325 FAIRMOUNT BOULEVARD, ON MONDAY, APRIL 1, 2019 AT 5:30 P.M.**

The meeting was called to order at 5:32 p.m. by Chairman Justin Berns.

ROLL CALL:	Present	J. Berns, E. Synenberg
	Absent:	B. Linick
	Also Present:	M. S. Horwitz, D. A. Calt, B. B. Janovitz, J. Taylor, A. Isaacson, J. Pasch, L. Heiser, W. Griswold, C. Arrietta, G. Haba, S. Lutz, G. Smerigan, Allan Renzi, Kyle Hulewat, Steve Varelmann

1. Mayor's Reports.

None.

2. Discussion regarding proposed Police Department Construction.

Mr. Berns introduced this item and turned the discussion over to Mayor Horwitz.

Mayor Horwitz made comments regarding proposed construction at the Police Department.

After Mayor Horwitz statements, Chief Haba gave a presentation regarding current conditions at the City of Beachwood Police Department.

After Chief Haba's presentation, a Motion to enter into Executive Session to discuss proposed Police Department Construction.

Moved by J. Berns, Seconded by E. Synenberg, at 6:12 P.M. to enter into Executive Session.

ROLL CALL:	Yes:	J. Berns, E. Synenberg
	No:	None.
	Abstain:	None.
	Not Voting:	None.
		MOTION ADOPTED

Back on the record at 6:16 P.M.

Moved by J. Berns, seconded by E. Synenberg, at 6:17 P.M. to adjourn the Executive Session.

ROLL CALL:	Yes:	J. Berns, A. Isaacson, B. B. Janovitz, B. Linick, J. Pasch, E. Synenberg
	No:	None.
	Abstain:	None.
	Not Voting:	None.
		MOTION ADOPTED

Mr. Griswold introduced Allan Renzi, Kyle Hulewat, and Steve Varelmann and invited the Committee to ask any questions regarding the proposed construction at the Police Department.

3. **Any other matters coming before the Safety and Public Health Committee.**

None.

ADJOURNMENT

Moved by J. Berns, seconded by E. Synenberg, at 6: 57 P.M. to adjourn the Safety and Public Health Meeting.

ROLL CALL:	Yes:	J. Berns, E. Synenberg
	Abstain:	None.
	No:	None.
	Not Voting:	None.
		MOTION ADOPTED

Approved:

Mayor

Clerk of Council

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**BEACHWOOD CITY COUNCIL SAFETY AND PUBLIC HEALTH COMMITTEE
MEETING HELD AT BEACHWOOD CITY HALL, CONFERENCE ROOM A,
25325 FAIRMOUNT BOULEVARD, ON MONDAY, MAY 6, 2019 AT 6:00 P.M.**

The meeting was called to order at 6: 03 P.M. by Chairman Justin Berns.

ROLL CALL:	Present	J. Berns, B. Linick, E. Synenberg
	Absent:	None.
	Also Present:	M. S. Horwitz, D. A. Calt, B. B. Janovitz A. Isaacson, L. Heiser, S. Lutz, T. Turick

1. Mayor's Reports

None.

2. Discussion regarding EMS Billing Services.

Mr. Synenberg recused himself from discussion this item.

Mr. Berns introduced this item and turned the discussion over to Acting Fire Chief Lutz.

Acting Chief Lutz discussed the background on this item and stated that the Contract would include services for three (3) parts. Including Claims, Public Records, and Collection for Non-Transport.

3. Discussion regarding the purchase of an EMS Rescue Squad.

Mr. Synenberg returned to discuss this item.

Mr. Berns also introduced this item and stated that this purchase was discussed last year during budget meetings.

Mr. Berns asked Acting Chief Lutz to explain the necessity for a new Rescue Squad.

After discussing the purchase of the Rescue Squad, Mr. Berns instructed the Clerk to include this item on the May 20, 2019 Regular Council Agenda.

4. Any other matters coming before the Safety and Public Health Committee.

None.

ADJOURNMENT

Moved by J. Berns, seconded by E. Synenberg, at 6:44 P.M. to adjourn the Safety and Public Health Meeting.

ROLL CALL:	Yes:	J. Berns, B. Linick, E. Synenberg
	Abstain:	None.
	No:	None.
	Not Voting:	None.
		MOTION ADOPTED

Approved:

Mayor

Clerk of Council

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**BEACHWOOD CITY COUNCIL BUILDING AND GROUNDS COMMITTEE MEETING
HELD AT BEACHWOOD CITY HALL, CONFERENCE ROOM A, 25325 FAIRMOUNT
BOULEVARD, ON MONDAY, APRIL 22, 2019 AT 6:00 P.M.**

The meeting was called to order at 6:01 P.M. by Chairman Justin Berns.

ROLL CALL:	Present	J. Berns, A. Isaacson, E. Synenberg
	Absent:	None.
	Also Present:	Mayor M. S. Horwitz, D. A. Calta, B. Linick W. Griswold, T. Turick, K. Zipay, L. Heiser

1. Mayor's Report

None.

2. Discussion regarding City Owned Properties

Mr. Berns introduced this item and turned the discussion over to Ms. Zipay.

Ms. Zipay stated that the administration got proposals from four companies and that a flat fee rate was proposed. All the proposals that were presented were in a commission based format.

Mayor Horwitz recommended CRESCO. Mayor Horwitz then further discussed the properties and what might be proposed for those existing City owned properties.

Ms. Taylor joined the meeting at approximately 6:20 P.M.

The Committee recommended moving forward and removing City Property #4 from the proposals.

3. Any other matters coming before the Building and Grounds Committee

None.

ADJOURNMENT

Moved by A. Isaacson, seconded by E. Synenberg, at 7:09 P.M. to adjourn the Building and Grounds Committee Meeting to the next regularly scheduled Council Meeting.

Yes: J. Berns, A. Isaacson, E. Synenberg
No: None.
Abstain: None.
Not Voting: None.
MOTION ADOPTED

Approved:

Martin S. Horwitz, Mayor

Whitney M. Crook, Clerk of Council

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**BEACHWOOD CITY COUNCIL BUILDING AND GROUNDS COMMITTEE MEETING
HELD AT BEACHWOOD CITY HALL, CONFERENCE ROOM A, 25325 FAIRMOUNT
BOULEVARD, ON MONDAY, AUGUST 5, 2019 AT 6:30 P.M.**

The meeting was called to order at 6:53 P.M. by Chairman Justin Berns.

ROLL CALL:	Present	J. Berns, A. Isaacson, E. Synenberg
	Absent:	None.
	Also Present:	Mayor M. S. Horwitz, D. A. Calta, B. Linick G. Haba, T. Turick, N. E. Supler, R. Stephan

1. Mayor's Report

None.

2. Discussion regarding T-Mobile Lease Proposal

Mr. Berns introduced this item and turned the discussion over to Ms. Calta.

Ms. Calta state that there has been a request to lease space on our tower. Ms. Calta stated that there is currently room on the tower to lease.

Ms. Calta stated that the City would take a \$500.00 option to go through the approval process and Ms. Calta mentioned that the rent is comparable to the other tenants on the tower.

Mr. Linick asked if there was a downside to leasing space on the tower.

Ms. Calta stated she didn't see the downside as long as the Chief didn't see one either.

Chief Haba stated he does not see a downside.

This item will move forward to the next available agenda.

3. Any other matters coming before the Building and Grounds Committee

None.

ADJOURNMENT

Moved by A. Isaacson, seconded by E. Synenberg, at 6:58 P.M. to adjourn the Building and Grounds Committee Meeting to the next regularly scheduled Council Meeting.

Yes: J. Berns, A. Isaacson, E. Synenberg
No: None.
Abstain: None.
Not Voting: None.
MOTION ADOPTED

Approved:

Martin S. Horwitz, Mayor

Whitney M. Crook, Clerk of Council

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**BEACHWOOD CITY COUNCIL ECONOMIC DEVELOPMENT COMMITTEE MEETING
HELD AT BEACHWOOD CITY HALL, 25325 FAIRMOUNT BOULEVARD,
ON MONDAY, APRIL 15, 2019 AT 6:00 P.M.**

The meeting was called to order at 6:04 P.M. by Chairman Eric Synenberg.

ROLL CALL: Present: B. B. Janovitz, B. Linick, E. Synenberg, J. Taylor
Absent: None.
Also Present: Mayor M. S. Horwitz, L. Heiser,
J. Pasch, T. Turick

1. Mayor's Reports

None.

2. Discussion regarding an Ordinance assigning the Job Creation and Retention Incentive Grant Agreement with Real Alloy Recycling, Inc. to Real Alloy Recycling, LLC

Mr. Synenberg introduced this item and turned the discussion over to Mr. Heiser.

Real Alloy members were present to answer any questions.

Ms. Janovitz asked how many new employees have been added and the members from Real Alloy replied that at the end of 2018 there were 96 new positions.

Mayor Horwitz asked what was the reasons for reorganization?

Real Alloy members replied that the reorganization put the company in a better position for growth, got rid of debt, more capital investment.

Mr. Synenberg asked for Ms. Calta's legal perspective and asked if the City is bound to give the assignment to Real Alloy

Ms. Calta replied that the JCIGA doesn't contemplate reorganization but does contemplate assignment and that the agreement is non-assignable without Council approval.

After the discussion, Mr. Synenberg requested the Clerk to move this item to the May 6, 2019 Regular Council agenda.

3. Presentation by ootBox regarding a possible partnership with the City of Beachwood, Ohio

Mayor Horwitz introduced Michael Lord, Robbie Friedman, and Allison Zofan.

Mayor Horwitz stated that this could be revolutionary for the City and stated that he would like to include an ootBox in one of the City Park's.

The members from ootBox presented a PowerPoint and discussed the ootBox.

Council determined that they would like some more information before approving the ootBox.

4. **Any other matters coming before the Economic Development Committee**

None.

ADJOURNMENT

Moved by B. B. Janovitz, seconded by J. Taylor, to adjourn the Economic Development Committee Meeting at 6:53 P.M.

ROLL CALL:	Yes:	B. B. Janovitz, B. Linick, E. Synenberg, J. Taylor
	No:	None.
	Abstain:	None.
	Not Voting:	None.

MOTION ADOPTED

Approved:

Martin S. Horwitz, Mayor

Clerk of Council

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**BEACHWOOD CITY COUNCIL MINUTES OF THE LEGAL AND PERSONNEL
COMMITTEE MEETING HELD AT BEACHWOOD CITY HALL,
CONFERENCE ROOM A, 25325 FAIRMOUNT BOULEVARD, ON MONDAY,
JULY 1, 2019 AT 6:00 P.M.**

The meeting was called to order at 6:02 P.M. by Chairman James Pasch.

ROLL CALL:	Present	J. Berns, B. Linick, J. Pasch, E. Synenberg
	Absent:	None.
	Also Present:	D. Calta, A. Isaacson, B. B. Janovitz, N. Supler, L. Heiser, T. Turick

1. Mayor's Reports

None.

2. Executive Session discussion regarding Letter of Engagement with Tom Greve for Prosecuting Duties and Discussion regarding Pending or Imminent Litigation.

Moved by J. Pasch, seconded by J. Berns, at 6:05 P.M. to enter into Executive Session.

ROLL CALL:	Yes:	J. Berns, B. Linick, J. Pasch, E. Synenberg
	Abstain:	None.
	No:	None.
	Not Voting:	None.

MOTION ADOPTED

Back on the record at 6:26 P.M.

Moved by B. Linick, seconded by E. Synenberg, at 6:27 P.M. to adjourn Executive Session.

ROLL CALL:	Yes:	J. Berns, B. Linick, J. Pasch, E. Synenberg
	No:	None.
	Not Voting:	None.

MOTION ADOPTED

3. Discussion regarding an Ordinance accepting an Easement to the City of Cleveland, Ohio and the City of Beachwood, Ohio from Beachwood Senior Living, LLC DBA Rose Senior Living Beachwood for the Installation and Maintenance of a Water Main for the purpose of supplying Water Service.

Mr. Pasch introduced this item and Ms. Calta gave some background information regarding this request.

Ms. Calta stated that the Waterline and Watermain has been installed on the Rose Senior Living property. Ms. Calta stated that the City of Cleveland has already passed their Legislation and ours is scheduled to be on tonight's agenda.

3. Any other matters coming before the Legal and Personnel Committee.

Ms. Calta brought up Small Cell regulations and discussed changes made by the FCC to Small Cell regulations.

Ms. Calta stated that Bill Hanna revised the Ordinances last year and now Ms. Calta has suggested updating our ordinances so they are not in conflict with the FCC changes.

Ms. Calta stated that currently there are five (5) pending application including three (3) with Verizon on Cedar Road.

Mr. Pasch advised to include this item on an upcoming City Council Agenda.

ADJOURNMENT

Moved by J. Berns, seconded by E. Synenberg, at 6:33 P.M. to adjourn the Legal and Personnel Committee Meeting.

ROLL CALL:	Yes:	J. Berns, B. Linick, J. Pasch, E. Synenberg
	Abstain:	None.
	No:	None.
	Not Voting:	None.
		MOTION ADOPTED

Approved:

Martin S. Horwitz, Mayor

Whitney M. Crook, Clerk of Council

Pursuant to Ordinance Number 2017-107 Council has determined that the official Minutes of its Body, its Committees, and those of the Planning and Zoning Commission shall consist of the Audio Recording of the meetings together with a written synopsis of all agenda items and votes.

CITY OF BEACHWOOD

INTER-OFFICE MEMORANDUM

TO: Brian Linick, President of Council
James Pasch, Vice President of Council

FROM: Martin S. Horwitz

DATE: November 26, 2019

SUBJECT: Storm Water Commission Appointment – Agenda Request

Our office has been working with the Law Department to present to City Council the annual contracts and appointments for 2020.

There are currently two (2) vacant positions on **the Storm Water Commission who have unexpired terms ending December 31, 2022 (4-year term)**. I am recommending the appointment of Mrs. Alwyn Chao to fill one of those unexpired terms.

I have asked Mrs. Chao to attend Council's December 16th meeting where legislation confirming her appointment will be before City Council for consideration, and the oath of office will be administered.

M.S.H.



cc. Diane Calta, Law Director
Chris Arrietta, Public Works Director
Chris Vild, Environmental Manager
Whitney Crook, Clerk of Council

INTRODUCED BY:

ORDINANCE NO. 2019-157

AN ORDINANCE CONFIRMING THE APPOINTMENT OF ALWYN CHAO AS A MEMBER OF THE STORM WATER COMMISSION FOR THE CITY OF BEACHWOOD, OHIO; AND DECLARING THIS TO BE AN URGENT MEASURE

WHEREAS, Pursuant to BCO Section 171.01 and Article IV, Section (7) of the City Charter, the Mayor has appointed Alwyn Chao as a member of the Storm Water Commission for the City of Beachwood and has requested Council to confirm said appointment.

NOW, THEREFORE, BE IT ORDAINED by the Council of the City of Beachwood, County of Cuyahoga, and State of Ohio that:

Section 1: The appointment by the Mayor of Alwyn Chao as a member of the Storm Water Commission for the City of Beachwood for a term ending December 31, 2022 be and the same is hereby confirmed.

Section 2: It is found and determined that all formal actions and deliberations of Council and its committees relating to the passage of this legislation that resulted in formal action were in meetings open to the public where required by Chapter 105 of the Codified Ordinances of the City.

Section 3: This Ordinance is hereby declared to be an emergency measure necessary for the immediate preservation of the public peace, health or safety or the efficient operation of the City; such necessity existing for the reason that the employment provided herein is needed for the proper operation of an essential department of the City government; wherefore, this Ordinance shall be in effect immediately upon its enactment and approval by the Mayor.

WHEREFORE, this Ordinance shall be in full force and effect from and after the earliest date permitted by law.

Attest: I hereby certify this legislation was duly adopted on the 23rd day of December, 2019, and presented to the Mayor for approval or rejection in accordance with Article III, Section 8 of the Charter on the 24th day of December, 2019.

Clerk

Approval: I have approved this legislation this 24th day of December, 2019, and filed it with the Clerk.

Mayor

AN ORDINANCE AUTHORIZING AND DIRECTING THE PAYMENT OF CERTAIN CLAIMS (BILLS) FOR PROFESSIONAL AND OTHER SERVICES; AND DECLARING THIS TO BE AN URGENT MEASURE

BE IT ORDAINED by the Council of the City of Beachwood, State of Ohio, that the Director of Finance is hereby authorized and directed to issue his respective warrants for the following claims, to wit:

Section 1:

For Supplies and Services	December 16, 2019	\$18,885.00
Cavitch, Familo, & Durkin Co.	Legal Services	\$5,000.00
GPD Associates	Engineering Services	\$13,310.00
Tactical Planning	Professional Services	\$575.00

Section 2: It is found and determined that all formal actions and deliberation of Council and its committees relating to the passage of this legislation that resulted in formal action were in meetings open to the public where required by Chapter 105 of the Codified Ordinances of the City.

Section 3: This Ordinance is hereby declared an urgent measure immediately necessary for the public peace, health or safety or the efficient operation of the City; and for the further reason that it is necessary to approve said item and/or services available for use at the earliest possible time, to serve the City of Beachwood and its citizens.

WHEREFORE, this Ordinance shall be in full force and effect from and after the earliest date permitted by law.

Attest: I hereby certify that this legislation was duly adopted on the 23rd day of December, 2019 and presented to the Mayor.

Clerk

Approval: I have approved this legislation this 24th day of December, 2019 and filed it with the Clerk.

Mayor

AN ORDINANCE AUTHORIZING AND DIRECTING THE PAYMENT OF CERTAIN CLAIMS (BILLS) FOR PROFESSIONAL AND OTHER SERVICES; AND DECLARING THIS TO BE AN URGENT MEASURE

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Tactical Planning	Professional Services	\$575.00

Section 2: It is found and determined that all formal actions and deliberation of Council and its committees relating to the passage of this legislation that resulted in formal action were in meetings open to the public where required by Chapter 105 of the Codified Ordinances of the City.

Section 3: This Ordinance is hereby declared an urgent measure immediately necessary for the public peace, health or safety or the efficient operation of the City; and for the further reason that it is necessary to approve said item and/or services available for use at the earliest possible time, to serve the City of Beachwood and its citizens.

WHEREFORE, this Ordinance shall be in full force and effect from and after the earliest date permitted by law.

Attest: I hereby certify that this legislation was duly adopted on the 16th day of December 2019 and presented to the Mayor.

Clerk

Approval: I have approved this legislation this 17th day of December and filed it with the Clerk.

Mayor

Ms. Diane Calta, Law Director
City of Beachwood
25325 Fairmount Blvd.
Beachwood, OH 44122

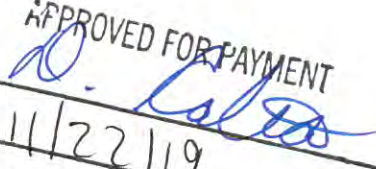
November 20, 2019
Invoice #: 273924
Client #: CIT253
Matter #: 1
JWG

INVOICE SUMMARY

For professional services rendered and costs advanced through November 8, 2019:

Re: Assignability of K - Ch. 11 Bankruptcy

Total Fees	\$ 6,659.50
Courtesy Discount	<u>\$ -1,659.50</u>
Net Fees	\$ 5,000.00
Total Expenses	<u>\$.00</u>
TOTAL THIS INVOICE	\$ 5,000.00

BY: 
DATE: 11/22/19
P/O: 2019-02817

APPROVED FOR PAYMENT

Ms. Diane Calta, Law Director
City of Beachwood
25325 Fairmount Blvd.
Beachwood, OH 44122

November 20, 2019
Invoice #: 273924
Client #: CIT253
Matter #: 1
JWG

FEE DETAILS

<u>Date</u>	<u>Atty</u>	<u>Description of Services Rendered</u>	<u>Hours</u>
10/09/19	JWG		.40
10/11/19	SAL		2.00
10/21/19	JWG		.40
10/25/19	SAL		3.50
10/30/19	SAL		3.70
10/31/19	SAL		4.00
11/05/19	KA		.50
11/05/19	SAL		2.20

Invoice #: 273924
Assignability of K - Ch. 11 Bankruptcy

November 20, 2019

TOTAL FEES:	\$ 6,659.50
Courtesy Discount	<u>\$ -1,659.50</u>
NET FEES:	\$ 5,000.00

TIME SUMMARY

<u>Name</u>	<u>Hours</u>	<u>Rate</u>	<u>Total</u>
Gallup, Jeffrey W.	.80	325.00	260.00
Laven, Stuart A	15.40	405.00	6,237.00
Atsou, Komlavi	.50	325.00	162.50
TOTALS	16.70		\$6,659.50

TOTAL THIS INVOICE	<u><u>\$ 5,000.00</u></u>
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Summary of Engineering Invoices
December 16, 2019 Professional Service Ordinance

Invoice #	Invoice Date	Original Amount	Adjustment	Payment Amount	Fund	Billed	Out	2019	2018	2017
								ENCUMBRANCES		
2019119.90-10	11/8/2019	\$2,298.00	\$0.00	\$2,298.00	General			X		
2019119.10-1	11/8/2019	\$11,012.00	\$0.00	\$11,012.00	Street Cons.			X		
Total To Pay				\$13,310.00						

Total Capital Fund	\$0.00
Total General Fund	\$2,298.00
Total Deposits	\$0.00
Total Street Const. Mant.	\$11,012.00
Less: Billable Charges	\$0.00
Net Paid by City:	\$13,310.00



GPD Group
Architects - Engineers - Planners
520 South Main Street Suite 2531
Akron, Ohio 44311-1010
(330) 572-2100

Invoice

City of Beachwood
 Attn: Larry Heiser, Finance Director
 25325 Fairmount Blvd.
 Beachwood, OH 44122

November 8, 2019

Invoice No: 2019119.10 - 1

APPROVED FOR PAYMENT
 DATE: 11-18-19
 P/O: 2019-03013

Invoice Total \$11,012.00

Project 2019119.10 Beachwood - 2020 Road Improvement Program

Service Dept.

Professional Services from September 28, 2019 to October 25, 2019

2019-03013

Task 100 Design-Resurfacing and Patching Program

Max Fee \$50,000.00

Professional Personnel

	Hours	Rate	Amount
Project Manager			
Ciuni, Joseph	6.00	107.00	642.00
Fini, Nicholas	13.00	107.00	1,391.00
Senior Engineer			
Gorman, Jacqueline	5.00	97.50	487.50
Staff Engineer			
Greene, Robert	27.00	83.50	2,254.50
Senior Designer			
Weissberg, Carl	81.00	77.00	6,237.00
Totals	132.00		11,012.00
Total Labor			11,012.00
		Total this Task	\$11,012.00

Billings to Date

	Current	Prior	Total
Labor	11,012.00	0.00	11,012.00
Totals	11,012.00	0.00	11,012.00
		Total this Invoice	\$11,012.00

Billings to Date

	Current	Prior	Total
Labor	11,012.00	0.00	11,012.00
Totals	11,012.00	0.00	11,012.00

Net 30 days.

AKRON / ATLANTA / CHARDON / CLEVELAND / COLUMBUS / DALLAS / HOUSTON
 INDIANAPOLIS / LOUISVILLE / MARION / PHOENIX / SEATTLE / YOUNGSTOWN



GPD Group
Architects - Engineers - Planners
520 South Main Street Suite 2531
Akron, Ohio 44311-1010
(330) 572-2100

RECEIVED
Invoice
19 NOV 14 AM 8:50
CITY OF BEACHWOOD

City of Beachwood
Attn: Chief Gary Haba
Police Department
2700 Richmond Road
Beachwood, OH 44122

APPROVED FOR PAYMENT

November 8, 2019

Invoice No: 2019119.90 - 10

BY: *[Signature]*
DATE: *11-12-19*
P/O: *2019-00094*

Invoice **\$2,298.00**
Total

Project 2019119.90 Beachwood - 2019 Traffic Engineering Services

P.O. #2019-00094

Max Not to Exceed \$45,000.00

Police

Professional Services from September 28, 2019 to October 25, 2019

Task 150 October Signal Management

Professional Personnel

	Hours	Rate	Amount
Project Manager			
Gillespie, Ryan	16.00	107.00	1,712.00
Hobbs, Michael	3.00	107.00	321.00
Design Engineer			
Binsley, Brian	2.00	92.50	185.00
Totals	21.00		2,218.00
Total Labor			2,218.00

Reimbursable Expenses

Travel & Lodging			
9/29/2019	Gillespie, Ryan	Travel	55.00
10/4/2019	Gillespie, Ryan	Travel	25.00
Total Reimbursables			80.00
Total this Task			\$2,298.00

Billing Limits

	Current	Prior	To-Date
Total Billings	2,298.00	20,806.50	23,104.50
Limit			45,000.00
Remaining			21,895.50
Total this Invoice			\$2,298.00

Outstanding Invoices

Number	Date	Balance
9	10/11/2019	1,462.25
Total		1,462.25

Net 30 days.

AKRON / ATLANTA / CHARDON / CLEVELAND / COLUMBUS / DALLAS / HOUSTON
INDIANAPOLIS / LOUISVILLE / MARION / PHOENIX / SEATTLE / YOUNGSTOWN

Tactical Planning, LLC

P.O. Box 3163
Cuyahoga Falls, Ohio 44223
Ph: 440-725-1886
geosmerigan@gmail.com

INVOICE

City of Beachwood
Accounts Payable
P.O. Box 22659
Beachwood, Ohio 44122

November 20, 2019

FED ID # 46-3453684

P.O. # 2014-00196

INV # BW-1967

For professional services rendered as follows:

ARB Meetings (11/4/19 & 11/18/19)

G. Smerigan	2.0 Hours	@	\$115.00 / hour	\$230.00
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City Council Work Session (11/11/19)

G. Smerigan	1.0 Hours	@	\$115.00 / hour	\$115.00
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City Council Meeting (11/18/19)

G. Smerigan	1.0 Hours	@	\$115.00 / hour	\$115.00
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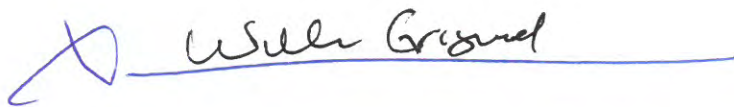
Responding to Zoning Inquires and Coordination with Building Department

G. Smerigan	1.0 Hours	@	\$115.00 / hour	\$115.00
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TOTAL DUE THIS INVOICE

\$575.00

Thank you,


19-00131-Bldg.


George Smerigan
Managing Member

INTRODUCED BY:

ORDINANCE NO. 2019-158

AN ORDINANCE AMENDING APPROPRIATIONS FOR CURRENT EXPENDITURES AND OTHER EXPENSES OF THE CITY OF BEACHWOOD, STATE OF OHIO, FOR THE FISCAL YEAR 2019, JANUARY 1, 2019 TO DECEMBER 31, 2019, INCLUSIVE; AND DECLARING THIS TO BE AN URGENT MEASURE

WHEREAS, City Council approved Ordinance No. 2018-191 on December 17, 2018, authorizing appropriations for current expenditures and other expenses of the City of Beachwood, State of Ohio, for the Fiscal Year 2019, January 1, 2019 to December 31, 2019, inclusive; and

WHEREAS, on March 4, 2019, City Council approved Ordinance No. 2019-35, amending Ordinance Number 2018-191; and

WHEREAS, on March 18, 2019, City Council also approved Ordinance No. 2019-42, amending Ordinance Number 2019-35; and

WHEREAS, on July 1, 2019, City Council also approved Ordinance No. 2019-77, amending Ordinance Number 2019-42; and

WHEREAS, on August 5, 2019, City Council also approved Ordinance No. 2019-88, amending Ordinance Number 2019-77; and

WHEREAS, on September 3, 2019, City Council also approved Ordinance No. 2019-98, amending Ordinance Number 2019-88; and

WHEREAS, on September 16, 2019, City Council also approved Ordinance No. 2019-107, amending Ordinance Number 2019-98; and

WHEREAS, at this time it is once again necessary to amend certain appropriations to provide for current expenditures and other expenses of the City of Beachwood for the Fiscal Year 2019, January 1, 2019 to December 31, 2019, inclusive.

NOW, THEREFORE, BE IT ORDAINED by the Council of the City of Beachwood, County of Cuyahoga and State of Ohio, that:

Section 1: Based upon the recommendation of the Finance Director, the City's appropriations, as authorized in Ordinance No. 2018-191, and as amended by Ordinance No. 2019-35, Ordinance No. 2019-42, Ordinance No. 2019-77, Ordinance No. 2019-88, Ordinance No. 2019-98, and Ordinance No. 2019-107 are hereby further amended to reflect the increases and/or decreases set out in Exhibit "A", a copy of which is attached hereto and incorporated herein.

Section 2: It is found and determined that all formal actions and deliberations of Council and its committees relating to the passage of this legislation that resulted in formal action were in meetings open to the public where required by Chapter 105 of the Codified Ordinances of the City.

Section 3: This Ordinance is declared to be an urgent measure immediately necessary for the preservation of public peace, health or safety or the efficient operation of the City, and for the further reason because this is an appropriation of money for current expenses and other expenditures of the City of Beachwood for the Fiscal Year ending December 31, 2019; wherefore, this Ordinance shall be in full force and effect immediately upon its passage and approval by the Mayor.

WHEREFORE, this Ordinance shall be in full force and effect from and after the earliest date permitted by law.

Attest: I hereby certify this legislation was duly adopted on the 23rd day of December, 2019, and presented to the Mayor for approval or rejection in accordance with Article III, Section 8 of the Charter on the 24th day of December, 2019.

Clerk

Approval: I have approved this legislation this 24th day of December, 2019, and filed it with the Clerk.

Mayor

City of Beachwood
2019 Appropriations

General Fund	Department	Wages & Benefits		Other	Total		
	101 Council	\$	125,600	\$	40,450	\$	166,050
	121 Mayor	\$	511,800	\$	159,200	\$	671,000
	122 Economic Development	\$	154,500	\$	425,300	\$	579,800
	123 Human Resources	\$	200,900	\$	16,100	\$	217,000
	131 Finance Department	\$	1,405,000	\$	7,820,400	\$	9,225,400
	141 Law Department	\$	475,300	\$	170,700	\$	646,000
	221 Police	\$	10,514,500	\$	1,008,100	\$	11,522,600
	231 Fire	\$	8,113,600	\$	1,448,400	\$	9,562,000
	341 Service Administration	\$	6,775,400	\$	3,256,800	\$	10,032,200
	441 Human Services	\$	421,700	\$	291,300	\$	713,000
	511 Recreation Administration	\$	883,500	\$	575,000	\$	1,458,500
	512 Camps	\$	367,000	\$	182,300	\$	549,300
	514 Sports	\$	17,400	\$	64,400	\$	81,800
	519 Other Programs	\$	81,800	\$	92,100	\$	173,900
	531 Pools and Parks	\$	281,400	\$	301,500	\$	582,900
	611 Building	\$	1,248,000	\$	119,700	\$	1,367,700
	Total General Fund					\$	47,549,150
Special Revenue Fund	Fund #						
	211 Street Construction Maint. & Repair	\$	-	\$	1,475,000	\$	1,475,000
	212 State Highway	\$	-	\$	200,000	\$	200,000
	231 Mayor's Court Improvement	\$	-	\$	50,000	\$	50,000
	241 Federal Equitable Sharing	\$	-	\$	200,000	\$	200,000
	243 Drug Law Enforcement	\$	-	\$	100,000	\$	100,000
	261 Blossom Lane Street Lights	\$	-	\$	1,650	\$	1,650
	262 George Zieger Drive Street Lights	\$	-	\$	18,900	\$	18,900
	291 Eaton TIF Fund	\$	-	\$	4,500,000	\$	4,500,000
	292 Omnova TIF Fund	\$	-	\$	266,635	\$	266,635
	Total Special Revenue Fund					\$	6,812,185
Debt Service Fund	Fund #						
	331 General Bond Retirement	\$	-	\$	2,893,000	\$	2,893,000
	Total Debt Service Fund					\$	2,893,000
Capital Improvement Fund	Fund #						
	441 Capital Improvement	\$	-	\$	2,161,000	\$	2,161,000
	Total Capital Improvement					\$	2,161,000
Internal Service Fund	Fund #						
	501 Workers' Compensation Self Insurance	\$	-	\$	950,000	\$	950,000
	Total Internal Service Fund					\$	950,000
Trust and Agency Funds	Fund #						
	771 Leo Weiss Trust Fund						
	782 Commercial Permit Fund			\$	18,200	\$	18,200
	783 Deposits Fund			\$	300,000	\$	300,000
	784 Police Pension Fund	\$	-	\$	258,000	\$	258,000
	785 Zone Income Tax Fund			\$	7,700,000	\$	7,700,000
	786 Unclaimed Monies			\$	1,000	\$	1,000
	Total Trust and Agency Funds					\$	8,277,200
TOTAL 2019 APPROPRIATIONS							\$ 68,642,535

(Finance appropriation includes a \$3,000,000 transfer to Debt Service Fund, and \$3,000,000 transfer to the Capital Improvement Fund)

Passed Ordinance : 2018-191

Amended: 2019-35 03/04/2019 : 2019-42 03/19/2019 : 2019-77 07/01/2019 : 2019-88 8/5/2019 : 2019-98 9/3/2019

2019-107 9/16/2019

Revised LAH 12 03 2019 Added appropriations for Agency and Trust Funds and adjusted Omnova Tif fund

CITY OF BEACHWOOD

2019

FUND	ESTIMATED UNENCUMBERED JAN. 1, 2019 BALANCE	GEN. PROP. TAX	LOCAL GOV'T	AMENDED OTHER SOURCES	TOTAL	2019 APPROPRIATION	VARIANCE	2019 Estimated revenue
General Fund	\$23,500,000	\$ 2,560,000	\$ 113,700	\$ 41,826,300	\$ 68,000,000	\$ 47,549,150	\$ 20,450,850	\$ 44,500,000
General Bond Retirement	\$726,674			\$ 3,560,000	\$ 4,286,674	\$ 2,893,000	\$ 1,393,674	\$ 3,560,000
Police Pension	\$41,986	\$ 223,620		\$ -	\$ 265,606	\$ 248,000	\$ 17,606	\$ 223,620
St. Const. Maint. & Repair	\$1,299,783			\$ 450,000	\$ 1,749,783	\$ 1,475,000	\$ 274,783	\$ 450,000
State Highway	\$304,121			\$ 40,000	\$ 344,121	\$ 200,000	\$ 144,121	\$ 40,000
Mayor's Ct. Improvement	\$60,319			\$ 10,250	\$ 70,569	\$ 50,000	\$ 20,569	\$ 10,250
Federal Equitable Sharing	\$237,059			\$ 10,000	\$ 247,059	\$ 200,000	\$ 47,059	\$ 10,000
Law Enforcement Trust (Drug Law Enforcement)	\$149,241			\$ 15,000	\$ 164,241	\$ 100,000	\$ 64,241	\$ 15,000
Blossom Street Lights	\$898			\$ 1,700	\$ 2,598	\$ 1,650	\$ 948	\$ 1,700
Zeiger Drive Street Lights	\$98,776			\$ 18,500	\$ 117,276	\$ 18,900	\$ 98,376	\$ 18,500
Eaton TIF Fund	\$5,601,439			\$ 4,500,000	\$ 10,101,439	\$ 4,500,000	\$ 5,601,439	\$ 4,500,000
OMNOVA TIF Fund	\$0			\$ 266,635	\$ 266,635	\$ 266,635	\$ 0	\$ 266,635
Leo Weiss Fund	\$1,212			\$ 20	\$ 1,232	\$ -	\$ 1,232	\$ 20
Commercial Permit Fund	\$412			\$ 18,000	\$ 18,412	\$ 18,200	\$ 212	\$ 18,000
Deposits Fund	\$248,176			\$ 200,000	\$ 448,176	\$ 300,000	\$ 148,176	\$ 200,000
Zone Income Taxes	\$0			\$ 7,700,000	\$ 7,700,000	\$ 7,700,000	\$ -	\$ 7,700,000
Unclaimed Monies	\$36,166				\$ 36,166	\$ 1,000	\$ 35,166	\$ -
Workers Compensation Self Insurance	\$1,500,000			\$ 250,000	\$ 1,750,000	\$ 250,000	\$ 1,500,000	\$ 250,000
Capital Improvement Fund	\$10,123,912			\$ 3,000,000	\$ 13,123,912	\$ 2,161,000	\$ 10,962,912	\$ 3,000,000
Total - All Funds	\$43,930,172	\$ 2,783,620	\$ 113,700	\$ 61,866,405	\$ 108,693,898	\$ 67,932,535	\$ 40,761,362	\$ 64,763,725

Prepared by LAH 3 15 2019

Amended 7/15/2019 by LAH

Amended 12/17/2019 LAH

**CITY OF BEACHWOOD
FINANCE DEPARTMENT
INTER-OFFICE COMMUNICATION**

TO: Martin S. Horwitz, Mayor
FROM: Larry Heiser, Finance Director
RE: 2020 Budget
DATE: December 3, 2019

Based upon travel schedules in December this year it would appear that the best course of action is to pass a temporary budget and then pass the full budget either the first or second meeting of 2020. The temporary budget contains the minimum to keep the city moving forward for the first 3 months of 2020.

INTRODUCED BY:

ORDINANCE NO. 2019-159

AN ORDINANCE MAKING TEMPORARY APPROPRIATIONS FOR CURRENT EXPENDITURES AND OTHER EXPENSES OF THE CITY OF BEACHWOOD, STATE OF OHIO, FOR THE FISCAL YEAR 2020, JANUARY 1, 2020 TO DECEMBER 31, 2020, INCLUSIVE; AND DECLARING THIS TO BE AN URGENT MEASURE

NOW, THEREFORE, BE IT ORDAINED by the Council of the City of Beachwood, County of Cuyahoga and State of Ohio, that:

Section 1: To provide for the current expenses and other expenditures of the City of Beachwood for the fiscal year ending December 31, 2020, the following sums be and they are hereby set aside and temporarily appropriated as provided for in Ohio Revised Code Section 5705.38 and as outlined in Exhibit "A", a copy of which is attached hereto and incorporated herein.

Section 2: The Mayor and Finance Director are hereby authorized and directed to pay all claims in accordance with Ordinance No. 1996-118, passed by Council on June 17, 1996, which authorizes the Mayor and Finance Director to pay bills on a regular basis and to report to Council regarding City disbursements, and Ordinance No. 1998-264, passed December 7, 1998, for payment of utilities.

Section 3: It is found and determined that all formal actions and deliberations of Council and its committees relating to the passage of this legislation that resulted in formal action were in meetings open to the public where required by Chapter 105 of the Codified Ordinances of the City.

Section 4: This Ordinance is declared to be an urgent measure which is immediately necessary for the public peace, health or safety or the efficient operation of the City; further necessity existing because this is an appropriation of sums to provide for the current expenses and other expenditures of the said City of Beachwood for the fiscal year ending December 31, 2020; wherefore, this Ordinance shall be in full force and effect immediately upon its passage and approval by the Mayor.

WHEREFORE, this Ordinance shall be in full force and effect from and after the earliest date permitted by law.

Attest: I hereby certify this legislation was duly adopted on the 23rd day of December, 2019, and presented to the Mayor for approval or rejection in accordance with Article III, Section 8 of the Charter on the 24th day of December, 2019.

Clerk

Approval: I have approved this legislation this 24th day of December, 2019 and filed it with the Clerk

Mayor

City of Beachwood
2020 Appropriations

General Fund	Department	Wages & Benefits	Other	Total
	101 Council	\$ 25,000	\$ 470,225	\$ 495,225
	121 Mayor	\$ 125,000	\$ 79,600	\$ 204,600
	122 Economic Development	\$ 77,250	\$ 212,650	\$ 289,900
	123 Human Resources	\$ 100,450	\$ 8,050	\$ 108,500
	131 Finance Department	\$ 702,500	\$ 3,910,200	\$ 4,612,700
	141 Law Department	\$ 237,650	\$ 85,350	\$ 323,000
	221 Police	\$ 2,200,000	\$ 504,050	\$ 2,704,050
	231 Fire	\$ 1,900,000	\$ 724,200	\$ 2,624,200
	341 Service Administration	\$ 1,700,000	\$ 1,800,000	\$ 3,500,000
	441 Human Services	\$ 250,000	\$ 145,650	\$ 395,650
	511 Recreation Administration	\$ 600,000	\$ 400,000	\$ 1,000,000
	512 Camps	\$ 50,000	\$ 91,150	\$ 141,150
	514 Sports	\$ 50,000	\$ 32,200	\$ 82,200
	519 Other Programs	\$ 125,000	\$ 46,050	\$ 171,050
	531 Pools and Parks	\$ 100,000	\$ 150,750	\$ 250,750
	611 Building	\$ 750,000	\$ 59,850	\$ 809,850
	Total General Fund			\$ 17,712,825
Special Revenue Fund	Fund #			
	211 Street Construction Maint. & Repair	\$ -	\$ 50,000	\$ 50,000
	212 State Highway	\$ -	\$ 200,000	\$ 200,000
	231 Mayor's Court Improvement	\$ -	\$ 50,000	\$ 50,000
	241 Federal Equitable Sharing	\$ -	\$ 100,000	\$ 100,000
	243 Drug Law Enforcement	\$ -	\$ 50,000	\$ 50,000
	261 Blossom Lane Street Lights	\$ -	\$ 1,650	\$ 1,650
	262 George Zieger Drive Street Lights	\$ -	\$ 18,900	\$ 18,900
	291 Eaton TIF Fund	\$ -	\$ 2,000,000	\$ 2,000,000
	292 Omnova TIF Fund	\$ -	\$ 185,000	\$ 185,000
	Total Special Revenue Fund			\$ 2,655,550
Debt Service Fund	Fund #			
	331 General Bond Retirement	\$ -	\$ 2,150,000	\$ 2,150,000
	Total Debt Service Fund			\$ 2,150,000
Capital Improvement Fund	Fund #			
	441 Capital Improvement	\$ -	\$ 1,000,000	\$ 1,000,000
	Total Capital Improvement			\$ 1,000,000
Internal Service Fund	Fund #			
	501 Workers' Compensation Self Insurance	\$ -	\$ 250,000	\$ 250,000
	Total Internal Service Fund			\$ 250,000
Trust and Agency Funds	Fund #			
	784 Police Pension Fund	\$ -	\$ 150,000	\$ 150,000
	Total Trust and Agency Funds			\$ 150,000
TOTAL 2020 APPROPRIATIONS				\$ 23,918,375

Memorandum

To: Larry Heiser, Finance Director
From: Craig Kaufman, IT Manager
Subject: Security Cameras
Date: December 4, 2019

The current security cameras on all city building need to be replaced. The cameras being replaced are at least six years old and are analog. Due to the age and being analog cameras the quality of these cameras is not sufficient for the security system. After doing many walk throughs with Chief Haba, we have mapped out the camera locations and the coverage areas. We will be replacing all analog cameras with digital ones and adding new cameras where more coverage is needed. Analog cameras are connected with coax cable and the new digital cameras are connected by Ethernet, so new cabling is required.

We received 3 quotes for the purchase and installation of these cameras. In summary, the three quotes are as follows:

1. Cable Communications - \$172,902.51 (Axis Cameras)
2. CityWide - \$196,477.32
3. Premise Solutions - \$182,309.45

Two of the vendors used Hanwha cameras with Hanwha Wave VMS. The other vendor used Axis Cameras with Axis Camera Station VMS. Since putting up the Mall Cameras and adding other cameras where we used Hanwha, we decided to stay with the Hanwha line.

Premise Solutions is on the National IPA cooperative purchasing program.

The installation part quoted by Premise Solutions is not part of the National IPA program but Integrated Precision Systems has installation labor on State Term contract MMA7508 for \$113.30 per hour. Premise solution is charging \$93.00 an hour.

It is my recommendation that we request Council to authorize the purchase and installation of security cameras from Premise Solutions for the amount of \$182,309.45 with an added contingency of \$10,000.00 to make the total price \$192,309.45. These items have been budgeted in the City's 2019 capital projects budget.

Feel free to contact me with any questions.

AN ORDINANCE AUTHORIZING THE MAYOR TO PURCHASE AND INSTALL SECURITY CAMERAS FROM PREMISE SOLUTIONS, LLC FOR CITY OF BEACHWOOD OWNED BUILDINGS AND FACILITIES, WAIVING COMPETITIVE BIDDING; AND DECLARING THIS TO BE AN URGENT MEASURE

WHEREAS, the IT Manager has requested permission to purchase and install Security Cameras for City of Beachwood owned buildings and facilities; and

WHEREAS, the Security Cameras will be purchased from and installed by Premise Solutions, LLC; and

WHEREAS, the total project cost will be an amount not to exceed One Hundred Ninety-Two Thousand Three Hundred Nine Dollars and Forty-Five Cents (\$192,309.45), which includes a requested Ten Thousand Dollar (\$10,000.00) contingency for potential unforeseen expenses.

NOW, THEREFORE, BE IT ORDAINED by the Council of the City of Beachwood, County of Cuyahoga, and State of Ohio, that:

Section 1: Based upon the recommendation of the IT Manager, the Mayor is hereby authorized and directed to waive competitive bidding and purchase Security Cameras and Installation for City of Beachwood owned buildings and facilities from Premise Solutions, LLC, in an amount not to exceed One Hundred Ninety-Two Thousand Three Hundred Nine Dollars and Forty Five Cents (\$192,309.45), which includes a requested Ten Thousand Dollar (\$10,000.00) contingency, as is more fully set forth in Exhibit "A", a copy of which is attached hereto and incorporated herein.

Section 2: It is found and determined that all formal actions and deliberations of Council and its committees relating to the passage of this legislation that resulted in formal action were in meetings open to the public where required by Chapter 105 of the Codified Ordinances of the City.

Section 3: This Ordinance is declared to be an urgent measure immediately necessary for the public peace, health or safety or the efficient operation of the City, and for the further reason that the purchase and installation may be done as soon as possible for the safety and security of the City buildings and facilities; wherefore, this Ordinance shall be in full force and effect immediately upon its passage and approval by the Mayor.

WHEREFORE, this Ordinance shall take effect and be in force from and after the earliest date permitted by law.

Attest: I hereby certify this legislation was duly adopted on the 23rd day of December, 2019, and presented to the Mayor for approval or rejection in accordance with Article III, Section 8 of the Charter on the 24th day of December, 2019.

Clerk

Approval: I have approved this legislation this 24th day of December, 2019 and filed it with the Clerk.

Mayor

Quote# **PSS720****CITY OF BEACHWOOD**

City Wide Camera Project

25325 Fairmount Blvd Beachwood, Oh 44122

Aquatics

6	XNV-8020R	Wisenet X powered by Wisenet 5 network IR outdoor vandal dome camera, 5MP @30fps, 3.7mm fixed focal
6	SBP-137WM1	Outdoor wall mount for outdoor domes (QNV-6010R/6020R/6030R/7010R/7020R/7030R, 7080R/6070R
2	PNM-7000VD	Network vandal outdoor Multi-sensor Multi-Directional dome camera, (2MP X 2 sensors sold separately) 4MP
4	SLA-2M2800D	1/2.8" 2MP CMOS with a 2.8mm fixed focal lens, FoV: H: 107.4°, V: 62.2°, for the PNM-7000VD
2	SBP-300HM6	Medium Cap Adapter (Aluminum) Accessory, (SCV-6081R, SNV-8081R, SNV-8080, SNV-7084/R, SNV-
5	SBP-300WM1	Wall Mount Accessory, (SCP-3430H/2430H, SCP-3370TH/3370H, SCP-2370TH/2370H, SCP-3250H/2250H,
1	PNM-9000VD	Network vandal outdoor Multi-sensor Multi-Directional dome camera, (5MP X 2 sensors sold separately) 10MP
2	SLA-5M3700D	1/1.8" 5MP CMOS with a 3.7mm fixed focal lens, FoV: H: 97.5°, V: 71.9° for the PNM-9000VD
3	PNM-9081VQ	Network Camera, Multi-Sensor/Directional/Dome, Vandalproof, Day/Night, H.264/H.265/MJPEG, 2560 x 1920
3	SBP-329HM	Large Cap adaptor (outdoor) for the Multi-Directional cameras PNM-9080VQ and PNM-9081VQ (Will fit the
3	SBP-300PM	Pole Mount Adapter Accessory, use with SBP-300WM, Ivory
2000		23-4P UTP-CMP Solid BC CAT6 FEP/FRPVC Blue Jacket

Cable Hardware & Support

Outdoor Articulating Lift, Rental/Delivery & Pick-Up

System Programming, Adjustments & Testing

Prefab Labor

Material Cost: \$ 13,077.75

Labor Cost: \$ 6,767.10

Aquatics Project Price: \$ 19,844.85

84.7 hrs @ 93.00

City Hall

7	PNM-9030V	Network vandal outdoor Multi-sensor dome camera, panaoramic 180/220 view (5MP x 4 sensors) 15MP @ 30fps
7	SBP-276HM	Cap adaptor for the PNM-9000VQ (Will fit the following accessories: SBP-300WM1, SBP-300WM, SBP-
7	SBP-300WM1	Wall Mount Accessory, (SCP-3430H/2430H, SCP-3370TH/3370H, SCP-2370TH/2370H, SCP-3250H/2250H,
2	PNM-9320VQP	Network vandal outdoor camera that combines Multi-sensor Multi-Directional camera, (2MP/5MP x 4 sensors)
8	SLA-5M3700P	1/1.8" 5MP CMOS with 3.7mm fixed focal lens
2	SBP-390WM2	Wall Mount Accessory, 2x knock out built-in, compatible with all full size outdoor PTZs and all caps,
2	SBP-300PM	Pole Mount Adapter Accessory, use with SBP-300WM, Ivory
4	PNM-9081VQ	Network Camera, Multi-Sensor/Directional/Dome, Vandalproof, Day/Night, H.264/H.265/MJPEG, 2560 x 1920
4	SBP-300WM1	Wall Mount Accessory, (SCP-3430H/2430H, SCP-3370TH/3370H, SCP-2370TH/2370H, SCP-3250H/2250H,
4	SBP-329HM	Large Cap adaptor (outdoor) for the Multi-Directional cameras PNM-9080VQ and PNM-9081VQ (Will fit the
1	QNP-6230H	Wisenet Q network outdoor PTZ camera, 2MP, Full HD(1080p) 30fps, H.265/H.264/MJPEG, Optical Zoom
1	SBP-300KM	Corner Mount Adapter Accessory, use with SBP-300WM, Ivory
1	SBP-300WM	Wall Mount Accessory, (SCP-3430H/2430H, SCP-3370TH/3370H, SCP-2370TH/2370H, SCP-3250H/2250H,
5	XNV-8020R	Wisenet X powered by Wisenet 5 network IR outdoor vandal dome camera, 5MP @30fps, 3.7mm fixed focal
5	SBP-137WM1	Outdoor wall mount for outdoor domes (QNV-6010R/6020R/6030R/7010R/7020R/7030R, 7080R/6070R
2	XNO-6120R	Wisenet X powered by Wisenet 5 network IR outdoor bullet camera, 2MP, Full HD(1080p) @60fps, 12X optical
1	XNB-6001	Wisenet X powered by Wisenet 5 covert camera body, 2MP, full HD(1080p) 60fps, triple codec
1	XND-6020R	Wisenet X powered by Wisenet 5 network indoor vandal dome camera, 2MP, Full HD(1080p) @60fps, 4mm
1	QNV-8080R	Wisenet Q network outdoor vandal dome camera, 5MP @ 30fps, motorized vari-focal lens 3.1x (3.2 ~ 10.0mm)
2000		23-4P UTP-CMP Solid BC CAT6 FEP/FRPVC Blue Jacket

Cable Hardware & Support

System Programming, Adjustments & Testing

Prefab Labor

Material Cost: \$ 34,168.38

Labor Cost: \$ 13,517.40

City Hall Project Price: \$ 47,685.78

171.8 hrs @ 93.00

Public Works (Outside)

4	PNM-9030V	Network vandal outdoor Multi-sensor dome camera, panaoramic 180/220 view (5MP x 4 sensors) 15MP @ 30fps
4	SBP-276HM	Cap adaptor for the PNM-9000VQ (Will fit the following accessories: SBP-300WM1, SBP-300WM, SBP-
4	SBP-300WM1	Wall Mount Accessory, (SCP-3430H/2430H, SCP-3370TH/3370H, SCP-2370TH/2370H,
4	PNM-9081VQ	Network Camera, Multi-Sensor/Directional/Dome, Vandalproof, Day/Night, H.264/H.265/MJPEG, 2560 x 1920
4	SBP-300WM1	Wall Mount Accessory, (SCP-3430H/2430H, SCP-3370TH/3370H, SCP-2370TH/2370H, SCP-3250H/2250H,
4	SBP-329HM	Large Cap adaptor (outdoor) for the Multi-Directional cameras PNM-9080VQ and PNM-9081VQ (Will fit the
1	XNV-8080R	Wisenet X powered by Wisenet 5 network IR outdoor vandal dome camera, 5MP @30fps, motorized vari-focal
1	SBP-137WM1	Outdoor wall mount for outdoor domes (QNV-6010R/6020R/6030R/7010R/7020R/7030R, 7080R/6070R
2	XNO-6120R	Wisenet X powered by Wisenet 5 network IR outdoor bullet camera, 2MP, Full HD(1080p) @60fps, 12X optical
1000		23-4P UTP-CMP Solid BC CAT6 FEP/FRPVC Blue Jacket

Cable Hardware & Support

System Programming, Adjustments & Testing

Prefab Labor

Material Cost: \$ 16,583.83

Labor Cost: \$ 5,497.50

Public Works (outside) Project \$ 22,081.33

67.5 hrs @ 93.00

Price:

Public Works (Interior)

4	XNO-8080R	Wisenet X powered by Wisenet 5 network IR outdoor bullet camera, 5MP @30fps, motorized vari-focal lens
4	XNV-6080R	Wisenet X powered by Wisenet 5 network IR outdoor vandal dome camera, 2MP, Full HD(1080p) @60fps,
1	PNM-9030V	Network vandal outdoor Multi-sensor dome camera, panaoramic 180/220 view (5MP x 4 sensors) 15MP @ 30fps
1	SBP-276HM	Cap adaptor for the PNM-9000VQ (Will fit the following accessories: SBP-300WM1, SBP-300WM, SBP-
1	SBP-300WM1	Wall Mount Accessory, (SCP-3430H/2430H, SCP-3370TH/3370H, SCP-2370TH/2370H, SCP-3250H/2250H,
1000		23-4P UTP-CMP Solid BC CAT6 FEP/FRPVC Blue Jacket

Cable Hardware & Support

System Programming, Adjustments & Testing

Prefab Labor

Material Cost: \$ 7,728.65

Labor Cost: \$ 4,242.00

Public Works (interior) Project \$ 11,970.65

54.0 hrs @ 93.00

Price:

Police Station Ground Floor

2	XND-6080RV	Wisenet X powered by Wisenet 5 network IR indoor vandal dome camera, 2MP, Full HD(1080p) @60fps,
1	XNV-6080R	Wisenet X powered by Wisenet 5 network IR outdoor vandal dome camera, 2MP, Full HD(1080p) @60fps,
1	SBP-300HM6	Medium Cap Adapter (Aluminum) Accessory, (SCV-6081R, SNV-8081R, SNV-8080, SNV-7084/R, SNV-
1	SBP-300WM1	Wall Mount Accessory, (SCP-3430H/2430H, SCP-3370TH/3370H, SCP-2370TH/2370H, SCP-3250H/2250H,
3	PNM-7000VD	Network vandal outdoor Multi-sensor Multi-Directional dome camera, (2MP X 2 sensors sold separately) 4MP
6	SLA-2M2800D	1/2.8" 2MP CMOS with a 2.8mm fixed focal lens, FoV: H: 107.4°, V: 62.2°, for the PNM-7000VD
3	SBP-300HM6	Medium Cap Adapter (Aluminum) Accessory, (SCV-6081R, SNV-8081R, SNV-8080, SNV-7084/R, SNV-
3	SBP-300WM1	Wall Mount Accessory, (SCP-3430H/2430H, SCP-3370TH/3370H, SCP-2370TH/2370H, SCP-3250H/2250H,
1	XNF-8010R	Wisenet X powered by Wisenet 5 network indoor fisheye, 6MP CMOS sensor, 2048x2048 @ 30fps, 1.6mm fixed
1500		23-4P UTP-CMP Solid BC CAT6 FEP/FRPVC Blue Jacket

Cable Hardware & Support

System Programming, Adjustments & Testing

Prefab Labor

Material Cost: \$ 5,389.58

Labor Cost: \$ 4,522.80

Police Station Ground Floor \$ 9,912.38

59.6 hrs @ 93.00

Project Price:

Fire Station First Floor

2	PNM-7000VD	Network vandal outdoor Multi-sensor Multi-Directional dome camera, (2MP X 2 sensors sold separately) 4MP
4	SLA-2M2800D	1/2.8" 2MP CMOS with a 2.8mm fixed focal lens, FoV: H: 107.4°, V: 62.2°, for the PNM-7000VD
1	XND-6080RV	Wisenet X powered by Wisenet 5 network IR indoor vandal dome camera, 2MP, Full HD(1080p) @60fps,
4	QNV-8020R	Wisenet Q network outdoor vandal dome camera, 5MP @ 30fps, 4.0mm fixed focal lens (79°), triple codec
1	XNV-6020R	Wisenet X powered by Wisenet 5 network outdoor vandal dome camera, 2MP, Full HD(1080p) @60fps, 4mm
1500		23-4P UTP-CMP Solid BC CAT6 FEP/FRPVC Blue Jacket

Cable Hardware & Support

System Programming, Adjustments & Testing

Prefab Labor

Material Cost: \$ 4,313.25

Labor Cost: \$ 4,411.20

Fire Station First Floor Project \$ 8,724.45

58.4 hrs @ 93.00

Price:**City Hall 1st Floor**

1	PNM-7000VD	Network vandal outdoor Multi-sensor Multi-Directional dome camera, (2MP X 2 sensors sold separately) 4MP
2	SLA-2M2800D	1/2.8" 2MP CMOS with a 2.8mm fixed focal lens, FoV: H: 107.4°, V: 62.2°, for the PNM-7000VD
2	PNF-9010R	Network IR vandal Indoor fisheye dome camera, 9MP, triple codec H.265/H.264/MJPEG with WiseStream
3	XNV-6011	Wisenet X powered by Wisenet 5 network outdoor compact vandal dome camera, 2MP, Full HD(1080p) @60fps,
1	XND-6020R	Wisenet X powered by Wisenet 5 network indoor vandal dome camera, 2MP, Full HD(1080p) @60fps, 4mm
2	XNV-6080R	Wisenet X powered by Wisenet 5 network IR outdoor vandal dome camera, 2MP, Full HD(1080p) @60fps,
3	XND-8020R	WiseNet X powered by WiseNet 5 network IR indoor vandal dome camera, 5MP @30fps WDR off/ on, 3.7mm
1	PNM-9000VD	Network vandal outdoor Multi-sensor Multi-Directional dome camera, (5MP X 2 sensors sold separately) 10MP
2	SLA-5M3700D	1/1.8" 5MP CMOS with a 3.7mm fixed focal lens, FoV: H: 97.5°, V: 71.9° for the PNM-9000VD
1	XND-8020R	WiseNet X powered by WiseNet 5 network IR indoor vandal dome camera, 5MP @30fps WDR off/ on, 3.7mm
2000		23-4P UTP-CMP Solid BC CAT6 FEP/FRPVC Blue Jacket

Cable Hardware & Support

System Programming, Adjustments & Testing

Prefab Labor

1	LE-070	LE-070 Verifact A Ceiling Mount Microphone
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Material Cost: \$ 8,380.68

Labor Cost: \$ 7,268.10

City Hall 1st Floor Project \$ 15,648.78

91.7 hrs @ 93.00

Price:**Building Dept Garage and Director Garage**

2	PNM-9030V	Network vandal outdoor Multi-sensor dome camera, panaoramic 180/220 view (5MP x 4 sensors) 15MP @ 30fps
1	PNM-7000VD	Network vandal outdoor Multi-sensor Multi-Directional dome camera, (2MP X 2 sensors sold separately) 4MP
2	SLA-2M2800D	1/2.8" 2MP CMOS with a 2.8mm fixed focal lens, FoV: H: 107.4°, V: 62.2°, for the PNM-7000VD
2	XNV-8020R	Wisenet X powered by Wisenet 5 network IR outdoor vandal dome camera, 5MP @30fps, 3.7mm fixed focal
1000		23-4P UTP-CMP Solid BC CAT6 FEP/FRPVC Blue Jacket

Cable Hardware & Support

System Programming, Adjustments & Testing

Prefab Labor

Material Cost: \$ 5,105.38

Labor Cost: \$ 3,451.50

Building Dept Garage and \$ 8,556.88

50.0 hrs @ 93.00

Director Garage Project Price:

Community Center

1	PNM-7000VD	Network vandal outdoor Multi-sensor Multi-Directional dome camera, (2MP X 2 sensors sold separately) 4MP
2	SLA-2M2800D	1/2.8" 2MP CMOS with a 2.8mm fixed focal lens, FoV: H: 107.4°, V: 62.2°, for the PNM-7000VD
1	PNM-9000VD	Network vandal outdoor Multi-sensor Multi-Directional dome camera, (5MP X 2 sensors sold separately) 10MP
2	SLA-5M3700D	1/1.8" 5MP CMOS with a 3.7mm fixed focal lens, FoV: H: 97.5°, V: 71.9° for the PNM-9000VD
2	XNV-6011	Wisenet X powered by Wisenet 5 network outdoor compact vandal dome camera, 2MP, Full HD(1080p) @60fps,
1	XND-8020R	WiseNet X powered by WiseNet 5 network IR indoor vandal dome camera, 5MP @30fps WDR off/ on, 3.7mm
1	XND-8080RV	Wisenet X powered by Wisenet 5 network IR indoor vandal dome camera, 5MP @30fps, motorized vari-focal
1500		23-4P UTP-CMP Solid BC CAT6 FEP/FRPVC Blue Jacket

Cable Hardware & Support
System Programming, Adjustments & Testing
Prefab Labor

Material Cost: \$ 3,975.34

Labor Cost: \$ 3,853.20

52.4 hrs @ 93.00

Community Center Project
Price:

\$ 7,828.54

Fire Station (Exterior)

1	PNM-9000VD	Network vandal outdoor Multi-sensor Multi-Directional dome camera, (5MP X 2 sensors sold separately) 10MP
2	SLA-5M3700D	1/1.8" 5MP CMOS with a 3.7mm fixed focal lens, FoV: H: 97.5°, V: 71.9° for the PNM-9000VD
1	SBP-300WMW1	Wall Mount Accessory (white), Compatible with white hanging caps
1	PNM-9030V	Network vandal outdoor Multi-sensor dome camera, panoramic 180° / 220° view, (5MP X 4 sensors) 15MP @
1	SBP-276HM	Cap adaptor for the PNM-9000VQ (Will fit the following accessories: SBP-300WM1, SBP-300WM, SBP-
1	SBP-300WM1	Wall Mount Accessory, (SCP-3430H/2430H, SCP-3370TH/3370H, SCP-2370TH/2370H, SCP-3250H/2250H,
1	QNV-8020R	Wisenet Q network outdoor vandal dome camera, 5MP @ 30fps, 4.0mm fixed focal lens (79°), triple codec
1	SBP-122HMW	Cap adaptor for the (QND-8080R/6082R, QNV-8010R/20R/30R, QNV-6012R/22R/32R), white color
1500		23-4P UTP-CMP Solid BC CAT6 FEP/FRPVC Blue Jacket

Cable Hardware & Support
System Programming, Adjustments & Testing
Prefab Labor

Material Cost: \$ 3,606.26

Labor Cost: \$ 3,295.20

48.4 hrs @ 93.00

Fire Station (Exterior) Project
Price:

\$ 6,901.46

Shaker Park

1	XNV-6020R	Wisenet X powered by Wisenet 5 network outdoor vandal dome camera, 2MP, Full HD(1080p) @60fps, 4mm
1	PNM-7000VD	Network vandal outdoor Multi-sensor Multi-Directional dome camera, (2MP X 2 sensors sold separately) 4MP
2	SLA-2M2800D	1/2.8" 2MP CMOS with a 2.8mm fixed focal lens, FoV: H: 107.4°, V: 62.2°, for the PNM-7000VD
100		23-4P UTP-CMP Solid BC CAT6 FEP/FRPVC Blue Jacket

Cable Hardware & Support
System Programming, Adjustments & Testing
Prefab Labor

Material Cost: \$ 1,117.25

Labor Cost: \$ 803.40

9.8 hrs @ 93.00

Shaker Park Project Price:

\$ 1,920.65

Head-End and Licensing

4	WAVE-PRO-48	WAVE Professional License. Enables forty-eight (48) IP stream recording, includes life-time SW upgrade. No
0	WAVE-PRO-04	WAVE Professional License. Enables four (4) IP stream recording, includes life-time SW upgrade. No annual &
0	WAVE-PRO-01	WAVE Professional License. Enables one (1) IP stream recording, includes life-time SW upgrade. No annual &

System Programming, Adjustments & Testing

<i>Material Cost:</i>	\$ 16,081.50	<i>Labor Cost:</i>	\$ 5,152.20	Head-End and Licensing	\$ 21,233.70
		55.5 hrs @ 93.00		Project Price:	

Tax County: Exempt *Tax Rate:* \$ - *Total Tax:* \$ -

Total Project Cost: \$ 182,309.45

Jason Todaro
Premise Solutions
(440) 417-3851
JTodaro@PremiseSolutions.com

www.PremiseSolutions.com

7105 Krick Road, Walton Hills, OH 44146





GENERAL ASSUMPTIONS

Pricing:

- *Please reference the quotation number listed on this quotation on all purchase orders or equivalent notice to proceed with the execution of referenced work. "Premise Solutions" and "Premise Solutions, LLC" are to be recognized as the same entity.
- *Pricing is based on utilization of IBEW union labor where scope permits.
- *Pricing is valid for 30 days from date on quotation unless otherwise noted.
- ***Pricing does not include sales tax, if applicable.**
- *Pricing assumes free and unobstructed access to the site unless otherwise noted.

Standards and Drawings

- *This pricing is based on the latest version of provided design material as of date on quote. When provided engineering and installation documents are not provided, Premise Solutions shall perform to the standards outlined in the scope of work and/or in this quote.
- *Prior to installation commencement, the customer must verify final design documents that are being used.

Delays

- *Any delays not caused by Premise Solutions, which result in downtime, will result in a price adjustment at the current "downtime rate" per person. This includes but is not limited to:
 - Schedule changes, not initiated by Premise Solutions, without sufficient notification.
 - Request for expedited material.
 - Site access restrictions.
 - Customer representative availability delays, when required
 - Customer supplied material delays.

Project Change Orders (PCO's)

- *Customer requested change to the scope of work or additional work required due to unexpected site conditions may result in updated pricing to result in change order.
- *A single point of contact with the authority to approve project changes must be provided.
- *All proposed changes must be approved and signed prior to commencement of additional work scope.

Miscellaneous

- *Standard work hour apply to this pricing (Monday-Friday, 7:00AM to 3:30PM) unless otherwise agreed upon
- *Any patching and repair of walls, ceiling tiles or other installations areas is by others

www.PremiseSolutions.com

7105 Krick Road, Walton Hills, OH 44146



CABLE COMMUNICATIONS, INC.

Phone# 440-708-0322
 10160 Queens Way, Unit 5
 Chagrin Falls, Ohio 44023



Quote

Date	Quote #
11/18/2019	20129

Name / Address
City of Beachwood Atten: Accounts Payable P.O. Box 22659 Beachwood, OH 44122 US

P.O. No.	Terms	Job
	50% Down, 5...	372

Description	Qty	Rate	Total
AJ Allen IT Assistant Manager City of Beachwood 25325 Fairmount Blvd, Beachwood, Ohio 44122 Axis Camera Project Rev2 Scope of Work: Installation of a new IP CCTV system all new cables will be CAT6. Camera locations shown on design plan. On-site installation tech will determine final camera placement. Each cable will be pulled from the nearest closet. Each closet will have a dedicated CAT6 patch panel(s) for the cameras so they can be easily managed and organized. 94 total camera cables are included. If an existing pathway is usable, CCI will re-use that existing pathway to run a new CCTV cable. Quote assumes all campus buildings are on the same LAN. Project is to be completed during normal business hours, 7a-5p Mon-Fri. Project to be Certified Tested upon completion. Installation includes one time focus and adjustment of the view. Quote assumes rack space & power are available in all "head-end" locations. Client assumes all responsibility for providing switch ports and PoE power. Axis NVRs have 48 licenses per device and 3 are quoted for 144 licenses. Cat 6 Cabling: Cables will be certified tested ETL Verified Category 6 U/UTP Cable, plenum, WHITE: CommScope Labor to install cable, terminate & Test			
	22,100	0.27	5,967.00T
	94	300.00	28,200.00T

Subtotal

Sales Tax (0.0%)

Total

CABLE COMMUNICATIONS, INC.

Phone# 440-708-0322
 10160 Queens Way, Unit 5
 Chagrin Falls, Ohio 44023



Quote

Date	Quote #
11/18/2019	20129

Name / Address
City of Beachwood Atten: Accounts Payable P.O. Box 22659 Beachwood, OH 44122 US

P.O. No.	Terms	Job
	50% Down, 5...	372

Description	Qty	Rate	Total
Patch Cord 3ft, Cat 6, WHITE	188	4.3875	824.85T
Cat 6 Jack WHITE	188	4.86	913.68T
Patch panel 24 port field configurable (plastic inserts) PANDUIT	10	28.175	281.75T
2 Port surface mount box WHITE NetKey PANDUIT	94	1.91702	180.20T
1/2 inch Velcro	2	25.355	50.71T
Cable Tie, 11.1 Inch, Width 0.187 Inch, NATURAL, 100 per bag, Thomas and Betts	1,000	0.05657	56.57T
Polyline pull string	2	46.305	92.61T
Deployment Charge	1	5,451.00	5,451.00T
26-ft Platform Scissor Lift Charge	1	1,050.00	1,050.00T
45ft Boom Lift Charge	1	2,000.00	2,000.00T
2" Sleeve flanged with firestop	3	41.97	125.91T
1" Sleeve flanged with firestop	3	32.14333	96.43T
J-Hook Cable Support, Zinc Electroplated, Max. Bundle Diameter 2 Inch	200	2.9017	580.34T
J-Hook: CAT HP 1-5/16 in. dia. metal (not painted). CADDY®	200	2.4794	495.88T
Beam Clamp	400	0.675	270.00T
Screw, 1/4-20 X 3/8, Philip Head, Zinc Plated	400	0.08843	35.37T
Subtotal			46,672.30
Camera Installation - Outdoor			
DITEK - surge protection for Poe cameras	52	61.425	3,194.10T
Labor to install camera, one time focus and adjust view	52	300.00	15,600.00T
BASIC SCS IP Addressing, DOA check for power, Setting the IP Address, Checking/Updating the camera firmware & Serial number and/or MAC Address Capture	52	21.60	1,123.20T
Subtotal			19,917.30
Camera Installation - Indoor			
Labor to install camera, one time focus and adjust view	42	150.00	6,300.00T

Subtotal

Sales Tax (0.0%)

Total

CABLE COMMUNICATIONS, INC.

Phone# 440-708-0322
 10160 Queens Way, Unit 5
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Quote

Date	Quote #
11/18/2019	20129

Name / Address
City of Beachwood Atten: Accounts Payable P.O. Box 22659 Beachwood, OH 44122 US

P.O. No.	Terms	Job
	50% Down, 5...	372

Description	Qty	Rate	Total
BASIC SCS IP Addressing, DOA check for power, Setting the IP Address, Checking/Updating the camera firmware & Serial number and/or MAC Address Capture	42	21.60	907.20T
Subtotal			7,207.20
Aquatic center - 12			
City Hall - 29			
Community Center - 7			
Police Department - 7			
Fire Station - 11			
Public Works - 21			
Director Garage - 4			
Shaker Pavilion - 2			
Bldg Dept Garage - 1			
See Maps and Design Report for approximate locations. Tech has final decision on exact placement.			
AXIS M3037-PVE IP Camera, Compact, Day/Night, fixed Mini Dome, Outdoor/Indoor, Panoramic, 5 MP at 12 fps	1	629.93	629.93T
AXIS: M3058-PLVE IP Camera 12 MP dome with 360° panoramic view, IR illumination range of reach 15m (49ft), 360° overview, dewarped panorama, double panorama, corridor and quad views.	14	669.34786	9,370.87T
AXIS M4206-LV, IP Dome camera, 3 MP / HDTV 1080p, 3-6 mm varifocal lens, WDR and Optimized IR	10	369.756	3,697.56T
AXIS P1265, PoE Pinhole Sensor, WDR, Multiple Stream, Modular, Indoor, HDTV, 91 Degree FOV, H.264/MJPEG/MPEG4, 1080p Resolution, F2.5 Fixed Focus/Iris 3.7 MM Lens	1	275.15	275.15T
AXIS P3227-LV, Day/Night, Fixed Dome, 3072 x 1728 Resolution, F1.7 Varifocal 3.5 to 10 MM Lens, 11.5 Watt, 1 GB RAM WHITE	13	614.16	7,984.08T
AXIS P3227-LVE, outdoor-ready 5 MP fixed dome, 3.5-10mm lens, remote Zoom & Focus, 100°-38° HFOV, IR up to 30m (100ft),	11	708.76818	7,796.45T
		Subtotal	
		Sales Tax (0.0%)	
		Total	

CABLE COMMUNICATIONS, INC.

Phone# 440-708-0322
 10160 Queens Way, Unit 5
 Chagrin Falls, Ohio 44023

**Quote**

Date	Quote #
11/18/2019	20129

Name / Address
City of Beachwood Atten: Accounts Payable P.O. Box 22659 Beachwood, OH 44122 US

P.O. No.	Terms	Job
	50% Down, 5...	372

Description	Qty	Rate	Total
AXIS P3245-LV Dome, 1080P VF lens, forensic detail, zipstream, IK10	2	456.48	912.96T
AXIS P3245-LVE dome camera, 1080P vf lens, forensic, zipstream & IK10	2	551.09	1,102.18T
AXIS P3717-PLE, 8 MP multidirectional camera with IR for 360° coverage, remote zoom and focus 3–6mm, HFOV 96°–49°, IR up to 15m (50ft).	14	1,063.54786	14,889.67T
AXIS Q1700-LE License Plate Camera	1	1,024.13	1,024.13T
AXIS Q1798-LE, outdoor NEMA 4X IP66/67 and IK10-rated 10 MP/ 4K day/night fixed bullet camera providing Forensic WDR	2	1,418.33	2,836.66T
AXIS Q3708-PVE IP Camera.180°	13	1,576.00769	20,488.10T
AXIS Q6000-E Mk II PTZ, Full 360° overview, four 2-mp sensors.	5	1,260.648	6,303.24T
AXIS Q6125-LE IP CAMERA, HIGH-SPEED PTZ WITH OPTIMIZED IR	5	2,364.408	11,822.04T
AXIS, Stainless Steel Band for Flexible Mounting of F Series Sensor Units and P12 Sensor Units	1	30.74	30.74T
Mounting plate w/camera housing	14	22.86	320.04T
AXIS T91A64 Corner Bracket, requires AXIS T91A61 Wall Bracket	18	62.28	1,121.04T
AXIS T91B57, Aluminum Pole Mount for indoor and outdoor installations, for poles with diameter between 100-410 mm (4"-16"), White	1	90.66	90.66T
Axis T91G61 Wall Mount, Aluminum, RJ45, IP66, NEMA 4X and IK10 Rated	17	156.88824	2,667.10T
AXIS T91H61 Wall Mount 66 Lb Load, 8.4" Width x 3.4" Depth x 6.5" Height, Powder Coated Aluminum, White	14	137.96429	1,931.50T
AXIS T94A01C Attachment Kit, For Attaching Q61 PTZ Network Camera to Q6000-E-MK-II PTZ Network Camera.	5	78.048	390.24T
AXIS T94F01M J-Box/Gang plate	1	22.86	22.86T
AXIS T94N01D Pendant Kit	14	70.16429	982.30T

Subtotal**Sales Tax (0.0%)****Total**

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Quote

Date	Quote #
11/18/2019	20129

Name / Address
City of Beachwood Atten: Accounts Payable P.O. Box 22659 Beachwood, OH 44122 US

P.O. No.	Terms	Job
	50% Down, 5...	372

Description	Qty	Rate	Total
AXIS T94S01P CONDUIT BACK BOX IK10+	17	93.81588	1,594.87T
Outdoor RJ45 cable, 15 m	5	117.468	587.34T
AXIS F92A01 BLACK HEIGHT STRIP HOUSING	1	78.05	78.05T
VMS - Axis Camera Station - for 94 new Axis Cameras and up to 68 ONVIF cameras. Each Axis device requires one AXIS Camera Station Core Device or Universal Device license. For third party cameras, one Universal Device license is required for each IP address. Some Axis network cameras contain more than one image sensor, they (Axis Cameras) only require one device license. Not all cameras are compatible with ACS.			
Includes basic addition of cameras to Camera Station VMS - adding cameras, setting up motion recording, naming cameras & setting frames per second, and adding up to three users. Quote assumes Client is using AXIS NVR - 48 Licenses are included per device = 144			
Labor for basic programing of cameras into VMS.	162	68.00	11,016.00T
Subtotal			109,965.76
Option to remove existing cameras - Internal cameras mounted to drop tile will require Client to provide new replacement tile. If removing camera from drywall, includes filling holes with drywall compound. If removing camera from brick, includes filling hole with masonry repair epoxy. Any painting or other color matching is not included.			
As total existing cameras that may require removal is unknown - this is an estimate for one camera			
Labor to remove one camera and fill hole(s), as needed	1	136.00	136.00T

Subtotal

Sales Tax (0.0%)

Total

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**Quote**

Date	Quote #
11/18/2019	20129

Name / Address
City of Beachwood Atten: Accounts Payable P.O. Box 22659 Beachwood, OH 44122 US

P.O. No.	Terms	Job
	50% Down, 5...	372

Description	Qty	Rate	Total
Misc. Parts, drywall compound or masonry repair epoxy	1	19.95	19.95T
Subtotal			155.95
Axis NVR			
Universal Device License	42	117.4681	4,933.66T
AXIS Camera Station S1148 Recorder is an out-of-the-box, ready-to-use recording solution 24TB, designed to deliver reliable high-definition surveillance. This recorder comes as a rack server, with the possibility to add extra hard disks and a storage capacity of up to 140 TB	1	8,408.72	8,408.72T
S1148 64TB RECORDER CAMERA STATION RECORDER, PRELOADED, 48CH LICENSE, 3YR WARRANTY	2	12,263.125	24,526.25T
Subtotal			37,868.63
		Subtotal	\$221,787.14
		Sales Tax (0.0%)	\$0.00
		Total	\$221,787.14

Citywide Solutions Inc.
 PO Box 310
 Dublin, OH 43017
 Tel. 844-395-4101



Craig Kaufman
 City of Beachwood
 23355 Mercantile Road
 Beachwood OH 44122
 USA

CUSTOMER QUOTATION NO. 20233

Quote No: 20233
Site: City of Beachwood
Site Contact: AJ Allen
Phone: 216 595-3711
Email: A.J.Allen@beachwoodohio.com
Date: 11/20/2019

Description

Public Works Cameras Outside

This proposal is to mount and install all the cameras as described.

No Fiber is included in this proposal.

We will Furnish and Install J Hooks for cable support as needed to supplement the existing pathway support.
 We will Test, Terminate, and Label installed cable.

Furnish and Install CAT6 Cable, Jacks, and Biscuit for (11) Cameras locations to nearest IDF.
 Terminate onto existing CAT6 Patch Panels. Test Cable. Coil 20' at Camera end for moving of Camera

Item	Quantity	Unit Price	Total
Freight	1.00	\$150.00	\$150.00
Wavestore camera License	11.00	\$108.00	\$1,188.00
Mounting hardware per camera	11.00	\$80.00	\$880.00
Misc Wire and hardware for mounting	1.00	\$800.00	\$800.00
PNM-9030V - X4 PANORAMIC CAMERA	4.00	\$1,482.30	\$5,929.20
XNV-8080R - 5MP IR Outdoor Dome, WiseNet X Powered by WiseNet 5 Network IR Outdoor Vandal Dome Camera, 5MP @30fps WDR Off/On, Motorized Vari-Focal Lens 2.4x (3.9~9.4mm) (92.1?~38.7?), H.265/H.264/MJPEG, WiseStream II Compression Technology	1.00	\$850.95	\$850.95
PNM-9081VQ - X 4 Multi-directional camera with vari-focal lens,H.265, WDR, D/N, IP66/IK10, HPoE/DC	4.00	\$2,031.30	\$8,125.20
XNO-6120R -WiseNet X powered by WiseNet 5 network IR outdoor bullet camera, 2MP, Full HD(1080p) @60fps WDR off/on(120dB) or @30fps WDR on(150dB), 12X optical zoom lens (5.2mm~62.4mm) (54.	2.00	\$823.50	\$1,647.00

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CUSTOMER QUOTATION NO. 20233

Item	Quantity	Unit Price	Total
58? ~ 5.30?), H.265/H.264/MJPEG, WiseStream II compression technology			
Installation	80	\$95.00	\$7,600.00
Sub-Total ex Tax			\$27,170.35
Tax			\$0.00
Total inc Tax			\$27,170.35
Service Fee			\$150.00
Labor			\$7,600.00
Materials			\$19,420.35
Section Sub-Total ex Tax			\$27,170.35
Tax			\$0.00
Section Total inc Tax			\$27,170.35

Thank you.	Service Fee	\$150.00
	Labor	\$7,600.00
	Materials	\$19,420.35
	Sub-Total ex Tax	\$27,170.35
	Tax	\$0.00
	Total inc Tax	\$27,170.35

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Craig Kaufman
 City of Beachwood
 23355 Mercantile Road
 Beachwood OH 44122
 USA

CUSTOMER QUOTATION NO. 20231

Quote No: 20231
Site: City of Beachwood
Site Contact: AJ Allen
Phone: 216 595-3711
Email: AJ.Allen@beachwoodohio.com
Date: 11/19/2019

Description

Park Pavilion Cameras

This proposal is to mount and install all the cameras as described.

No Fiber is included in this proposal.

We will do two CAT 6 wire runs from each camera back to the switch. These will be tucked neatly around the beam in the pavilion.

Item	Quantity
Freight	1.00
Mounting hardware per camera	2.00
Misc Wire and hardware for mounting	1.00
XNV-6020R - 2MP IR Outdoor Dome, WiseNet X Powered by WiseNet 5 Network Outdoor Vandal Dome Camera, 2MP, Full HD(1080p) @60fps WDR Off or @30fps WDR On, 4mm Fixed Lens (88.6?)	1.00
PNM-7000VD - X 2 Multi-Directional camera (No Lens is included)	1.00
SLA-2M2800D- 1/2.8" 2M CMOS with a 2.8mm fixed focal lens FoV: H: 107.4° V: 62.2	2.00
Installation	16
Sub-Total ex Tax	\$3,094.03
Tax	\$0.00
Total inc Tax	\$3,094.03
Service Fee	\$250.00
Labor	\$1,520.00
Materials	\$1,324.03
Section Sub-Total ex Tax	\$3,094.03
Tax	\$0.00
Section Total inc Tax	\$3,094.03

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CUSTOMER QUOTATION NO. 20231

Thank you.

Service Fee	\$250.00
Labor	\$1,520.00
Materials	\$1,324.03
Sub-Total ex Tax	\$3,094.03
Tax	\$0.00
Total inc Tax	\$3,094.03

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City of Beachwood
 23355 Mercantile Road
 Beachwood OH 44122
 USA

CUSTOMER QUOTATION NO. 20264

Quote No: 20264
Site: City of Beachwood
Site Contact: AJ Allen
Phone: (216) 595-3405
Email: AJ.Allen@beachwoodohio.com
Date: 12/03/2019

Description

This proposal is for the start-up of the WAVE software. This includes two days onsite with a Hanwha certified technician. We will set up and train on the new software. We will also set the parameters for installation of all the cameras.

Sub-Total ex Tax	\$4,500.00
Tax	\$0.00
Total inc Tax	\$4,500.00

Materials	\$4,500.00
Section Sub-Total ex Tax	\$4,500.00
Tax	\$0.00
Section Total inc Tax	\$4,500.00

Thank you.

Materials	\$4,500.00
Sub-Total ex Tax	\$4,500.00
Tax	\$0.00
Total inc Tax	\$4,500.00

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PO Box 310
Dublin, OH 43017
Tel. 844-395-4101



Craig Kaufman
City of Beachwood
23355 Mercantile Road
Beachwood OH 44122
USA

CUSTOMER QUOTATION NO. 20208

Quote No: 20208
Site: City of Beachwood
Site Contact: AJ Allen
Phone: 216 595-3711
Email: AJ.Allen@beachwoodohio.com
Date: 11/20/2019

Description

Fire Station Cameras

This proposal is to mount and install all the cameras as described.

No Fiber is included in this proposal.

We will Furnish and Install J Hooks for cable support as needed to supplement the existing pathway support.
We will Test, Terminate, and Label installed cable.

Furnish and Install CAT6 Cable, Jacks, and Biscuit for (11) Cameras locations to nearest IDF.
Terminate onto existing CAT6 Patch Panels. Test Cable. Coil 20' at Camera end for moving of Camera

Item	Quantity	Unit Price	Total
PNM-7000VD - X 2 Multi-Directional camera (No Lens is included)	2.00	\$603.90	\$1,207.80
Freight	1.00	\$250.00	\$250.00
Wavestore camera License	11.00	\$108.00	\$1,188.00
1/2.8" 2M CMOS with a 2.4mm fixed focal lens, FoV: H: 135.4°, V: 71.2°	4.00	\$51.64	\$206.56
Mounting hardware per camera	11.00	\$80.00	\$880.00
Misc Wire and hardware for mounting	1.00	\$800.00	\$800.00
XND-6080RV - WiseNet X Powered by WiseNet 5 Network IR Indoor Vandal Dome Camera 2MP Full HD (1080p) @60fps WDR Off or @30fps WDR On Motorized Vari-Focal Lens 4.3x (2.8~12mm) (119.5°~27.9°) H.265/H.264/MJPEG	1.00	\$576.45	\$576.45
SLA-5M3700D - 1/1.8" 5MP CMOS with a 3.7mm fixed focal lens, FoV: H: 97.5°, V: 71.9° for the PNM-9000VQ	2.00	\$151.88	\$303.76

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CUSTOMER QUOTATION NO. 20208

Item	Quantity	Unit Price	Total
PNM-9030V - X4 PANORAMIC CAMERA	1.00	\$1,482.30	\$1,482.30
PNM-9000VD Network vandal outdoor Multi-sensor Multi-Directional dome camera, (5MP X 2 sensors sold separately) 10MP @ 30fps, modular lenses from 3.7, 4.6 and 7.0mm lenses, triple codec H.265/H.264/MJPEG with WiseStream II technology, 120dB WDR, built in analytics, 2x SD card, hallway view, HLC, defog detection, DIS, PoE, IP66/IK10, -40°C ~ +55°C (-40°F ~ +131°F). Lens modules: SLA-5M3700D (3.7mm),	1.00	\$603.90	\$603.90
QNV-8020R - Wisenet Q network outdoor vandal dome camera, 5MP @ 30fps, 4.0mm fixed focal lens (79°), triple codec H.265/H.264/MJPEG with Wisestream II, 120dB WDR, IR LEDs range 82', defocus detection, hallway View, SD card, video analytics, CVBS, open platform, IP66, IK10, PoE, white color 515.00 - 55.00% \$231.75 \$927.00 1 Hanwha XNV-6020R Wisenet X powered	5.00	\$356.90	\$1,784.50
WiseNet X powered by WiseNet 5 network outdoor vandal dome camera, 2MP, Full HD(1080p) @60fps WDR off/on(120dB) or @30fps WDR on(150dB), 12X optical zoom lens (5.2mm ~62.4mm) (54.58? ~ 5.30?), H.265/H.264/MJPEG, WiseStream II compression technology	1.00	\$935.55	\$935.55
Installation	68	\$95.00	\$6,460.00
Sub-Total ex Tax			\$16,678.82
Tax			\$0.00
Total inc Tax			\$16,678.82
Service Fee			\$250.00
Labor			\$6,460.00
Materials			\$9,968.82
Section Sub-Total ex Tax			\$16,678.82
Tax			\$0.00
Section Total inc Tax			\$16,678.82
Service Fee			\$250.00
Labor			\$6,460.00
Materials			\$9,968.82
Sub-Total ex Tax			\$16,678.82
Tax			\$0.00
Total inc Tax			\$16,678.82

Thank you.

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 Tel. 844-395-4101



Craig Kaufman
 City of Beachwood
 23355 Mercantile Road
 Beachwood OH 44122
 USA

CUSTOMER QUOTATION NO. 20210

Quote No: 20210
Site: City of Beachwood
Site Contact: AJ Allen
Phone: 216 595-3711
Email: AJ.Allen@beachwoodohio.com
Date: 11/20/2019

Description

Public Works Cameras

This proposal is to mount and install all the cameras as described.

No Fiber is included in this proposal.

We will Furnish and Install J Hooks for cable support as needed to supplement the existing pathway support.
 We will Test, Terminate, and Label installed cable.

Furnish and Install CAT6 Cable, Jacks, and Biscuit for (9) Cameras locations to nearest IDF.
 Terminate onto existing CAT6 Patch Panels. Test Cable. Coil 20' at Camera end for moving of Camera

Item	Quantity	Unit Price	Total
Freight	1.00	\$150.00	\$150.00
Wavestore camera License	9.00	\$108.00	\$972.00
Mounting hardware per camera	9.00	\$80.00	\$720.00
Misc Wire and hardware for mounting	1.00	\$500.00	\$500.00
XNV-6080R - 2MP IR Outdoor Dome, WiseNet X Powered by WiseNet 5 Network IR Outdoor Vandal Dome Camera, 2MP, Full HD(1080p) @60fps WDR Off or @30fps WDR On, Motorized Vari-Focal Lens 4.3x (2.8~12mm) (119.5?~27.9?), H.265/H.264/MJPEG	4.00	\$631.35	\$2,525.40
PNM-9030V - X4 PANORAMIC CAMERA	1.00	\$1,482.30	\$1,482.30
XNO-8080R - 5MP IR Bullet, WiseNet X Powered by WiseNet 5 Network IR Outdoor Bullet Camera, Back Box, 5MP @30fps WDR Off/On, Motorized Vari-Focal Lens 2.4x (3.7~9.4mm) (100.2?~38.7?), H.265/H.264/MJPEG,	4.00	\$850.95	\$3,403.80

Citywide Solutions Inc.
 PO Box 310
 Dublin, OH 43017
 Tel. 844-395-4101



CUSTOMER QUOTATION NO. 20210

Item	Quantity	Unit Price	Total
Installation	72	\$95.00	\$6,840.00
Sub-Total ex Tax			\$16,593.50
Tax			\$0.00
Total inc Tax			\$16,593.50
Service Fee			\$150.00
Labor			\$6,840.00
Materials			\$9,603.50
Section Sub-Total ex Tax			\$16,593.50
Tax			\$0.00
Section Total inc Tax			\$16,593.50

Thank you.	Service Fee	\$150.00
	Labor	\$6,840.00
	Materials	\$9,603.50
	Sub-Total ex Tax	\$16,593.50
	Tax	\$0.00
	Total inc Tax	\$16,593.50

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 Tel. 844-395-4101



Craig Kaufman
 City of Beachwood
 23355 Mercantile Road
 Beachwood OH 44122
 USA

CUSTOMER QUOTATION NO. 20211

Quote No: 20211
Site: City of Beachwood
Site Contact: AJ Allen
Phone: 216 595-3711
Email: AJ.Allen@beachwoodohio.com
Date: 11/20/2019

Description

Police Station Cameras

This proposal is to mount and install all the cameras as described.

No Fiber is included in this proposal.

We will Furnish and Install J Hooks for cable support as needed to supplement the existing pathway support.
 We will Test, Terminate, and Label installed cable.

Furnish and Install CAT6 Cable, Jacks, and Biscuit for (7) Cameras locations to nearest IDF.
 Terminate onto existing CAT6 Patch Panels. Test Cable. Coil 20' at Camera end for moving of Camera

Item	Quantity	Unit Price	Total
PNM-7000VD - X 2 Multi-Directional camera (No Lens is included)	3.00	\$603.90	\$1,811.70
Freight	1.00	\$25.00	\$25.00
Wavestore camera License	7.00	\$108.00	\$756.00
1/2.8" 2M CMOS with a 2.4mm fixed focal lens, FoV: H: 135.4°, V: 71.2°	6.00	\$51.64	\$309.84
Mounting hardware per camera	7.00	\$80.00	\$560.00
Misc Wire and hardware for mounting	1.00	\$400.00	\$400.00
WiseNet X powered by WiseNet 5 network outdoor vandal fisheye, 6MP CMOS sensor, 2048x2048 @ 30fps with WDR off/on(120dB), 1.6mm fixed lens (192°), H.265/H.264/MJPEG, WiseStream II compression technology	1.00	\$576.45	\$576.45
XNV-6080R - 2MP IR Outdoor Dome, WiseNet X Powered by WiseNet 5 Network IR Outdoor Vandal Dome Camera, 2MP, Full HD(1080p) @60fps WDR Off or @30fps WDR On, Motorized Vari-Focal Lens 4.3x (	1.00	\$631.35	\$631.35

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CUSTOMER QUOTATION NO. 20211

Item	Quantity	Unit Price	Total
2.8~12mm) (119.5°~27.9°), H.265/H.264/MJPEG			
XND-6080RV - WiseNet X Powered by WiseNet 5 Network IR Indoor Vandal Dome Camera 2MP Full HD (1080p) @60fps WDR Off or @30fps WDR On Motorized Vari-Focal Lens 4.3x (2.8~12mm) (119.5°~27.9°) H.265/H.264/MJPEG	2.00	\$576.45	\$1,152.90
Installation	40	\$95.00	\$3,800.00
Sub-Total ex Tax			\$10,023.24
Tax			\$0.00
Total inc Tax			\$10,023.24
Service Fee			\$25.00
Labor			\$3,800.00
Materials			\$6,198.24
Section Sub-Total ex Tax			\$10,023.24
Tax			\$0.00
Section Total inc Tax			\$10,023.24

Thank you.	Service Fee	\$25.00
	Labor	\$3,800.00
	Materials	\$6,198.24
	Sub-Total ex Tax	\$10,023.24
	Tax	\$0.00
	Total inc Tax	\$10,023.24

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Craig Kaufman
City of Beachwood
23355 Mercantile Road
Beachwood OH 44122
USA

CUSTOMER QUOTATION NO. 20207

Quote No: 20207
Site: City of Beachwood
Site Contact: AJ Allen
Phone: 216 595-3711
Email: AJ.Allen@beachwoodohio.com
Date: 11/20/2019

Description

City Center Camera Equipment

This proposal is to mount and install all the cameras as described.

No Fiber is included in this proposal.

We will Furnish and Install J Hooks for cable support as needed to supplement the existing pathway support.
We will Test, Terminate, and Label installed cable.

Furnish and Install CAT6 Cable, Jacks, and Biscuit for (6) Cameras locations to nearest IDF.
Terminate onto existing CAT6 Patch Panels. Test Cable. Coil 20' at Camera end for moving of Camera

Item	Quantity	Unit Price	Total
PNM-7000VD - X 2 Multi-Directional camera (No Lens is included)	1.00	\$603.90	\$603.90
1/2.8" 2M CMOS with a 2.4mm fixed focal lens, FoV: H: 135.4°, V: 71.2°	2.00	\$51.64	\$103.28
Wavestore camera License	6.00	\$108.00	\$648.00
Mounting hardware per camera	6.00	\$80.00	\$480.00
Misc Wire and hardware for mounting	1.00	\$300.00	\$300.00
Freight	1.00	\$100.00	\$100.00
XNV-6011 - X Powered by WiseNet 5 Network Outdoor Compact Vandal Dome Camera, 2MP, Full HD(1080p) @60fps WDR Off/On (120dB) or @30fps WDR On (150dB), 2.8mm Fixed Lens (112°), H.265/H.264/MJPEG, WiseStream II Compression Technology	2.00	\$219.05	\$438.10
PNM-9000VD - Network vandal outdoor Multi-sensor Multi-Directional dome camera, (5MP X 2 sensors sold separately) 10MP @ 30fps, modular lenses from 3.7, 4.6 and 7.0mm lenses,	1.00	\$603.90	\$603.90

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CUSTOMER QUOTATION NO. 20207

Item	Quantity	Unit Price	Total
triple codec H.265/H.264/MJPEG with WiseStream II technology, 120dB WDR, built in analytics, 2x SD card, hallway view, HLC, defog detection,			
SLA-5M3700D - 1/1.8" 5MP CMOS with a 3.7mm fixed focal lens, FoV: H: 97.5°, V: 71.9° for the PNM-9000VQ	2.00	\$151.88	\$303.76
XND-8080RV - 5MP Indoor IR Vandal Dome	1.00	\$741.15	\$741.15
XND-8020R - Wisenet X powered by Wisenet 5 network IR indoor vandal dome camera, 5MP @30fps, 3.7mm fixed focal lens (97.5°), triple codec H.265/H.264/MJPEG with WiseStream II technology, 120dB WDR, USB port for easy installation, advanced video analytics and sound classification and business analytics, high powered IR LEDs range of 98', true D/N, dual SD card, hallway view, HLC, defog detection, DIS, 12VDC/PoE, IK08	1.00	\$425.48	\$425.48
Installation	40	\$95.00	\$3,800.00
Sub-Total ex Tax			\$8,547.57
Tax			\$0.00
Total inc Tax			\$8,547.57
Service Fee			\$100.00
Labor			\$3,800.00
Materials			\$4,647.57
Section Sub-Total ex Tax			\$8,547.57
Tax			\$0.00
Section Total inc Tax			\$8,547.57

Thank you.

Service Fee	\$100.00
Labor	\$3,800.00
Materials	\$4,647.57
Sub-Total ex Tax	\$8,547.57
Tax	\$0.00
Total inc Tax	\$8,547.57

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Craig Kaufman
City of Beachwood
23355 Mercantile Road
Beachwood OH 44122
USA

CUSTOMER QUOTATION NO. 20209

Quote No: 20209
Site: City of Beachwood
Site Contact: AJ Allen
Phone: 216 595-3711
Email: AJ.Allen@beachwoodohio.com
Date: 11/20/2019

Description

Beachwood Aquatics Center Cameras

This proposal is to mount and install all the cameras as described.

No Fiber is included in this proposal.

We will Furnish and Install J Hooks for cable support as needed to supplement the existing pathway support.
We will Test, Terminate, and Label installed cable.

Furnish and Install CAT6 Cable, Jacks, and Biscuit for (11) Cameras locations to nearest IDF.
Terminate onto existing CAT6 Patch Panels. Test Cable. Coil 20' at Camera end for moving of Camera

Item	Quantity	Unit Price	Total
Freight	1.00	\$150.00	\$150.00
Wavestore camera License	12.00	\$108.00	\$1,296.00
Mounting hardware per camera	12.00	\$80.00	\$960.00
Misc Wire and hardware for mounting	1.00	\$1,000.00	\$1,000.00
PNM-7000VD - X 2 Multi-Directional camera (No Lens is included)	2.00	\$603.90	\$1,207.80
1/2.8" 2M CMOS with a 2.4mm fixed focal lens, FoV: H: 135.4°, V: 71.2°	4.00	\$76.50	\$306.00
PNM-9081VQ - X 4 Multi-directional camera with vari-focal lens, H.265, WDR, D/N, IP66/IK10, HPoE/DC	3.00	\$2,031.30	\$6,093.90
XNV-8020R - Wisenet X powered by Wisenet 5 network IR outdoor vandal dome camera, 5MP @30fps, 3.7mm fixed focal lens (97.5°), triple codec H.265/H.264/MJPEG with WiseStream II technology, 120dB WDR, USB port for easy installation, advanced video analytics and sound-classification and business analytics, high powered IR LEDs rang	6.00	\$494.10	\$2,964.60

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CUSTOMER QUOTATION NO. 20209

Item	Quantity	Unit Price	Total
e of 98', true D/N, dual SD card, hallway view, HLC, defog detection, DIS, 12VDC/PoE, IP67, IK10			
PNM-9000VD Network vandal outdoor Multi-sensor Multi-Directional dome camera, (5MP X 2 sensors sold separately) 10MP @ 30fps, modular lenses from 3.7, 4.6 and 7.0mm lenses, triple codec H.265/H.264/MJPEG with WiseStream II technology, 120dB WDR, built in analytics, 2x SD card, hallway view, HLC, defog detection, DIS, PoE, IP66/IK10, - 40°C ~ +55°C (-40°F ~ +131°F). Lens modules: SLA-5M3700D (3.7mm), SLA-5M4600D (4.6mm), SLA-5M7000D (7.0mm) EAN Code: 8801089154200	1.00	\$603.90	\$603.90
SLA-5M3700D - 1/1.8" 5MP CMOS with a 3.7mm fixed focal lens, FoV: H: 97.5°, V: 71.9° for the PNM-9000VQ	2.00	\$151.88	\$303.76
Installation	120	\$95.00	\$11,400.00
Sub-Total ex Tax			\$26,285.96
Tax			\$0.00
Total inc Tax			\$26,285.96
Service Fee			\$150.00
Labor			\$11,400.00
Materials			\$14,735.96
Section Sub-Total ex Tax			\$26,285.96
Tax			\$0.00
Section Total inc Tax			\$26,285.96

Thank you.

Service Fee	\$150.00
Labor	\$11,400.00
Materials	\$14,735.96
Sub-Total ex Tax	\$26,285.96
Tax	\$0.00
Total inc Tax	\$26,285.96

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Craig Kaufman
City of Beachwood
23355 Mercantile Road
Beachwood OH 44122
USA

CUSTOMER QUOTATION NO. 20201

Quote No: 20201
Site: City of Beachwood
Site Contact: AJ Allen
Phone: 216 595-3711
Email: AJ.Allen@beachwoodohio.com
Date: 12/03/2019

Description

City Hall Outdoor Cameras

This proposal is to mount and install all the cameras as described.

No Fiber is included in this proposal.

We will Furnish and Install J Hooks for cable support as needed to supplement the existing pathway support.
We will Test, Terminate, and Label installed cable.

Furnish and Install CAT6 Cable, Jacks, and Biscuit for (24) Cameras locations to nearest IDF.
Terminate onto existing CAT6 Patch Panels. Test Cable. Coil 20' at Camera end for moving of Camera

Item	Quantity	Unit Price	Total
PNM-9030V - X4 PANORAMIC CAMERA	7.00	\$1,482.30	\$10,376.10
PNM-9320VQP - Network vandal outdoor camera	2.00	\$3,403.80	\$6,807.60
PNM-9081VQ - X 4 Multi-directional camera with vari-focal lens,H.265, WDR, D/N, IP66/IK10, HPoE/DC	4.00	\$2,031.30	\$8,125.20
Freight	1.00	\$250.00	\$250.00
Wavestore camera License	24.00	\$108.00	\$2,592.00
Mounting hardware per camera	24.00	\$80.00	\$1,920.00
Misc Wire and hardware for mounting	1.00	\$800.00	\$800.00
Wisenet X powered by Wisenet 5 SoC, 2MP covert camera main module, full HD(1080p) 60fps, H.265/H.264/MJPEG, WiseStream II compression technology, 120dB WDR, micro SD/SDHC/SDXC, bi-directional audio, USB port for easy installation	1.00	\$279.99	\$279.99
PNM-9320VQP Lens module	8.00	\$151.88	\$1,215.04

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CUSTOMER QUOTATION NO. 20201

Item	Quantity	Unit Price	Total
XNV-8020R - Wisenet X powered by Wisenet 5 network IR outdoor vandal dome camera, 5MP @30fps, 3.7mm fixed focal lens (97.5°), triple codec H.265/H.264/MJPEG with WiseStream II technology, 120dB WDR, USB port for easy installation, advanced video analytics and sound classification and business analytics, high powered IR LEDs range of 98', true D/N, dual SD card, hallway view, HLC, defog detection, DIS, 12VDC/PoE, IP67, IK10	5.00	\$494.10	\$2,470.50
XNO-6120R -WiseNet X powered by WiseNet 5 network IR outdoor bullet camera, 2MP, Full HD(1080p) @60fps WDR off/on(120dB) or @30fps WDR on(150dB), 12X optical zoom lens (5.2mm ~62.4mm) (54.58? ~ 5.30?), H.265/H.264/MJPEG, WiseStream II compression technology	2.00	\$823.50	\$1,647.00
QNP-6230H - Wisenet Q network outdoor PTZ camera, 2MP, Full HD(1080p) 30fps, H.265/H.264/MJPEG, Optical Zoom Lens 23x (4.44-102.1mm), 120dB WDR, true D/N, 500°/sec Pan, SD/SDHC/SDXC, 24VAC/PoE+, Analytics, IP66, IK10, Heater on -58°F 24VAC	1.00	\$933.30	\$933.30
QNV-8080R - Wisenet Q network outdoor vandal dome camera, 5MP @ 30fps, motorized vari-focal lens 3.1x (3.2 ~ 10.0mm) (100°~31°), triple codec H.265/H.264/MJPEG with Wisestream II, 120dB WDR, IR LEDs range 98', defocus detection, hallway View, SD card, video analytics, CVBS, open platform, IP66, IK10, PoE, white color	1.00	\$406.26	\$406.26
XND-6020R 2MP Indoor IR Vandal Dome, WiseNet X Powered by WiseNet 5 Network Indoor Vandal Dome Camera, 2MP, Full HD(1080p) @60fps WDR Off or @30fps WDR On, 4mm Fixed Lens (88.6°)	1.00	\$329.40	\$329.40
One month Boom Lift Rental	1.00	\$1,850.00	\$1,850.00
Installation	180	\$95.00	\$17,100.00
Sub-Total ex Tax			\$57,102.39
Tax			\$0.00
Total inc Tax			\$57,102.39
Service Fee			\$250.00
Labor			\$17,100.00
Materials			\$39,752.39
Section Sub-Total ex Tax			\$57,102.39
Tax			\$0.00
Section Total inc Tax			\$57,102.39

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CUSTOMER QUOTATION NO. 20201

Thank you.

Service Fee	\$250.00
Labor	\$17,100.00
Materials	\$39,752.39
Sub-Total ex Tax	\$57,102.39
Tax	\$0.00
Total inc Tax	\$57,102.39

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Craig Kaufman
 City of Beachwood
 23355 Mercantile Road
 Beachwood OH 44122
 USA

CUSTOMER QUOTATION NO. 20206

Quote No: 20206
Site: City of Beachwood
Site Contact: AJ Allen
Phone: 216 595-3711
Email: AJ.Allen@beachwoodohio.com
Date: 11/20/2019

Description

City Hall 1st and 2nd floor Indoor Cameras

This proposal is to mount and install all the cameras as described.

No Fiber is included in this proposal.

We will Furnish and Install J Hooks for cable support as needed to supplement the existing pathway support.
 We will Test, Terminate, and Label installed cable.

Furnish and Install CAT6 Cable, Jacks, and Biscuit for (13) Cameras locations to nearest IDF.
 Terminate onto existing CAT6 Patch Panels. Test Cable. Coil 20' at Camera end for moving of Camera

Item	Quantity	Unit Price	Total
PNM-7000VD - X 2 Multi-Directional camera (No Lens is included)	1.00	\$603.90	\$603.90
1/2.8" 2M CMOS with a 2.4mm fixed focal lens, FoV: H: 135.4°, V: 71.2°	2.00	\$51.64	\$103.28
Wavestore camera License	13.00	\$108.00	\$1,404.00
Mounting hardware per camera	13.00	\$80.00	\$1,040.00
Misc Wire and hardware for mounting	1.00	\$500.00	\$500.00
Freight	1.00	\$250.00	\$250.00
XNV-6080R - 2MP IR Outdoor Dome, WiseNet X Powered by WiseNet 5 Network IR Outdoor Vandal Dome Camera, 2MP, Full HD(1080p) @60fps WDR Off or @30fps WDR On, Motorized Vari-Focal Lens 4.3x (2.8~12mm) (119.5°~27.9°), H.265/H.264/MJPEG	2.00	\$631.35	\$1,262.70
XNV-6011 - X Powered by WiseNet 5 Network Outdoor Compact Vandal Dome Camera, 2MP, Full HD(1080p) @60fps WDR Off/On (120dB) or @30fps WDR On (150dB), 2.8mm Fixed Lens (112°), H.265/H.264/MJPEG, WiseStream II Compression Technology	3.00	\$219.05	\$657.15

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CUSTOMER QUOTATION NO. 20206

Item	Quantity	Unit Price	Total
PNF-9010R - Network IR vandal Indoor fisheye dome camera, 9MP, triple codec H.265/H.264/MJPEG with WiseStream technology, 120dB WDR, simple focus, defocus detection, PTZ hand over, built-in video analytics, business analytics (heatmap and people counting), IK10	1.00	\$933.30	\$933.30
XNF-8010R- WiseNet X powered by WiseNet 5 network indoor fisheye, 6MP CMOS sensor, 2048x2048 @ 30fps with WDR off/on(120dB), 1.6mm fixed lens (192?), H.265/H.264/MJPEG, WiseStream II compression technology	1.00	\$521.55	\$521.55
XNV-8020R - Wisenet X powered by Wisenet 5 network IR outdoor vandal dome camera, 5MP @30fps, 3.7mm fixed focal lens (97.5°), triple codec H.265/H.264/MJPEG with WiseStream II technology, 120dB WDR, USB port for easy installation, advanced video analytics and sound classification and business analytics, high powered IR LEDs range of 98', true D/N, dual SD card, hallway view, HLC, defog detection, DIS, 12VDC/PoE, IP67, IK10	3.00	\$494.10	\$1,482.30
XND-6020R 2MP Indoor IR Vandal Dome, WiseNet X Powered by WiseNet 5 Network Indoor Vandal Dome Camera, 2MP, Full HD(1080p) @60fps WDR Off or @30fps WDR On, 4mm Fixed Lens (88.6?)	1.00	\$329.40	\$329.40
PNM-9000VD Network vandal outdoor Multi-sensor Multi-Directional dome camera, (5MP X 2 sensors sold separately) 10MP @ 30fps, modular lenses from 3.7, 4.6 and 7.0mm lenses, triple codec H.265/H.264/MJPEG with WiseStream II technology, 120dB WDR, built in analytics, 2x SD card, hallway view, HLC, defog detection, DIS, PoE, IP66/IK10, - 40°C ~ +55°C (-40°F ~ +131°F). Lens modules: SLA-5M3700D (3.7mm), SLA-5M4600D (4.6mm), SLA-5M7000D (7.0mm) EAN Code: 8801089154200	1.00	\$603.90	\$603.90
Installation	72	\$95.00	\$6,840.00
Sub-Total ex Tax			\$16,531.48
Tax			\$0.00
Total inc Tax			\$16,531.48
Service Fee			
			\$250.00
Labor			
			\$6,840.00
Materials			
			\$9,441.48
Section Sub-Total ex Tax			\$16,531.48
Tax			\$0.00
Section Total inc Tax			\$16,531.48

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CUSTOMER QUOTATION NO. 20206

Thank you.

Service Fee	\$250.00
Labor	\$6,840.00
Materials	\$9,441.48
Sub-Total ex Tax	\$16,531.48
Tax	\$0.00
Total inc Tax	\$16,531.48



Summary of labor rates offered to State of Ohio entities

Product Code	Description	Standard State of Ohio	After Hours Rate	Holiday Rate
STS-IPS-AutoCad Services	Autocad Services	\$113.30	\$147.29	\$226.60
STS-IPS-Engineering	Engineering	\$113.30	\$147.29	\$226.60
STS-IPS-Final Term	Final Terminations	\$113.30	\$147.29	\$226.60
STS-IPS-Installation	Installation Labor	\$113.30	\$147.29	\$226.60
STS-IPS-Prevailing Wage Labor	Prevailing Wage Labor Rate	\$113.30	\$147.29	\$226.60
STS-IPS-Programming	Programming	\$113.30	\$147.29	\$226.60
STS-IPS-Projet Mgmt	Project Management	\$113.30	\$147.29	\$226.60
STS-IPS-Training	Training	\$113.30	\$147.29	\$226.60
STS-IPS-DIAG-01	System Diagnostics/Trouble Shooting-Phone	\$95.00	\$123.50	\$190.00
STS-IPS-DIAG-02	System Diagnostics/Trouble Shooting-WEB	\$95.00	\$123.50	\$190.00
STS-IPS-DIAG-03	System Diagnostics/Trouble Shooting-On site	\$95.00	\$123.50	\$190.00
STS-IPS-DIAG-04	System preventative maintenance	\$95.00	\$123.50	\$190.00
STS-IPS-Labor-Sub	Subcontractor Labor	\$95.00	\$123.50	\$190.00

Regular Service Rate	Normal business hours (8-5) from Monday through Friday (not including Holidays).
After Hours Service Rate	Work performed outside of normal business hours.
Holiday Hours Service Rate	Service labor conducted during US holidays

CITY OF BEACHWOOD

INTER-OFFICE MEMORANDUM

TO: Mayor Martin Horwitz
FROM: Chief Gary Haba *gaha*
DATE: 3 December 2019
SUBJECT: Camera Project for City Park

During previous discussions, you requested that Mr. Kaufman, Mr. Arrietta and I research and obtain prices for adding camera coverage for the three parking lots in the City Park. After examining the areas and determining reasonable locations, quotes were obtained to employ cameras for all three parking lots. Components of the project include the cameras themselves (which need to match the other remotely deployed city cameras), poles with lights, wiring, and boring under parking lots. Mr. Kaufman and Mr. Arrietta have conferred with Mr. Ciuni regarding the work that needs to be completed and he has approved the poles chosen and the method of installation. The actual installation of the poles will be completed by our Department of Public Works.

The approximate cost of the project is as follows:

Three light poles- \$2175.00 (Lightmart)
Three cameras with boxes- \$16,260 (Nexgen)
Boring under parking lots- \$10,595.32 (South Shore Cable)
Misc. wiring- \$2,000

Total approximate cost- \$31,030.32

If you would like to move forward with this project, I recommend that we accept the quotes and appropriate the above-listed amounts to the entities listed on the attached quotes, as well as the \$2000.00 for additional wiring or equipment that may be needed.

It should be noted that the Shaker westbound parking lot west of Richmond Road will need to tie into the system via a cellular modem which will cost around \$35.00 per month. That cost is already accounted for in the 2020 budget.

Please contact me or Mr. Kaufman with any questions or concerns.

APPROVED

SIGNATURE

DATE

Martin Horwitz

12/5/19

INTRODUCED BY:

ORDINANCE NO. 2019-161

AN ORDINANCE AUTHORIZING THE MAYOR TO ENTER INTO CONTRACTS WITH LIGHT-SMART, LLC, NEXGEN INTEGRATION, LLC, AND SOUTH SHORE CABLE CONSTRUCTION, INC. FOR BORING WORK, THE INSTALLATION OF LIGHT POLES, AND THE INSTALLATION OF CAMERAS FOR THE CITY PARK CAMERA PROJECT; AND DECLARING THIS TO BE AN URGENT MEASURE

WHEREAS, the Mayor has requested adding camera coverage for the three parking lots in the City Park; and

WHEREAS, quotes were received and three companies were chosen to install three (3) light poles, three (3) cameras, and perform necessary boring work under the parking lots; and

WHEREAS, Council now desires to enter into a Contract with Light-Smart, LLC, NEXGEN Integration, LLC, and South Shore Cable Construction, Inc. for boring work, the installation of light poles, and the installation of cameras in an amount not to exceed Thirty-One Thousand Thirty Dollars and Thirty Two Cents (\$31,030.32) which includes a recommended contingency amount of Two Thousand Dollar and No/Cents (\$2,000.00) for miscellaneous wiring and other unforeseeable expenses.

NOW, THEREFORE, BE IT ORDAINED, by the Council of the City of Beachwood, County of Cuyahoga, and State of Ohio, that:

Section 1: Based upon the recommendation of the Finance Director and IT Manager, the Mayor is hereby authorized to enter into a Contract with Light-Smart, LLC, NEXGEN Integration, LLC, and South Shore Cable Construction, Inc. for boring work, the installation of light poles, and the installation of cameras, known as the City Park Camera Project, in a total amount not to exceed Thirty-One Thousand Thirty Dollars and Thirty Two Cents (\$31,030.32) which includes a recommended contingency amount of Two Thousand Dollar and No/Cents (\$2,000.00) for miscellaneous wiring and other unforeseeable expenses.

Section 2: It is found and determined that all formal actions and deliberation of Council and its committees relating to the passage of this legislation that resulted in formal action were in meetings open to the public where required by Chapter 105 of the Codified Ordinances of the City.

Section 3: This Ordinance is declared to be an urgent measure which is immediately necessary for the preservation of the public peace, health or safety or the efficient operation of the City, and for the further reason that it is necessary to install the cameras as quickly as possible; wherefore, this Ordinance shall be in full force and effect immediately upon its passage and approval by the Mayor.

WHEREFORE, this Ordinance shall be in full force and effect from and after the earliest date permitted by law.

Attest: I hereby certify this legislation was duly adopted on the 17th day of December, 2019 and presented to the Mayor for approval or rejection in accordance with Article III, Section 8 of the Charter on the 18th day of December, 2019.

Clerk

Approval: I have approved this legislation this 18th day of December, 2019 and filed it with the Clerk.

Mayor

PROPOSAL

SOUTH SHORE CABLE CONSTRUCTION, INC.

6400 Kolthoff Drive, Brook Park, Ohio 44142
(440) 816-0033 Fax (440) 234-9850

dan@southshorecable.com

Revised 12/2/19

PROPOSAL SUBMITTED TO	PHONE	FAX	DATE
City of Beachwood	(216) 292-1495	(216) 292-1985	12/2/19
STREET	CITY, STATE, ZIP CODE		
25325 Fairmont Blvd.	Beachwood, Ohio 44122		
JOB NAME	JOB LOCATION		
Beachwood City Park West Garage Fiber installation and splicing	24625 Shaker Blvd., Beachwood, OH 44122		
ARCHITECT	DATE OF PLANS	JOB PHONE	
Chris Yeager, SSCC Project Manager Craig Kauffman, Beachwood IT Manager	11/6/2019	440-935-7745 (Chris's cell) 216-595-3711 (Craig's office)	

WE HEREBY SUBMIT SPECIFICATIONS AND ESTIMATES FOR:

Labor and Material to install and splice fiber optic cable and conduit:

Fiber Feed to the Service Garage

South Shore Cable Construction will supply labor and material to place new 2" conduit and vaults. SSC will bore approximately 100' under the parking to place (2) 2" HDPE conduits. SSC will begin and end the bore at vault locations designated by others. SSC will supply and install (2) 24x36x24" vaults on either side of the parking lot at the designated locations. SSC will build 10' of (1) schedule 40 2" conduit up the side of the garage to the building entry point. SSC will make a 2" core bore and place a 2" LB at the entry point.

Conduit and vault work at Barkwood

South Shore Cable Construction will supply labor and material to excavate and place approximately 20' of 2" schedule 40 conduit from the "salt dome" garage to an area designated by others to the north of the garage. SSC will excavate to place (1) 24"x36"x24" vault at this designated location. SSC will place the 2" conduit up the side of the building and perform a 2" core bore at the designated entry point. SSC will mount an LB on the building. SSC will place a pull string for future use by others.

For both locations, SSC assumes there will be no sawcutting and removal of pavement to perform this scope of work. SSC assumes that there will be no permit costs since the work is being performed for the city. SSC assumes there will be no "added" traffic control mandated by the city. SSC assumes all work can be performed during normal hours. SSC will engage the Ohio Underground Protection services for the marking of all underground utilities. If OUPS members do not respond, SSC will engage a third party to mark private utilities. Any of these extra costs will be passed through plus ten percent to the city of Beachwood. SSC will restore all disturbed areas to "as before" conditions.

Total Labor and Material for the above Scope of Work: \$ 10,595.32

ACCEPTANCE:

BY _____ DATE _____ P.O.# _____

PRINT NAME _____ TITLE _____



Lightmart
PO Box 158
Palatine IL 60067
United States

Quote
#QUO1468
11/25/2019

Bill To

Craig Kaufman
City Of Beachwood
OH United States

TOTAL

\$2,175.00

Expires: 12/25/2019

Expires	Exp. Close	Shipping Method
12/25/2019	11/25/2019	UPS Ground

QTY	Item	Options	Rate	Amount
3	PK150-20-5K-120 LED Pole Kit with Single 150 Watt LED Light, 20 Foot Pole, 5000K, 120-277 Volt		\$725.00	\$2,175.00
	COMPONENTS:			
3	QS20S4SQ125X 20 Foot 4 Inch Square Steel Light Pole - 11 gauge			
3	AB34-17 SET OF 4 3/4 x 17 x 3 Inch Galvanized Steel Anchor Bolt Set For Anchor Base Light Poles			
3	QSBC-4 Base cover for 4 Inch Square Poles			
3	SPCP-4 Pole Cap for 4 Inch Width Square Poles (Plug Style)			
3	91080 150 Watt LED Light, Die-Cast Aluminum, 120-277 Volt, 5000K, Dark Bronze			
3	PM-910 Universal Pole Mount Bracket for 910 Series Fixtures			
1	FSH Free Shipping		\$0.00	\$0.00

Subtotal \$2,175.00

Tax (%) \$0.00

Total \$2,175.00

DELIVERY INFORMATION: Lightmart and its freight carriers do not unload products. Unloading is the sole responsibility of the recipient and/or customer and recipient and/or customer is required to provide all necessary equipment and/or manpower at the time of delivery.
DELIVERY CLAIMS: Claims must be made within 7 days of delivery to avoid claim denial. Please make sure all items are received in good condition and that there is no concealed damage prior to signing for the delivery. Notation of damage must be made on the carrier's delivery document.

RETURNS: New products with their packaging intact may be returned at customer's expense only if you notify us in writing within 14 days of receipt of product and you obtain a Return Authorization number. A minimum restocking fee of 25% will apply to all returns. All poles, brackets, and custom or built-to-order products are NON-RETURNABLE.



Proposal – (Alternating Power Enclosure)

City of Beachwood
Mr. Craig Kaufman
22325 Fairmount Blvd.
Beachwood, Ohio, 44122

October 11, 2019
Proposal # 19-9131

This proposal is being furnished to provide MRSE Alternating Power Series (APS) unit(s) for switched, non-permanent power applications required for the City of Beachwood surveillance system.

Under this proposal a total of (1) custom configured pole mounted MRSE (mobile remote surveillance enclosure) unit with battery and alternating power module will be supplied with installation being provided by the City of Beachwood. Optional pricing for installation is available and would be quoted separately.

The MRSE will include, Vent Panel, Filter, Key Lock Door, Pole Mount Adaptor, (2) Hanwha XNO-8080R Bullet Camera, (1) XNV-8080R Vandal Dome(1) Master 12 volt DC power supply, input and output breakers, surge protector, (2) POE Modules, (1) Blue Light, (1) Nano 5 Loco Radio, (1) 5 port DIN mount unmanaged Data Switch, 90 AH Battery, Battery Charger and Step-down AC Transformer.

All IP and configuration information are to be provided by The City of Beachwood a minimum of 7 days prior to scheduled shipping and delivery date.

All equipment and fabrication services provided under this proposal include a 1-year warranty on all equipment and craftsmanship. All equipment, freight, fabrication requirements and sales taxes, if applicable, are included as part of this proposal for a complete door to door delivery. Delivery is 21-30 Days ARO.

Total - Equipment, Prefabrication	\$ 5,260.00
Freight - Delivery St. Louis / Beachwood	\$ <u>160.00</u>
Total Price with Freight	\$ 5,420 .00 (each)

Special Conditions:

NOTE: This proposal may be withdrawn by us if not accepted within 30 days. Normal Terms of Net 30 apply..

Accepted By:

Name: _____

Signature: _____

Date: _____

Proposed By:

Name: Chris Nickelson

Signature: Chris Nickelson

Date: 10/11/2019

CITY OF BEACHWOOD

INTER-OFFICE MEMORANDUM

TO: Larry Heiser *ZAH*
FROM: Craig Kaufman
DATE: 12/3/2019
SUBJECT: Security Camera Storage

Due to all the city-wide camera initiatives in the works we are needing to increase the storage capacity of our current infrastructure. We recommend proceeding with a JetStor XN8024R NAS unit with a 24 bay JetStor 824JX JBOD expansion unit from Advanced Computer & Network Corporation (AC&NC) for \$34,490. This appliance will give us around 500TB of usable storage and will be able to be expanded for future growth by just adding hard drives. Also included is a 5 year warranty on all drives and appliances.

We compared other models from Synology and QNAP that will give us similar storage capacity, however they will be filled to capacity with no room for expansion. The JetStor appliance also includes enterprise grade SAS hard drives that are faster and more reliable than the SATA equivalents in the Synology or QNAP models. This will be important when we are saving a lot of data at a time from the security camera servers.

In addition to Jetstor, Synology and QNAP, we also compared other solutions from Dell, Veracity and Pivot3. We feel that JetStor is giving us a great balance between quality and value for the amount of storage we are receiving.

Please find the attached quotes for Storage. It is my recommendation that we purchase JetStor for AC&NC for the purchase amount of \$34,490.

AC&NC holds a GSA contract and the quote we are providing is below that contract price. GSA contract number is 47QTCA19D00HN.

INTRODUCED BY:

ORDINANCE NO. 2019-162

AN ORDINANCE AUTHORIZING THE MAYOR TO PURCHASE SECURITY CAMERA STORAGE FROM ADVANCED COMPUTER & NETWORK CORPORATION (AC&NC); AND DECLARING THIS TO BE AN URGENT MEASURE

WHEREAS, four quotations were received by the City for the purchase of Security Camera Storage; and

WHEREAS, the quotation from Advanced Computer & Network Corporation (AC&NC) to purchase a JetStor XN8024R NAS Unit with a 24 bay JetStor 824JX JBOD expansion unit in an amount not to exceed Thirty Four Thousand Four Hundred Ninety Dollars and No/Cents (\$34,490.00) was the lowest and best quotation received.

NOW, THEREFORE, BE IT ORDAINED by the Council of the City of Beachwood, County of Cuyahoga, and State of Ohio, that:

Section 1: Based upon the recommendation of the IT Manager, the Mayor is hereby authorized to accept the quote Advanced Computer & Network Corporation (AC&NC) for the purchase of a JetStor XN8024R NAS Unit with a 24 bay JetStor 824JX JBOD expansion unit and issue a Purchase Order in an amount not to exceed Thirty-Four Thousand Four Hundred Ninety Dollars and No/Cents (\$34,490.00).

Section 2: It is found and determined that all formal actions and deliberations of Council and its committees relating to the passage of this legislation that resulted in formal action were in meetings open to the public where required by Chapter 105 of the Codified Ordinances of the City.

Section 3: This Ordinance is declared to be an urgent measure which is immediately necessary for the public peace, health or safety or the efficient operation of the City; wherefore, this Ordinance shall be in full force and effect immediately upon its passage and approval by the Mayor.

WHEREFORE, this Ordinance shall be in full force and effect from and after the earliest date permitted by law.

Attest: I hereby certify this legislation was duly adopted on the 23rd day of December, 2019, and presented to the Mayor for approval or rejection in accordance with Article III, Section 8 of the Charter on the 24th day of December, 2019.

Clerk

Approval: I have approved this legislation this 24th day of December, 2019, and filed it with the Clerk.

Mayor

AC&NC (Advanced Computer & Network Corporation)

5001 Baum Blvd., Suite 680
Pittsburgh, PA 15213
Ph: 412-683-9010
Fax: 412-683-9070
EIN# 25-1739792
www.acnc.com

JetStor XN8024R Quote

High Availability Solution

November 22, 2019

To:
AJ Allen
IT Assistant Manager
(216) 595-3405 - Office
AJ.Allen@beachwoodohio.com

REP	PART NUMBER	QUOTE NUMBER	SHIPPED VIA	F.O.B. POINT	TERMS
GL	XN8024-JBOD-34-16TB	112219BWO	FedEx Ground	Pittsburgh	Net 30

DESCRIPTION	Price	Qty	Total Price
JetStor XN8024R 4U 24bay 32GB cache upgrade NAS/iSCSI/1G/10G RJ-45 ports CIFS/NFS	\$34,490.00	1	\$34,490.00
JetStor JBOD 824JX 24 bay 4U Rack unit with SAS cable 12G SAS			
Rack rails Qty 2			
Qty 34 16TB SAS drives 5Y warranty 544TB raw capacity			
5 Years of warranty and support included			
https://www.acnc.com/p/XCubeNAS_XN8024R			
FREE shipping			



**AUTHORIZED FEDERAL SUPPLY SERVICE
INFORMATION TECHNOLOGY SCHEDULE PRICELIST
GENERAL PURPOSE COMMERCIAL INFORMATION
TECHNOLOGY
EQUIPMENT, SOFTWARE AND SERVICES**

Special Item No. 132-8 Purchase of New Equipment

FSC CLASS 7025 – INPUT/OUTPUT AND STORAGE DEVICES

Storage Devices including Magnetic Storage, Magnetic Tape Storage and Optical Disk
Storage

Special Item No. 132-12 Maintenance of Equipment, Repair Services and/or Repair/Spare Parts

FSC/PSC Class J070 MAINT/REPAIR/REBUILD OF EQUIPMENT- ADP
EQUIPMENT/SOFTWARE/SUPPLIES/SUPPORT EQUIPMENT

Advanced Computer & Network Corporation

5001 Baum Blvd, Suite 680

Pittsburgh, PA 15213

Tel.: 412.683.9010

Fax: 412.683.9070

E-mail: gsa-contract@acnc.com

<http://www.acnc.com>

Contract Number: 47QTCA19D00HN

Period Covered by Contract: August 13, 2019 to August 13, 2024

Pricelist current through eOffer ID # 58Z2MQE1, dated August 13, 2019.

Products and ordering information in this Authorized FSS Information Technology Schedule Pricelist are also available on the GSA Advantage! System. Agencies can browse GSA Advantage! By accessing the Federal Supply Service's Home Page via the internet at <http://www.fss.gsa.gov/>

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Information for Ordering Agencies

Special Notice to Agencies:

Small Business Participation

SBA strongly supports the participation of small business concerns in the Federal Supply Schedules Program. To enhance Small Business Participation SBA policy allows agencies to include in their procurement base and goals, the dollar value of orders expected to be placed against the Federal Supply Schedules, and to report accomplishments against these goals.

For orders exceeding the micropurchase threshold, FAR 8.404 requires agencies to consider the catalogs/pricelists of at least three schedule contractors or consider reasonably available information by using the GSA Advantage!™ on-line shopping service (www.fss.gsa.gov). The catalogs/pricelists, GSA Advantage!™ and the Federal Supply Service Home Page (www.fss.gsa.gov) contain information on a broad array of products and services offered by small business concerns.

This information should be used as a tool to assist ordering activities in meeting or exceeding established small business goals. It should also be used as a tool to assist in including small, small disadvantaged, and women-owned small businesses among those considered when selecting pricelists for a best value determination.

For orders exceeding the micropurchase threshold, customers are to give preference to small business concerns when two or more items at the same delivered price will satisfy their requirement.

1. Geographic Scope of Contract

Domestic Delivery is delivery within the 48 contiguous states, Alaska, Hawaii, Puerto Rico, Washington, DC, and U.S. Territories. Domestic delivery also includes a port or consolidation point, within the aforementioned areas, for orders received from overseas activities.

Overseas delivery is delivery to points outside of the 48 contiguous states, Washington, DC, Alaska, Hawaii, Puerto Rico, and U.S. Territories.

Offerors are requested to check one of the following boxes:

- ☐ The Geographic Scope of Contract will be domestic and overseas delivery
- ☐ The Geographic Scope of Contract will be overseas delivery only
- ☒ The Geographic Scope of Contract will be domestic delivery only

2. Contractor's Ordering Address and Payment Information

Ordering Address:

Advanced Computer & Network Corporation
5001 Baum Blvd., Suite 680
Pittsburgh, PA 15213

Remittance Address:

Advanced Computer & Network Corporation
5001 Baum Blvd., Suite 680
Pittsburgh, PA 15213

Contractors are required to accept the Government purchase card for payments equal to or less than the micro-purchase threshold for oral or written delivery orders. Government purchase cards will be acceptable for payment above the micro-purchase threshold. In addition, the bank account information for wire transfer payments will be shown on the invoice.

The following telephone number(s) can be used by ordering agencies to obtain technical and/or ordering assistance.

Technical/Ordering Assistance

Telephone: (412) 683-9010
Fax: (412) 683-9070

3. Liability for Injury or Damage

The Contractor shall not be liable for any injury to Government personnel or damage to Government property arising from the use of equipment maintained by the Contractor, unless such injury or damage is due to the fault or negligence of the Contractor.

4. Statistical Data for Government Ordering Office Completion of Standard Form 279

Block 9: B. Order/Modification Under Federal Schedule
Block 16: DUNs # 83-885-7233
Block 30: Type of Contractor – B. Other Small Business
Block 31: Woman-Owned Small Business – No
Block 36: TIN# 25-1739792

4a. CAGE Code: 1KUU9

4b. Contractor has registered with the Central Contractor Registration (CCR) database.

5. FOB Destination

6. Delivery Schedule

- a. **TIME OF DELIVERY:** The Contractor shall deliver to destination within the number of calendar days after receipt of order (ARO), as set forth below:

Special Item Number	Delivery Time (Days ARO)
132-8	21 days ARO or as stated on Order. 7 day expedited.

- b. **URGENT REQUIREMENTS:** When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering agency, agencies are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing.) If the Contractor offers an accelerated delivery time acceptable to the ordering agency, any orders placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

7. Discounts

Prices shown are NET Prices; Basic Discounts have been deducted.

- a. Prompt Payment: None.
- b. Quantity: None.
- c. Dollar Volume: None.
- d. Government Educational Institutions: None.
- e. Credit Card: None.
- f. Other: None.

8. Trade Agreements Act of 1979, as Amended

All items are U.S. made end products, designated country and products, Caribbean Basin country end products, Canadian end products, or Mexican end products as defined in the Trade Agreements Act of 1979, as amended.

9. Statement Concerning Availability of Export Packing

Export packing is available upon request.

10. Small Requirements

The guaranteed minimum dollar value of orders to be issued is \$100.

11. Maximum Order

(All dollar amounts are exclusive of any discount for prompt payment.)

1. The Maximum Order Threshold per order for the following Special Item Number (SIN) is \$500,000:

Special Item No. 132–8

Purchase of Equipment

12. Use of Federal Supply Service Information Technology Schedule Contracts, In accordance with FAR 8.404:

[NOTE: Special ordering procedures have been established for Special Item Numbers (SINs) 132–51 IT Professional Services and 132–52 EC Services; refer to the terms and conditions for those SINs.]

Orders placed pursuant to a Multiple Award Schedule (MAS), using the procedures in FAR 8.404, are considered to be issued pursuant to full and open competition. Therefore, when placing orders under Federal Supply Schedules, ordering offices need not seek further competition, synopses the requirement, make a separate determination of fair and reasonable pricing, or consider small business set-asides in accordance with subpart 19.5. GSA has already determined the prices or items under schedule contracts to be fair and reasonable. By placing an order against a schedule using the procedures outlined below, the ordering office has concluded that the order represents the best value and results in the lowest overall cost alternative (considering price, special features, administrative costs, etc.) to meet the Government's needs.

- a. **Orders placed at or below the micro-purchase threshold.** Ordering offices can place orders at or below the micro-purchase threshold with any Federal Supply Schedule Contractor.
- b. **Orders exceeding the micro-purchase threshold but not exceeding the maximum order threshold.** Orders should be placed with the Schedule Contractor that can provide the supply or service that represents the best value. Before placing an order, ordering offices should consider reasonably available information about the supply or service offered under MAS contracts by using the "GSA Advantage!" on-line shopping service, or by reviewing the catalogs/pricelists of at least three Schedule Contractors and selecting the delivery and other options available under the schedule that meets the agency's needs. In selecting the supply or service representing the best value, the ordering office may consider-
 1. Special features of the supply or service that are required in effective program performance and that are not provided by a comparable supply or service;
 2. Trade-in considerations;
 3. Probable life of the item selected as compared with that of a comparable term;
 4. Warranty considerations;
 5. Maintenance availability;
 6. Past performance; and
 7. Environmental and energy efficiency considerations.
- c. **Orders exceeding the maximum order threshold.** Each schedule contract has an established maximum order threshold. This threshold represents the point where it is advantageous for the ordering office to seek a price reduction. In addition to following the procedures in paragraph b,

above, and before placing an order that exceeds the maximum order threshold, ordering offices shall-

1. Review additional Schedule Contractors' catalogs/pricelists or use the "GSA Advantage!" on-line shopping service;
2. Based upon the initial evaluation, generally seek price reductions from the Schedule Contractor(s) appearing to provide the best value (considering price and other factors); and
3. After price reductions have been sought, place the order with the Schedule Contractor that provides the best value and results in the lowest overall cost alternative. If further price reductions are not offered, an order may still be placed, if the ordering office determines that it is appropriate.

NOTE: For orders exceeding the maximum order threshold, the Contractor may:

1. Offer a new lower price for this requirement (the Price Reduction clause is not applicable to orders placed over the maximum order in FAR 52.216-19 Order Limitations);
 2. Offer the lowest price available under the contract; or
 3. Decline the order (orders must be returned in accordance with FAR 52.216-19).
- d. **Blanket purchase agreements (BPAs).** The establishment of Federal Supply Schedule BPAs is permitted when following the ordering procedures in FAR 8.404. All schedule contracts contain BPA provisions. Ordering offices may use BPAs to establish accounts with Contractors to fill recurring requirements. BPAs should address the frequency of ordering and invoicing, discounts, and delivery locations and times.
- e. **Price reductions.** In addition to the circumstances outlined in paragraph c, above, there may be instances when ordering offices will find it advantageous to request a price reduction. For example, when the ordering office finds a schedule supply or service elsewhere at a lower price or when a BPA is being established to fill recurring requirements, requesting a price reduction could be advantageous. The potential volume of orders under these agreements, regardless of the size of the individual order, may offer the ordering office the opportunity to secure greater discounts. Schedule Contractors are not required to pass on to all schedule users a price reduction extended only to an individual agency for a specific order.
- f. **Small business.** For orders exceeding the micro-purchase threshold, ordering offices should give preference to the items of small business concerns when two or more items at the same delivered price will satisfy the requirement.
- g. **Documentation.** Orders should be documented, at a minimum, by identifying the Contractor the item was purchased from, the item purchased, and the amount paid. If an agency requirement in excess of the micro-purchase threshold is defined so as to require a particular brand name, product, or feature of a product particular to one manufacturer, thereby precluding consideration of a product manufactured by another company, the ordering office shall include an explanation in the file as to why the particular brand name, product, or feature is essential to satisfy the agency's needs.

13. Federal Information Technology/Telecommunication Standards Requirements

Ordering activities acquiring products from this Schedule must comply with the provisions of the Federal Standards Program, as appropriate (reference: NIST Federal Standards Index). Inquiries to determine

whether or not specific products listed herein comply with Federal Information Processing Standards (FIPS) or Federal Telecommunication Standards (FED-STDS), which are cited by ordering activities, shall be responded to promptly by the Contractor.

13.1 Federal Information Processing Standards Publications (FIPS PUBS)

Information Technology products under this Schedule that do not conform to Federal Information Processing Standards (FIPS) should not be acquired unless a waiver has been granted in accordance with the applicable "FIPS Publication." Federal Information Processing Standards Publications (FIPS PUBS) are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Information concerning their availability and applicability should be obtained from the National Technical Information Service (NTIS), 5285 Port Royal Road, Springfield, Virginia 22161. FIPS PUBS include voluntary standards when these are adopted for Federal use. Individual orders for FIPS PUBS should be referred to the NTIS Sales Office, and orders for subscription service should be referred to the NTIS Subscription Officer, both at the above address, or telephone number (703) 487-4650.

13.2 Federal Telecommunication Standards (FED-STDS)

Telecommunication products under this Schedule that do not conform to Federal Telecommunication Standards (FED-STDS) should not be acquired unless a waiver has been granted in accordance with the applicable "FED-STD." Federal Telecommunication Standards are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Ordering information and information concerning the availability of FED-STDS should be obtained from the GSA, Federal Supply Service, Specification Section, 470 East L'Enfant Plaza, Suite 8100, SW, Washington, DC 20407, telephone number (202)619-8925. Please include a self-addressed mailing label when requesting information by mail. Information concerning their applicability can be obtained by writing or calling the U.S. Department of Commerce, National Institute of Standards and Technology, Gaithersburg, MD 20899, telephone number (301)975-2833.

14. CONTRACTOR TASKS / SPECIAL REQUIREMENTS (C-FSS-370) (NOV 2001)

- (a) Security Clearances: The Contractor may be required to obtain/possess varying levels of security clearances in the performance of orders issued under this contract. All costs associated with obtaining/possessing such security clearances should be factored into the price offered under the Multiple Award Schedule.
- (b) Travel: The Contractor may be required to travel in performance of orders issued under this contract. Allowable travel and per diem charges are governed by Pub .L. 99-234 and FAR Part 31, and are reimbursable by the ordering agency or can be priced as a fixed price item on orders placed under the Multiple Award Schedule. The Industrial Funding Fee does NOT apply to travel and per diem charges.
- (c) Certifications, Licenses and Accreditations: As a commercial practice, the Contractor may be required to obtain/possess any variety of certifications, licenses and accreditations for specific FSC/service code classifications offered. All costs associated with obtaining/ possessing such certifications, licenses and accreditations should be factored into the price offered under the Multiple Award Schedule program.
- (d) Insurance: As a commercial practice, the Contractor may be required to obtain/possess insurance coverage for specific FSC/service code classifications offered. All costs associated with

obtaining/possessing such insurance should be factored into the price offered under the Multiple Award Schedule program.

- (e) **Personnel:** The Contractor may be required to provide key personnel, resumes or skill category descriptions in the performance of orders issued under this contract. Ordering activities may require agency approval of additions or replacements to key personnel.
- (f) **Organizational Conflicts of Interest:** Where there may be an organizational conflict of interest as determined by the ordering agency, the Contractor's participation in such order may be restricted in accordance with FAR Part 9.5.
- (g) **Documentation/Standards:** The Contractor may be requested to provide products or services in accordance with rules, regulations, OMB orders, standards and documentation as specified by the agency's order.
- (h) **Data/Deliverable Requirements:** Any required data/deliverables at the ordering level will be as specified or negotiated in the agency's order.
- (i) **Government-Furnished Property:** As specified by the agency's order, the Government may provide property, equipment, materials or resources as necessary.
- (j) **Availability of Funds:** Many Government agencies' operating funds are appropriated for a specific fiscal year. Funds may not be presently available for any orders placed under the contract or any option year. The Government's obligation on orders placed under this contract is contingent upon the availability of appropriated funds from which payment for ordering purposes can be made. No legal liability on the part of the Government for any payment may arise until funds are available to the ordering Contracting Officer.

15. Contract Administration for Ordering Offices

Any ordering office, with respect to any one or more delivery orders placed by it under this contract, may exercise the same rights of termination as might the GSA Contracting Officer under provisions of FAR 52.212-4, paragraphs (1) Termination for the Government's convenience, and (m) Termination for Cause (See C.1.)

16. GSA Advantage!

GSA Advantage! is an on-line, interactive electronic information and ordering system that provides on-line access to vendors' schedule prices with ordering information. GSA Advantage! will allow the user to perform various searches across all contracts including, but not limited to:

- 4. Manufacturer;
- 5. Manufacturer's Part Number; and
- 6. Product categories.

Agencies can browse GSA Advantage! by accessing the Internet World Wide Web utilizing a browser (ex.: NetScape). The Internet address is <http://www.fss.gsa.gov/>.

17. Purchase of Open Market Items

NOTE: Open Market Items are also known as incidental items, noncontract items, non-Schedule items, and items not on a Federal Supply Schedule contract. ODCs (Other Direct Costs) are not part of this contract and should be treated as open market purchases. Ordering Activities procuring open market items must follow FAR 8.402(f).

For administrative convenience, an ordering activity contracting officer may add items not on the Federal Supply Multiple Award Schedule (MAS) -- referred to as open market items -- to a Federal Supply Schedule blanket purchase agreement (BPA) or an individual task or delivery order, **only if-**

- (1) All applicable acquisition regulations pertaining to the purchase of the items not on the Federal Supply Schedule have been followed (e.g., publicizing (Part 5), competition requirements (Part 6), acquisition of commercial items (Part 12), contracting methods (Parts 13, 14, and 15), and small business programs (Part 19));
- (2) The ordering activity contracting officer has determined the price for the items not on the Federal Supply Schedule is fair and reasonable;
- (3) The items are clearly labeled on the order as items not on the Federal Supply Schedule; and
- (4) All clauses applicable to items not on the Federal Supply Schedule are included in the order.

18. Contractor Commitments, Warranties and Representations

- a. For the purpose of this contract, commitments, warranties and representations include, in addition to those agreed to for the entire schedule contract:
 7. Time of delivery/installation quotations for individual orders;
 8. Technical representations and/or warranties of products concerning performance, total system performance and/or configuration, physical, design and/or functional characteristics and capabilities of a product/equipment/service/software package submitted in response to requirements which result in orders under this schedule contract.
 9. Any representations and/or warranties concerning the products made in any literature, description, drawings and/or specifications furnished by the Contractor.
- b. The above is not intended to encompass items not currently covered by the GSA Schedule contract.

19. Overseas Activities

The terms and conditions of this contract shall apply to all orders for installation, maintenance and repair of equipment in areas listed in the pricelist outside the 48 contiguous states and the District of Columbia, except as indicated below:

20. Blanket Purchase Agreements (BPAs).

The use of BPAs under any schedule contract to fill repetitive needs for supplies or services is allowable. BPAs may be established with one or more schedule contractors. The number of BPAs to be established is within the discretion of the ordering activity establishing the BPA and should be based on a strategy that is expected to maximize the effectiveness of the BPA(s). Ordering activities shall follow FAR8.405-3 when creating and implementing BPA(s).

21. Contractor Team Arrangements

Contractors participating in contractor team arrangements must abide by all terms and conditions of their respective contracts. This includes compliance with Clauses 552.238-74, Contractor's Reports of Sales and 552.238-76, Industrial Funding Fee, i.e., each contractor (team member) must report sales and remit the IFF for all products and services provided under its individual contract.

Terms and Conditions Applicable to Information Technology (IT) Professional Services (Special Item Number 132-8)

1. Material and Workmanship

All Equipment furnished hereunder must satisfactorily perform the function for which it is intended.

2. ORDER

- a. Agencies may use written orders, EDI orders, blanket purchase agreements, individual purchase orders, or task orders for ordering services under this contract. Blanket Purchase Agreements shall not extend beyond the end of the contract period; all services and delivery shall be made and the contract terms and conditions shall continue in effect until the completion of the order. Orders for tasks which extend beyond the fiscal year for which funds are available shall include FAR 52.232-19 (APR 1984) Availability of Funds for the Next Fiscal Year. The purchase order shall specify the availability of funds and the period for which funds are available.
- b. All task orders are subject to the terms and conditions of the contract. In the event of conflict between a task order and the contract, the contract will take precedence.

3. Transportation of Equipment

FOB DESTINATION. Prices cover equipment delivery to destination, for any location within the geographic scope of this contract.

4. Installation and Technical Services

- a. **INSTALLATION.** When the equipment provided under this contract is not normally self-installable, the Contractor's technical personnel shall be available to the Government, at the Government's location, to install the equipment and to train Government personnel in the use and maintenance of the equipment. The charges, if any, for such services are listed below, or in the price schedule:

equipment is self-installable

toll-free installation assistance is provided during business hours 9am-6pm at 800-213-2667

- b. **OPERATING AND MAINTENANCE MANUALS.** The Contractor shall furnish the Government with one (1) copy of all operating and maintenance manuals which are normally provided with the equipment being purchased.

5. Inspection/Acceptance

The Contractor shall only tender for acceptance those items that conform to the requirements of this contract. The Government reserves the right to inspect or test any equipment that has been tendered for acceptance. The Government may require repair or replacement of nonconforming equipment at no increase in contract price. The Government must exercise its postacceptance rights (1) within a

reasonable time after the effect was discovered or should have been discovered; and (2) before any substantial change occurs in the condition of the item, unless the change is due to the defect in the item.

6. Warranty

(a) Unless specified otherwise in this contract, the Contractor's standard commercial warranty as stated in the contract's commercial pricelist will apply to the contract.

All equipment sold is covered by a three (3) year limited warranty for parts and labor, excluding disk drives. Disk drives are covered by a five (5) year limited manufacturer's warranty for parts and labor.

(b) The Contractor warrants and implies that the items delivered hereunder are merchantable and fit for use for the particular purpose described in this contract.

(c) Limitation of Liability. Except as otherwise provided by an express or implied warranty, the Contractor will not be liable to the Government for consequential damages resulting from any defect or deficiencies in accepted items..

(d) If inspection and repair of defective equipment under this warranty will be performed at the Contractor's plant, the address is as follows:

5001 Baum Blvd., Suite 680, Pittsburgh, PA 15213

7. Purchase Price for Ordered Equipment

The Purchase price that the Government will be charged will be the Government purchase price in effect at the time of order placement, or the Government purchase price in effect on the installation date (or delivery date when installation is not applicable), whichever is less.

8. Responsibilities of the Contractor

The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City, or otherwise) covering work of this character, and shall include all costs, if any, of such compliance in the prices quoted in this offer.

9. Trade-In of Information Technology Equipment

When an agency determines that Information Technology equipment will be replaced, the agency shall follow the contracting policies and procedures in the Federal Acquisition Regulation (FAR), the policies and procedures regarding disposition of information technology excess personal property in the Federal Property Management Regulations (FPMR) (41 CFR 101-43.6), and the policies and procedures on exchange/sale contained in the FPMR (41 CFR part 101-46).

10. Products and Services Pricelist

Advanced Computer & Network Corporation GSA Schedule Contract Purchase of Equipment SIN 132-8

Part#	Model Name	Qty	Unit	Proposed GSA Price
JetStor RAID Array – Chassis Only				
JS-SAS-812F	JetStor SAS 812F Storage Array	1	ea.	16,823.78
JS-SAS-812FD	JetStor SAS 812FD Dual Storage Array	1	ea.	18,371.39
JS-SAS-816F	JetStor SAS 816F Storage Array	1	ea.	18,758.29
JS-SAS-816FD	JetStor SAS 816FD Dual Storage Array	1	ea.	21,079.70
JS-SAS-760iS	JetStor SAS 760iS Storage Array	1	ea.	25,787.00
JS-SAS-760iSD	JetStor SAS 760iSD Dual Storage Array	1	ea.	34,492.29
JS-SAS-760iS-10G	JetStor SAS 760iS 10G Storage Array	1	ea.	28,108.41
JS-SAS-760iSD-10G	JetStor SAS 760iSD 10G Dual Storage Array	1	ea.	31,139.14
JS-SAS-864F	JetStor SAS 864F Storage Array	1	ea.	28,237.38
JS-SAS-864FD	JetStor SAS 864FD Dual Storage Array	1	ea.	30,236.37
JS-NAS-400S-V2	JetStor NAS 400S V2 Storage Array	1	ea.	15,792.04
JS-NAS-405SD-V2	JetStor NAS 405SD V2 Storage Array	1	ea.	15,727.56
JS-NAS-800S-V2	JetStor NAS 800S V2 Storage Array	1	ea.	16,243.43
JS-NAS-1200S-12G	JetStor NAS 1200S 12G Storage Array	1	ea.	18,629.32
JS-NAS-1600S-12G	JetStor NAS 1600S 12G Storage Array	1	ea.	20,047.96
XN3002T	XCubeNAS XN3002T Storage Array	1	ea.	1,347.71
XN5004T	XCubeNAS XN5004T Storage Array	1	ea.	2,637.38
XN5008T	XCubeNAS XN5008T Storage Array	1	ea.	3,669.12
XN5004R	XCubeNAS XN5004R Storage Array	1	ea.	3,540.15
XN8012R	XCubeNAS XN8012R Storage Array	1	ea.	10,375.42
XN8016R	XCubeNAS XN8016R Storage Array	1	ea.	12,438.89
XN8024R	XCubeNAS XN8024R Storage Array	1	ea.	15,534.11
JS-SAS-812S	JetStor SAS 812S Storage Array	1	ea.	16,565.84
JS-SAS-812SD	JetStor SAS 812SD Storage Array	1	ea.	18,113.45
JS-SAS-816S	JetStor SAS 816S Storage Array	1	ea.	18,500.35
JS-SAS-816SD	JetStor SAS 816SD Dual Storage Array	1	ea.	19,790.03
JS-SAS-864S	JetStor SAS 864S Storage Array	1	ea.	27,141.16
JS-SAS-864SD	JetStor SAS 864SD Dual Storage Array	1	ea.	30,171.89

JS-812JX	JetStor 812JX JBOD Array	1	ea.	15,598.59
JS-812JXD	JetStor 812JXD Dual JBOD Array	1	ea.	16,888.26
JS-816JX	JetStor 816JX JBOD Array	1	ea.	17,533.10
JS-816JXD	JetStor 816JXD Dual JBOD Array	1	ea.	18,822.77
JS-824JX	JetStor 824JX JBOD Array	1	ea.	17,146.20
JS-824JXD	JetStor 824JXD Dual JBOD Array	1	ea.	17,920.00
JS-826JX	JetStor 826JX JBOD Array	1	ea.	18,435.87
JS-826JXD	JetStor 826JXD JBOD Array	1	ea.	19,209.67
JS-SAS-864JD	JetStor 864JD Dual JBOD Array	1	ea.	25,851.49
JS-SAS-816J	JetStor SAS 816J JBOD Array	1	ea.	17,533.10
JS-SAS-816JD	JetStor SAS 816JD Dual JBOD Array	1	ea.	18,822.77
JS-SAS-824J	JetStor SAS 824J JBOD Array	1	ea.	17,146.20
JS-SAS-824JD	JetStor SAS 824JD Dual JBOD Array	1	ea.	17,920.00
JS-SAS-824J4	JetStor SAS 824J4 JBOD Array	1	ea.	18,435.87
JS-SAS-824JD4	JetStor SAS 824JD4 Dual JBOD Array	1	ea.	19,209.67
JS-SAS-780JH	JetStor SAS 780JH JBOD Array	1	ea.	23,401.11
JS-SAS-780JHD	JetStor SAS 780JHD Dual JBOD Array	1	ea.	24,174.91
JS-812iX	JetStor 812iX Storage Array	1	ea.	18,113.45
JS-812iXD	JetStor 812iXD Dual Storage Array	1	ea.	19,016.22
JS-816iX	JetStor 816iX Storage Array	1	ea.	18,629.32
JS-816iXD	JetStor 816iXD Dual Storage Array	1	ea.	19,532.09
JS-824iX	JetStor 824iX Storage Array	1	ea.	19,403.12
JS-824iXD	JetStor 824iXD Dual Storage Array	1	ea.	20,305.89
JS-812FX	JetStor 812FX Storage Array	1	ea.	18,113.45
JS-812FXD	JetStor 812FXD Dual Storage Array	1	ea.	19,016.22
JS-816FX	JetStor 816FX Storage Array	1	ea.	18,629.32
JS-816FXD	JetStor 816FXD Dual Storage Array	1	ea.	19,532.09
JS-824FX	JetStor 824FX Storage Array	1	ea.	19,403.12
JS-824FXD	JetStor 824FXD Dual Storage Array	1	ea.	20,305.89
JS-826FXD	JetStor 826FXD Dual All Flash Array	1	ea.	20,757.28
JS-826iXD	JetStor 826iXD Dual All Flash Array	1	ea.	20,757.28
XF2026D	XCubeFAS XF2026D Dual All Flash Array	1	ea.	38,748.21
JetStor Certified Drives				
JS-2TB-SATA	2TB SATA Disk Drive	1	ea.	554.56
JS-3TB-SATA	3TB SATA Disk Drive	1	ea.	631.94
JS-4TB-SATA	4TB SATA Disk Drive	1	ea.	689.97
JS-6TB-SATA	6TB SATA Disk Drive	1	ea.	999.50
JS-8TB-SATA	8TB SATA Disk Drive	1	ea.	1,212.29

JS-10TB-SATA	10TB SATA Disk Drive	1	ea.	1,405.74
JS-12TB-SATA	12TB SATA Disk Drive	1	ea.	1,483.12
JS-14TB-SATA	14TB SATA Disk Drive	1	ea.	1,612.09
JS-16TB-SATA	16TB SATA Disk Drive	1	ea.	1,741.06
JS-2TB-SAS	2TB SAS Disk Drive	1	ea.	583.58
JS-3TB-SAS	3TB SAS Disk Drive	1	ea.	680.30
JS-4TB-SAS	4TB SAS Disk Drive	1	ea.	728.66
JS-6TB-SAS	6TB SAS Disk Drive	1	ea.	1,018.84
JS-8TB-SAS	8TB SAS Disk Drive	1	ea.	1,231.64
JS-10TB-SAS	10TB SAS Disk Drive	1	ea.	1,425.09
JS-12TB-SAS	12TB SAS Disk Drive	1	ea.	1,547.61
JS-14TB-SAS	14TB SAS Disk Drive	1	ea.	1,676.57
JS-16TB-SAS	16TB SAS Disk Drive	1	ea.	1,805.54
JS-600GB-SAS-2.5"	600GB 2.5" SAS Disk Drive	1	ea.	641.61
JS-900GB-SAS-2.5"	900GB 2.5" SAS Disk Drive	1	ea.	767.36
JS-1.2TB-SAS-2.5"	1.2TB 2.5" SAS Disk Drive	1	ea.	883.43
JS-1.8TB-SAS-2.5"	1.8TB 2.5" SAS Disk Drive	1	ea.	1,231.64
JS-2.4TB-SAS-2.5"	2.4TB 2.5" SAS Disk Drive	1	ea.	1,025.29
JS-480GB-SATA-SSD	480GB SATA SSD Drive	1	ea.	1,018.84
JS-600GB-SATA-SSD	600GB SATA SSD Drive	1	ea.	1,134.91
JS-800GB-SATA-SSD	800GB SATA SSD Drive	1	ea.	1,376.73
JS-960GB-SATA-SSD	960GB SATA SSD Drive	1	ea.	1,025.29
JS-3.8TB-SATA-SSD	3.8TB SATA SSD Drive	1	ea.	2,379.45
JS-1.6TB-SATA-SSD	1.6TB SATA SSD Drive	1	ea.	1,934.51
JS-1.9TB-SATA-SSD	1.9TB SATA SSD Drive	1	ea.	2,579.35
JS-960GB-SAS-SSD	960GB SAS SSD Drive	1	ea.	1,089.77
JS-1.9TB-SAS-SSD	1.9TB SAS SSD Drive	1	ea.	1,347.71
JS-3.8TB-SAS-SSD	3.8TB SAS SSD Drive	1	ea.	2,508.41

SIN 132-12

Maintenance of Equipment, Repair Service, and Repair Parts / Spare Parts

AC-16bay-1yr	1 year warranty extension for JetStor 16-bay unit	1	ea.	3,224.18
AC-16bay-2yr	2 year warranty extension for JetStor 16-bay unit	1	ea.	5,803.53
AC-16bay-3yr	3 year warranty extension for JetStor 16-bay unit	1	ea.	8,382.87

AC-24bay-1yr	1 year warranty extension for JetStor 24-bay unit	1	ea.	4,126.95
AC-24bay-2yr	2 year warranty extension for JetStor 24-bay unit	1	ea.	8,189.42
AC-24bay-3yr	3 year warranty extension for JetStor 24-bay unit	1	ea.	12,187.41
AC-64bay-1yr	1 year warranty extension for JetStor 64-bay unit	1	ea.	8,060.45
AC-64bay-2yr	2 year warranty extension for JetStor 64-bay unit	1	ea.	16,056.42
AC-64bay-3yr	3 year warranty extension for JetStor 64-bay unit	1	ea.	23,987.91

USA Commitment to Promote Small Business Participation Procurement Programs

PREAMBLE

MK Partners, Inc. provides commercial products and services to ordering activities. We are committed to promoting participation of small, small disadvantaged and women-owned small businesses in our contracts. We pledge to provide opportunities to the small business community through reselling opportunities, mentor-protégé programs, joint ventures, teaming arrangements, and subcontracting.

COMMITMENT

To actively seek and partner with small businesses.

To identify, qualify, mentor and develop small, small disadvantaged and women-owned small businesses by purchasing from these businesses whenever practical.

To develop and promote company policy initiatives that demonstrate our support for awarding contracts and subcontracts to small business concerns.

To undertake significant efforts to determine the potential of small, small disadvantaged and women-owned small business to supply products and services to our company.

To insure procurement opportunities are designed to permit the maximum possible participation of small, small disadvantaged, and women-owned small businesses.

To attend business opportunity workshops, minority business enterprise seminars, trade fairs, procurement conferences, etc., to identify and increase small businesses with whom to partner.

To publicize in our marketing publications our interest in meeting small businesses that may be interested in subcontracting opportunities.

We signify our commitment to work in partnership with small, small disadvantaged and women-owned small businesses to promote and increase their participation in ordering activity contracts.

**Blanket Purchase Agreement
Federal Supply Schedule
Advanced Computer & Network Corporation**

In the spirit of the Federal Acquisition Streamlining Act _____ (Ordering Activity) _____ and

Advanced Computer & Network Corporation, enter into a cooperative agreement to further reduce the administrative costs of acquiring commercial items from the General Services Administration (GSA) Federal Supply Schedule Contract(s) _____.

Federal Supply Schedule contract BPAs eliminate contracting and open market costs such as: search for sources; the development of technical documents, solicitations and the evaluation of offers. Teaming Arrangements are permitted with Federal Supply Schedule Contractors in accordance with Federal Acquisition Regulation (FAR) Part 9.6.

This BPA will further decrease costs, reduce paperwork, and save time by eliminating the need for repetitive, individual purchases from the schedule contract. The end result is to create a purchasing mechanism for the **Government that works better and costs less.**

Signatures

Agency

Date

Contractor

Date

(Customer Name)
Blanket Purchase Agreement

Pursuant to GSA Federal Supply Schedule Contract Number(s) _____,
Blanket Purchase Agreements, the Contractor agrees to the following terms of a Blanket Purchase
Agreement (BPA) EXCLUSIVELY WITH (Ordering Agency) :

1. The following contract items can be ordered under this BPA. All orders placed against this BPA are subject to the terms and conditions of the contract, except as noted below:

MODEL NUMBER/PART NUMBER

*SPECIAL BPA DISCOUNT/PRICE

2. Delivery:

DESTINATION

DELIVERY SCHEDULE/DATES

3. The Government estimates, but does not guarantee, that the volume of purchases through this agreement will be _____.
4. This BPA does not obligate any funds.
5. This BPA expires on _____ or at the end of the contract period, whichever is earlier.
6. The following office(s) is/are hereby authorized to place orders under this BPA:

OFFICE

POINT OF CONTACT

7. Orders will be placed against this BPA via Electronic Data Interchange (EDI), Fax or paper.
8. Unless otherwise agreed to, all deliveries under this BPA must be accompanied by delivery tickets or sales slips that must contain the following information as a minimum:
 - (a) Name of Contractor;
 - (b) Contract Number;
 - (c) BPA Number;
 - (d) Model Number or National Stock Number (NSN);
 - (e) Purchase Order Number;
 - (f) Date of Purchase;
 - (g) Quantity, Unit Price, and Extension of Each Item (unit prices and extensions need not be shown when incompatible with the use of automated systems; provided, that the invoice is itemized to show the information); and

(h) Date of Shipment.

9. The requirements of a proper invoice are specified in the Federal Supply Schedule contract. Invoices will be submitted to the address specified within the purchase order transmission issued against this BPA.
10. The terms and conditions included in this BPA apply to all purchases made pursuant to it. In the event of an inconsistency between the provisions of this BPA and the Contractor's invoice, the provisions of this BPA will take precedence.

Basic Guidelines for Using “Contractor Team Arrangements”

Federal Supply Schedule Contractors may use “Contractor Team Arrangements” (see FAR 9.6) to provide solutions when responding to an ordering activity requirements.

These Team Arrangements can be included under a Blanket Purchase Agreement (BPA). BPAs are permitted under all Federal Supply Schedule contracts.

Orders under a Team Arrangement are subject to terms and conditions of the Federal Supply Schedule Contract.

Participation in a Team Arrangement is limited to Federal Supply Schedule Contractors.

Customers should refer to FAR 9.6 for specific details on Team Arrangements.

Here is a general outline on how it works:

- The customer identifies their requirements.
- Federal Supply Schedule Contractors may individually meet the customer's needs, or -
- Federal Supply Schedule Contractors may individually submit a Schedule “Team Solution” to meet the customer's requirement.
- Customers make a best value selection.



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Est. Tax 1,839.81

Total \$31,276.70

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WD 14TB Ultrastar 7200 rpm SATA
3.5" Internal Data Center HDD
(Retail)

B&H #WEBBUR0140BN • MFR #WDBBUR0140BNC-WRSN

Free 2-Day Shipping

Accessories

SquareTrade Protection Plan:

2-Year Protection Plan \$38.99
3-Year Protection Plan \$62.00

MORE INFORMATION

In Stock
Ready to Ship

40

\$459.99

Save for Later Remove

Item Total: \$18,399.60



QNAP 16GB DDR4 2666 MHz RDIMM
ECC Memory Module

B&H #QNR16GDR4K0 • MFR #RAM-16GDR4ECK0-RD-2666

Free Standard Shipping

This item is noncancelable and nonreturnable.

Accessories

SquareTrade Protection Plan:

2-Year Protection Plan \$28.00
3-Year Protection Plan \$45.00

MORE INFORMATION

Special Order
Expected availability: 7-10 business days

1

\$335.00

Save for Later Remove

Item Total:

\$335.00



QNAP Rail Kit for 2 RU/3 RU Rackmount Models

B&H #QNRILA0357 • MFR #RAIL-A03-57

Free 2-Day Shipping

In Stock

Ready to Ship

1

\$161.35

 Accessories

 Save for Later

 Remove

Item Total:

\$161.35



QNAP Rail Kit for TS-EC2480U-RP 24-Bay NAS Server Rackmount Model

B&H #QNRKEC2480U • MFR #RAIL-A02-90

Free Standard Shipping

Special Order

Expected availability: 7-10 business days

1

\$169.00

 Accessories

 Save for Later

 Remove

Item Total:

\$169.00



QNAP REXP-1620U-RP-US 16-Bay SAS RAID Expansion Enclosure for QNAP NAS

B&H #QNREXP1620RP • MFR #REXP-1620U-RP-US

Free Standard Shipping

Special Order

Expected availability: 7-10 business days

1

\$3,672.99

 Accessories

SquareTrade **Protection Plan:**

2-Year Protection Plan \$168.99

3-Year Protection Plan \$299.99

MORE INFORMATION

 Save for Later

 Remove

Item Total:

\$3,672.99



QNAP Qnap 4U 24-Bay 10Gbe Nas And Iscsi Ip-San, Intel Xeon E-2136 6-Core ...

B&H #QNTS2483XURP • MFR #TS-2483XU-RP-E2136-16G-US

Free Standard Shipping

This item is noncancelable and nonreturnable.

Special Order

Expected availability: 7-14 business days

1

\$6,698.95

 Save for Later

 Remove

 [Accessories](#)

SquareTrade **Protection Plan:**

2-Year Protection Plan \$279.99

3-Year Protection Plan \$569.99

[MORE INFORMATION](#)

 Save for Later

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Item Total: \$6,698.95

Cart ID: #16555449898

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Stash ideas here, commitment-free!

Any items you "Save for Later" will appear here

SALES & EXPERT ADVICE

800.894.9703

or 212.502.6230



CONTACT US



LIVE CHAT

CUSTOMER SERVICE

800.221.5743

or 212.239.7765

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Easy 30-Day Return Policy

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and Presentations

LANGUAGE

English



CURRENCY

US Dollar



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Federal Marketplace

GREAT CUSTOMER SERVICE

 **Newsweek** America's Best
2019 -

MORE THAN A WORKPLACE

 **B&H named one of
America's best employers!**
 **Forbes 2018 - America's best
mid-size employers**

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Current Total	\$36,094.73
Payboo Card Savings	-\$2,123.22
Cost After Savings	\$33,971.51

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Subtotal: \$33,971.51Shipping **FREE**

Est. Tax ⓘ 2,123.22

Total \$36,094.73[12 Month Promo Financing Available >](#)

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[Shipping Information](#)**Synology 16GB DDR4 2400 MHz UDIMM Memory Module**

B&H #SYRAM16GBDR4 • MFR #D4EC-2400-16G

Free 2-Day Shipping

Accessories

SquareTrade **Protection Plan:**

2-Year Protection Plan \$31.99

3-Year Protection Plan \$52.00

[MORE INFORMATION](#)**In Stock**
Ready to Ship

2

\$369.99

Save for Later

Remove

Item Total: \$739.98**Synology Rail Kit RKS1317**

B&H #SYRKS1317 • MFR #RKS1317

Free 2-Day Shipping

Accessories

In Stock
Ready to Ship

3

\$99.99

Save for Later

Remove

Item Total: \$299.97**Synology RX1217RP 12-Bay Storage Expansion Unit**

B&H #SYRX1217RP • MFR #RX1217RP

In Stock
Ready to Ship

2

\$1,965.99

Free 2-Day Shipping

 Accessories

SquareTrade **Protection Plan:**

- 2-Year Protection Plan \$89.99
- 3-Year Protection Plan \$149.99

[MORE INFORMATION](#)

 Save for Later  Remove

Item Total: \$3,931.98



Synology RackStation RS4017xs+ 16-Bay NAS Enclosure

In Stock
Ready to Ship

2

\$5,299.99

B&H #SYRS4017XSP • MFR #RS4017XS+

Free 2-Day Shipping

 Accessories

SquareTrade **Protection Plan:**

- 2-Year Protection Plan \$233.99
- 3-Year Protection Plan \$509.99

[MORE INFORMATION](#)

 Save for Later  Remove

Item Total: \$10,599.98



WD 14TB Ultrastar 7200 rpm SATA 3.5" Internal Data Center HDD (Retail)

In Stock
Ready to Ship

40

\$459.99

B&H #WEBBUR0140BN • MFR #WDBBUR0140BNC-WRSN

Free 2-Day Shipping

 Accessories

SquareTrade **Protection Plan:**

- 2-Year Protection Plan \$38.99
- 3-Year Protection Plan \$62.00

[MORE INFORMATION](#)

 Save for Later  Remove

Item Total: \$18,399.60

Cart ID: #16555449898

 Saved for Later

Stash ideas here, commitment-free!

Any items you "Save for Later" will appear here

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AN ORDINANCE AUTHORIZING THE MAYOR TO PURCHASE ADVERTISEMENTS FOR THE CITY OF BEACHWOOD, OHIO FROM CRAIN'S CLEVELAND BUSINESS FOR 2020; AND DECLARING THIS TO BE AN URGENT MEASURE

WHEREAS, Crain's Cleveland Business has submitted a quotation for Advertisements for the City of Beachwood, Ohio, in an amount not to exceed Seventeen Thousand Two Hundred Ninety-Four Dollars and No/Cents (\$17,294.00).

NOW, THEREFORE, BE IT ORDAINED, by the Council of the City of Beachwood, County of Cuyahoga, and State of Ohio, that:

Section 1: Based upon the recommendation of the Business Retention Specialist, the Mayor is hereby authorized to issue a purchase order to Crain's Cleveland Business to purchase Advertisements for the City of Beachwood, Ohio in an amount not to exceed Seventeen Thousand Two Hundred Ninety-Four Dollars and No/Cents (\$17,294.00) as set forth in Exhibit "A", a copy of which is attached hereto and incorporated herein.

Section 2: It is found and determined that all formal actions and deliberations of Council and its committees, relating to the passage of this legislation that resulted in formal action were in meetings open to the public where required by Chapter 105, Codified Ordinances of the City.

Section 3: This Ordinance is hereby declared an urgent measure which is immediately necessary for the preservation of the public peace, health or safety or the efficient operation of the City; wherefore, this Ordinance shall be in full force and effect immediately upon its passage and approval by the Mayor.

WHEREFORE, this Ordinance shall take effect and be in force from and after the earliest date permitted by law.

Attest: I hereby certify this legislation was duly adopted on the 23rd day of December, 2019, and presented to the Mayor for approval or rejection in accordance with Article III, Section 8 of the Charter on the 24th day of December, 2019.

Clerk

Approval: I have approved this legislation this 24th day of December, 2019 and filed it with the Clerk.

Mayor

REACH AND FREQUENCY PACKAGES - NET RATES

CRAIN'S
CLEVELAND BUSINESS

DIGITAL SPECS: 728x90, 300x250, 300x600, 300x50

SIZE	ROS IMPRESSIONS	26X TOTAL
1/6	250,000	17,294

SIZE	ROS IMPRESSIONS	51X TOTAL
1/6	500,000	32,392

PRINT SPECS



1/6 Page
2 column x 6"
(4" x 6")

CONDITIONS

- Contract is non-cancellable.
- Must run consecutive weeks (2 switches allowed within contract. Two weeks notice required).
- Clients cannot broker ad space to another business or organization.
- Discount does not apply to other sizes or frequencies.
- Advertising in the Book of Lists is excluded.



AN ORDINANCE ACCEPTING THE PLANNING AND ZONING COMMISSION'S RECOMMENDATION OF A CONDITIONAL USE PERMIT FOR AN AUTOMOTIVE TECHNICIAN TRAINING CENTER FOR COLLISION REPAIR WORK TO BE LOCATED AT 23500 MERCANTILE ROAD, BEACHWOOD, OHIO; AND DECLARING THIS TO BE AN URGENT MEASURE

WHEREAS, Matrix Trade Institute has requested that the Planning and Zoning Commission recommend to City Council the approval of a Conditional Use Permit for an Automotive Technician Training Center for Collision Repair Work to be located at 23500 Mercantile Road, Beachwood, Ohio; and

WHEREAS, the Planning and Zoning Commission, on December 12, 2019, reviewed the request and recommended that City Council grant the Conditional Use Permit subject to certain conditions, stipulations, and requirements; and

WHEREAS, in making such recommendation, the Planning and Zoning Commission, found that the application falls under a Vocational Training Facility which is a permitted or conditionally permitted use in the U-8 District.

NOW, THEREFORE, BE IT ORDAINED by the Council of the City of Beachwood, County of Cuyahoga and State of Ohio, that:

Section 1: Council accepts the recommendation of the Planning and Zoning Commission made on December 12, 2019, in P & Z Case No. 2019-40 and grants a Conditional Use Permit to Matrix Trade Institute to permit an Automotive Technician Training Center for Collision Repair Work to be located at 23500 Mercantile Road, Beachwood, Ohio subject to compliance with the conditions, stipulations, and requirements made by the Planning and Zoning Commission which shall include, but not be limited to the following:

1. The Conditional Use Permit for a training facility is granted to Matrix Trade Institute and Dynamic Systems International and is not transferable with the approval of the Planning and Zoning Commission.
2. The total floor area occupied by Matrix Trade Institute shall not exceed 4700 square feet without the approval of the Planning and Zoning Commission.
3. Maximum occupancy of the subject space shall not exceed 15 students at any onetime between the hours of 8:00 AM and 9:00 PM Monday through Friday.
4. All repair work and instruction shall take place within the building. There shall be no instruction or vehicle repair performed outside.
5. No painting shall be performed without facilities that are Building and Fire Code compliant.
6. There shall be no damaged or inoperable vehicles parked or stored outside of the building at any time.
7. Vehicles shall not be parked outside overnight.
8. Compliance with the comments of the Fire Department

Section 2: The Building Commissioner is directed to include the conditions, stipulations, and requirements listed in Section 1 of this Ordinance in any conditional use permit and certificate of occupancy issued for Matrix Trade Institute. The failure to comply with any one or more of the conditions, stipulations, or requirements listed in Section 1 of this Ordinance and/or any other provision of the Zoning Code shall be deemed to be a violation of the Zoning Code and the Building Commissioner and any other City official are authorized to take any action that may be necessary to enforce the conditions, stipulations and requirements.

Section 3: It is found and determined that all formal actions and deliberations of Council and its committees relating to the passage of this legislation that resulted in formal action were in meetings open to the public where required by Chapter 105 of the Codified Ordinances of the City.

Section 4: This Ordinance is declared to be an urgent measure immediately necessary for the preservation of the public peace, health or safety or the efficient operation of the City, and for the further reason of the immediate necessity of granting a Conditional Use Permit to permit Matrix Trade Institute for an Automotive Technician Training Center for Collision Repair Work to be located at 23500 Mercantile Road, Beachwood, Ohio; wherefore, this Ordinance shall be in full force and effect immediately upon its passage and approval by the Mayor.

WHEREFORE, this Ordinance shall be in full force and effect from and after the earliest date permitted by law.

Attest: I hereby certify this legislation was duly adopted on the 23rd day of December, 2019, and presented to the Mayor for approval or rejection in accordance with Article III, Section 8 of the Charter on the 24th day of December, 2019.

Clerk

Approval: I have approved this legislation this 24th day of December, 2019, and filed it with the Clerk.

Mayor

PLANNING & ZONING APPLICATION

Form must be completed or will not be processed

APPLICATION DATE: 11-1-19

OWNER OF BUILDING: Coven Goldman PHONE: 216-464-2140

STREET ADDRESS: 23500 Mercantile Rd.

CITY/STATE/ZIP: Beachwood, OH 44122

APPLICANT: Dustin Peugeot PHONE: 216-316-9512

COMPANY OR FIRM: Matrix Trade Institute

EMAIL: dustin@matrixtradeinstitute.com

STREET ADDRESS: 23632 Mercantile Rd.

CITY/STATE/ZIP: Beachwood, OH 44122

PRESENTER(S) TO APPEAR AT THE P&Z MEETING (include name & email address):

Dustin Peugeot dustin@matrixtradeinstitute.com

DESCRIPTION OF THE PROPERTY:

ADDRESS: 23500 Mercantile Rd. SUITE # J

TENANT NAME: Dynamic Systems International

PERMANENT PARCEL # 742-24-002 PRESENT USE: Gen/Ind PROPOSED USE: Education

PURPOSE OF APPLICATION: Conditional use for mechanic education

NATURE OF THE REQUEST (check as many as apply):

- ☐ Preliminary site plan approval
- ☐ Final site plan approval
- ☐ Lot split
- ☐ Lot consolidation
- ☒ Conditional use permit
- ☐ Rezoning
- ☐ Zoning text amendment
- ☐ Other _____
- ☐ Request for a variance.

Must provide a "Box Score" indicating permitted area, distance, etc. and requested area, distance, etc. with application.

Please explain reason for variance (must indicate a hardship):

Are there any special issues regarding this application that should be brought to the attention of the Planning Commission and Staff? If so, please explain.

***** (OVER) CONTINUED ON BACK *****

Planning & Zoning Submission Requirements:

- Attach site plan of the proposed development with details such as square footage, height, purpose.
- Attach an aerial photo depicting the property and surrounding area (these are available online via County Auditor's GIS website or Google Earth).
- Attach copy of the Auditor's Report from the Cuyahoga County website indicating the real estate taxes for the property have been paid on a current basis.
- Any Planning & Zoning application which requires Council approval must have a representative attend the scheduled Council meeting.

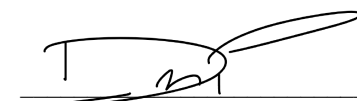
Planning & Zoning Submission Filing Fees & Deposits:

A non-refundable filing fee in the amount of thirty-five dollars (\$35.00) shall be paid to the City for each application submitted to the Planning and Zoning Commission.

A cash deposit in the following schedule shall be submitted in addition to the filing fee listed at the time of application to the Planning and Zoning Commission and/or Council:

- | | |
|--|---------------------|
| 1) Zoning District: U-1, A-1, U-1, A-2, U-2, U-2A
Includes all applications to the Planning Commission and/or Council except applications for lot splits and/or consolidation plats, easements and any application required to be recorded with the County Recorder's Office. | Deposit: \$300.00 |
| 2) Zoning District: All other zoning districts for new buildings or additions. | Deposit: \$750.00 |
| 3) All lot split and/or consolidation plats, easements, and any application required to be recorded with the County Recorder's Office. | Deposit: \$1,000.00 |
| 4) All other applications including, but not limited to, special use permits, conditional use permits, use variances, minor amendments or revisions to an existing site plan, etc. | Deposit: \$300.00 |

We, the building owner and/or applicant, with our signature below, hereby agree to follow specifically the plans submitted to and approved by the Planning and Zoning Commission and do agree to construct said building(s) as depicted on said approved plans.



SIGNATURE

PRINTED NAME

DATE

*****OFFICE USE ONLY*****

PLANNING & ZONING COMMISSION - P&Z No. _____ MEETING DATE: _____

FEE: RECEIPT # _____ AMOUNT \$ _____ DATE PAID _____

DEPOSIT: RECEIPT # _____ AMOUNT \$ _____ DATE PAID _____

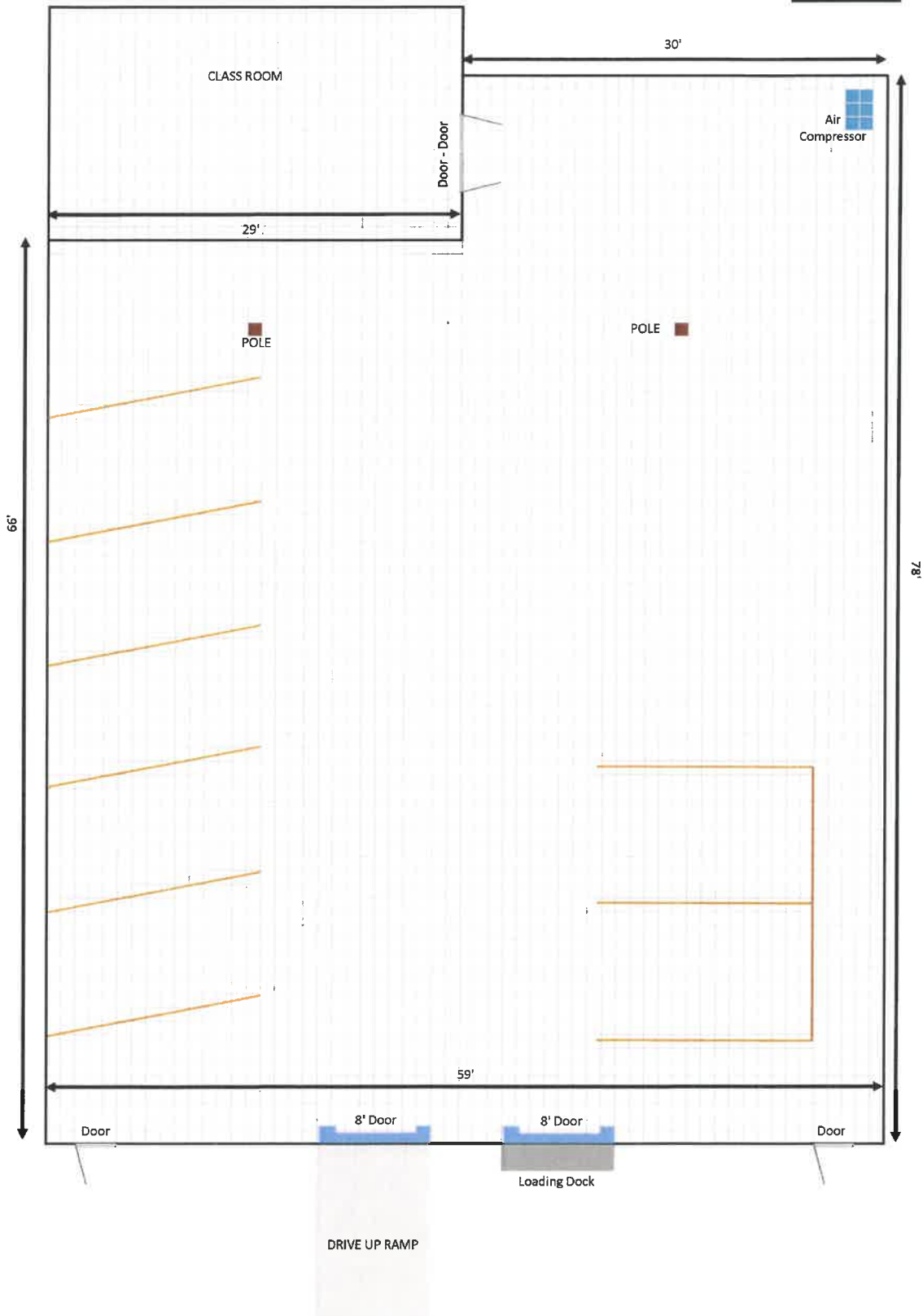
Preliminary Approval: _____
Date

Final Approval: _____
Date

Recommendation to Council: ☐ YES ☐ NO Meeting Date: _____

BUILDING DEPARTMENT
WILLIAM GRISWOLD, BUILDING COMMISSIONER
PHONE (216) 292-1914 • FAX (216) 292-1917

COLLISION REPAIR AND REFINISH BUILDING





November 1st, 2019

Dear City of Beachwood Planning and Zoning Committee,

Matrix Trade Institute (MTI), an automotive technician training college located at 23632 Mercantile Rd. in Beachwood, is proud to be expanding its current educational offering to include a general automotive collision refinish/repair certificate program in Beachwood.

MTI is seeking approval to offer this training, both to students who want to enter the field and to collision centers who want to provide upskill efficiency training for their current employees at 23500 Mercantile Rd. in Beachwood.

The warehouse space at 23500 Mercantile will be used to educate students on general automotive collision repair. No structural alteration will be required to use the facility.

MTI has no intention of parking damaged vehicles outside of the property overnight. All vehicle training aids will be parked inside the facility and will be used for educational training purposes only.

Thank you for your consideration,

Dustin Peugeot
Co-Founder & CEO
Matrix Trade Institute, LLC

MTI is registered under the Ohio Board of Career Colleges and Schools Registration #2144

Tactical Planning, LLC

P.O. Box 3163
Cuyahoga Falls, Ohio 44223
Ph: 440-725-1886
geosmerigan@gmail.com

TO: Beachwood Planning Commission

FROM: George Smerigan, City Planner

DATE: December 2, 2019

RE: **P&Z 2019-40 Matrix Trade Institute
Dynamic Systems International
Mechanic Education
23500 Mercantile Road**



This request is for approval of a Conditional Use Permit for a automotive technician training for collision repair work. The Commission may recall that Matrix Trade Institute was granted a Conditional Use Permit in July 2018 for a trade school teaching automotive servicing and repair. That approval authorized training for such things as oil changes, brake repairs, alignments, and minor engine work. It specifically did not include any auto bodywork. This application is for a related vocational school that would teach collision repair that includes bodywork.

The subject site is in the U-8 Industrial and Office Mixed-Use District. Vocational training facilities are a conditionally permitted use in the U-8 District. All Conditional Use Permits require the concurrence of City Council, so the Commission will need to act in the form of a recommendation to City Council.

Should the Commission determine to recommend approval of the Conditional Use Permit, the following stipulations are suggested:

1. This Conditional Use Permit for a training facility is granted to Matrix Trade Institute and Dynamic Systems International and is not transferable without the approval of the Planning and Zoning Commission.
2. The total floor area occupied by Matrix Trade Institute shall not exceed 4,700 square feet without the approval of the Planning and Zoning Commission.
3. Maximum occupancy of the subject space shall not exceed 15 students at any one time between the hours of 8:00 AM and 9:00 PM Monday through Friday.
4. All repair work and instruction shall take place within the building. There shall be no instruction or vehicle repair performed outside.

P&Z 2019-40
Matrix Trade Institute
Dynamic Systems International
Mechanic Education
23500 Mercantile Road
December 2, 2019
Page 2

5. No painting shall be performed without facilities that are Building and Fire Code compliant.
6. There shall be no damaged or inoperable vehicles parked or stored outside of the building at any time.
7. Vehicles shall not be parked outside overnight.
8. Compliance with the comments of the Fire Department.

CITY OF BEACHWOOD

INTER-OFFICE COMMUNICATION

TO: Martin Horwitz, Mayor
FROM: Chris Arrietta, Public Works Director
DATE: 11/21/2019
SUBJECT: An Ordinance authorizing the Mayor to enter into a Contract with SIEMENS Industry, Inc., for a Software Upgrade for City Hall and the Community Center Heating, Ventilation, and Air Conditioning, and all the Components of the Police Department; further waiving competitive bidding, and declaring this to be an urgent measure

Mayor,

With your permission, I would like to place the Siemens Software Agreement on the next council agenda. The software agreement is necessary to keep our network secure and ensure all of the functions of the HVAC systems are working properly.

INTRODUCED BY:

ORDINANCE NO. 2019-165

AN ORDINANCE AUTHORIZING THE MAYOR TO ENTER INTO A CONTRACT WITH SIEMENS INDUSTRY, INC., FOR A SOFTWARE UPGRADE FOR CITY HALL AND THE COMMUNITY CENTER HEATING, VENTILATION AND AIR CONDITIONING AND ALL THE COMPONENTS OF THE POLICE DEPARTMENT; FURTHER WAIVING COMPETITIVE BIDDING, AND DECLARING THIS TO BE AN URGENT MEASURE

WHEREAS, the Public Works Director has recommended upgrading the current H.V. A. C. for City Hall and the Community Center and all components of the Police Department; and

WHEREAS, SIEMENS Industry, Inc. will provide all software and labor to install the new Desigo CC System in an amount not to exceed Sixty-One Thousand Four Hundred Dollars and No/Cents (\$61,400.00).

NOW, THEREFORE, BE IT ORDAINED by the Council of the City of Beachwood, County of Cuyahoga, and State of Ohio, that:

Section 1: Based upon the recommendation of the Public Works Director, the Mayor is hereby authorized to enter into a contract with Siemens Industry, Inc., in an amount not to exceed Sixty-One Thousand Four Hundred Dollars and No/Cents (\$61,400.00), for a software upgrade for heating, ventilation and air conditioning in City Hall and the Community Center and components of the Police Department, and further waiving competitive bidding, in a form substantially similar to that attached hereto and incorporated herein by reference as Exhibit "A".

Section 2: It is found and determined that all formal actions and deliberations of Council and its committees relating to the passage of this legislation that resulted in formal action were in meetings open to the public where required by Chapter 105 of the Codified Ordinances of the City.

Section 3: This Ordinance is hereby declared to be an urgent measure immediately necessary for the public peace, health or safety or the efficient operation of the City, for the further reason that it is essential to upgrade the software needed to maintain the heating, ventilation and air conditioning system in City Hall, Community Center, and Police Department; wherefore, this Ordinance shall be in full force and effect immediately upon its passage and approval by the Mayor.

WHEREFORE, this Ordinance shall take effect and be in force from and after the earliest date permitted by law.

Attest: I hereby certify this legislation was duly adopted on the 23rd day of December, 2019, and presented to the Mayor for approval or rejection in accordance with Article III, Section 8 of the Charter on the 24th day of December, 2019.

Clerk

Approval: I have approved this legislation this 24th day of December, 2019 and filed it with the Clerk.

Mayor

PROPOSAL

Beachwood City Design CC

PREPARED BY

Siemens Industry, Inc.

PREPARED FOR

City of Beachwood, Ohio

DELIVERED ON

November 26, 2019



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 Signature Page 7

Contact Information

Proposal #:	4009082
Date:	November 26, 2019

Sales Executive:	Brandon Steinberger
Branch Address:	5350 Transportation Blvd Suite 9 Ohio, 44125
Telephone:	
Email Address:	brandon.steinberger@siemens.com

Customer Contact:	City of Beachwood, Ohio
Customer:	City of Beachwood, Ohio
Address:	25325 FAIRMOUNT BLVD
	CLEVELAND OH 44122
Services shall be provided at:	City of Beachwood, Ohio

Scope of Work

Scope Summary:

Siemens proposes to upgrade the City of Beachwood's current Insight front end to the latest software (Desigo CC). As Beachwood City begins transitioning to Windows 10 as the primary server. Siemens will require transitioning to the new Desigo CC software for compatibility with the Windows 10 server, as the Insight front end is not compatible. Siemens will provide all software and labor to install the new Desigo CC system. No hardware upgrades are required at this time, but the current hardware will be flashed to the latest version of firmware. Siemens will provide 3 concurrent user license for Beachwood City staff use. Siemens will provide labor to create up to 200 new graphics, install database, recreate trends, and provide a system checkout upon completion of work.

Inclusions

1. Siemens will provide all software required to make transition from Insight to Desigo CC.
2. Siemens will provide all labor required to bring current panels up to 2.8 firmware.
3. Siemens will provide all labor to recreate up to 200 graphics, install database, recreate trends, and user account set up.
4. Siemens will perform a full system check out upon completion of work to ensure a fully operational system.

Exclusions

1. City of Beachwood will need to provide the server (hard client or virtual) to have the new Desigo CC software loaded onto.
2. No hardware is provided in this proposal.
3. All other end devices are assumed to be in good working order. Any deficiencies identified during work will be addressed with local staff for quotation outside of this proposal.

Terms & Conditions Link(s)

Terms and Conditions (Click to download)

[Terms & Conditions](#)

(www.siemens.com/download?A6V10946842)

Attachment A

Riders (Click on rider below to download)

[SI Monitoring Rider](#)

(www.siemens.com/download?A6V10946171)

[SI Online Backup and Data Protection](#)

(www.siemens.com/download?A6V10946174)

[SI UBM or Utility Procurement](#)

(www.siemens.com/download?A6V10946178)

[SI Software License Warranty](#)

(www.siemens.com/download?A6V10946180)

[SI Consulting Rider](#)

(www.siemens.com/download?A6V10946838)

Clarifications

Siemens will perform all work during normal business hours (Mon - Fri 7:30 am to 4:30 pm). Any work required outside of these hours will be quoted on a separate proposal. City of Beachwood must make their IT team available during installation process to ensure a smooth transition between Insight to Design CC software.

Pricing Breakout

Signature Page

Proposed by:

Siemens Industry, Inc.

Company

Brandon Steinberger

Name

4009082

Proposal #

\$64,100.00

Proposal Amount

November 26, 2019

Date

Accepted by:

City of Beachwood, Ohio

Company

Name (Printed)

Signature

Title

Date

Purchase Order #

CITY OF BEACHWOOD

INTER-OFFICE COMMUNICATION

TO: Martin Horwitz, Mayor
FROM: Chris Arrietta, Public Works Director
DATE: 11/11/2019
SUBJECT: An Ordinance authorizing the Mayor to renew a Contract with Siemens Industry, Inc., for a Comprehensive H.V.A.C. Technical Support Program for Maintenance and Repair Services for City Hall and the Community Center Heating, Ventilation and Air Conditioning and all the Components of the Police Department; further waiving competitive bidding; and declaring this to be an urgent measure

Mayor,

With your permission, I would like to place the Siemens Maintenance Contract for 2020 on the next council agenda. This program provides technical support and repair services for the HVAC systems throughout our facilities.

INTRODUCED BY:

ORDINANCE NO. 2019-166

AN ORDINANCE AUTHORIZING THE MAYOR TO RENEW A CONTRACT WITH SIEMENS INDUSTRY, INC., FOR A COMPREHENSIVE H.V.A.C. TECHNICAL SUPPORT PROGRAM FOR MAINTENANCE AND REPAIR SERVICES FOR CITY HALL AND THE COMMUNITY CENTER HEATING, VENTILATION AND AIR CONDITIONING AND ALL THE COMPONENTS OF THE POLICE DEPARTMENT; FURTHER WAIVING COMPETITIVE BIDDING, AND DECLARING THIS TO BE AN URGENT MEASURE

WHEREAS, the Public Works Director has recommended renewing the Contract with Siemens Industry, Inc., in an amount not to exceed Fifty-Six Thousand Five Hundred Ten Dollars and No/Cents (\$56,510.00).

NOW, THEREFORE, BE IT ORDAINED by the Council of the City of Beachwood, County of Cuyahoga, and State of Ohio, that:

Section 1: Based upon the recommendation of the Public Works Director, the Mayor is hereby authorized to enter into a renewal contract with Siemens Industry, Inc., in an amount not to exceed Fifty-Six Thousand Five Hundred Ten Dollars and No/Cents (\$56,510.00) for the period from January 1, 2020 through December 31, 2020, for a Comprehensive HVAC Technical Support Program for Maintenance and Repair Services for City Hall and the Community Center Heating, Ventilation, Air Conditioning, and all the Components of the Police Department, and further waiving competitive bidding.

Section 2: It is found and determined that all formal actions and deliberations of Council and its committees relating to the passage of this legislation that resulted in formal action were in meetings open to the public where required by Chapter 105 of the Codified Ordinances of the City.

Section 3: This Ordinance is hereby declared to be an urgent measure immediately necessary for the public peace, health or safety or the efficient operation of the City, for the further reason that it is essential to maintain the heating, ventilation and air conditioning system in City Hall, Community Center, and Police Department for calendar year 2020; wherefore, this Ordinance shall be in full force and effect immediately upon its passage and approval by the Mayor.

WHEREFORE, this Ordinance shall take effect and be in force from and after the earliest date permitted by law.

Attest: I hereby certify this legislation was duly adopted on the 23rd day of December, 2019, and presented to the Mayor for approval or rejection in accordance with Article III, Section 8 of the Charter on the 24th day of December, 2019.

Clerk

Approval: I have approved this legislation this 24th day of December, 2019 and filed it with the Clerk.

Mayor

Advantage Services[®]

Agreement for the City of Beachwood

11/26/2019

S



*This service agreement
has been specifically
developed to support your
unique facility.*

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1 Overview

1.1 Executive Summary

The City of Beachwood has made a significant investment in a complex energy management/building automation System, which is critical to the productivity of its overall business. This proposed service solution, our Advantage Services Program, will proactively serve to protect your substantial investment through a program of planned service tasks by our trained technical staff.

1.2 Customer Objectives

This Service Agreement has been specifically developed to support your unique facility, and the services provided herein will help you in achieving your facility goals as listed below:

- ✓ Implementation of the Siemens Best Practice Preventive Maintenance Program for both automation and mechanical services.
 - ✓ Providing 24/7 remote monitoring of the Siemens building automation/energy management system and its associated mechanical equipment for improved response time.
 - ✓ Providing emergency on-site support that may arise from an automation or mechanical problem to minimize downtime associated with equipment issues/failures.
 - ✓ Maintaining the comfort and safety of the occupants of your facility.
 - ✓ Minimizing energy and operational costs through a program of on-going support and maintenance of your system.
 - ✓ Comprehensive coverage on Siemens automation panels to mitigate the risk of unplanned expenses due to equipment failure.
 - ✓ Discounts on material and labor purchased outside the scope of the contract.
-

1.3 Current Situation

The City of Beachwood has just completed another service agreement term in a continued long term partnership with Siemens. During the previous agreement, Siemens provided preventative maintenance and other support services for Beachwood's automation and mechanical systems. In speaking with Beachwood's facilities management staff, some changes in the scope have been made for 2019 including the changes in the frequency of service for select equipment.

In the past year, Siemens has worked with the facilities maintenance staff to identify and prioritize potential Siemens automation projects. Some of these projects include: retrofit of the existing MicroLite lighting control system in City Hall, controls additions to several heat pumps, RTUs, and ERUs in the Community Center, and controls additions to the chiller, boiler, and AHU-5 in the Police Station. As a service agreement customer, Beachwood has positioned itself to receive our best pricing on labor and components required to implement these projects. It has also been identified that the age of equipment in the City of Beachwood have come to the age of replacement.

Thank you for the opportunity to present this proposal for the upcoming service agreement term. We look forward to the opportunity to provide another year of automation and mechanical service to the City of Beachwood.

2 Service Solution

2.1 HVAC CONTROL SERVICES – Automation

2.1.1 Technical Support Services

Emergency Online/Phone Response. Monday through Sunday, 24 Hours per Day

System and software troubleshooting and diagnostics will be provided remotely to enable faster response to emergency service requests and to reduce the costs and disruptions of downtime. Siemens will respond within 2 hours, Monday through Sunday, 24 hours per day, including Holidays, upon receiving notification of an emergency, as determined by your staff and Siemens. Where remote access is not available to the system, Siemens will provide phone support to your staff to assist in their onsite troubleshooting and diagnosis. If remote diagnostics determine a site visit is required to resolve the problem, a technician can be dispatched. **Based on your contract coverage outlined below, the on-site dispatch will be covered for automation service and billable for HVAC/mechanical service.**

Emergency Onsite Response. Monday through Sunday, 24 Hours per Day

Emergency Onsite Response will be provided to reduce the costs and disruptions of downtime when an unexpected problem does occur. Siemens will provide this service between scheduled service calls and respond within 4 hours for critical emergencies, or within 24 hours for non-emergency conditions, Monday through Sunday, 24 hours per day, including Holidays, upon receiving notification of an emergency. Critical emergencies, as determined by your staff and Siemens, are failures at a system or panel level that would result in the loss of the operation of an entire section of a building or place the facility at high risk. Non-emergency conditions, as determined by your staff and Siemens, are failures at an individual component level resulting in minimal impact to the overall operation of the facility. Non-emergency conditions, as determined by your staff and Siemens, may be incorporated into the next scheduled service call. **Based on your contract coverage outlined below, the on-site dispatch will be covered for automation service and billable for HVAC/mechanical service.**

Remote Facility Monitoring

Through Remote Facility Monitoring, we link to your building and remotely monitor the HVAC Control System's performance 24 hours per day. In the event of an alarm condition at any of the monitored points, your system transmits the alarm and associated response instruction to Siemens Customer Support Center. When an alarm is received, the Building Performance Specialists at the 24-hour Center implement a customer specific response process.

Preventive Maintenance

Siemens will provide preventive maintenance in accordance with a program of routines as determined by our experience, equipment application and location. The list of field panels and/or devices, included under this service, is identified in the List of Maintained Equipment in this service agreement. Automation controls can drift out of calibration with changes in HVAC component performance characteristics, building use, and climatic conditions. This service will extend equipment life, reduce energy consumption, and reduce the risk of costly and disruptive breakdowns.

Software Maintenance

Siemens will address any programming errors, failed points, points in alarm, unresolved points or points in operator priority, both at the front end workstation and at the field panel. We will perform this service using onsite visits.

Control Loop Tuning

Control loops drift out of calibration with changes in mechanical efficiency, building use, and climatic conditions. Through this service Siemens will ensure control loops for devices such as valves, dampers, actuators, etc., experience minimized overshooting and oscillatory behavior. This service will generally be performed on an as needed basis to address log book or other customer defined issues.

Network Maintenance

Using Siemens Network Performance Diagnostic Technologies, our proactive calibration and tuning of the data network analyzes variables impacting network performance, including node tables, token passes, turn speed, change of values over the network, unresolved points, and overall operation. This will increase data network up-time and allow for faster problem resolution. This service will generally be performed on an as needed basis to address communication issues or slow network speeds.

Data Protection & Data Recovery Services

Siemens will perform scheduled database back-ups of your workstation database & graphics and field panel databases and provide safe storage of this critical business information. Should a catastrophic event occur, we will respond onsite to reload the databases and system files from our stored backup copy, to restore your operation as soon as possible. The equipment to be included as part of this service, is itemized in the List of Maintained Equipment in this service agreement.

Repair & Replacement Services

To reduce the unexpected costs of unbudgeted repairs, Siemens will provide labor and / or materials to repair or replace failed or worn components. Prior to beginning any repair or replacement, Siemens will troubleshoot the system to diagnose your system's problem. Components that are suspected of being faulty may be repaired or replaced in advance to minimize the occurrence of system interruptions. Equipment covered under this agreement is itemized on the List of Maintained Equipment. Items not covered will be brought to the owner's attention.

2.1.2 System Performance Updates & Upgrades

Software Support and Updates

Software Updates – Not Applicable, Version 3.15 is the final software update available for Insight which was provided as part of the 2016-2017 service agreement. Siemens recommends that the City of Beachwood upgrade the Insight software to Siemens new Desigo CC platform.

2.1.3 Customer Support Services

Operator Coaching

Through our individual Operator Coaching, we will review and reinforce learned skills, leading to greater operator knowledge and productivity. This service will insure your operator's gain full utilization of the system implemented in your facility. Siemens will assist your staff in identifying, verifying and resolving problems found in executing daily tasks. During the coaching sessions, we can address log book and system issues, assist your operators in becoming more self-sufficient, and improve the skills of your operators to better meet the needs of your facility and their specific job responsibilities.

Operator coaching may be provided at the request of the customer during the planned maintenance visits.

2.2 HVAC CONTROL SERVICES – Mechanical

2.2.1 Technical Support Services

Air Cooled Condenser Coil Cleaning

Through this service we will improve airflow across outdoor condenser coils, and improve heat transfer. This service will extend the life of the compressors. Coil cleaning consists of cleaning the outside surface of the condensing unit coils to remove any airborne particles, dirt build-up by using a brush, high pressure air, chemical with low pressure wash or chemical with high pressure wash at our discretion based on condition of outside environment and coil accessibility. This task will be performed annually in the mid summer months.

The equipment included under this service is itemized in the List of Maintained Equipment in this proposal.

Operating Inspection

Through this service we will help to assure mechanical equipment continues to operate efficiently, safely, and with little operating disruptions during the operating season. We will provide routine operating inspections to check system performance in accordance with a program of standard routines as determined by our experience, the equipment manufacturer's published recommendations, equipment application, and location. This service will focus on equipment operation, fluid levels, operating and safety controls, and safe equipment operation. These tasks will be performed semi-annually. Equipment included under this service is itemized in the List of Maintained Equipment in this proposal.

Operating Inspection – Heating

Through this service we will help to assure mechanical equipment continues to operate efficiently, safely, and with little operating disruptions during the heating season. We will provide routine operating inspections to check system performance in accordance with a program of standard routines as determined by our experience, the equipment manufacturer's published recommendations, equipment application, and location. You will find a detailed list of the tasks included with this service in the Equipment Tasking section of this proposal. This service will focus on equipment operation, fluid levels, operating and safety controls, and safe equipment operation. These tasks will be performed semi-annually. The equipment included under this service is itemized in the List of Maintained Equipment in this proposal.

Seasonal Inspection – Heating

Through this service we will help to assure optimum heating system performance and safety, and assure the mechanical equipment is ready prior to the heating season. We will provide seasonal inspection services in accordance with a program of standard routines as determined by our experience, the equipment manufacturer's published recommendations, equipment application, and location. This service is designed to optimize the reliability and efficiency of the equipment, and provide you with possible indications of excessive wear and damage to your systems to minimize the possibility of catastrophic failure during the next operating season. This service will focus on equipment operation, fluid levels, operating and safety controls, and safe equipment operation. These tasks will be performed semi-annually. A list of covered equipment and the frequency of the inspection service for heating equipment is included in the List of Maintained Equipment section of this proposal.

Operating Inspection – Cooling

Through this service we will help to assure mechanical equipment continues to operate efficiently, safely and with little operating disruptions during the cooling season. We will provide routine operating inspections to check system performance in accordance with a program of standard routines as determined by our experience, the equipment manufacturer's published recommendations, equipment application, and location. You will find a detailed list of the tasks included with this service in the Equipment Tasking section of this proposal. This service will focus on equipment operation, fluid levels, operating and safety controls, and safe equipment operation. These tasks will be performed semi-annually. The equipment included under this service is itemized in the List of Maintained Equipment in this proposal.

Seasonal Inspection – Cooling

Through this service we will help to assure optimum cooling system performance and safety, and assure the mechanical equipment is ready prior to the cooling season. We will provide seasonal inspection services in accordance with a program of standard routines as determined by our experience, the equipment manufacturer's published recommendations, equipment application, and location. This service is designed to optimize the reliability and efficiency of the equipment, and provide you with possible indications of excessive wear and damage to your systems to minimize the possibility of catastrophic failure during the next operating season. This service will focus on equipment operation, fluid levels, operating and safety controls, and safe equipment operation. These tasks will be performed semi-annually. A list of covered equipment and the frequency of the inspection service for cooling equipment is included in the List of Maintained Equipment section of this proposal.

3 Service Implementation Plan

3.1 Summary of Automation Services Provided

Automation	
Attribute	
Response time - onsite for critical components	4 hours - labor is covered within response time
Response time - onsite for non-emergency	24 hours - labor is covered within response time
Hours of Service	24 x 7 - labor is covered within response window
Response Window	24 x 7
R&R Material	Included as identified in the maintained equipment table.
R&R Labor	Included as identified in the maintained equipment table.

3.2 Mechanical Services On-site Response Time and Call Windows

HVAC/Mechanical	
Attribute	
Response time - onsite for critical components	4 hours - labor for emergency service visits is billable.
Response time - onsite for non-emergency	24 hours
Hours of Service	24 x 7
Response Window	24 x 7
R&R Material	Billable (See Appendix B for PM items covered)
R&R Labor	Billable

3.3 Maintained Equipment Table

SIEMENS

Siemens Industry, Inc.
Service Agreement

List of Maintained Equipment

Automation Equipment

Equipment	Quantity	Description
Insight Front End	1	Siemens Apogee Insight Graphical Front End
Services (Times per year): Data Protection and Recovery Services (4), Insight 3.X Software Upgrade (1x/year or as they become available)		

MEC	5	Modular Equipment Controller- Main Automation Panel
Services (Times per year): Data Protection and Recovery Services (4), Preventative Maintenance (1), Software Maintenance (1), R&R Labor & Material		

MEC Exp. Block	8	Modular Equipment Controller- I/O Expansion Block
Services (Times per year): Preventative Maintenance (1), R&R Labor & Material		

TEC	119	Terminal Equipment Controller- Field Controller
Services (Times per year): Preventative Maintenance (1), Software Maintenance (1), R&R Labor & Material		

System Level	1	Siemens BAS Network
Services (Times per year): Network Maintenance (Will be performed on an as needed basis to address specific customer issues or slow network speeds.)		

System Level	1	Siemens PID Control Loops
Services (Times per year): Control Loop Tuning (Will be performed on an as needed basis to address specific log book or other customer issues.)		

Mechanical/HVAC Equipment

Heat Pump	53	Water Source Heat Pumps	City Hall
Heat Pump	6	Water Source Heat Pumps	Community Center
Services (Times per year): Operating Inspection (1)			

ERU	2	Energy Recovery Unit- Air to Air	City Hall
ERU	2	Energy Recover Unit- Air to Air	Community Center
Services (Times per year): Seasonal Inspection- Heating (1), Seasonal Inspection- Cooling (1), (1)- including washdown of OA mist eliminators on ERU-3&4)			

Service Team

An important benefit of your Service Agreement derives from having the trained service personnel of Siemens Industry, Inc. familiar with your building systems. Our implementation team of local experts provides thorough, reliable service and scheduling for the support of your system.

The following list outlines the service team that will be assigned to the service agreement for your facility.

Your Assigned Team of Service Professionals will include:

Sales Account Representative – Brandon Steinberger manages the overall strategic service plan based upon your current and future service requirements.

Service Account Engineer – Kurt Kendig is responsible for ensuring that our contractual obligations are delivered, your expectations are being met and you are satisfied with the delivery of our services.

Primary Service Specialist – David Yurik is responsible for performing the ongoing service of your system.

Secondary Service Specialist who is familiar with your building systems to provide in-depth backup coverage.

Primary Mechanical Technician – Chuck Zullo is responsible for performing the ongoing mechanical service of your system.

Service Operations Manager – Robert Graves is responsible for managing the delivery of your entire support program and service requirements.

Service Coordinator – Nancy Butwina is responsible for scheduling your planned maintenance visits, and handling your emergency situations by taking the appropriate action.

Service Administrator- Nancy Butwina is responsible for all service invoicing including both service agreement and service projects.

4 Siemens Industry, Inc.

4.1 Signature Page and Investment

Siemens Industry, Inc.
5350 Transportation Blvd., Suite 9
Garfield Heights, OH 44125
Brandon A Steinberger
(216) 868-6104

City of Beachwood
25325 Fairmount Blvd.
Beachwood, OH 44122
Mayor Martin S. Horwitz
(216) 595-5480

Services shall be provided at 25325 Fairmount Blvd., Beachwood, OH 44122

Siemens Industry, Inc. shall provide the services as outlined in this proposal dated 11/26/2019 and the following terms and conditions.

Duration: This agreement shall remain in effect for an Initial Term of (1) Years beginning 01/01/2020 and from year to year thereafter.

Investments:

Year 1	01/01/2020 to 12/31/2020	\$45,360 annually	paid \$45,360 annually
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Please note that the annual investment is due in full at the beginning of the contract period.

Applicable sales taxes are not included in the price of this proposal. Prices quoted in this proposal are firm for 30 days.

Proposal accepted by:
Martin S. Horwitz
Mayor
City of Beachwood

Proposal submitted by:
Brandon A Steinberger
Sales Executive
Siemens Industry, Inc.

Signature Date

Signature Date

P.O.# _____

Suzan Virosteck
Cleveland Branch Manager

- ☐ Customer purchase order included as an attachment to this agreement and will be referenced on invoices.
- Or
- ☐ Customer purchase order not required. Invoices will be approved and processed with signature of authorized customer representative.

Signature Date

4.2 Terms And Conditions

SERVICE TERMS AND CONDITIONS (REV. 10/09)

Article 1: General

1.1 (a) This Agreement constitutes the entire, complete and exclusive agreement between the parties relating to the services ("Services") to be provided by SIEMENS and supersedes and cancels all prior proposals, agreements and understandings, written or oral, relating to the subject matter of this Agreement. Neither party may assign the Agreement or any rights or obligations hereunder without the prior written consent of the other except that either party may assign this Agreement to its affiliates and SIEMENS may grant a security interest in the proceeds to be paid to SIEMENS under this Agreement; assign proceeds of the Agreement; and/or use subcontractors in performance of the Services. The terms and conditions of this Agreement shall not be modified or rescinded except in writing, with the prior approval of the Legal Departments of SIEMENS and Customer and signed by duly authorized officers or managers of SIEMENS and Customer.

(b) Nothing contained in this Agreement shall be construed to give any rights or benefits to anyone other than the Customer and SIEMENS without the express written consent of both parties. All provisions of this Agreement allocating responsibility or liability between the parties shall survive the completion of the Services and termination of this Agreement.

(c) Certain terms and conditions contained herein may not apply to the Services to be provided hereunder. It is the intent of the parties, however, that the interpretation to be given to the terms and conditions is to apply all terms and conditions unless clearly inapplicable given the type of Services included.

1.2 This Agreement shall be governed by and enforced in accordance with the laws of the State of Illinois. Any litigation arising under this Agreement shall be brought in the State or Commonwealth in which the Services are provided to Customer. TO THE EXTENT PERMITTED BY LAW, THE PARTIES WAIVE ANY RIGHT TO A JURY TRIAL ON MATTERS ARISING OUT OF THIS AGREEMENT.

1.3 After the expiration of the Initial Term, this Agreement shall automatically renew for successive one year periods beginning on the anniversary date of the Initial Term unless stated otherwise in the Agreement.

1.4 Either party may terminate or amend this Agreement at the end of the Initial Term or at the end of a renewal term by giving the other party at least sixty (60) days prior written notice of such amendments or intent not to renew.

1.5 If, during or within 90 days after the term of this Agreement, Customer engages any SIEMENS employee who has performed work under this or any other agreement between Customer and SIEMENS, Customer shall pay SIEMENS an amount equal to the employee's latest annual salary.

Article 2: Covered Equipment

2.1 "Covered equipment" shall mean that equipment expressly identified as System Components in this Agreement. The Customer represents that at the commencement of this Agreement all Covered Equipment is in satisfactory working condition and complies with all applicable codes.

2.2 If the fire or life safety system is included as part of the Covered Equipment does not comply with all applicable codes or if removal of any Covered Equipment from coverage would compromise or impair the integrity or the compliance with law of any system or Services, and Customer fails to take corrective action, then SIEMENS may terminate this Agreement without further obligation and retain all monies received pursuant to this Agreement.

2.3 All testing and inspection of any Covered Equipment provided for in this Agreement will be performed at the time and place and in the manner deemed appropriate by SIEMENS, in accordance with applicable law and the requirements of then current National Fire Protection Association ("NFPA") guidelines if applicable, and other relevant standards. Customer is solely responsible for, and hereby indemnifies and holds SIEMENS harmless from and against, any liability arising from Customer's specification of a testing schedule other than then current NFPA or other applicable standards or laws.

2.4 If the Covered Equipment is altered or moved by any person, including Customer, other than SIEMENS or a person authorized by it, Customer shall immediately notify SIEMENS in writing, and SIEMENS reserves the right to perform a reacceptance test on, or, if necessary, a recommissioning of the system at Customer's expense. Reacceptance tests will be performed in accordance with then current NFPA or other applicable requirements, and charged on a time and materials basis.

Article 3: Services by SIEMENS

3.1 SIEMENS shall only perform the Services identified in this Agreement.

3.2 SIEMENS shall have no liability or obligation to continue providing Services in the event Customer fails to (a) authorize a reacceptance test or recommissioning that SIEMENS reasonably deems necessary; (b) notify SIEMENS of any modifications or changes to the Covered Equipment or unusual or materially changed operating conditions, hours of usage, system malfunctions or building alterations that may affect the Services; (c) provide the access to any site where Services are to be performed; or (d) operate, service or maintain the Covered Equipment in accordance with manufacturer's or supplier's instructions or this Agreement. After any of the aforesaid events SIEMENS may terminate or suspend services under this Agreement immediately, upon giving notice to Customer.

3.3 Any repairs and replacements of Covered Equipment as may be expressly included in the Services are limited to restoring the proper working condition of such Covered Equipment. SIEMENS will not be obligated to provide replacement Covered Equipment that represents significant capital improvement compared to the original. Exchanged or removed components become the property of SIEMENS, except Hazardous Materials, which under all circumstances remain the property and responsibility of Customer.

3.4 Unless agreed otherwise, Services do not include and SIEMENS is not responsible for (a); (a) service or provision of consumable supplies, including but not limited to batteries and halon cylinder charging; (b) reinstallation or relocation of Covered Equipment; (c) painting or refinishing of Covered Equipment or surrounding surfaces; (d) changes to Services; (e) parts, accessories, attachments or other devices added to Covered Equipment but not furnished by SIEMENS; (f) failure to continually provide suitable operating environment including, but not limited to, adequate space, ventilation, electrical power and protection from the elements; or (g) the removal or reinstallation of replacement valves, dampers, waterflow switches, venting or draining systems. SIEMENS is not responsible for services performed on any Covered Equipment other than by SIEMENS or its agents.

3.5 The Services shall be performed in a manner consistent with the degree of care and skill ordinarily exercised by persons performing the same or similar Services in the same locale under similar circumstances and conditions.

3.6 SIEMENS shall perform the Services during its local, normal working hours, unless otherwise stated in this Agreement.

3.7 SIEMENS is not required to conduct safety or other tests, install or maintain any devices or equipment or make modifications or upgrades to any equipment beyond the scope of this Agreement. Any request to change the scope or the nature of the Services must be in the form of a mutually agreed change order, effective only when executed by all parties hereto.

Siemens Industry, Inc.
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3.8 All reports and drawings specifically prepared for and deliverable to Customer pursuant to this Agreement ("Deliverables") shall become Customer's property upon full payment to SIEMENS. SIEMENS may retain file copies of such Deliverables. All other reports, notes, calculations, data, drawings, estimates, specifications, manuals, other documents and all computer programs, codes and computerized materials prepared by or for SIEMENS are instruments of SIEMENS' work ("instruments") and shall remain SIEMENS property. Siemens conveys no license to software unless otherwise expressly provided in this Agreement. All Deliverables and Instruments provided to Customer are for Permitted Users' use only for the purposes disclosed to SIEMENS, and Customer shall not transfer them to others or use them or permit them to be used for any extension of the Services or any other purpose, without SIEMENS' express written consent. Any reuse of Deliverables or Instruments for other projects or locations without the written consent of SIEMENS, or use by any party other than Permitted Users, will be at Permitted Users' sole risk and without liability to SIEMENS; and, in addition to any other rights SIEMENS may have, Customer shall indemnify, defend and hold SIEMENS harmless from any claims, losses or damages arising therefrom.

3.9 Customer acknowledges that SIEMENS, in the normal conduct of its business, may use concepts, skills and know-how developed while performing other contracts. Customer acknowledges the benefit which may accrue to it though this practice, and accordingly agrees that anything in this Agreement notwithstanding Siemens may continue, without payment of a royalty, this practice of using concepts, skills and know-how developed while performing this Agreement.

3.10 Where Services include energy consulting, any estimates of probable construction or implementation costs, financial evaluations, feasibility studies or economic analyses prepared by SIEMENS, the documents prepared for the Customer will represent SIEMENS' best judgment based on SIEMENS' experience and the information reasonably available to SIEMENS at the time that the Services are performed. Customer acknowledges that SIEMENS does not control: (a) the costs of labor, materials, equipment or services furnished by others; (b) overall market conditions; or, (c) contractors' methods of determining prices. Accordingly, Customer acknowledges that proposals, bids or actual costs may differ from opinions, evaluations or studies submitted by SIEMENS as part of the Services provided hereunder.

3.11 Where Services include EMC, SIEMENS will have a disaster recovery plan and a disaster contingency plan.

Article 4: Responsibilities of Customer

4.1 Customer, without cost to SIEMENS, shall:

- (a) Designate a contact person with authority to make decisions for Customer regarding the Services and provide SIEMENS with information sufficient to contact such person in an emergency. If such representative cannot be reached, any request for Services received from a person located at Customer's site will be deemed authorized by Customer, and SIEMENS will, in its reasonable discretion, act accordingly;
- (b) Provide or arrange without cost all reasonable provisions, means and access for SIEMENS to any site and the equipment where Services are to be performed;
- (c) Permit SIEMENS to control and/or operate all controls, systems, apparatus, equipment and machinery necessary to perform the Services;
- (d) Furnish SIEMENS with all available information pertinent to the Services;
- (e) Obtain and furnish to SIEMENS all approvals, permits and consents from government authorities and others as may be required for performance of the Services except for those SIEMENS has expressly agreed in writing to obtain;
- (f) Maintain the Services site in a safe condition; notify SIEMENS promptly of any site conditions requiring special care; and provide SIEMENS with any available documents describing the quantity, nature, location and extent of such conditions;
- (g) Comply with all laws and provide any notices required to be given to any government authorities in connection with the Services, except such notices SIEMENS has expressly agreed in this Agreement to give;
- (h) Provide SIEMENS with Material Safety Data Sheets (MSDS) conforming to OSHA requirements related to all Hazardous Materials at the site which may impact the Services;
- (i) Furnish to SIEMENS any contingency plans related to the site;
- (j) Furnish the specified operating environment, including without limitation, suitable, clean, stable, properly conditioned electrical power and other utilities;
- (k) Maintain all Covered Equipment in good working order in compliance with all applicable laws and service, repair and replace all Covered Equipment as necessary; and,
- (l) Perform inspections and tests as indicated in the Life Safety System Logbook and record same in the Life Safety System logbook.

4.2 Customer acknowledges that the technical and pricing information herein is proprietary to SIEMENS and agrees not to disclose or otherwise make it available to others.

4.3 Customer acknowledges that it is now and shall be at all times in control of the Services site. SIEMENS shall not have any responsibility, duty or authority to direct, supervise or oversee any employees or contractors of Customer or their work or to provide the means, methods or sequence of their work or to stop their work. SIEMENS' work and/or presence at a site shall not relieve others of their responsibility to Customer or to others. Except as expressly provided herein, SIEMENS is not responsible for the adequacy of the health, safety or security programs or precautions related to Customer's or its other contractors' activities or operations; the work of any other person or entity; or Customer's site conditions. SIEMENS is not responsible for inspecting, observing, reporting or correcting health or safety conditions or deficiencies of Customer or others at Customer's site. So as not to discourage SIEMENS from voluntarily addressing such issues, in the event SIEMENS does make observations, reports, suggestions or otherwise regarding such issues, SIEMENS shall not be liable or responsible for same.

4.4 Except as expressly stated in this Agreement, Customer is solely responsible for any removal, replacement or refinishing of the building structure or finishes that may be required to perform or gain access to the Services.

4.5 Customer alone shall act to protect life and property from the time a partial or full system failure occurs until SIEMENS notifies Customer that such system is operational or the emergency has been cleared. Customer's actions shall include all appropriate interim safety precautions (such as a manual "fire watch"). SIEMENS shall have no obligation to provide guards, fire watch personnel, or other services following a system failure, except Services as are specifically provided for in this Agreement.

4.6 Customer shall not attach to the system or Covered Equipment any device that interferes with the Services or the proper operation of the system or Covered Equipment.

Article 5: Compensation

Siemens Industry, Inc.
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5.1 Annual Fee(s) shall be adjusted for each year after the final year of the Initial Term pursuant to the agreed Price Adjustment hereto and incorporated herein. Unless otherwise agreed in writing, this Agreement is not cancelable and the annual fee is not refundable except as provided herein.

5.2 Payments to be made under this Agreement will provide for, and be in consideration of, only Services specifically included under the Proposed Solution. All other Services, including but not limited to the following, shall be separately billed or surcharged on a time and materials basis: (a) emergency Services performed at Customer's request, if inspection does not reveal any deficiency covered by this Agreement; (b) Services performed other than during SIEMENS' normal working hours; and (c) Service performed on equipment not covered by this Agreement.

5.3 SIEMENS shall invoice Customer as provided in this Agreement, or if not expressly provided, then on an annual basis prior to the Start Date and annually thereafter on the anniversary of such Start Date. Invoices are due and payable net cash upon receipt unless Customer has applied and been approved for credit with SIEMENS, in which case the invoice is payable within 30 calendar days of receipt by Customer or as otherwise set forth in this Agreement. If any payment is not received when due, SIEMENS may deem Customer to be in breach hereof and may enforce any remedies available to it hereunder or at law, including without limitation, acceleration of payments and suspension or termination of Services at any time and without notice, and shall be entitled to compensation for Services previously performed and costs reasonably incurred in connection with the suspension or termination. In the event that any payment due hereunder is not paid when due, Customer agrees to pay, upon demand, as a late charge, one and one-half percent (1.5%) of the amount of the payment per month, limited by the maximum rate permitted by law of each overdue amount under this Agreement. Customer shall reimburse SIEMENS' costs and expenses (including reasonable attorneys' and witnesses' fees) incurred for collection under this Agreement. If Customer disputes any portion or all of an invoice, it shall notify SIEMENS in writing of the amount in dispute and the reason for its disagreement within 21 days of receipt of the invoice. The undisputed portion shall be paid when due, and interest on any unpaid portion shall accrue as aforesaid, from the date due until paid, to the extent that such amounts are finally determined to be payable to SIEMENS.

5.4 Except to the extent expressly agreed in this Agreement, SIEMENS' fees do not include any taxes, excises, fees, duties, permits or other government charges related to the Services. Customer shall pay such amounts or reimburse SIEMENS for any amounts it pays. If Customer claims a tax exemption or direct payment permit, it shall provide SIEMENS with a valid exemption certificate or permit and indemnify, defend and hold SIEMENS harmless from any taxes, costs and penalties arising out of same.

5.5 Unless agreed otherwise, the pricing for each year after the Initial Term of the Agreement and each year of each renewal of the Agreement shall be determined as the immediate prior year price plus a price escalator based upon the U.S. Department of Labor, Bureau of Labor Statistics Urban Consumer Price Index-All Urban Consumers U.S. All items, 1982-1984=100 ("CPI-U"). In addition, each renewal term pricing shall be adjusted for any additions or deletions to Services selected for the renewal term. The price escalator shall be the latest semi-annual CPI-U identified above published prior to each annual anniversary. This escalator shall be applicable to each annual term, whether a renewal term or an annual term after the first year of the Initial Term.

Article 6: Changes; Delays; Excused Performance

6.1 As the Services are performed, conditions may change or circumstances outside SIEMENS' reasonable control (such as changes of law) may develop which require SIEMENS to expend additional costs, effort or time to complete the Services, in which case SIEMENS shall notify Customer and an equitable adjustment made to the compensation and time for performance. In the event conditions or circumstances require Services to be suspended or terminated, SIEMENS shall be compensated for Services performed and for costs reasonable incurred in connection with the suspension or termination.

6.2 SIEMENS shall not be responsible for loss, delay, injury, damage or failure of performance that may be caused by circumstances beyond its control, including but not limited to acts or omissions by Customer or its employees, agents or contractors, Acts of God, war, civil commotion, acts or omissions of government authorities, fire, theft, corrosion, flood, water damage, lightning, freeze-ups, strikes, lockouts, differences with workmen, riots, explosions, quarantine restrictions, delays in transportation, or shortage of vehicles, fuel, labor or materials. In the event of any such circumstances, SIEMENS shall be excused from performance of the Services and the time for performance shall be extended by a period equal to the time lost plus a reasonable recovery period and the compensation equitably adjusted to compensate for additional costs SIEMENS incurs due to such circumstances.

Article 7: Warranties; Disclaimers; Limitation of Liability

7.1 Labor in performing the Services is warranted to be free from defects in workmanship for 90 days after the Services are performed. All labor provided by SIEMENS hereunder found to be defective and otherwise qualifying under this warranty shall be re-performed by SIEMENS. Such re-performance hereunder shall not interrupt or prolong the terms of this warranty. In the event that any such re-performance fails to cure such defects, then Customer's exclusive remedy against SIEMENS for damages from any cause whatsoever, whether in contract or tort, shall not exceed an amount equal to the limitation set forth in Section 7.5 herein.

7.2 THE EXPRESS LIMITED WARRANTY PROVIDED ABOVE IS IN LIEU OF AND EXCLUDES ALL OTHER WARRANTIES, STATUTORY, EXPRESS, OR IMPLIED, INCLUDING WITHOUT LIMITATION ALL EXPRESS OR IMPLIED WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE, QUALITY, CAPACITY, OR WORKMANSHIP, ALL EXPRESS OR IMPLIED WARRANTIES AGAINST PATENT INFRINGEMENTS OR DEFECTS, WHETHER HIDDEN OR APPARENT, AND EXPRESS OR IMPLIED WARRANTIES WITH RESPECT TO COMPLIANCE OF THE COVERED EQUIPMENT WITH THE REQUIREMENTS OF ANY LAW, REGULATION, SPECIFICATION OR CONTRACT RELATIVE THERETO, WHICH ARE HEREBY EXPRESSLY DISCLAIMED.

7.3 Customer hereby, for it and any parties claiming under it, releases and discharges SIEMENS from any liability arising out of all hazards covered by Customer's insurance, and all claims against SIEMENS arising out of such hazards, including any right of subrogation by Customer's insurance carrier, are hereby waived by Customer.

7.4 ANY IDEAS, SUGGESTIONS, RECOMMENDATIONS, FINANCIAL EVALUATIONS, FEASIBILITY STUDIES OR ECONOMIC ANALYSIS PREPARED BY SIEMENS UNDER THIS AGREEMENT WILL REPRESENT ITS BEST JUDGMENT BASED ON ITS EXPERIENCE AND THE AVAILABLE INFORMATION. CUSTOMER ACKNOWLEDGES THAT THE ENERGY MARKET IS VOLATILE AND SUBJECT TO FREQUENT PRICE AND REGULATORY CHANGES. THEREFORE, CUSTOMER FURTHER ACKNOWLEDGES THAT SIEMENS DOES NOT CONTROL FUTURE MARKET CONDITIONS OR THE ENERGY MARKET'S REGULATORY CLIMATE. NOTHING HEREIN SHALL BE CONSTRUED BY THE CUSTOMER AS A PREDICTION OF FUTURE ENERGY MARKET CONDITIONS OR ENERGY PRICES. ACCORDINGLY, SIEMENS DOES NOT PROVIDE CUSTOMER A GUARANTY OR WARRANTY OF THE RESULTS OF SIEMENS' RECOMMENDATIONS. CUSTOMER MAKES ANY AND ALL ENERGY PROCUREMENT AND RELATED DECISIONS. CUSTOMER ACKNOWLEDGES THAT ALL ENERGY PROCUREMENT AND RELATED DECISIONS ARE MADE AT THE CUSTOMER'S SOLE RISK.

7.5 WITH RESPECT TO ANY LIABILITY (WARRANTY OR OTHERWISE) THAT SIEMENS MAY HAVE UNDER THE AGREEMENT, IN NO EVENT SHALL SIEMENS BE LIABLE (INCLUDING WITHOUT LIMITATION, UNDER ANY THEORY IN TORTS) FOR ANY LOSS OF

Siemens Industry, Inc.
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USE, REVENUE, ANTICIPATED PROFITS OR SPECIAL, INDIRECT, INCIDENTAL OR CONSEQUENTIAL DAMAGES (INCLUDING WITHOUT LIMITATION LOST PROFITS AND/OR LOST BUSINESS OPPORTUNITIES) ARISING OUT OF OR IN CONNECTION WITH THE AGREEMENT OR THE SERVICES WHETHER ARISING IN WARRANTY, TORT, CONTRACT, STRICT LIABILITY, OR ANY OTHER THEORY OF LIABILITY, WHETHER, FOR WARRANTY, LATE OR NON-DELIVERY OF ANY SERVICES, AND WHETHER SIEMENS HAS BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES; and, in any event, SIEMENS' aggregate liability for any and all claims, losses or expenses (including attorneys fees) arising out of this Agreement, or out of any Services furnished under this Agreement, whether based in contract, negligence, strict liability, agency, warranty, trespass, indemnity or any other theory of liability, shall be limited, as liquidated damages, to the greater of \$1,000 or 10% of the total compensation received by SIEMENS from Customer under this Agreement. SIEMENS reserves the right to control the defense and settlement of any claim for which SIEMENS has an obligation under the warranty hereunder. The parties acknowledge that the price which SIEMENS has agreed to perform its Services and obligations under this Agreement is calculated based upon the foregoing limitations of liability, and that SIEMENS has expressly relied on, and would not have entered into this Agreement but for such limitations of liability.

7.6 It is understood and agreed by and between the parties that SIEMENS is not an insurer and this Agreement is not intended to be an insurance policy or a substitute for an insurance policy. Insurance, if any, shall be obtained by Customer. Fees are based solely upon the value of the Services, and are unrelated to the value of Customer's property or the property of others on Customer's premises.

Article 8: Limitations of Maintenance or Service Obligations

8.1 SIEMENS will not be responsible for the maintenance, repair or replacement of, or Services necessitated by reason of: (a) non-maintainable, non-replaceable or obsolete parts of the Equipment, including but not limited to ductwork, shell and tubes, heat exchangers, coils, unit cabinets, casings, refractory material, electrical wiring, water and pneumatic piping, structural supports, cooling tower fill, slats and basins, etc. unless otherwise specifically stated herein; or (b) negligence, abuse, misuse, improper or inadequate repairs or modifications, improper operation, lack of operator maintenance or skill, failure to comply with manufacturer's operating and environmental requirements, Acts of God, or other reasons beyond its control. SIEMENS assumes no responsibility for any service performed on any Covered Equipment other than by SIEMENS or its agents.

8.2 SIEMENS shall not be responsible for loss, delay, injury or damage that may be caused by circumstances beyond its control, including but not restricted to acts or omissions by Customer or its employees or agents, Acts of God, war, civil commotion, acts of government, fire, theft, corrosion, flood, water damage, lightning, freeze-ups, computer viruses, program or system hackers, strikes, lockouts, differences with workmen, riots, explosions, quarantine restrictions, delays in transportation, or shortage of vehicles, fuel, labor or materials.

8.3 SIEMENS is not responsible for repairs, replacements or services to Equipment due to corrosion, erosion, improper or inadequate water treatment by others, electrolytic or chemical action, or reasons beyond its reasonable control.

8.4 SIEMENS shall not be responsible for the removal or reinstallation of replacement valves, dampers, waterflow and tamper switches, airflow stations, and any other permanently mounted integral pipe or air duct component. Additionally, SIEMENS shall not be responsible for any venting or draining of systems.

8.5 WHERE SERVICES INCLUDE EFFORTS BY SIEMENS TO HELP CUSTOMER TO ATTAIN REBATES AND/OR INCENTIVES FROM AVAILABLE SOURCES OR ENERGY/FUEL COST REDUCTION, CUSTOMER ACKNOWLEDGES THAT ANY REBATE/INCENTIVE OR ENERGY/ FUEL COST REDUCTION THAT MAY BE AVAILABLE TO CUSTOMER IS GRANTED BY A THIRD PARTY OUTSIDE THE CONTROL OF SIEMENS. CUSTOMER FURTHER ACKNOWLEDGES THAT WHILE SIEMENS WILL EITHER ASSIST CUSTOMER OR ENDEAVOR ITSELF TO OBTAIN ANY AND ALL REBATES/INCENTIVES OR ENERGY/ FUEL COST REDUCTION AVAILABLE, SIEMENS DOES NOT GUARANTEE THAT IT WILL OBTAIN OR APPLY FOR ALL REBATES/INCENTIVES OR ENERGY/ FUEL COST REDUCTIONS THAT MAY BE AVAILABLE TO CUSTOMER. FURTHER, CUSTOMER HEREBY RELEASES SIEMENS FROM ANY AND ALL LIABILITY TO CUSTOMER OR ANY THIRD PARTY ARISING FROM SIEMENS' FAILURE TO OBTAIN OR APPLY FOR ANY REBATE/ INCENTIVE OR ENERGY/ FUEL COST REDUCTION THAT COULD IN ANY WAY BE OBTAINED BY CUSTOMER.

Article 9: Hazardous Materials Provisions

9.1 The Services does not include directly or indirectly performing or arranging for the detection, monitoring, handling, storage, removal, transportation, disposal or treatment of Oil or Hazardous Materials. Except as disclosed pursuant to this Article, Customer represents that, to its best knowledge, there is no asbestos or any other hazardous or toxic materials, as defined in the Comprehensive Environmental Response, Compensation and Liability Act of 1980, as amended, the regulations promulgated thereunder, and other applicable federal, state or local law ("Hazardous Materials"), present at Customer's Sites where the Services are performed. SIEMENS will notify Customer immediately if it discovers or suspects the presence of any Hazardous Material. All Services have been priced and agreed to by SIEMENS in reliance on Customer's representations as set forth in this Article. The presence of Hazardous Materials constitutes a change in this Agreement whose terms must be agreed upon by SIEMENS before its obligations hereunder shall continue.

9.2 Customer is solely responsible for testing, abating, encapsulating, removing, remedying or neutralizing such Hazardous Materials, and for the costs thereof. Customer is responsible for the proper disposal of all Hazardous Materials and Oil that at any time are present at the Services site in accordance with all applicable federal, state, and local laws, regulations, and ordinances. Even if change order has been entered into pursuant to this Article, SIEMENS shall have the right to stop the Services until the site is free from Hazardous Materials. In such event, SIEMENS shall receive an equitable extension of time to complete the Services, and compensation for delays caused by Hazardous Materials remediation. In no event shall SIEMENS be required or construed to take title, ownership or responsibility for such Oil or Hazardous Materials. Customer shall sign any required waste manifests in conformance with all government regulations, listing Customer as the generator of the waste.

9.3 Customer warrants that, prior to the execution of this Agreement, it shall notify SIEMENS in writing of any and all Hazardous Materials which to Customer's best knowledge are present, potentially present or likely to become present at the Services site and shall provide a copy of any site safety policies, including but not limited to lock-out and tag procedures, chemical hygiene plan, MSDSs or other items required to be disclosed or maintained by federal, state, or local laws, regulations or ordinances.

9.4 Customer shall indemnify, defend and hold SIEMENS harmless from and against any damages, losses, costs, liabilities or expenses (including attorneys' fees) arising out of any Oil or Hazardous Materials or from Customer's breach of, or failure to perform its obligations under this Article.

Article 10: Import / Export Indemnity

10.1 Customer acknowledges that SIEMENS is required to comply with applicable export laws and regulations relating to the sale, exportation, transfer, assignment, disposal and usage of the Covered Equipment or Services provided under the Contract, including any export license requirements. Customer agrees that such Covered Equipment or Services shall not at any time directly or indirectly be

Siemens Industry, Inc.
Page 17

used, exported, sold, transferred, assigned or otherwise disposed of in a manner which will result in non-compliance with such applicable export laws and regulations. It shall be a condition of the continuing performance by SIEMENS of its obligations hereunder that compliance with such export laws and regulations be maintained at all times. CUSTOMER AGREES TO INDEMNIFY AND HOLD SIEMENS HARMLESS FROM ANY AND ALL COSTS, LIABILITIES, PENALTIES, SANCTIONS AND FINES RELATED TO NON-COMPLIANCE WITH APPLICABLE EXPORT LAWS AND REGULATIONS.

Article 11: Small Business Concern

11.1 SIEMENS shall adhere to FAR 52.219-8 regarding the "Utilization of Small Business Concerns", as part of its Commercial Small Business Subcontracting Agreement with the federal government. SIEMENS' policy is to offer small business concerns, including small disadvantaged businesses, women owned small-businesses, HUBZone small businesses, veteran owned small businesses and service disabled veteran owned small businesses, the "maximum practical opportunity" to participate in performing contracts let by any commercial entity, local government or federal agency, including subcontracts for subsystems, assemblies, components, and related services for major systems.

Siemens Industry, Inc.
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Restricted
Siemens Industry, Inc.
Page 17

Appendix A: Preventative Maintenance Materials

Covered Items: (provided for under the contract price)

- (2) humidifier canisters per year

Billable Items: (to be quoted as identified during the contract year)

- Motors
- Compressors
- Contactors
- Actuators
- Relays, switches, valves, transformers
- Glycol
- Refrigerant
- Chemical water treatment
- Any other item not mentioned in "Covered Items" above
- Air filters for filter changes
- Fan belts
- Grease
- Air compressor oil
- Pneumatic diaphragms
- Humidifier filter pads
- Coil Cleaner

Appendix B:

Covered Buildings

Covered Buildings: (provided for under the contract price)

- Fire Station
- Fire Station 2
- Police Department
- Jail
- Facilities Building
- Community Center

CITY OF BEACHWOOD
FINANCE DEPARTMENT
INTER-OFFICE COMMUNICATION

TO: Martin S. Horwitz, Mayor

FROM: Carol M. Morrison, Purchasing Supervisor 

DATE: December 6, 2019

RE: Ganley Ford West – 2020 and 2021 Purchase of Genuine O.E.M. Ford Parts

Please be advised several local Ford dealers were sent requests to informally bid for the 2020 and 2021 sale of Genuine O.E.M. Ford Parts for City vehicles. Ganley Ford West is the lower of the two (2) dealerships to return a bid sheet, and has actually been the lowest for the past few years. I recommend the City accept Ganley's bid of three percent above cost for 2020 and 2021; which reflects the same percentage as 2014, 2015, 2016, 2017, 2018 and 2019. For your review, attached are the proposals from Ganley Ford West and Bob Gillingham Ford. Please consider this item for Council's next Agenda.

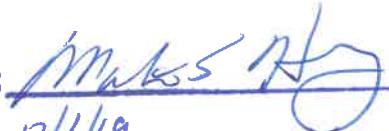
Attachment

Cc: Whitney Crook, Clerk of Council

APPROVED

SIGNATURE

DATE


12/6/19

INTRODUCED BY:

ORDINANCE NO. 2019-167

AN ORDINANCE AUTHORIZING THE MAYOR TO PURCHASE GENUINE O.E.M. (ORIGINAL EQUIPMENT MANUFACTURED) FORD CAR AND LIGHT TRUCK PARTS FOR REPAIR OF CITY VEHICLES FROM GANLEY FORD WEST THROUGH DECEMBER 31, 2021; AND DECLARING THIS TO BE AN URGENT MEASURE

WHEREAS, two quotations were received by the City for the purchase of Genuine O.E.M. (Original Equipment Manufactured) Ford Car and Light Truck Parts for Repair of Vehicles; and

WHEREAS, the quotation from Ganley Ford West in an amount not to exceed three percent (3%) over Ford dealer cost was the lowest and best quotation received.

NOW, THEREFORE, BE IT ORDAINED by the Council of the City of Beachwood, County of Cuyahoga, and State of Ohio, that:

Section 1: Based upon the recommendation of the Purchasing Supervisor, the Mayor is hereby authorized to accept the quote of Ganley Ford West, at three percent (3%) over Ford dealer cost for the purchase of Genuine O.E.M. Ford car and light truck parts for 2020 and 2021 and issue a Purchase Order in an amount not to exceed Thirty Thousand Dollars and No/Cents (\$30,000.00).

Section 2: It is found and determined that all formal actions and deliberations of Council and its committees relating to the passage of this legislation that resulted in formal action were in meetings open to the public where required by Chapter 105 of the Codified Ordinances of the City.

Section 3: This Ordinance is declared to be an urgent measure which is immediately necessary for the public peace, health or safety or the efficient operation of the City; and by further reason of the necessity to obtain Ford car and light truck parts for the City at a fixed price on a regular basis for vehicle repair; wherefore, this Ordinance shall be in full force and effect immediately upon its passage and approval by the Mayor.

WHEREFORE, this Ordinance shall be in full force and effect from and after the earliest date permitted by law.

Attest: I hereby certify this legislation was duly adopted on the 23rd day of December, 2019, and presented to the Mayor for approval or rejection in accordance with Article III, Section 8 of the Charter on the 24th day of December, 2019.

Clerk

Approval: I have approved this legislation this 24th day of December, 2019, and filed it with the Clerk.

Mayor

BID SHEET
FORD PARTS

GANLEY FORD - WEST

NAME OF COMPANY SUBMITTING BID

ANDY OCHRAN

SALES REPRESENTATIVE

16100 LORAIN AVE
CLEVELAND OH 44111

ADDRESS

216-251-8962

TELEPHONE NUMBER

PARTS PERCENTAGE:

COST + 3 %

**BID SHEET
FORD PARTS**

GILLINGHAM FORD
NAME OF COMPANY SUBMITTING BID

MIKE VASIL
SALES REPRESENTATIVE

8383 BROOKPARK RD PARMA OHIO 44129
ADDRESS

216-398-1300 EXT.246
TELEPHONE NUMBER

PARTS PERCENTAGE: 20 %

11/21/19



MARTIN S. HORWITZ, MAYOR

PUBLIC WORKS DEPARTMENT
CHRIS ARRIETTA, DIRECTOR
PHONE (216) 292-1922
FAX (216) 595-3713

December 8, 2019

TO: Chris Arrietta, Public Works Director
FROM: Chris Vild, Environmental Manager
RE: Recommendation – 2020 Tree Planting

The bid opening for the 2020 Tree Planting Program was Friday, December 6, 2019, six bids were submitted. The lowest bid of \$69,600.00 to plant 215 trees representing 23 different species at various locations throughout the City was submitted by The Greenleaf Group, Inc.. Greenleaf was our planting contractor for the 2017 tree planting program, the quality of their work and the trees they planted met our specifications.

It is my recommendation to award the 2020 Tree Planting Contract to The Greenleaf Group, Inc. as the best and lowest bid.

Bids submitted for the 2020 Tree Planting Program

The Greenleaf Group, Inc.	\$69,660.00
Z Scape, LLC.	\$69,814.00
L. Caticchio & Son, Inc.	\$71,607.00
Johnson's Landscaping	\$76,755.00
Royal Landscaping	\$95,978.49
D. Peterman Landscaping	\$106,425.00

INTRODUCED BY:

ORDINANCE NO. 2019-168

AN ORDINANCE ACCEPTING A CERTAIN BID FROM THE GREENLEAF GROUP, INC. FOR THE 2020 TREE PLANTING PROGRAM; AND DECLARING THIS TO BE AN URGENT MEASURE

WHEREAS, the City received bids for various species of trees to be planted in the City of Beachwood; and

WHEREAS, the Public Works Director has recommended that the City accept the bid of The Greenleaf Group, Inc. as the lowest, best and most responsive bid received at a cost of Sixty Nine Thousand Six Hundred Sixty Dollars and No/Cents (\$69,660.00) for the purchase and planting of certain species of trees.

NOW, THEREFORE, BE IT ORDAINED by the Council of the City of Beachwood, County of Cuyahoga, and State of Ohio, that:

Section 1: Based upon the recommendation of the Public Works Director, the bid of The Greenleaf Group, Inc. is found to be the lowest, best and most responsive bid received in an amount not to exceed Sixty Nine Thousand Six Hundred Sixty Dollars and No/Cents (\$69,660.00) and in accordance with their bid which is attached hereto and incorporated herein as Exhibit "A", the Mayor is authorized to enter into a contract on behalf of the City of Beachwood with the said company.

Section 2: It is found and determined that all formal actions and deliberations of Council and its committees relating to the passage of this legislation that resulted in formal action were in meetings open to the public where required by Chapter 105 of the Codified Ordinances of the City.

Section 3: This Ordinance is declared to be an urgent measure which is immediately necessary for the public peace, health or safety or the efficient operation of the City, and for the further reason of the need to purchase and plant these trees within the seasonal confines; wherefore, this Ordinance shall be in full force and effect immediately upon its passage and approval by the Mayor.

WHEREFORE, this Ordinance shall take effect and be in full force from and after the earliest date permitted by law.

Attest: I hereby certify this legislation was duly adopted on the 23rd day of December, 2019, and presented to the Mayor for approval or rejection in accordance with Article III, Section 8 of the Charter on the 24th day of December, 2019.

Clerk

Approval: I have approved this legislation this 24th day of December, 2019 and filed it with the Clerk.

Mayor

Replacement Tree List for 2020

ITEM:	QTY:	DESCRIPTION:	CALIPER SIZE:	B&B COST EACH:	LABOR COST EACH:	TOTAL:
A.	7	ACER campestre Hedge Maple	2"	<u>174.</u>	<u>150.</u>	<u>2268.</u>
B.	24	ACER miyabei 'State Street' State Street Miyabei Maple	2"	<u>174.</u>	<u>150.</u>	<u>7776.</u>
C.	7	ALNUS glutinosa Common Alder	2"	<u>174.</u>	<u>150.</u>	<u>2268.</u>
D.	20	BETULA nigra 'Heritage' Heritage River Birch	2"	<u>174.</u>	<u>150.</u>	<u>6480.</u>
E.	6	BETULA nigra 'Summer Cascade' Summer Cascade River Birch	2"	<u>174.</u>	<u>150.</u>	<u>1944.</u>
F.	3	CATALPA speciosa Northern Catalpa	2"	<u>174.</u>	<u>150.</u>	<u>972.</u>
G.	22	CELTIS occidentalis Common Hackberry	2"	<u>174.</u>	<u>150.</u>	<u>7128.</u>
H.	7	CLADRASTIS kentukea Yellowwood	2"	<u>174.</u>	<u>150.</u>	<u>2268.</u>
I.	6	GINKO biloba 'Autumn Gold' Autumn Gold Ginko (male only)	2"	<u>174.</u>	<u>150.</u>	<u>1944.</u>

The Greenleaf Group, Inc.
610 Columbia Road
Valley City, Ohio 44280

Replacement Tree List for 2020

ITEM: QTY: DESCRIPTION:			CALIPER SIZE:	B&B COST EACH:	LABOR COST EACH:	TOTAL:
J.	17	GLEDITSIA tricanthos f.inermis 'Imperial' Imperial Honeylocust	2"	<u>174.</u>	<u>150.</u>	<u>5508.</u>
K.	11	GYMNOCLADUS dioicus Kentucky Coffeetree (male only)	2"	<u>174.</u>	<u>150.</u>	<u>3564.</u>
L.	3	MACLURA pomifera 'Whiteshield' Whiteshield Osage Orange	2"	<u>174.</u>	<u>150.</u>	<u>972.</u>
M.	21	NYSSA sylvatica 'Tupelo Tower' Tupelo Tower Black Gum	2"	<u>174.</u>	<u>150.</u>	<u>6804.</u>
N.	2	PYRUS calleryana 'Cleveland Select' Cleveland Select Pear	2"	<u>174.</u>	<u>150.</u>	<u>648.</u>
O.	7	QUERCUS alba White Oak	2"	<u>174.</u>	<u>150.</u>	<u>2268.</u>
P.	3	QUERCUS bicolor Swamp White Oak	2"	<u>174.</u>	<u>150.</u>	<u>972.</u>
Q.	13	QUERCUS macrocarpa Bur Oak	2"	<u>174.</u>	<u>150.</u>	<u>4212.</u>
R.	4	QUERCUS muehlenbergii Chinkapin Oak	2"	<u>174.</u>	<u>150.</u>	<u>1296.</u>

The Greenleaf Group, Inc.
610 Columbia Road
Valley City, Ohio 44280

Replacement Tree List for 2020

ITEM:	QTY:	DESCRIPTION:	CALIPER SIZE:	B&B COST EACH:	LABOR COST EACH:	TOTAL:
S.	3	SYRINGA reticulate 'Ivory Silk' Ivory Silk Tree Lilac	2"	<u>174.</u>	<u>150.</u>	<u>972.</u>
T.	14	ULMUS japonica x wilsoniana 'Accolade' Accolade Elm	2"	<u>174.</u>	<u>150.</u>	<u>4536.</u>
U.	1	ULMUS minor x parvifolia 'Frontier' Frontier Elm	2"	<u>174.</u>	<u>150.</u>	<u>324.</u>
V.	4	ULMUS parvifolia Chinese Elm	2"	<u>174.</u>	<u>150.</u>	<u>1296.</u>
W.	10	ZELKOVA serrata 'Green Vase' Green Vase Zelkova	2"	<u>174.</u>	<u>150.</u>	<u>3240.</u>

The Greenleaf Group, Inc.
610 Columbia Road
Valley City, Ohio 44280

Replacement Tree List for 2020

ITEM: QTY: DESCRIPTION:	CALIPER SIZE:	B&B COST EACH:	LABOR COST EACH:	TOTAL:
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215 TOTAL

TOTAL COST: \$69,660.00

COMPANY NAME:

The Greenleaf Group, Inc.
610 Columbia Road

ADDRESS:

Valley City, Ohio 44280

TELEPHONE:

330.441.6326

CONTACT:

BRETT LANGE

CONTRACT WITH THE GREENLEAF GROUP, INC. FOR THE PURCHASE AND PLANTING OF CERTAIN SPECIES OF TREES FOR THE 2020 TREE PLANTING PROJECT

This Contract is entered into by and between THE GREENLEAF GROUP, INC., 610 Columbia Road, Valley City, Ohio 44280 ("Contractor") and the CITY OF BEACHWOOD, OHIO, 25325 Fairmount Boulevard, Beachwood, Ohio 44122 ("City");

WITNESSETH, that in consideration of the Contractor being chosen by City Council as the best bidder for the purchase and planting of certain species of trees as specified in **Ordinance No. 2019-**, and for the money considerations provided herein, the parties covenant and agree as follows:

1. Based upon the recommendation of the Public Works Director, and approved by City Council, the Mayor is authorized to enter into a Contract with the Contractor, based upon the terms and conditions of the bid documents including but not limited to the Tree Planting Specification -2020 and in an amount not to exceed Sixty-Nine Thousand Six Hundred Sixty Dollars and No/Cents (\$69,660.00).

2. The Contractor shall furnish the Public Works Director and City Finance Director with a detailed record of deliveries on forms approved by the Finance Director.

3. The Contractor is an independent Contractor that shall provide certain species of trees, labor, and equipment for delivery and planting of same as requested. Contractor shall be responsible for arranging for workers' compensation coverage for its employees and shall deliver to the City a copy of a certificate showing compliance with such laws. The Contractor further agrees to file an income tax return with R.I.T.A. in accordance with municipal tax laws.

4. The City shall be entitled to cancel this Contract upon giving five (5) days written notice to the Contractor for failure of the Contractor to comply with any of the provisions of this Contract or to furnish satisfactory trees and/or service as required. The City shall be entitled to terminate this Contract immediately upon a determination by the Public Works Director or Safety Director of the City that any act or omission arising from the work jeopardizes the safety or health of any person. The Contractor shall deliver and plant all trees in accordance with laws and regulations governing such services. The Contractor shall deliver and plant during times approved and specified by the City.

5. Contractor shall provide and plant the trees without any sub-contractors and will provide proper supervision and supervisory personnel in connection therewith.

6. Contractor shall furnish the City with evidence of general liability insurance from a company licensed by the State of Ohio in the amount of One Million Dollars (\$1,000,000.00) for any accidental occurrence arising out of any act or omission by the Contractor which causes bodily harm or property damage, and shall cause the City to be named as an additional insured on the policy. Contractor agrees to fully defend, indemnify and hold the City harmless from any and all claims, demands or causes of action for personal injury, property damage or otherwise arising from the delivery and planting of the trees provided, and whether involving employee claims or third party claims.

7. Ohio law prohibits any state agency or political subdivision from awarding a contract, in excess of Twenty-Five Thousand Dollars (\$25,000.00), for goods, services, or construction to any person against whom a finding of recovery has been issued by the Auditor of State, if that finding is unresolved. Contractor certifies that an unresolved finding for recovery has not been issued against Contractor and attached is a completed Findings For Recovery Certification.

8. Contractor shall provide a maintenance bond or certified check for twenty-five (25%) of the total contract amount to guarantee the survival of the trees. After the one-year guarantee period and replacement of any trees as specified in the bid documents guarantee clause, the balance of such guarantee shall be returned to the Contractor.

9. It shall be the responsibility of Contractor to obtain a copy of the purchase order issued by the City for the approved amount of this Contract. Furthermore, it shall be the responsibility of the Contractor to track remaining funds available and to not invoice the City for any amounts not approved by the terms of this Contract. Any alterations or modifications to this Contract shall conform to BCO 121.09(a). Invoices that exceed the approved amount of this Contract will not be paid by the City.

10. This Contract shall be deemed made and entered into in the State of Ohio and shall be governed by and construed in accordance with the laws of Ohio and laws of the United States in that order. Any controversy or claim, whether based upon contract, statute, tort, fraud, misrepresentation or other legal theory, related directly or indirectly to this Contract, whether between the parties, or of either of the parties' employees, agents or affiliated businesses, will be resolved in an appropriate court in Cuyahoga County, Ohio.

11. Contractor acknowledges that no modifications can be made to this Contract without prior written action and prior approval by the Mayor and City Council.

12. This Contract may not be assigned by the Contractor without the prior written action and prior approval of the Mayor and City Council.

13. This Contract represents the entire agreement between the parties and shall be binding upon both parties.

14. This Contract may be executed by electronic mail, facsimile or in counterparts, each of which shall be deemed an original and all of which shall be deemed to be one and the same instrument.

IN WITNESS WHEREOF, the parties have set their hand to this Contract on the dates next to their respective signatures.

THE GREENLEAF GROUP, INC.

CITY OF BEACHWOOD

By: _____

By: _____

Martin S. Horwitz, Mayor

Title: _____

Date: _____

Date: _____

FINDINGS FOR RECOVERY CERTIFICATION

I am aware that Ohio law, under certain circumstances, prohibits a political subdivision from awarding a contract for goods, services or construction to any person against whom a finding of recovery has been issued by the Auditor of State, if that finding is unresolved. I hereby certify that an unresolved finding for recovery has not been issued against The Greenleaf Group, Inc.

SIGNATURE

PRINTED NAME

TITLE

DATE

Approved as to form:

Diane A. Calta
Director of Law
Nathalie E. Supler
Assistant Law Director
25325 Fairmount Boulevard
Beachwood, Ohio 44122
216-595-5462
Date: _____

CERTIFICATE OF THE DIRECTOR OF FINANCE

To the Mayor/Director of Public Safety:

I hereby certify that the amount required to meet the City's obligations under this Contract has been lawfully appropriated and is in the treasury or in the process of collection to the credit of an appropriate fund free from any previous encumbrance.

Larry Heiser
Director of Finance
Date: _____

Bid Comparisons from Past Tree Planting Contracts

Company	Year Planted	No. of Trees Planted	Bid Price	Ave. Price Per Tree
Big Tree, Inc.	2015	469	\$119,173.00	\$254.00
D. Peterman Landscaping	2016	428	\$161,659.00	\$385.00
The Greenleaf Group, Inc.	2017	255	\$82,190.00	\$322.00
L. Caticchio & Son, Inc.	2018	222	\$69,217.00	\$311.78
L. Caticchio & Son, Inc.	2019	221	\$73,243.00	\$331.41

Replacement Tree List for 2020

ITEM: QTY: DESCRIPTION:	CALIPER SIZE:	B&B COST EACH:	LABOR COST EACH:	TOTAL:
A. 7 ACER campestre Hedge Maple	2"	<u>\$171</u>	<u>\$171</u>	<u>\$342</u>
B. 24 ACER miyabei 'State Street' State Street Miyabei Maple	2"	<u>\$166</u>	<u>\$166</u>	<u>\$332</u>
C. 7 ALNUS glutinosa Common Alder	2"	<u>\$154</u>	<u>\$154</u>	<u>\$308</u>
D. 20 BETULA nigra 'Heritage' Heritage River Birch	2"	<u>\$148</u>	<u>\$148</u>	<u>\$296</u>
E. 6 BETULA nigra 'Summer Cascade' Summer Cascade River Birch	2"	<u>\$154</u>	<u>\$154</u>	<u>\$308</u>
F. 3 CATALPA speciosa Northern Catalpa	2"	<u>\$178</u>	<u>\$178</u>	<u>\$356</u>
G. 22 CELTIS occidentalis Common Hackberry	2"	<u>\$163</u>	<u>\$163</u>	<u>\$326</u>
H. 7 CLADRASTIS kentukea Yellowwood	2"	<u>\$190</u>	<u>\$190</u>	<u>\$380</u>
I. 6 GINKGO biloba 'Autumn Gold' Autumn Gold Ginko (male only)	2"	<u>\$231</u>	<u>\$231</u>	<u>\$462</u>

Replacement Tree List for 2020

ITEM: QTY: DESCRIPTION:	CALIPER SIZE:	B&B COST EACH:	LABOR COST EACH:	TOTAL:
J. 17 GLEDITSIA tricanthos f.inermis 'Imperial' Imperial Honeylocust	2"	<u>\$148</u>	<u>\$148</u>	<u>\$296</u>
K. 11 GYMNOCLADUS dioicus Kentucky Coffeetree (male only)	2"	<u>\$172</u>	<u>\$172</u>	<u>\$344</u>
L. 3 MACLURA pomifera 'Whiteshield' Whiteshield Osage Orange	2"	<u>\$178</u>	<u>\$178</u>	<u>\$356</u>
M. 21 NYSSA sylvatica 'Tupelo Tower' Tupelo Tower Black Gum	2"	<u>\$178</u>	<u>\$178</u>	<u>\$356</u>
N. 2 PYRUS calleryana 'Cleveland Select' Cleveland Select Pear	2"	<u>\$97</u>	<u>\$97</u>	<u>\$194</u>
O. 7 QUERCUS alba White Oak	2"	<u>\$148</u>	<u>\$148</u>	<u>\$296</u>
P. 3 QUERCUS bicolor Swamp White Oak	2"	<u>\$142</u>	<u>\$142</u>	<u>\$284</u>
Q. 13 QUERCUS macrocarpa Bur Oak	2"	<u>\$148</u>	<u>\$148</u>	<u>\$296</u>
R. 4 QUERCUS muehlenbergii Chinkapin Oak	2"	<u>\$148</u>	<u>\$148</u>	<u>\$296</u>

Replacement Tree List for 2020

ITEM:	QTY:	DESCRIPTION:	CALIPER SIZE:	B&B COST EACH:	LABOR COST EACH:	TOTAL:
S.	3	SYRINGA reticulata 'Ivory Silk' Ivory Silk Tree Lilac	2"	<u>\$178</u>	<u>\$178</u>	<u>\$356</u>
T.	14	ULMUS japonica x wilsoniana 'Accolade' Accolade Elm	2"	<u>\$148</u>	<u>\$148</u>	<u>\$296</u>
U.	1	ULMUS minor x parvifolia 'Frontier' Frontier Elm	2"	<u>\$148</u>	<u>\$148</u>	<u>\$296</u>
V.	4	ULMUS parvifolia Chinese Elm	2"	<u>\$148</u>	<u>\$148</u>	<u>\$296</u>
W.	10	ZELKOVA serrata 'Green Vase' Green Vase Zelkova	2"	<u>\$148</u>	<u>\$148</u>	<u>\$296</u>

Replacement Tree List for 2020

ITEM: QTY: DESCRIPTION:	CALIPER SIZE:	B&B COST EACH:	LABOR COST EACH:	TOTAL:
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215 TOTAL

TOTAL COST: \$69,314.00

COMPANY NAME:

ADDRESS:

TELEPHONE:

CONTACT:

Zscape LLC

14900 York Rd.

440-838-8875

Julie Zarembo

Replacement Tree List for 2020

ITEM: QTY: DESCRIPTION:		CALIPER SIZE:	B&B COST EACH:	LABOR COST EACH:	TOTAL:
A.	7 ACER campestre Hedge Maple	2"	\$ 240	\$ 85	\$ 2275
B.	24 ACER miyabei 'State Street' State Street Miyabei Maple	2"	\$ 245	\$ 85	\$ 7920
C.	7 ALNUS glutinosa Common Alder	2"	\$ 268	\$ 85	\$ 2471
D.	20 BETULA nigra 'Heritage' Heritage River Birch	2"	\$ 240	\$ 85	\$ 6500
E.	6 BETULA nigra 'Summer Cascade' Summer Cascade River Birch	2"	\$ 280	\$ 85	\$ 2190
F.	3 CATALPA speciosa Northern Catalpa	2"	\$ 240	\$ 85	\$ 975
G.	22 CELTIS occidentalis Common Hackberry	2"	\$ 240	\$ 85	\$ 9150
H.	7 CLADRASTIS kentukea Yellowwood	2"	\$ 268	\$ 85	\$ 2471
I.	6 GINKO biloba 'Autumn Gold' Autumn Gold Ginko (male only)	2"	\$ 270	\$ 85	\$ 2130

Replacement Tree List for 2020

ITEM: QTY: DESCRIPTION:		CALIPER SIZE:	B&B COST EACH:	LABOR COST EACH:	TOTAL:
J.	17	GLEDTISIA tricanthos f. inermis 'Imperial' Imperial Honeylocust	2" \$218	\$85	\$5,151
K.	11	GYMNOCLADUS dioicus Kentucky Coffeetree (male only)	2" \$260	\$85	\$3,795
L.	3	MACLURA pomifera 'Whiteshield' Whiteshield Osage Orange	2" \$245	\$85	\$990
M.	21	NYSSA sylvatica 'Tupelo Tower' Tupelo Tower Black Gum	2" \$240	\$85	\$6,825
N.	2	PYRUS calleryana 'Cleveland Select' Cleveland Select Pear	2" \$218	\$85	\$606
O.	7	QUERCUS alba White Oak	2" \$268	\$85	\$2,471
P.	3	QUERCUS bicolor Swamp White Oak	2" \$260	\$85	\$1,035
Q.	13	QUERCUS macrocarpa Bur Oak	2" \$260	\$85	\$4,485
R.	4	QUERCUS muehlenbergii Chinkapin Oak	2" \$268	\$85	\$1,412

Replacement Tree List for 2020

ITEM: QTY: DESCRIPTION:		CALIPER SIZE:	B&B COST EACH:	LABOR COST EACH:	TOTAL:
S.	3 SYRINGA reticulata 'Ivory Silk' Ivory Silk Tree Lilac	2"	\$260	\$85	\$1,035
T.	14 ULMUS japonica x wilsoniana 'Accolade' Accolade Elm	2"	\$245	\$85	\$4,620
U.	1 ULMUS minor x parvifolia 'Frontier' Frontier Elm	2"	\$245	\$85	\$330
V.	4 ULMUS parvifolia Chinese Elm	2"	\$245	\$85	\$1,320
W.	10 ZELKOVA serrata 'Green Vase' Green Vase Zelkova	2"	\$260	\$85	\$3,450

Replacement Tree List for 2020

ITEM: QTY: DESCRIPTION:	CALIPER SIZE:	B&B COST EACH:	LABOR COST EACH:	TOTAL:
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215 TOTAL

TOTAL COST: \$71,607

COMPANY NAME:

ADDRESS:

TELEPHONE:

CONTACT:

L. Caticchio + Son Inc.
P.O. Box 397 chesterland Oh, 44026
440-567-1231
Mario Caticchio

Replacement Tree List for 2020

ITEM: QTY: DESCRIPTION:		CALIPER SIZE:	B&B COST EACH:	LABOR COST EACH:	TOTAL:
A.	7 ACER campestre Hedge Maple	2"	\$ 161.42	\$ 195.58	\$ 2499.00
B.	24 ACER miyabei 'State Street' State Street Miyabei Maple	2"	\$ 161.42	\$ 195.58	\$ 8568.00
C.	7 ALNUS glutinosa Common Alder	2"	\$ 161.42	\$ 195.58	\$ 2499.00
D.	20 BETULA nigra 'Heritage' Heritage River Birch	2"	\$ 161.42	\$ 195.58	\$ 7140.00
E.	6 BETULA nigra 'Summer Cascade' Summer Cascade River Birch	2"	\$ 161.42	\$ 195.58	\$ 2142.00
F.	3 CATALPA speciose Northern Catalpa	2"	\$ 161.42	\$ 195.58	\$ 1071.00
G.	22 CELTIS occidentalis Common Hackberry	2"	\$ 161.42	\$ 195.58	\$ 7854.00
H.	7 CLADRASTIS kentukea Yellowwood	2"	\$ 161.42	\$ 195.58	\$ 2499.00
I.	6 GINKO biloba 'Autumn Gold' Autumn Gold Ginko (male only)	2"	\$ 161.42	\$ 195.58	\$ 2142.00

Replacement Tree List for 2020

ITEM: QTY: DESCRIPTION:	CALIPER SIZE:	B&B COST EACH:	LABOR COST EACH:	TOTAL:
J. 17 GLEDITSIA tricanthos f. inermis 'Imperial' Imperial Honeylocust	2"	\$ 161.42	\$ 195.58	\$ 6069.00
K. 11 GYMNOCLADUS dioicus Kentucky Coffeetree (male only)	2"	\$ 161.42	\$ 195.58	\$ 3927.00
L. 3 MACLURA pomifera 'Whiteshield' Whiteshield Osage Orange	2"	\$ 161.42	\$ 195.58	\$ 1071.00
M. 21 NYSSA sylvatica 'Tupelo Tower' Tupelo Tower Black Gum	2"	\$ 161.42	\$ 195.58	\$ 7497.00
N. 2 PYRUS calleryana 'Cleveland Select' Cleveland Select Pear	2"	\$ 161.42	\$ 195.58	\$ 714.00
O. 7 QUERCUS alba White Oak	2"	\$ 161.42	\$ 195.58	\$ 2499.00
P. 3 QUERCUS bicolor Swamp White Oak	2"	\$ 161.42	\$ 195.58	\$ 1071.00
Q. 13 QUERCUS macrocarpa Bur Oak	2"	\$ 161.42	\$ 195.58	\$ 4641.00
R. 4 QUERCUS muehlenbergii Chinkapin Oak	2"	\$ 161.42	\$ 195.58	\$ 1428.00

Replacement Tree List for 2020

ITEM: QTY: DESCRIPTION:	CALIPER SIZE:	B&B COST EACH:	LABOR COST EACH:	TOTAL:
S. 3 SYRINGA reticulata 'Ivory Silk' Ivory Silk Tree Lilac	2"	\$ 161.42	\$ 195.58	\$ 1071.00
T. 14 ULMUS japonica x wilsoniana 'Accolade' Accolade Elm	2"	\$ 161.42	\$ 195.58	\$ 4998.00
U. 1 ULMUS minor x parvifolia 'Frontier' Frontier Elm	2"	\$ 161.42	\$ 195.58	\$ 357.00
V. 4 ULMUS parvifolia Chinese Elm	2"	\$ 161.42	\$ 195.58	\$ 1428.00
W. 10 ZELKOVA serrata 'Green Vase' Green Vase Zelkova	2"	\$ 161.42	\$ 195.58	\$ 3570.00

Replacement Tree List for 2020

ITEM: QTY: DESCRIPTION:	CALIPER SIZE:	B&B COST EACH:	LABOR COST EACH:	TOTAL:
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215 TOTAL

TOTAL COST: \$76,755.00

COMPANY NAME:

ADDRESS:

TELEPHONE:

CONTACT:

Johnson's Inc.
PO Box 1839, Newtor OH 44061
4402098587 / cell 440343-3525
Nate Johnson

Replacement Tree List for 2020

ITEM: QTY: DESCRIPTION:		CALIPER SIZE:	B&B COST EACH:	LABOR COST EACH:	TOTAL:
A.	7 ACER campestre Hedge Maple	2"	\$263.83	\$175.89	\$3,078.05
B.	24 ACER miyabei 'State Street' State Street Miyabei Maple	2"	\$270.17	\$180.11	\$10,806.72
C.	7 ALNUS glutinosa Common Alder	2"	\$277.29	\$184.86	\$3,235.05
D.	20 BETULA nigra 'Heritage' Heritage River Birch	2"	\$263.83	\$175.89	\$8,794.40
E.	6 BETULA nigra 'Summer Cascade' Summer Cascade River Birch	2"	\$222.67	\$148.44	\$2,226.66
F.	3 CATALPA speciose Northern Catalpa	2"	\$263.83	\$175.89	\$1,319.16
G.	22 CELTIS occidentalis Common Hackberry	2"	\$263.83	\$175.89	\$9,673.84
H.	7 CLADRASTIS kentukea Yellowwood	2"	\$265.42	\$176.94	\$3,096.52
I.	6 GINKO biloba 'Autumn Gold' Autumn Gold Ginko (male only)	2"	\$279.67	\$186.44	\$2,796.66

Replacement Tree List for 2020

ITEM: QTY: DESCRIPTION:		CALIPER SIZE:	B&B COST EACH:	LABOR COST EACH:	TOTAL:
J.	17	GLEDITSIA tricanthos f.inermis 'Imperial' Imperial Honeylocust	2" \$257.50	\$171.67	\$7,295.89
K.	11	GYMNOCLADUS dioicus Kentucky Coffeetree (male only)	2" \$263.83	\$175.89	\$4,836.92
L.	3	MACLURA pomifera 'Whiteshield' Whiteshield Osage Orange	2" \$270.17	\$180.11	\$1,350.84
M.	21	NYSSA sylvatica 'Tupelo Tower' Tupelo Tower Black Gum	2" \$282.83	\$188.56	\$9,899.19
N.	2	PYRUS calleryana 'Cleveland Select' Cleveland Select Pear	2" \$241.67	\$161.11	\$805.56
O.	7	QUERCUS alba White Oak	2" \$279.67	\$186.44	\$3,262.77
P.	3	QUERCUS bicolor Swamp White Oak	2" \$282.83	\$188.56	\$1,414.17
Q.	13	QUERCUS macrocarpa Bur Oak	2" \$270.96	\$180.64	\$5,870.80
R.	4	QUERCUS muehlenbergii Chinkapin Oak	2" \$287.59	\$191.72	\$1,917.24

Replacement Tree List for 2020

ITEM: QTY: DESCRIPTION:		CALIPER SIZE:	B&B COST EACH:	LABOR COST EACH:	TOTAL:
S.	3 SYRINGA reticulata 'Ivory Silk' Ivory Silk Tree Lilac	2"	\$277.29	\$184.86	\$1,386.45
T.	14 ULMUS japonica x wilsoniana 'Accolade' Accolade Elm	2"	\$263.83	\$175.89	\$6,156.08
U.	1 ULMUS minor x parvifolia 'Frontier' Frontier Elm	2"	\$266.21	\$177.47	\$443.68
V.	4 ULMUS parvifolia Chinese Elm	2"	\$269.38	\$179.58	\$1,795.84
W.	10 ZELKOVA serrata 'Green Vase' Green Vase Zelkova	2"	\$270.96	\$180.64	\$4,516.00

Replacement Tree List for 2020

ITEM: QTY: DESCRIPTION:	CALIPER SIZE:	B&B COST EACH:	LABOR COST EACH:	TOTAL:
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215 TOTAL

TOTAL COST: \$95,978.49

COMPANY NAME:

ADDRESS:

TELEPHONE:

CONTACT:

Royal Landscape-Gardening Inc.

7801 Old Granger Road, Cleveland Ohio 44125

216-883-7000

Benjamin P. Ali

Benjamin P. Ali

Replacement Tree List for 2020

ITEM: QTY: DESCRIPTION:		CALIPER SIZE:	B&B COST EACH:	LABOR COST EACH:	TOTAL:
A.	7 ACER campestre Hedge Maple	2"	\$200.00	\$295.00	\$3,465.00
B.	24 ACER miyabei 'State Street' State Street Miyabei Maple	2"	\$200.00	\$295.00	\$11,880.00
C.	7 ALNUS glutinosa Common Alder	2"	\$200.00	\$295.00	\$3,465.00
D.	20 BETULA nigra 'Heritage' Heritage River Birch	2"	\$200.00	\$295.00	\$9,900.00
E.	6 BETULA nigra 'Summer Cascade' Summer Cascade River Birch	2"	\$200.00	\$295.00	\$2,970.00
F.	3 CATALPA speciosa Northern Catalpa	2"	\$200.00	\$295.00	\$1,485.00
G.	22 CELTIS occidentalis Common Hackberry	2"	\$200.00	\$295.00	\$10,890.00
H.	7 CLADRASTIS kentukea Yellowwood	2"	\$200.00	\$295.00	\$3,465.00
I.	6 GINKO biloba 'Autumn Gold' Autumn Gold Ginko (male only)	2"	\$200.00	\$295.00	\$2,970.00

Replacement Tree List for 2020

ITEM:	QTY:	DESCRIPTION:	CALIPER SIZE:	B&B COST EACH:	LABOR COST EACH:	TOTAL:
J.	17	GLEDITSIA tricanthos f.inermis 'Imperial' Imperial Honeylocust	2"	\$200.00	\$295.00	\$8,415.00
K.	11	GYMNOCLADUS dioicus Kentucky Coffeetree (male only)	2"	\$200.00	\$295.00	\$5,445.00
L.	3	MACLURA pomifera 'Whiteshield' Whiteshield Osage Orange	2"	\$200.00	\$295.00	\$1,485.00
M.	21	NYSSA sylvatica 'Tupelo Tower' Tupelo Tower Black Gum	2"	\$200.00	\$295.00	\$10,395.00
N.	2	PYRUS calleryana 'Cleveland Select' Cleveland Select Pear	2"	\$200.00	\$295.00	\$990.00
O.	7	QUERCUS alba White Oak	2"	\$200.00	\$295.00	\$3,465.00
P.	3	QUERCUS bicolor Swamp White Oak	2"	\$200.00	\$295.00	\$1,485.00
Q.	13	QUERCUS macrocarpa Bur Oak	2"	\$200.00	\$295.00	\$6,435.00
R.	4	QUERCUS muehlenbergii Chinkapin Oak	2"	\$200.00	\$295.00	\$1,980.00

Replacement Tree List for 2020

ITEM:	QTY:	DESCRIPTION:	CALIPER SIZE:	B&B COST EACH:	LABOR COST EACH:	TOTAL:
S.	3	SYRINGA reticulata 'Ivory Silk' Ivory Silk Tree Lilac	2"	\$200.00	\$295.00	\$1,485.00
T.	14	ULMUS japonica x wilsoniana 'Accolade' Accolade Elm	2"	\$200.00	\$295.00	\$6,930.00
U.	1	ULMUS minor x parvifolia 'Frontier' Frontier Elm	2"	\$200.00	\$295.00	\$495.00
V.	4	ULMUS parvifloia Chinese Elm	2"	\$200.00	\$295.00	\$1,980.00
W.	10	ZELKOVA serrata 'Green Vase' Green Vase Zelkova	2"	\$200.00	\$295.00	\$4,950.00

Replacement Tree List for 2020

ITEM: QTY: DESCRIPTION:	CALIPER SIZE:	B&B COST EACH:	LABOR COST EACH:	TOTAL:
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215 TOTAL

TOTAL COST: \$106,425.00

COMPANY NAME:

ADDRESS:

TELEPHONE:

CONTACT:

D. Peterman Landscaping & Snow Plowing, Inc.
21000 Treat Rd., Suite G Walton Hills, OH 44146
440-232-5161
Don Kolograf